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9	FOR THE NORTHERN	DISTRICT OF CALIFORNIA		
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11	IN RE: SOCIAL MEDIA ADOLESCENT ADDICTION/PERSONAL INJURY	No. 4:22-MD-3047		
12	PRODUCTS LIABILITY LITIGATION	MDL No. 3047		
13		PLAINTIFFS' SECOND		
14	This Document Relates to:	AMENDED MASTER COMPLAINT		
15	ALL ACTIONS	(PERSONAL INJURY)		
16		JURY TRIAL DEMANDED		
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## I. <u>INTRODUCTION</u>

2.1

- 1. American children are suffering an unprecedented mental health crisis fueled by Defendants' addictive and dangerous social media products.
- 2. In the past decade, Americans' engagement with social media grew exponentially, nowhere more dramatically than among our country's youth. That explosion in usage is no accident. It is the result of Defendants' studied efforts to induce young people to compulsively use their products—Instagram, Facebook, TikTok, Snapchat, and YouTube. Borrowing heavily from the behavioral and neurobiological techniques used by slot machines and exploited by the cigarette industry, Defendants deliberately embedded in their products an array of design features aimed at maximizing youth engagement to drive advertising revenue. Defendants know children are in a developmental stage that leaves them particularly vulnerable to the addictive effects of these features. Defendants target them anyway, in pursuit of additional profit.
- 3. The defects in Defendants' products vary by platform, but all exploit children and adolescents. They include but are not limited to an algorithmically-generated, endless feed to keep users scrolling in an induced "flow state;" "intermittent variable rewards" that manipulate dopamine delivery to intensify use; "trophies" to reward extreme usage; metrics and graphics to exploit social comparison; incessant notifications that encourage repetitive account checking by manufacturing insecurity; inadequate, essentially illusory age verification protocols; and deficient tools for parents that create the illusion of control.
- 4. The resulting ubiquity of Defendants' products in the lives and palms of our kids, and the ensuing harm to them, is hard to overstate. Today, over a third of 13- to 17-year-old kids report using one of Defendants' apps "almost constantly" and admit this is "too much." Yet more than half of these kids report that they would struggle to cut back on their social media use. Instead of feeding coins into machines, kids are feeding Defendants' platforms with an endless supply of attention, time, and data.
- 5. Defendants' choices have generated extraordinary corporate profits—and yielded immense tragedy. Suicide rates for youth are up an alarming 57%. Emergency room visits for anxiety disorders are up 117%. In the decade leading up to 2020, there was a 40% increase in high

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outliving one's child.

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if fully stated herein.

Allison Gordon & Pamela Brown, Surgeon General says 13 is 'too early' to join social media, CNN (Jan. 29, 2023), https://www.cnn.com/2023/01/29/health/surgeon-general-socialmedia/index.html. Exhibits and referenced materials are incorporated in this Master Complaint as

attempted to take their own lives. In 2019, one in five high school girls had made a suicide plan. In 2021, one in three girls seriously considered attempting suicide. Children and their parents and guardians across the country have struggled to cope with the severe, lasting damage visited on their families by anxiety, depression, addiction, eating disorders, self-harm, suicidality, and the loss of

school students reporting persistent sadness and hopelessness, and a 36% increase in those who

- 6. This lawsuit follows on a growing body of scientific research, including Defendants' own internal (previously concealed) studies, that draws a direct line between Defendants' conscious, intentional design choices and the youth mental health crisis gripping our nation. Instagram, Facebook, TikTok, Snapchat, and YouTube have rewired how our kids think, feel, and behave. Disconnected "Likes" have replaced the intimacy of adolescent friendships. Mindless scrolling has displaced the creativity of play and sport. While presented as "social," Defendants' products have in myriad ways promoted disconnection, disassociation, and a legion of resulting mental and physical harms.
- 7. The U.S. Surgeon General recently explained that children versus Big Tech is "just not a fair fight." "You have some of the best designers and product developers in the world who have designed these products to make sure people are maximizing the amount of time they spend on these platforms. And if we tell a child, use the force of your willpower to control how much time you're spending, you're pitting a child against the world's greatest product designers."
- 8. Over the past year, hundreds of personal injury actions have been filed in courts across the country alleging that Defendants defectively designed their platforms—in foreseeably unsafe ways and in dereliction of their basic duties of care—to induce harmful, unhealthy, and compulsive use by kids. Plaintiffs in these cases are the young people across the country whose descent into the void of social media has led to serious and sometimes fatal harm, and their parents

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and guardians. Defendants are the multibillion-dollar corporations who designed unsafe products that hopelessly outmatch parents' struggle to keep their children healthy and safe.

9. Plaintiffs file this Master Complaint (Personal Injury) ("Complaint") as an administrative device, to set forth the potential claims and facts that individual Plaintiffs may assert in this multidistrict proceeding against Defendants.<sup>2</sup> Unless otherwise indicated, Plaintiffs make allegations about themselves based on personal knowledge, and allegations about Defendants on information and belief generally gained through their attorneys' investigations.

- 10. Over the past decade, Defendants have relentlessly pursued a strategy of growth-atall-costs, recklessly ignoring the impact of their products on children's mental and physical health and well-being.<sup>3</sup> In a race to corner the "valuable but untapped" market of tween and teen users, each Defendant designed product features to promote repetitive, uncontrollable use by kids.<sup>4</sup>
- 11. Adolescents and children are central to the Defendants' business models. These age groups are highly connected to the Internet, more likely to have social media accounts, and more likely to devote their downtime to social media usage. Additionally, youth influence the behavior of their parents and younger siblings. As one Defendant put it, "los[ing] the teen foothold in the U.S." would mean "los[ing] the pipeline" for growth.<sup>5</sup>

<sup>&</sup>lt;sup>2</sup> Case Management Order No. 3, Dkt. No. 111 at 2; see In re Propulsid Products Liab. Litig., 208 F.R.D. 133, 141 (E.D. La. 2002). The Master Complaint does not necessarily include all claims or allegations that have been or will be asserted in each action filed in, or transferred to, this Court. Individual plaintiffs may adopt the allegations and claims in this *Master Complaint* through a separate Short Form Complaint. Individual plaintiffs may supplement or add allegations, claims, or defendants to their respective Short Form Complaints. This Master Complaint does not waive or dismiss any claims in any individual action. Nor does any Plaintiff relinquish any right they otherwise would have had, absent this *Master Complaint*, to amend (or move to amend) their Short Form Complaints.

<sup>&</sup>lt;sup>3</sup> See, e.g., Haugen 00000934 (admission by a Software Engineer at Meta, that "It's not a secret that we've often resorted to aggressive tactics in the name of growth, and we've been pretty unapologetic about it.").

<sup>&</sup>lt;sup>4</sup> Georgia Wells & Jeff Horwitz, Facebook's Effort to Attract Preteens Goes Beyond Instagram Kids, Documents Show, Wall St. J. (Sept. 28, 2021), https://www.wsi.com/articles/facebookinstagram-kids-tweens-attract-11632849667; see also Haugen 00022339.

<sup>&</sup>lt;sup>5</sup> Sheera Frenkel et al., Instagram Struggles with Fears of Losing Its 'Pipeline': Young Users, N.Y. Times (Oct. 26, 2021), available at https://www.nytimes.com/2021/10/16/technology/instagram-teens.html.

developing brains and, in doing so, create compulsive use of their apps.

Recognizing the power of engaging young users, Defendants deliberately tweaked

Defendants' strategy paid off. Users of their products now number in the billions,

Defendants' growth has come at the expense of its most vulnerable users: children

the design and operation of their apps to exploit the psychology and neurophysiology of kids.

Because children's and adolescents' brains are not fully developed, they lack the same emotional

maturity, impulse control, and psychological resiliency as adults. As a result, they are uniquely

susceptible to addictive features in digital products and highly vulnerable to the consequent harms.

Knowing this, Defendants wrote code designed to manipulate dopamine release in children's

and the frequency and time spent by these users has grown exponentially. This has allowed

Defendants to harvest a vast amount of personal user data—from the school you attend, to the

sneakers you covet, to the places you've been and the people you've met. This, in turn, has allowed

Defendants to mint a fortune, by selling to others the ability to micro-target advertisements to

around the world, including Plaintiffs, who they cultivated and exploited. Plaintiffs are not merely

the collateral damage of Defendants' products. They are the direct victims of the intentional product

design choices made by each Defendant. They are the intended targets of the harmful features that

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incredibly narrow slices of the public.<sup>6</sup>

pushed them into self-destructive feedback loops.

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15. As a direct result of Defendants' successful promotion of their defective products, the rates of mental health issues among children have climbed steadily since 2010. By 2018, suicide was the second leading cause of death for youth.<sup>7</sup>

<sup>&</sup>lt;sup>6</sup> See Snap, Inc., 2022 Annual Report (Form 10-K) at 15 (Jan. 31, 2023) ("[W]e rely heavily on our ability to collect and disclose data[] and metrics to our advertisers so we can attract new advertisers and retain existing advertisers. Any restriction or inability, whether by law, regulation, policy, or other reason, to collect and disclose data and metrics which our advertisers find useful would impede our ability to attract and retain advertisers.").

<sup>&</sup>lt;sup>7</sup> CDC, *Deaths: Leading Causes for 2018*, 70(4) National Vital Statistics Reports at 10 (May 17, 2021), <a href="https://www.cdc.gov/nchs/data/nvsr/nvsr70/nvsr70-04-508.pdf">https://www.cdc.gov/nchs/data/nvsr/nvsr70/nvsr70-04-508.pdf</a>.

16. In late 2021, the U.S. Surgeon General issued an advisory "to highlight the urgent need to address the nation's youth mental health crisis." In a scathing rebuke of the assault on our children, the Surgeon General recognized the dangerous designs in Defendants' products and Defendants' abdication of responsibility for the resulting harms:

In these digital public spaces, which are privately owned and tend to be run for profit, there can be tension between what's best for the technology company and what's best for the individual user or for society. Business models are often built around maximizing user engagement as opposed to safeguarding users' health and ensuring that users engage with one another in safe and healthy ways....

[T]echnology companies must step up and take responsibility for creating a safe digital environment for children and youth. Today, most companies are not transparent about the impact of their products, which prevents parents and young people from making informed decisions and researchers from identifying problems and solutions.<sup>9</sup>

17. The Surgeon General's comments have since been echoed by President Biden himself. In both his 2022 and 2023 State of the Union Addresses, the President urged the nation to "hold social media platforms accountable for the national experiment they're conducting on our children for profit." In a January 11, 2023 op-ed, President Biden amplified this point: "The risks Big Tech poses for ordinary Americans are clear. Big Tech companies collect huge amounts of data on the things we buy, on the websites we visit, on the places we go and, most troubling of all, on our children." The President observed that "millions of young people are struggling with bullying,

<sup>10</sup> The White House, President Biden's State of the Union Address (Mar. 1, 2022), <a href="https://www.whitehouse.gov/state-of-the-union-2022/">https://www.whitehouse.gov/state-of-the-union-2022/</a>; see also The White House, President Biden's State of the Union Address (Feb. 7, 2023), <a href="https://www.whitehouse.gov/state-of-the-union-2023/">https://www.whitehouse.gov/state-of-the-union-2023/</a>.

<sup>11</sup> Joe Biden, *Republicans and Democrats, Unite Against Big Tech Abuses*, Wall St. J. (Jan. 11, 2023), <a href="https://www.wsj.com/articles/unite-against-big-tech-abuses-social-media-privacy-competition-antitrust-children-algorithm-11673439411">https://www.wsj.com/articles/unite-against-big-tech-abuses-social-media-privacy-competition-antitrust-children-algorithm-11673439411</a>.

<sup>&</sup>lt;sup>8</sup>Press Release, U.S. Dep't Health & Hum. Servs., *U.S. Surgeon General Issues Advisory on Youth Mental Health Crisis Further Exposed by COVID-19 Pandemic* (Dec. 7, 2021), <a href="https://www.hhs.gov/about/news/2021/12/07/us-surgeon-general-issues-advisory-on-youth-mental-health-crisis-further-exposed-by-covid-19-pandemic.html">https://www.hhs.gov/about/news/2021/12/07/us-surgeon-general-issues-advisory-on-youth-mental-health-crisis-further-exposed-by-covid-19-pandemic.html</a>.

<sup>24</sup> U.S https://doi.org/10.1003/1003

<sup>&</sup>lt;sup>9</sup> U.S. Surgeon General's Advisory, *Protecting Youth Mental Health* (Dec. 7, 2021), <a href="https://www.hhs.gov/sites/default/files/surgeon-general-youth-mental-health-advisory.pdf">https://www.hhs.gov/sites/default/files/surgeon-general-youth-mental-health-advisory.pdf</a> (emphasis in original).

violence, trauma and mental health" as a result of Defendants' conduct and products, and again stated that "[w]e must hold social-media companies accountable" for their role in this crisis. 12

- 18. These statements by President Biden and the Surgeon General are in line with a substantial body of peer-reviewed scientific literature documenting the harmful impact that Defendants' apps have on our children, including the various injuries suffered by Plaintiffs. This body of research demonstrates that Defendants' defectively designed products can cause the harms Plaintiffs suffer: addiction, compulsive use, anxiety, depression, eating disorders, body dysmorphia, self-harm, sexual exploitation, suicidal ideations, other serious diseases and injuries, and suicide itself. Overall rates of these disorders have increased greatly because of widespread consumption of Defendants' products by children in this country and across the world.
- 19. Defendants knew or should have known about the risks of such addiction—which at least one Defendant euphemistically calls "problematic use." They could have changed their products to avoid the harm. They could have warned the public and Plaintiffs about the danger. Instead, Defendants placed growth first.
- 20. Plaintiffs seek to recover damages from Defendants and hold them responsible for personal injuries resulting from their wrongful conduct. That conduct includes: (a) designing defective products that caused serious injuries to users; (b) failing to provide adequate warnings about serious and reasonably foreseeable health risks from use of the products; (c) failing to utilize reasonable care in, among other things, developing, designing, managing, operating, testing, producing, labeling, marketing, advertising, promoting, controlling, selling, supplying, and distributing their products; and (d) as to Meta, engaging in the deliberate concealment,

<sup>&</sup>lt;sup>12</sup> Joe Biden, *Republicans and Democrats, Unite Against Big Tech Abuses*, Wall St. J. (Jan. 11, 2023), <a href="https://www.wsj.com/articles/unite-against-big-tech-abuses-social-media-privacy-competition-antitrust-children-algorithm-11673439411">https://www.wsj.com/articles/unite-against-big-tech-abuses-social-media-privacy-competition-antitrust-children-algorithm-11673439411</a>.

<sup>&</sup>lt;sup>13</sup> See Haugen\_00016373 at Haugen\_00016379 (internal Meta report from March 2020 summarizing internal research on "problematic use"—when a user "experienc[es] both of the following issues 'very often' or 'all the time': Lack of control or feelings of guilt over Facebook use. Negative impact in at least one of the following areas: productivity, sleep, parenting, or relationships.");Haugen\_00016373 at Haugen\_00016412, Haugen\_00016490 (referring to "problematic use" as "Loss of Control Over Time Spent" or "LCOTS"); Haugen\_00016373 at Haugen\_00016379 (recognizing that "Problematic Use" is "sometimes referred to as 'social media addiction' externally").

misrepresentation, and obstruction of public awareness of serious health risks to users of its products.

#### II. THE PARTIES

#### A. PLAINTIFFS

- 21. This Complaint is filed on behalf of children who suffered personal injuries—and, in cases of death, the personal representatives of their estates ("Plaintiffs")—due to their use of Defendants' products and, where applicable, their parents, guardians, spouses, children, siblings, and close family members, who suffered loss of society or consortium and other injuries as a consequence of the harms to Plaintiffs ("Consortium Plaintiffs"), who file a *Short Form Complaint*. By operation of an anticipated Court order, all allegations pled in this Complaint are deemed pled in any *Short Form Complaint* as to the Defendants identified therein.
- 22. Plaintiffs have suffered various personal injuries because of their use of Defendants' products. Plaintiffs and Consortium Plaintiffs have been harmed as a direct and proximate result of Defendants' wrongful conduct. These harms include pain, suffering, disability, impairment, disfigurement, death, an increased risk of injury and other serious illnesses, loss of enjoyment of life, loss of society, aggravation or activation of preexisting conditions, scarring, inconvenience, incurred costs for medical care and treatment, loss of wages and wage-earning capacity, and other economic and non-economic damages (specifically including any injuries set forth in a *Short Form Complaint*). These losses are often permanent and continuing in nature.
- 23. Plaintiffs expressly disaffirm any contract they may have made with any of the Defendants, or that Defendants may claim they made with them, before reaching the age of majority, as they lacked capacity to contract.
- 24. Plaintiffs also expressly disaffirm any contract they may have made with any of the Defendants, or that Defendants may claim they made with them, after reaching the age of majority, because Plaintiffs' continued use of Defendants' products was compulsive and due to addiction, not an affirmation of any contract.

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#### **B. DEFENDANTS**

25. The defendants identified in this section are collectively referred to as "Defendants" throughout this *Complaint*.

#### 1. Meta

- 26. Defendant Meta Platforms, Inc. ("Meta Platforms") is a Delaware corporation and multinational technology conglomerate. Its principal place of business is in Menlo Park, CA.
- 27. Meta Platforms' subsidiaries include, but may not be limited to, the entities identified in this section, as well as a dozen others whose identity or involvement is presently unclear.
- 28. Defendant Facebook Payments, Inc. ("Facebook 1") is a wholly owned subsidiary of Meta Platforms that was incorporated in Florida on December 10, 2010. Facebook 1 manages, secures, and processes payments made through Meta Platforms, among other activities. Its principal place of business is in Menlo Park, CA.
- 29. Defendant Siculus, Inc. ("Siculus") is a wholly owned subsidiary of Meta Platforms that was incorporated in Delaware on October 19, 2011. Siculus constructs data facilities to support Meta Platforms' products. Its principal place of business is in Menlo Park, CA.
- 30. Defendant Facebook Operations, LLC ("Facebook 2") is a wholly owned subsidiary of Meta Platforms that was incorporated in Delaware on January 8, 2012. Facebook 2 is likely a managing entity for Meta Platforms' other subsidiaries. Meta Platforms is the sole member of this LLC, whose principal place of business is in Menlo Park, CA.
- 31. Defendant Instagram, LLC ("Instagram, LLC") launched an app called Instagram in October 2010. On or around April 7, 2012, Meta Platforms purchased Instagram, LLC for over one billion dollars and reincorporated the company in Delaware. Meta Platforms is the sole member of this LLC, whose principal place of business is in Menlo Park, CA.
- 32. Meta Platforms, Instagram, Siculus, Facebook 1, and Facebook 2 are referred to jointly as "Meta."
- 33. Meta owns, operates, controls, produces, designs, maintains, manages, develops, tests, labels, markets, advertises, promotes, supplies, and distributes digital products available

through mobile- and web-based applications ("apps"), including Instagram and Facebook (together, "Meta products"); Messenger; and Messenger Kids. Meta's apps and devices are widely distributed to consumers throughout the United States.

#### 2. Snap

- 34. Defendant Snap Inc. ("Snap") is a Delaware corporation. Its principal place of business is in Santa Monica, CA.
- 35. Snap owns, operates, controls, produces, designs, maintains, manages, develops, tests, labels, markets, advertises, promotes, supplies, and distributes the app Snapchat. Snapchat is widely available to consumers throughout the United States.

#### 3. ByteDance

- 36. Defendant ByteDance Ltd. is a global company incorporated in the Cayman Islands. Its principal place of business is in Beijing, China. ByteDance Ltd. also maintains offices in the United States, Singapore, India, and the United Kingdom, among other locations.
- 37. ByteDance Ltd. wholly owns its subsidiary Defendant ByteDance Inc., a Delaware corporation whose principal place of business is in Mountain View, CA.
- 38. ByteDance Ltd.'s key Chinese subsidiary is Beijing Douyin Information Service Limited, f/k/a Beijing ByteDance Technology Co. Ltd. ("Beijing ByteDance"). <sup>14</sup> Beijing ByteDance owns, operates, and holds key licenses to Douyin, the Chinese version of TikTok. On or around April 30, 2021, the Chinese government took a 1% stake in, and received one of three seats on the board of directors of, Beijing ByteDance. <sup>15</sup> Specifically, 1% of Beijing ByteDance is now owned by WangTouZhongWen (Beijing) Technology, which in turn is owned by China Internet Investment Fund (China's top Internet regulator and censor), China Media Group (China's

<sup>&</sup>lt;sup>14</sup> See Sophie Webster, ByteDance Changes Names of Subsidiaries to Douyin, Speculated to be Mulling an IPO, Tech Times (May 8, 2022), available at <a href="https://www.techtimes.com/articles/275188/20220508/bytedance-changes-names-subsidiaries-">https://www.techtimes.com/articles/275188/20220508/bytedance-changes-names-subsidiaries-</a>

<sup>26</sup> douyin-speculated-mulling-ipo.htm.
27 See Juro Osawa & Shai Oster, Bei

<sup>&</sup>lt;sup>15</sup> See Juro Osawa & Shai Oster, Beijing Tightens Grip on ByteDance by Quietly Taking Stake, China Board Seat, The Information (Aug. 16, 2021), available at <a href="https://www.theinformation.com/articles/beijing-tightens-grip-on-bytedance-by-quietly-taking-stake-china-board-seat?rc=ubpicg.">https://www.theinformation.com/articles/beijing-tightens-grip-on-bytedance-by-quietly-taking-stake-china-board-seat?rc=ubpicg.</a>

national broadcaster, controlled by the Chinese Communist Party's propaganda department), and the Beijing municipal government's investment arm.

- 39. ByteDance Ltd. wholly owns its subsidiary Defendant TikTok, Ltd., a Cayman Island corporation with its principal place of business in Shanghai, China.
- 40. TikTok, Ltd. wholly owns its subsidiary Defendant TikTok, LLC which is, and at all relevant times was, a Delaware limited liability company.
- 41. TikTok, LLC wholly owns its subsidiary Defendant TikTok, Inc. f/k/a Musical.ly, Inc. ("TikTok, Inc."), a California corporation with its principal place of business in Culver City, CA.
- 42. Defendants TikTok, Ltd.; TikTok, LLC; TikTok, Inc.; ByteDance Ltd.; and ByteDance Inc. are referred to jointly as "ByteDance."
- 43. ByteDance owns, operates, controls, produces, designs, maintains, manages, develops, tests, labels, markets, advertises, promotes, supplies, and distributes the app TikTok. TikTok is widely available to consumers throughout the United States.

#### 4. Google

- 44. Google Inc. was incorporated in California in September 1998 and reincorporated in Delaware in August 2003. In or around 2017, Google Inc. converted to a Delaware limited liability company, Defendant Google, LLC (together with its predecessor-in-interest Google Inc., "Google"). Google's principal place of business is in Mountain View, CA.
- 45. Since 2006, Google has operated, done business as, and wholly owned as its subsidiary Defendant YouTube, LLC ("YouTube, LLC"). YouTube, LLC is a Delaware limited liability company with its principal place of business in San Bruno, CA. YouTube is widely available to consumers throughout the United States.<sup>16</sup>
- 46. On October 2, 2015, Google reorganized and became a wholly owned subsidiary of a new holding company, Alphabet Inc., a Delaware corporation with its principal place of business in Mountain View, CA.

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<sup>&</sup>lt;sup>16</sup> See, e.g., Alphabet Inc., Form 10-Q, Oct. 25, 2022, at 4 (defining Alphabet as "Alphabet Inc. and its subsidiaries."), available at https://www.sec.gov/Archives/edgar/data/1652044/000165204422000090/goog-20220930.htm.

47. Google, LLC and YouTube, LLC (together, "Google") are alter egos of one another: together and in concert they own, operate, control, produce, design, maintain, manage, develop, test, label, market, advertise, promote, supply, and distribute the app YouTube.

#### III. JURISDICTION AND VENUE

- 48. This Court has subject-matter jurisdiction over various constituent cases in this multidistrict litigation pursuant to 28 U.S.C. § 1332(a) because Plaintiffs and Defendants in such cases are residents of different states, and the amount in controversy exceeds \$75,000.
- 49. This Court has subject-matter jurisdiction over various constituent cases in this multidistrict litigation pursuant to 28 U.S.C. § 1331 because they involve questions of federal law arising under 18 U.S.C. §§ 2255, 1595, 2252A(f), and/or 2258B. This Court has supplemental jurisdiction under 28 U.S.C. § 1367(a) over Plaintiffs' state law claims because all claims alleged herein form part of the same case or controversy.
- 50. This Court has personal jurisdiction over Defendants because they are incorporated in and have their principal places of business in California, and because they have contacts with California that are so continuous and systematic that they are essentially at home in this state. Meta, Google, and ByteDance, Inc. maintain their principal places of business within this District. Snap and TikTok Inc. maintain their headquarters in this State. All Defendants regularly conduct and solicit business in California, provide products and/or services by or to persons here, and derive substantial revenue from the same. All Defendants affirmatively and extensively engage with a significant percentage of this State's residents through messages, notifications, recommendations, and other communications.
- 51. This Court also has personal jurisdiction over Defendants because they committed the acts complained of herein in this State and District and, in some cases, caused injury to persons located in this State and District.
- 52. Venue is proper in this multidistrict litigation for one or more of the following reasons: (1) at least one Defendant is headquartered and subject to personal jurisdiction in this District and all Defendants are residents of this State; (2) a substantial part of the events and omissions giving rise to Plaintiffs' causes of action occurred in this District; (3) venue is proper in

the transferor court in each constituent case; and/or (4) venue is proper in this District for pretrial purposes pursuant to 28 U.S.C. § 1407 and the October 6, 2022 Transfer Order of the Judicial Panel on Multidistrict Litigation.

53. Declaratory relief is proper under 28 U.S.C. §§ 2201 and 2202.

#### IV. <u>FACTUAL ALLEGATIONS</u>

## A. GENERAL FACTUAL ALLEGATIONS APPLICABLE TO ALL DEFENDANTS

#### 1. <u>Defendants have targeted children as a core market.</u>

- 54. Each Defendant has designed, engineered, marketed, and operated its products to maximize the number of children who download and use them compulsively. Children are more vulnerable users and have more free time on their hands than their adult counterparts. Because children use Defendants' products more, they see more ads, and as a result generate more ad revenue for Defendants. Young users also generate a trove of data about their preferences, habits, and behaviors. That information is Defendants' most valuable commodity. Defendants mine and commodify that data, including by selling to advertisers the ability to reach incredibly narrow tranches of the population, including children. Each Defendant placed its app(s) into the stream of commerce and generated revenues through the distribution of those apps at the expense of the consuming public and Plaintiffs.
- 55. This exploitation of children, including each of the individual Plaintiffs in these actions, has become central to Defendants' profitability. Like the cigarette industry a generation earlier, Defendants understand that a child user today becomes an adult user tomorrow. <sup>17</sup> Indeed, Defendants' insatiable appetite for growth has created a need for younger and younger users. Defendants' wrongfully acquired knowledge of their childhood userbase has allowed them to develop product designs to target elementary school-age children, who are uniquely vulnerable.

<sup>17</sup> Haugen\_00006240 ("There are many lines of evidence for a substantial 'ratchet' effect in the growth of social apps: once you get a user on your app it's hard to lose them. More precisely: the adoption of an app at a given point in time depends not just on the features of that app today, but is [sic] also depends on the *previous* adoption of that app."); *id.* at Haugen\_00006241 (noting that, because of sunk costs and network effect, users will "stick with [an app] even if the relative quality declines.").

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Like Joe Camel of old, Defendants' recent attempts to capture pre-adolescent audiences include "kid versions" of apps that are "designed to fuel [kids'] interest in the grown-up version." 18

- 56. Recognizing the vulnerability of children under 13, particularly in the Internet age, Congress enacted the Children's Online Privacy Protection Act ("COPPA") in 1999. 19 COPPA regulates the conditions under which Defendants can collect, use, or disclose the personal information of children under 13. Under COPPA, developers of apps and websites that are directed to or known to be used by children under 13 cannot lawfully obtain the individually identifiable information of such children without first obtaining verifiable consent from their parents.<sup>20</sup> Even apart from COPPA, it is well established under the law that children lack the legal or mental capacity to make informed decisions about their own well-being.
- COPPA was enacted precisely because Congress recognized that children under age 13 are particularly vulnerable to being taken advantage of by unscrupulous website operators. As a June 1998 report by the FTC observed, "[t]he immediacy and ease with which personal information can be collected from children online, combined with the limited capacity of children to understand fully the potentially serious safety and privacy implications of providing that information, have created deep concerns about current information practices involving children online."<sup>21</sup> The same report observed that children under the age of 13 "generally lack the developmental capacity and judgment to give meaningful consent to the release of personal information to a third party."<sup>22</sup>

<sup>&</sup>lt;sup>18</sup> Leonard Sax, Is TikTok Dangerous for Teens?, Inst. Fam. Stud. (Mar. 29, 2022), https://ifstudies.org/blog/is-tiktok-dangerous-for-teens-.

<sup>&</sup>lt;sup>19</sup> See 15 U.S.C. §§ 6501-6506.

<sup>&</sup>lt;sup>20</sup> The FTC recently clarified that acceptable methods for obtaining verifiable parent consent include: (a) providing a form for parents to sign and return; (b) requiring the use of a credit/card online payment that provides notification of each transaction; (c) connecting to trained personnel via video conference; (d) calling a staffed toll-free number; (e) asking knowledge-based questions; or (f) verifying a photo-ID from the parent compared to a second photo using facial recognition technology. Federal Trade Commission, Complying with COPPA: Frequently Asked Questions, July 2020, https://www.ftc.gov/business-guidance/resources/complying-coppafrequently-asked-questions.

<sup>&</sup>lt;sup>21</sup> Privacy Online: A Report to Congress, Federal Trade Commission (1998) at 13. https://www.ftc.gov/sites/default/files/documents/reports/privacy-online-report-congress/priv-

<sup>&</sup>lt;sup>22</sup> Privacy Online: A Report to Congress, Federal Trade Commission (1998) at 13. https://www.ftc.gov/sites/default/files/documents/reports/privacy-online-report-congress/priv-23a.pdf.

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"make[s] it easy for children to disclose personal information to the general public without their parents' awareness or consent. Such public disclosures raise safety concerns." Further, "the practice of collecting personal identifying information directly from children without parental consent is clearly troubling, since it teaches children to reveal their personal information to strangers and circumvents parental control over their family's information." None of the Defendants conduct proper age verification or authentication. Instead,

Contemporaneous testimony by the Chairman of the FTC observed that the Internet

- 59. None of the Defendants conduct proper age verification or authentication. Instead, each Defendant leaves it to users to self-report their age. This unenforceable and facially inadequate system allows children under 13 to easily create accounts on Defendants' apps.
- 60. This is particularly egregious for two reasons. *First*, Defendants have long been on notice of the problem. For instance, in May 2011, Consumer Reports reported the "troubling news" that 7.5 million children under 13 were on Facebook.<sup>25</sup> *Second*, given that Defendants have developed and utilized age-estimation algorithms for the purpose of selling user data and targeted advertisements, Defendants could readily use these algorithms to prevent children under 13 from accessing their products, but choose not to do so. Instead, they have turned a blind eye to collecting children's data in violation of COPPA.
- 61. Defendants have done this because children are financially lucrative, particularly when they are addicted to Defendants' apps.

### 2. <u>Children are uniquely susceptible to harm from Defendants' apps.</u>

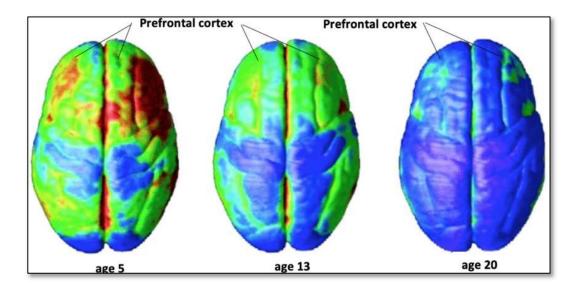
62. Young people are not only Defendants' most lucrative market, but are also those most vulnerable to harms resulting from Defendants' products.

<sup>&</sup>lt;sup>23</sup> S. 2326, Children's Online Privacy Protection Act of 1998: Hearing Before the U.S. Sen. Subcom. On Communications, Comm. On Commerce, Science, and Transportation, 105<sup>th</sup> Cong. 11 (1998) (statement of Robert Pitofsky, Chairman, Federal Trade Commission).

<sup>&</sup>lt;sup>24</sup> S. 2326, Children's Online Privacy Protection Act of 1998: Hearing Before the U.S. Sen. Subcom. On Communications, Comm. On Commerce, Science, and Transportation, 105<sup>th</sup> Cong. 11 (1998) (statement of Robert Pitofsky, Chairman, Federal Trade Commission).

<sup>&</sup>lt;sup>25</sup> Emily Bazelon, *Why Facebook is After Your Kids*, N.Y. Times (Oct. 12, 2011), https://www.nytimes.com/2011/10/16/magazine/why-facebook-is-after-your-kids.html.

PFC fig1 342501707.



- 67. Because of the immaturity of their prefrontal cortex, children have less impulse control, and less ability to regulate their responses to social rewards, than adults.
- 68. Beginning around the age of 10, the brain also begins to change in important ways. Specifically, the receptors for dopamine multiply in the subcortical region of the brain.<sup>34</sup> Dopamine is a neurotransmitter that is central to the brain's reward system.<sup>35</sup>
- 69. During this developmental phase, the brain learns to seek out stimuli (e.g., Instagram) that result in a reward (e.g., likes) and cause dopamine to flood the brain's reward pathways. Each time this happens, associations between the stimulus and the reward become stronger.<sup>36</sup> Notably, once the brain has learned to make this association, dopaminergic neurons "shift their ... activation from the time of reward delivery to the time of presentation of [a] predictive cue."<sup>37</sup> In other words, the anticipation of a reward can itself trigger a dopamine rush.
- 70. As New York University professor and social psychologist Adam Alter has explained, product features such as "Likes" give users a dopamine hit similar to drugs and alcohol:

<sup>&</sup>lt;sup>34</sup> Zara Abrams, *Why young brains are especially vulnerable to social media*, Am. Psych. Ass'n (Aug. 25, 2022), https://www.apa.org/news/apa/2022/social-media-children-teens.

<sup>&</sup>lt;sup>35</sup> Zara Abrams, *Why young brains are especially vulnerable to social media*, Am. Psych. Ass'n (Aug. 25, 2022), https://www.apa.org/news/apa/2022/social-media-children-teens.

<sup>&</sup>lt;sup>36</sup> See Bryo Adinoff, Neurobiologic processes in drug reward and addiction, 12(6) Harv. Rev. Psychiatry 305-320 (2004), <a href="https://www.ncbi.nlm.nih.gov/pmc/articles/PMC1920543/">https://www.ncbi.nlm.nih.gov/pmc/articles/PMC1920543/</a>.

<sup>&</sup>lt;sup>37</sup> Luisa Speranza et al., Dopamine: The Neuromodulator of Long-Term Synaptic Plasticity, Reward and Movement Control, 10 Cells 735 (2021), <a href="https://pubmed.ncbi.nlm.nih.gov/33810328/">https://pubmed.ncbi.nlm.nih.gov/33810328/</a>.

"The minute you take a drug, drink alcohol, smoke a cigarette . . . when you get a like on social media, all of those experiences produce dopamine, which is a chemical that's associated with pleasure. When someone likes an Instagram post, or any content that you share, it's a little bit like taking a drug. As far as your brain is concerned, it's a very similar experience." 38

- 71. When the release of dopamine in young brains is manipulated by Defendants' products, it interferes with the brain's development and can have long-term impacts on an individual's memory, affective processing, reasoning, planning, attention, inhibitory control, and risk-reward calibration.
- 72. Given their limited capacity to self-regulate and their vulnerability to peer pressure, children (including teens) are at greater risk of developing a mental disorder from use of Defendants' products.<sup>39</sup> Children are more susceptible than adults to feelings of withdrawal when a dopamine hit wears off. Depending on the intensity, delivery, and timing of the stimulus, and the severity of its withdrawal, these feelings can include anxiety, dysphoria, and irritability.<sup>40</sup> Children also are more likely to engage in compulsive behaviors to avoid these symptoms, due to their limited capacity for self-regulation, relative lack of impulse control, and struggle to delay gratification.
- 73. This can lead to a vicious cycle. Repeated spikes of dopamine over time may cause a child to build up a tolerance for the stimulus. In this process of "neuroadaptation," the production

<sup>&</sup>lt;sup>38</sup> Eames Yates, What happens to your brain when you get a like on Instagram, Business Insider (Mar. 25, 2017), <a href="https://www.businessinsider.com/what-happens-to-your-brain-like-instagram-dopamine-2017-3">https://www.businessinsider.com/what-happens-to-your-brain-like-instagram-dopamine-2017-3</a>; see also Sören Krach et al., The rewarding nature of social interactions, 4(22) Frontiers in Behav. Neuro., (28 May 2010),

https://www.ncbi.nlm.nih.gov/pmc/articles/PMC2889690/pdf/fnbeh-04-00022.pdf; Julian Morgans, *The Secret Ways Social Media Is Built for Addiction*, Vice (May 17, 2017), https://www.vice.com/en/article/vv5jkb/the-secret-ways-social-media-is-built-for-addiction.

<sup>&</sup>lt;sup>39</sup> Betul Keles et al., A systematic review: the influence of social media on depression, anxiety and psychological distress in adolescents, Int'l J. Adolescence & Youth (202) 25:1, 79–93 (Mar. 3, 2019), <a href="https://www.researchgate.net/publication/331947590">https://www.researchgate.net/publication/331947590</a> A systematic review the influence of social media on depression anxiety and psychological distress in adolescents

George Koob, and Nora Volkow. *Neurobiology of addiction: a neurocircuitry analysis*, 3 (8) Lancet Psychiatry 760-773 (2016), https://www.ncbi.nlm.nih.gov/pmc/articles/PMC6135092/pdf/nihms-985499.pdf.

of dopamine and the sensitivity of dopamine receptors are both reduced. 41 As a consequence, the child requires more and more of the stimulus to feel the same reward. Worse, this cycle can cause decreases in activity in the prefrontal cortex, leading to further impairments of decision-making and executive functioning.<sup>42</sup>

- 74. As described further below, each Defendant deliberately designed, engineered, and implemented dangerous features in their apps that present social-reward and other stimuli in a manner that has caused Plaintiffs and many scores of others to compulsively seek out those stimuli, develop negative symptoms when they were withdrawn, and exhibit reduced impulse control and emotional regulation.
- 75. In short, children find it particularly difficult to exercise the self-control required to regulate their use of Defendants' platforms, given the stimuli and rewards embedded in those apps, and as a foreseeable consequence tend to engage in addictive and compulsive use.<sup>43</sup>

#### 3. Defendants designed their apps to attract and addict youth.

76. Instagram, Facebook, TikTok, Snap, and YouTube employ many similar defective and dangerous product features that are engineered to induce more use by young people—creating an unreasonable risk of compulsive use and addiction. 44 For instance, all five apps harvest user data and use this information to generate and push algorithmically tailored "feeds" of photos and videos. And all five include methods through which approval can be expressed and received, such as likes,

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<sup>&</sup>lt;sup>41</sup> George Koob, and Nora Volkow. *Neurobiology of addiction: a neurocircuitry analysis*, 3 (8) 21 Lancet Psychiatry 760-773 (2016),

https://www.ncbi.nlm.nih.gov/pmc/articles/PMC6135092/pdf/nihms-985499.pdf. 22

<sup>&</sup>lt;sup>42</sup> George Koob & Nora Volkow. *Neurobiology of addiction: a neurocircuitry analysis*, 3 (8) Lancet Psychiatry 760-773 (2016), https://www.ncbi.nlm.nih.gov/pmc/articles/PMC6135092/pdf/nihms-985499.pdf.

<sup>&</sup>lt;sup>43</sup> Fulton Crews et al., *Adolescent cortical development: a critical period of vulnerability for* addiction, 86 Pharmacology, Biochemistry and Behavior 189-199 (2007), https://www.sciencedirect.com/science/article/pii/S009130570600400X.

<sup>&</sup>lt;sup>44</sup> See Kevin Hurler, For Sites Like Instagram and Twitter, Imitation Is the Only Form of Flattery, Gizmodo (Aug. 16, 2022), https://gizmodo.com/instagram-tiktok-snapchat-facebook-meta-1849395419 ("Over the last decade, some of the most popular social media apps have blatantly ripped off features from some of the other most popular social media apps, in a tech version of Capture the Flag where the only losers are the users who are forced to persist through this catand-mouse game.").

hearts, comments, shares, or reposts. This section explains the psychological and social mechanisms exploited by these and other product defects.

- 77. *First*, Defendants' apps are designed and engineered to methodically, but unpredictably, space out dopamine-triggering rewards with dopamine gaps. The unpredictability is key because, paradoxically, intermittent variable rewards (or "IVR") create stronger associations (conditioned changes in the neural pathway) than fixed rewards. Products that use this technique are highly addictive or habit forming.
- 78. IVR is based on insights from behavioral science dating back to research in the 1950s by Harvard psychologist B. F. Skinner. Skinner found that laboratory mice respond most voraciously to unpredictable rewards. In one famous experiment, mice that pushed a lever received a variable reward (a small treat, a large treat, or no treat at all). Compared with mice who received the same treat every time, the mice who received only occasional rewards were more likely to exhibit addictive behaviors such as pressing the lever compulsively. This exploitation of neural circuitry is exactly how addictive products like slot machines keep users coming back.
- 79. The IVR aspect of slot machines is limited by the fact that they deliver rewards in a randomized manner, irrespective of the person pulling the lever. By contrast, Defendants' apps are designed to purposely withhold and release rewards on a schedule its algorithms have determined is optimal to heighten a specific user's craving and keep them using the product. For example, TikTok will at times delay a video it knows a user will like until the moment before it anticipates the user would otherwise log out. Instagram's notification algorithm will at times determine that a particular user's engagement will be maximized if the app withholds "Likes" on their posts and then later delivers them in a large burst of notifications.
- 80. Defendants' use of IVR is particularly effective on and dangerous for adolescents, given the incomplete aspects of their brain maturation described above—including lack of impulse control and reduced executive functions.
- 81. There are multiple types of dopamine neurons that are connected with distinct brain networks and have distinct roles in motivational control. Apart from the dopamine reward loop triggered by positive feedback, other dopamine neurons are impacted by salient but non-rewarding

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stimuli and even painful-aversive stimuli. 45 Defendants' apps capitalize on this by algorithmically ranking photos and videos that "engage" users because they present a dopamine pay-off, including novel, aversive, and alarming images.

- Second, there are multiple types of dopamine neurons that are connected with 82. distinct brain networks and have distinct roles in motivational control. Apart from the dopamine reward loop triggered by positive feedback, other dopamine neurons are impacted by salient but non-rewarding stimuli and even painful-aversive stimuli. 46 Defendants' apps capitalize on this by algorithmically ranking photos and videos that "engage" users because they present a dopamine pay-off, including novel, aversive, and alarming images.
- 83. Third, dangerous and defective features in Defendants' apps manipulate young users through their exploitation of "reciprocity"—the psychological phenomenon by which people respond to positive or hostile actions in kind. Reciprocity means that people respond in a friendly manner to friendly actions, and with negative retaliation to hostile actions.<sup>47</sup> Phillip Kunz best illustrated the powerful effect of reciprocity through an experiment using holiday cards. Kunz sent cards to a group of complete strangers, including pictures of his family and a brief note. 48 People whom he had never met or communicated with before reciprocated, flooding him with holiday cards in return.<sup>49</sup> Most of the responses did not even ask Mr. Kunz who he was—they simply responded to his initial gesture with a reciprocal action.<sup>50</sup>
- Products like Instagram and Snapchat exploit reciprocity by, for example, 84. automatically telling a sender when their message is seen, instead of letting the recipient avoid

Sci. Rsch. 269–78 (Sept. 1976), https://doi.org/10.1016/0049-089X(76)90003-X.

<sup>&</sup>lt;sup>45</sup> J.P.H. Verharen, Yichen Zhu, and Stephan Lammel Aversion hot spots in the dopamine system 64 Neurobiology 46-52 (March 5, 2020) https://doi.org/10.1016/j.conb.2020.02.002.

<sup>&</sup>lt;sup>46</sup> J.P.H. Verharen, Yichen Zhu, and Stephan Lammel Aversion hot spots in the dopamine system 64 Neurobiology 46-52 (March 5, 2020) https://doi.org/10.1016/j.conb.2020.02.002.

<sup>&</sup>lt;sup>47</sup> Ernst Fehr & Simon Gächter, Fairness and Retaliation: The Economics of Reciprocity, 14(3) J. Econ. Persps. 159-81 (2000), https://www.researchgate.net/profile/Ernst-Fehr-2/publication/23756527 Fairness and Retaliation The Economics of Reciprocity/links/5eb024

e945851592d6b87d3b/Fairness-and-Retaliation-The-Economics-of-Reciprocity.pdf. <sup>48</sup> Phillip R. Kunz & Michael Woolcott, Season's Greetings: From my status to yours, 5(3) Soc.

<sup>&</sup>lt;sup>49</sup> Phillip R. Kunz & Michael Woolcott, Season's Greetings: From my status to yours, 5(3) Soc. Sci. Rsch. 269–78 (Sept. 1976), https://doi.org/10.1016/0049-089X(76)90003-X.

<sup>&</sup>lt;sup>50</sup> Phillip R. Kunz & Michael Woolcott, Season's Greetings: From my status to yours, 5(3) Soc. Sci. Rsch. 269–78 (Sept. 1976), https://doi.org/10.1016/0049-089X(76)90003-X.

disclosing whether it was viewed. Consequently, the recipient feels more obligated to respond immediately, keeping users on the product.<sup>51</sup>

- 85. Fourth, Defendants' apps addict young users by preying on their already-heightened need for social comparison and interpersonal feedback-seeking. Because of their relatively undeveloped prefrontal cortex, young people are already predisposed to status anxieties, beauty comparisons, and a desire for social validation. Defendants' apps encourage repetitive usage by dramatically amplifying those insecurities.
- 86. Mitch Prinstein, Chief Science Officer for the American Psychology Association, has explained that online and real-world interactions are fundamentally different. <sup>54</sup> For example, in the real world, no public ledger tallies the number of consecutive days friends speak. Similarly, "[a]fter you walk away from a regular conversation, you don't know if the other person liked it, or if anyone else liked it." <sup>55</sup> By contrast, a product defect like the "Snap Streak" creates exactly such artificial forms of feedback. <sup>56</sup> On Defendants' apps, friends and even complete strangers can deliver (or withhold) dopamine-laced likes, comments, views, or follows. <sup>57</sup>
- 87. The "Like" feature on Facebook, Instagram, TikTok, and YouTube, or other comparable features common to Defendants' products, have an especially powerful effect on

<sup>51</sup> Von Tristan Harris, *The Slot Machine in Your Pocket*, Spiegel Int'l (July 27, 2016), <a href="https://www.spiegel.de/international/zeitgeist/smartphone-addiction-is-part-of-the-design-a-1104237.html">https://www.spiegel.de/international/zeitgeist/smartphone-addiction-is-part-of-the-design-a-1104237.html</a>.

<sup>52</sup> Jacqueline Nesi & Mitchell J Prinstein, *Using Social Media for Social Comparison and Feedback-Seeking: Gender and Popularity Moderate Associations with Depressive Symptoms*, 43 J. Abnormal Child Psych. 1427–38 (2015), <a href="https://www.ncbi.nlm.nih.gov/pmc/articles/PMC5985443/">https://www.ncbi.nlm.nih.gov/pmc/articles/PMC5985443/</a>.

<sup>53</sup> Susan Harter, *The Construction of the Self: Developmental and Sociocultural Foundations* (Guilford Press, 2d ed., 2012) (explaining how, as adolescents move toward developing cohesive self-identities, they typically engage in greater levels of social comparison and interpersonal feedback-seeking).

<sup>54</sup> Zara Abrams, *Why young brains are especially vulnerable to social media*, Am. Psych. Ass'n (Aug. 25, 2022), <a href="https://www.apa.org/news/apa/2022/social-media-children-teens">https://www.apa.org/news/apa/2022/social-media-children-teens</a>.

<sup>55</sup> Zara Abrams, *Why young brains are especially vulnerable to social media*, Am. Psych. Ass'n (Aug. 25, 2022), <a href="https://www.apa.org/news/apa/2022/social-media-children-teens">https://www.apa.org/news/apa/2022/social-media-children-teens</a>.

<sup>56</sup> A "Snap Streak" is designed to measure a user's Snapchat activity with another user. Two users achieve a "Snap Streak" when they exchange at least one Snap in three consecutive 24-hour periods. When successively longer "Streaks" are achieved, users are rewarded with varying tiers of emojis. *See infra* p. 156.

<sup>57</sup> Zara Abrams, *Why young brains are especially vulnerable to social media*, Am. Psych. Ass'n (Aug. 25, 2022), <a href="https://www.apa.org/news/apa/2022/social-media-children-teens">https://www.apa.org/news/apa/2022/social-media-children-teens</a>.

teenagers and can neurologically alter their perception of online posts. Researchers at UCLA used magnetic resonance imaging to study the brains of teenage girls as they used Instagram. They found that girls' perception of a photo changed depending on the number of likes it had generated. That an image was highly liked—regardless of its content—instinctively caused the girls to prefer it. As the researchers put it, teens react to perceived "endorsements," even if likes on social media are often fake, purchased, or manufactured. He design of Defendants' apps also encourages unhealthy, negative social comparisons, which in turn cause body image issues and related mental and physical disorders.

S8. The design of Defendants' apps also encourages unhealthy, negative social comparisons, which in turn cause body image issues and related mental and physical disorders. Given adolescents' naturally vacillating levels of self-esteem, they are already predisposed to comparing "upward" to celebrities, influencers, and peers they perceive as more popular. Defendants' apps turbocharge this phenomenon. On Defendants' apps, users disproportionately post "idealized" content, misrepresenting their lives. That is made worse by appearance-altering filters built into Defendants' apps, which underscore conventional (and often racially biased) standards of beauty, by allowing users to remove blemishes, make bodies and faces appear thinner, and lighten skin-tone. Defendants' apps provide a continuous stream of these filtered and fake

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Lauren E. Sherman et al., *The Power of the Like in Adolescence: Effects of Peer Influence on Neural and Behavioral Responses to Social Media*, 27(7) Psychol Sci. 1027 (2016), <a href="https://www.ncbi.nlm.nih.gov/pmc/articles/PMC5387999/">https://www.ncbi.nlm.nih.gov/pmc/articles/PMC5387999/</a>

<sup>&</sup>lt;sup>59</sup> Lauren E. Sherman et al., *The Power of the Like in Adolescence: Effects of Peer Influence on Neural and Behavioral Responses to Social Media*, 27(7) Psychol Sci. 1027 (2016),

https://www.ncbi.nlm.nih.gov/pmc/articles/PMC5387999/; see also Stuart Wolpert, The teenage brain on social media, UCLA Newsroom (May 31, 2016),

<sup>20</sup> https://newsroom.ucla.edu/releases/the-teenage-brain-on-social-media.

<sup>&</sup>lt;sup>60</sup> Jacqueline Nesi & Mitchell J Prinstein, *Using Social Media for Social Comparison and Feedback-Seeking: Gender and Popularity Moderate Associations with Depressive Symptoms*, 43 J. Abnormal Child Psych. 1427–38 (2015),

https://www.ncbi.nlm.nih.gov/pmc/articles/PMC5985443/ ("Upward comparison occurs when people compare themselves to someone they perceive to be superior[], whereas a downward comparison is defined by making a comparison with someone perceived to be inferior[.]"); Jin-

Liang wang, Hai-Zhen Wang, James Gaskin, & Skyler Hawk, The Mediating Roles of Upward Social Comparison and Self-esteem and the Moderating Role of Social Comparison Orientation in the Association between Social Networking Site Usage and Subjective Well-Being, Frontiers in

Psychology (May 2017), https://www.frontiersin.org/articles/10.3389/fpsyg.2017.00771/full#:~:text=Social%20compariso

<sup>26</sup> https://www.frontiersin.org/articles/10.3389/fpsyg.2017.00771/full#:~:text=Social%20comparison/20can%20be%20upward,inferior%20(Wills%2C%201981).

<sup>61</sup> Jacqueline Nesi & Mitchell J Prinstein, Using Social Media for Social Comparison and Feedback-Seeking: Gender and Popularity Moderate Associations with Depressive Symptoms, 43 J. Abnormal Child Psych. 1427–38 (2015), https://www.ncbi.nlm.nih.gov/pmc/articles/PMC5985443/;

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appearances and experiences. 62 That encourages harmful body image comparisons by adolescents. who begin to negatively perceive their own appearance and believe their bodies, and indeed their lives, are comparatively worse.<sup>63</sup>

- Fifth, Defendants' respective product features work in combination to create and 89. maintain a user's "flow-state": a hyper-focused, hypnotic state, where bodily movements are reflexive and the user is totally immersed in smoothly rotating through aspects of the social media product.64
- 90. As discussed in more detail below, defective features like the ones just described can cause or contribute to (and, with respect to Plaintiffs, have caused and contributed to) the following injuries in young people: eating and feeding disorders; depressive disorders; anxiety disorders; sleep disorders; trauma- and stressor-related disorders; obsessive-compulsive and related disorders; disruptive, impulse-control, and conduct disorders; suicidal ideation; self-harm; and suicide.65

<sup>62</sup> Jin Kyun Lee, The Effects of Social Comparison Orientation on Psychological Well-Being in Social Networking Sites: Serial Mediation of Perceived Social Support and Self-Esteem, Current Psychology (2020), https://link.springer.com/content/pdf/10.1007/s12144-020-01114-3.pdf.

<sup>63.</sup> Jin Kyun Lee, The Effects of Social Comparison Orientation on Psychological Well-Being in Social Networking Sites: Serial Mediation of Perceived Social Support and Self-Esteem, Current Psychology (2020), https://link.springer.com/content/pdf/10.1007/s12144-020-01114-3.pdf. See also Nino Gugushvili et al., Facebook use intensity and depressive symptoms: a moderated mediation model of problematic Facebook use, age, neuroticism, and extraversion at 3, BMC Psych. 10, 279 (2022), https://doi.org/10.1186/s40359-022-00990-7 (explaining that youth are particularly vulnerable because they "use social networking sites for construing their identity, developing a sense of belonging, and for comparison with others"); Jin Lee, The effects of social

comparison orientation on psychological well-being in social networking sites: serial mediation of perceived social support and self-esteem, 41 Current Psychology 6247-6259 (2022),

https://doi.org/10.1007/s12144-020-01114-3.

<sup>&</sup>lt;sup>64</sup> See e.g., What Makes TikTok so Addictive?: An Analysis of the Mechanisms Underlying the World's Latest Social Media Craze, Brown Undergraduate J. of Pub. Health (2021), https://sites.brown.edu/publichealthjournal/2021/12/13/tiktok/(describing how IVR and infinite scrolling may induce a flow state in users).

<sup>&</sup>lt;sup>65</sup> E.g., Nino Gugushvili et al., Facebook use intensity and depressive symptoms: a moderated mediation model of problematic Facebook use, age, neuroticism, and extraversion at 3, BMC Psych. 10, 279 (2022), https://doi.org/10.1186/s40359-022-00990-7 (collecting sources).

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#### 4. <u>Millions of kids use Defendants' products compulsively.</u>

- 91. Defendants have been staggeringly successful in their efforts to attract young users to their apps. In 2021, 32% of 7- to 9-year-olds, 66 49% of 10- to 12-year-olds, 67 and 90% of 13- to 17-year-olds in the United States used social media. A majority of U.S. teens use Instagram, TikTok, Snapchat, and/or YouTube. Thirty-two percent say they "wouldn't want to live without" YouTube, while 20% said the same about Snapchat, and 13% said the same about both TikTok and Instagram. 9
- 92. U.S. teenagers who use Defendants' products are likely to use them every day. Sixty-two percent of U.S. children ages 13-18 use social media daily. And daily use often means constant use. About one-in-five U.S. teens visit or use YouTube "almost constantly," while about one-in-six report comparable usage of Instagram. Nearly half of U.S. teens use TikTok at least

<sup>&</sup>lt;sup>66</sup> Sharing Too Soon? Children and Social Media Apps, C.S. Mott Child's Hosp. Univ. Mich. Health (Oct. 18, 2021),

https://mottpoll.org/sites/default/files/documents/101821 SocialMedia.pdf.

<sup>&</sup>lt;sup>67</sup> Sharing Too Soon? Children and Social Media Apps, C.S. Mott Child's Hosp. Univ. Mich. Health (Oct. 18, 2021),

https://mottpoll.org/sites/default/files/documents/101821 SocialMedia.pdf.

<sup>&</sup>lt;sup>68</sup> Social Media and Teens, Am. Acad. Child & Adolescent Psychiatry (Mar. 2018), https://www.aacap.org/AACAP/Families and Youth/Facts for Families/FFF-Guide/Social-

Media-and-Teens-100.aspx; see also Victoria Rideout et al., The Common Sense Census: Media Use by Tweens and Teens, 2021 at 5, Common Sense Media (2022),

https://www.commonsensemedia.org/sites/default/files/research/report/8-18-census-integrated-report-final-web 0.pdf.

<sup>&</sup>lt;sup>69</sup> Victoria Rideout et al., Common Sense Census: Media use by tweens and teens, 2021 at 31, Common Sense Media (2022),

https://www.commonsensemedia.org/sites/default/files/research/report/8-18-census-integrated-report-final-web\_0.pdf.

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<sup>&</sup>lt;sup>70</sup> Victoria Rideout et al., Common Sense Census: Media use by tweens and teens, 2021 at 31, Common Sense Media (2022),

https://www.commonsensemedia.org/sites/default/files/research/report/8-18-census-integrated-report-final-web\_0.pdf.

<sup>&</sup>lt;sup>71</sup> Emily Vogels et al., *Teens, Social Media and Technology 2022*, Pew Rsch. Ctr. (Aug. 10, 2022), <a href="https://www.pewresearch.org/internet/2022/08/10/teens-social-media-and-technology-2022/">https://www.pewresearch.org/internet/2022/08/10/teens-social-media-and-technology-2022/</a>.

believed it to be the main cause rather than drugs and alcohol.<sup>79</sup>

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#### Defendants' apps have created a youth mental health crisis. 5.

the main reason for declining mental health than the next likely cause, and over seven times more

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96. Nearly a decade of scientific and medical studies demonstrate that dangerous features engineered into Defendants' platforms—particularly when used multiple hours a day can have a "detrimental effect on the psychological health of [their] users," including compulsive use, addiction, body dissatisfaction, anxiety, depression, and self-harming behaviors such as eating disorders.80

97. Addiction and compulsive use of Defendants' products can entail a variety of behavioral problems including but not limited to: (1) a lessening of control, (2) persistent, compulsive seeking out of access to the product, (3) using the product more, and for longer, than intended, (4) trying to cut down on use but being unable to do so, (5) experiencing intense cravings or urges to use, (6) tolerance (needing more of the product to achieve the same desired effect), (7) developing withdrawal symptoms when not using the product, or when the product is taken away, (8) neglecting responsibilities at home, work, or school because of the intensity of usage, (9) continuing to use the product even when doing so interferes and causes problems with important family and social relationships, (10) giving up important or desirable social and recreational activities due to use, and (11) continuing to use despite the product causing significant harm to the user's physical and mental health.

98. Many of these injuries can be long-lasting, if not lifelong. For example, the longterm effects of eating disorders can include: (1) dermatological effects to the nails and hair; (2) gastrointestinal illnesses, such as gastroparesis or hypomotility of the colon; (3) impacts to the endocrine system, such as glycolic or metabolic conditions, bone loss, and hormonal conditions;

<sup>&</sup>lt;sup>79</sup> Headspace National Youth Mental Health Survey 2018, National Youth Mental Health Foundation (2018), https://headspace.org.au/assets/headspace-National-Youth-Mental-Health-Survey-2018.pdf (surveying more than 4,000 Australians ages 12-25).

<sup>80</sup> See, e.g., Fazida Karim et al., Social Media Use and Its Connection to Mental Health: A Systemic Review, Cureus Volume 12(6) (June 15, 2020), https://www.ncbi.nlm.nih.gov/pmc/articles/PMC7364393/; Alexandra R. Lonergan et al., Protect me from my selfie: Examining the association between photo-based social media behaviors and self-reported eating disorders in adolescence, Int. J. of Eating Disorders 756 (Apr. 7, 2020), https://onlinelibrary.wiley.com/doi/epdf/10.1002/eat.23256.

(4) nervous system effects, such as gray matter brain loss or atrophy; (5) skeletal system effects, such as bone loss; (6) cardiovascular effects, such as structural heart damage, mitral valve prolapse, or fluid around the heart; and (7) fertility issues.<sup>81</sup>

Each Defendant has long been aware of this research, but chose to ignore or brush it off. 82 For example, in 2018, Meta employees mocked it as "BS... pseudo science," [sic] and "a bunch of people trying to get air time."83 Yet, as discussed at length below, Defendants conducted some of the research themselves—and then hid their unfavorable findings from the public.<sup>84</sup>

100. Scientists have studied the impacts of the overuse of social media since at least 2008, with social media addiction recognized in literature around that time after a pervasive upsurge in Facebook use. 85 The Bergen Social Media Addiction Scale assesses social media addiction along six core elements: 1) salience (preoccupation with the activity), 2) mood modification (the behavior alters the emotional state), 3) tolerance (increasing activity is needed for the same mood-altering effects), 4) withdrawal (physical or psychological discomfort when the behavior is discontinued),

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<sup>81</sup> See, e.g., Anorexia Nervosa, Cleveland Clinic

https://my.clevelandclinic.org/health/diseases/9794-anorexia-nervosa#outlook--prognosis; Bulimia Nervosa; Cleveland Clinic https://my.clevelandclinic.org/health/diseases/9795-bulimianervosa#symptoms-and-causes.

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<sup>82</sup> In August 2019, a social psychologist, and leading expert on the effect that technology products have on the mental health of their users, wrote to Mr. Zuckerberg ahead of a meeting to note that a new study "point[ed] heavily to a connection, not just from correlational studies but from true experiments, which strongly indicate[d] causation, not just correlation" between Meta's products and harms to users' wellbeing. META3047MDL-003-00089107 at META3047MDL-003-000891078. In some cases, Meta was not only aware of research connecting its products to

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detrimental effects but actively sought to undermine it. See META3047MDL-003-00082165 at META3047MDL-003-00082165 (discussing methods to undermine research on addiction to apps).

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83 META3047MDL-003-00082165.

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<sup>84</sup> See, e.g., Haugen\_00016373 at Haugen\_00016381 ("The best external research indicates that Facebook's impact on people's well-being is negative."); Haugen 00016373 at Haugen\_00016414 (Mar. 9, 2020 presentation stating "All problematic users were experiencing

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multiple life impacts," including loss of productivity, sleep disruption, relationship impacts, and safety risks); Haugen 00005458 at Haugen 00005500 (Sept. 18, 2019 presentation containing a slide stating "But, We Make Body Image Issues Worse for 1 in 3 Teen Girls").

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85 Tim Davies & Pete Cranston, Youth Work and Social Networking: Interim Report, The National Youth Agency (May 2008),

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https://www.researchgate.net/publication/233911484 Youth Work and Social Networking Fin al Research Report.

Psychiatry (May 2006).

107. In 2018, a systematic literature review of nine studies published in the *Indian Journal of Psychiatry* concluded that dangerous features in social networking platforms "contribute to increased exposure to and engagement in self-harm behavior, as users tend to emulate self-injurious behavior of others online, adopt self-injurious practices from self-harm videos, or are encouraged and acclaimed by others, thus normalizing self-injurious thoughts and behavior." <sup>98</sup>

- 108. A 2019 survey of American adolescents ages 12-14 found that a user's displeasure with their body could be predicted based on their frequency of using social media (including Instagram and Facebook) and based on the extent to which they engaged in behaviors that adopt an observer's point-of-view (such as taking selfies or asking others to "rate one's looks"). This effect was more pronounced among girls than boys.<sup>99</sup>
- 109. A third study in 2019 of more than 6500 American adolescents ranging in age from 12 to 15 years old found that those who used social media for 3 hours or more per day were more likely to suffer from mental health problems such as anxiety and depression. Notably, this association remained significant even *after* adjusting for demographics, past alcohol and marijuana use, and history of mental health problems. 101
- 110. In 2020, a study of Australian adolescents found that investment in others' selfies (through likes and comments) was associated with greater odds of meeting criteria for clinical/subclinical bulimia nervosa, clinical/subclinical binge-eating disorder, night eating syndrome, and unspecified feeding and eating disorders. <sup>102</sup>

<sup>&</sup>lt;sup>98</sup> Aksha Memon et al., *The role of online social networking on deliberate self-harm and suicidality in adolescents: a systematized review of literature*, 60(4) Indian J Psychiatry 384-392 (Oct-Dec 2018), <a href="http://10.4103/psychiatry.IndianJPsychiatry">http://10.4103/psychiatry.IndianJPsychiatry</a> 414 17.

<sup>&</sup>lt;sup>99</sup> Ilyssa Salomon & Christia Spears Brown, *The Selfie Generation: Examining the Relationship Between Social Media Use and Early Adolescent Body Image*, Journal of Early Adolescence (Apr. 21, 2018), <a href="https://journals.sagepub.com/doi/abs/10.1177/0272431618770809">https://journals.sagepub.com/doi/abs/10.1177/0272431618770809</a>.

<sup>&</sup>lt;sup>100</sup> Kira Riehm et al., Associations between time spent using social media and internalizing and externalizing problems among US youth, 76(12) JAMA Psychiatry (2019), <a href="https://jamanetwork.com/journals/jamapsychiatry/fullarticle/2749480">https://jamanetwork.com/journals/jamapsychiatry/fullarticle/2749480</a>.

<sup>&</sup>lt;sup>101</sup> Kira Riehm et al., Associations between time spent using social media and internalizing and externalizing problems among US youth, 76(12) JAMA Psychiatry (2019), https://jamanetwork.com/journals/jamapsychiatry/fullarticle/2749480.

<sup>&</sup>lt;sup>102</sup> Alexandra R. Lonergan et al., *Protect Me from My Selfie: Examining the Association Between Photo-Based Social Media Behaviors and Self-Reported Eating Disorders in Adolescence*, Int'l J. of Eating Disorders (Apr. 7, 2020), <a href="https://onlinelibrary.wiley.com/doi/epdf/10.1002/eat.23256">https://onlinelibrary.wiley.com/doi/epdf/10.1002/eat.23256</a>.

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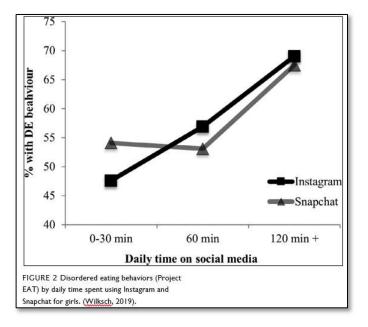
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In 2020, a longitudinal study investigated whether "Facebook Addiction Disorder" 111. predicted suicide-related outcomes, and found that children and adolescents addicted to Facebook are more likely to engage in self-injurious behavior, such as cutting and suicide. 103

In 2020, clinical research demonstrated an observable link between youth social media use and disordered eating behavior. 104 The more time young girls spend using Defendants' products, the more likely they are to develop disordered eating behaviors. 105 And the more social media accounts adolescents have, the more disordered eating behaviors they exhibit. 106



<sup>&</sup>lt;sup>103</sup> See, e.g., Julia Brailovskaia et al., Positive mental health mediates the relationship between Facebook addiction disorder and suicide-related outcomes: a longitudinal approach, 00(00) Cyberpsychology, Behavior, and Social Networking (2020), https://doi.org/10.1089/cyber.2019.0563; Jean M. Twenge et al., Increases in Depressive

Symptoms, Suicide-Related Outcomes, and Suicide Rates Among U.S. Adolescents After 2010 and Links to Increased New Media Screen Time, 6 Clinical Psych, Sci. 3–17 (2018).

<sup>&</sup>lt;sup>104</sup> Simon M. Wilksch et al., The relationship between social media use and disordered eating in young adolescents, 53 Int'l J. Eating Disorders 96–106 (2020). https://pubmed.ncbi.nlm.nih.gov/31797420/.

<sup>&</sup>lt;sup>105</sup> Simon M. Wilksch et al., The relationship between social media use and disordered eating in young adolescents, 53 Int'l J. Eating Disorders 96–106 (2020), https://pubmed.ncbi.nlm.nih.gov/31797420/.

<sup>&</sup>lt;sup>106</sup> Simon M. Wilksch et al., The relationship between social media use and disordered eating in young adolescents, 53 Int'l J. Eating Disorders 96–106 (2020), https://pubmed.ncbi.nlm.nih.gov/31797420/.

https://iamanetwork.com/journals/jamapediatrics/article-abstract/2799812.

further-exposed-by-covid-19-pandemic/

122. On December 7, 2021, the United States Surgeon General issued an advisory on the youth mental health crisis.<sup>119</sup> The Surgeon General explained, "[m]ental health challenges in children, adolescents, and young adults are real and widespread. Even before the pandemic, an alarming number of young people struggled with feelings of helplessness, depression, and thoughts of suicide—and rates have increased over the past decade." Those "mental health challenges were the leading cause of disability and poor life outcomes in young people." <sup>121</sup>

- 123. On February 13, 2023, the CDC released new statistics revealing that, in 2021, one in three girls seriously considered attempting suicide. 122
- 124. As discussed herein, each of the Defendants' products manipulates minor users' brains by building in stimuli and social reward mechanisms (e.g., "Likes") that cause users, such as Plaintiffs, to compulsively seek social rewards. That, in turn, leads to neuroadaptation; a child requires more and more stimuli to obtain the desired dopamine release, along with further impairments of decision-making. It also leads to reward-seeking through increasingly extreme content, which is more likely to generate intense reactions from other users. These consequences are the foreseeable results of Defendants' engineering decisions.

# 6. <u>Defendants' defective products encourage dangerous "challenges."</u>

125. Dangerous "viral" challenges are one particularly pernicious result of the defective design of Defendants' apps. "Online challenges or dares typically involve people recording themselves doing something difficult, which they share online to encourage others to repeat." 123

<sup>&</sup>lt;sup>119</sup> U.S. Surgeon General Issues Advisory on Youth Mental Health Crisis Further Exposed by COVID-19 Pandemic, U.S. Dep't Health & Hum. Servs. (Dec. 14, 2021), <a href="https://adasoutheast.org/u-s-surgeon-general-issues-advisory-on-youth-mental-health-crisis-further-exposed-by-covid-19-pandemic/">https://adasoutheast.org/u-s-surgeon-general-issues-advisory-on-youth-mental-health-crisis-further-exposed-by-covid-19-pandemic/</a>.

<sup>&</sup>lt;sup>120</sup> U.S. Surgeon General Issues Advisory on Youth Mental Health Crisis Further Exposed by COVID-19 Pandemic, U.S. Dep't Health & Hum. Servs. (Dec. 14, 2021), <a href="https://adasoutheast.org/u-s-surgeon-general-issues-advisory-on-youth-mental-health-crisis-further-exposed-by-covid-19-pandemic/">https://adasoutheast.org/u-s-surgeon-general-issues-advisory-on-youth-mental-health-crisis-further-exposed-by-covid-19-pandemic/</a>

<sup>121</sup> U.S. Surgeon General Issues Advisory on Youth Mental Health Crisis Further Exposed by COVID-19 Pandemic, U.S. Dep't Health & Hum. Servs. (Dec. 14, 2021), https://adasoutheast.org/u-s-surgeon-general-issues-advisory-on-youth-mental-health-crisis-further-exposed-by-covid-19-pandemic/

<sup>&</sup>lt;sup>122</sup> Azeen Ghorayashi & Roni Caryn Rabin, *Teen Girls Report Record Levels of Sadness, C.D.C. Finds*, N.Y. Times (Feb. 13, 2023), <a href="https://www.nytimes.com/2023/02/13/health/teen-girls-sadness-suicide-violence.html">https://www.nytimes.com/2023/02/13/health/teen-girls-sadness-suicide-violence.html</a>.

<sup>&</sup>lt;sup>123</sup> TikTok, Online Challenges, <a href="https://www.tiktok.com/safety/en-us/online-challenges/">https://www.tiktok.com/safety/en-us/online-challenges/</a>...

These challenges often generate significant engagement—sometimes millions of likes or views—and resulting social rewards to the users who post videos of themselves carrying out the challenges. ByteDance product research has found that the number one most identified reason for teen participation in challenges is "[g]etting views/likes/comments," followed by "[i]mpressing others online." Predictably, a substantial portion of online challenges—created for the purpose of generating social rewards—are very dangerous.

126. For example, one common social media challenge is the "Blackout Challenge," where youth are encouraged to make themselves faint by holding their breath and constricting their chest muscles, or by restricting airflow with a ligature around their neck. This challenge is dangerous because, should the participant fail to remove the ligature around their neck prior to fainting, they may strangle themselves. Similarly, an "I Killed Myself" challenge involves participants faking their own deaths to record their family members' reactions upon believing their loved one has died. This challenge is dangerous because certain methods of participating can actually kill (or inflict catastrophic injury) on participants. Likewise, the game Russian Roulette—in which a participant loads a revolver with a single bullet, spins the chamber until it falls on a random slot, and then shoots themselves—has taken on new life as a social media challenge. Certain plaintiffs in the MDL have participated in each of these challenges and suffered death or catastrophic injury as a result.

127. Again, these injuries and deaths are a foreseeable consequence of Defendants' addictive product designs. Many other addictive products cause injury or death because neuroadaptation causes addicts to use increasingly extreme methods to maintain dopamine levels. That compulsive use of social media would do the same was, at all relevant times, foreseeable, particularly as to young users whose abilities to assess risks, make wise decisions, and regulate their responses to perceived social needs are still developing.

128. Defendants are perfectly aware of the foreseeable risks to youth presented by their apps' "viral" promotion of dangerous challenges. As ByteDance internal documents observe,

<sup>&</sup>lt;sup>124</sup> TIKTOK3047MDL-001-00002975. Similarly, ByteDance internal documents have identified "a desire for competition, status, followers, clicks and to push limits" as being reasons young people participate in dangerous challenges. TikTok3047MDL-001-00002375.

"[y]oung people are more susceptible to copying a dangerous challenge than adults because, developmentally, their ability to weigh up risk and to think beyond the immediate consequences of their actions is not yet fully formed. They are also more likely to take risks, to make impulsive choices, and to overestimate their ability to cope with risk. . . . The ability to understand the finality of death is also not fully fledged." 125

- 129. Defendants have encouraged the viral challenge phenomenon in spite of the fact that their encouragement furthers dangerous challenges themselves and a broader ecosystem in which those dangerous challenges occur.
- 130. Meta, TikTok, and YouTube use engagement-optimized algorithms to control users' main feeds. Such algorithms spread extreme content as a consequence of its propensity to generate engagement. That design defect foreseeably leads to dangerous challenges spreading easily on these Defendants' platforms. In addition, Meta's algorithms were at one point in time structured to triple amplification of posts that used the word "challenge" in a hashtag—which Meta product engineers would later observe was "super high risk" and prompted "#killchallenge" to go viral. 126
- 131. Defendants have further encouraged challenges in other ways. ByteDance regularly creates overlays and filters that facilitate viral challenges. It offers advertisers the ability to launch Branded Hashtag Challenges and promotes them on user feeds. 127 It boasts that challenges are "geared towards building awareness and engagement," and that "research shows that they can deliver strong results"—i.e., increased return on ad spending—"at every stage of the funnel." This, in turn, generates advertising revenue for ByteDance. ByteDance employees have described challenges as "one of our core features." 128
- 132. Snap also promotes viral challenges through Snapchat's Snap Spotlight feature. It gives cash prizes to challenge participants whose challenges receive the most views on Snap

 $\parallel \frac{125}{125}$  TikTok3047MDL-001-00002375.

<sup>&</sup>lt;sup>126</sup>META3047MDL-003-00030070.

<sup>&</sup>lt;sup>127</sup> TikTok for Business, *Branded Hashtag Challenge: Harness the Power of Participation* (Mar. 16, 2022), <a href="https://www.tiktok.com/business/en-US/blog/branded-hashtag-challenge-harness-the-power-of-participation">https://www.tiktok.com/business/en-US/blog/branded-hashtag-challenge-harness-the-power-of-participation</a>.

<sup>&</sup>lt;sup>128</sup> TikTok3047MDL-001-00000177.

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Spotlight. 129 It has also created overlays that encourage challenges—such as a Speed Filter, showing how fast a given user was going at the time they took a particular Snap. 130 Other Defendants have also promoted viral challenges based on a recognition that such challenges drive engagement and advertising revenue.

#### 7. Defendants' defective social media apps facilitate and contribute to the sexual exploitation and sextortion of children, and the ongoing production and spread of child sex abuse material online.

133. It is well documented that sexual predators use Defendants' products to target and exploit minors. They are drawn to social media because it provides them with easy access to a large pool of potential victims, many of whom are addicted to Defendants' products. On February 7, 2023, for example, the FBI and international law enforcement agencies issued a joint warning about the global "financial sextortion crisis" which stated: "Financial sextortion can happen anywhere, although it mainly occurs on the digital platforms where children are already spending their screen time, like social media and gaming websites, or video chat applications. On these platforms, predators often pose as girls of a similar age and use fake accounts to target young boys, deceiving them into sending explicit photos or videos. The predator then threatens to release the compromising materials unless the victim sends payment, however, in many cases, the predator will release the images anyway."131

134. Rather than mitigate the risk of sexual exploitation and harm to children and teens on their products, Defendants have facilitated and exacerbated it by implementing defective product features that help sexual predators connect with children. Defendants' products are designed in unsafe ways—including, as to some or all Defendants, flawed age verification, lack of meaningful mechanisms to prevent sham accounts, default-public profiles, matching and recommending connections between adults and minors, promoting unsolicited messages and interactions from

<sup>129 &</sup>quot;Snapchat adds 'challenges' with cash prizes to its TikTok competitor," The Verge, Oct. 6, 2021, https://www.theverge.com/2021/10/6/22711632/snapchat-spotlight-challenges-announcedcash-prizes-tiktok.

<sup>&</sup>lt;sup>130</sup> See Lemmon v. Snap, Inc., 995 F.3d 1085, 1085 (9th Cir. 2021).

<sup>&</sup>lt;sup>131</sup> International Law Enforcement Agencies Issue Joint Warning about global financial sextortion crisis, FBI (2023), https://www.fbi.gov/news/press-releases/international-law-enforcementagencies-issue-ioint-warning-about-global-financial-sextortion-crisis.

adults, and wholly inadequate and ineffective parental controls, among others—that allow children to be easily identified, targeted, accessed, and exploited.

- 135. Compounding the problem, Defendants routinely fail to report abuse. Steve Grocki, the U.S. Department of Justice's Chief of the Criminal Division's Child Exploitation & Obscenity Section, put it this way: "A lot of times, someone has come across something problematic and the platform isn't doing anything[.]" He went on to say, "[t]hese reports can be of great value because they signal where there are big problems and we can flag those issues to Internet companies, such as when products are being exploited by offenders, they aren't meeting reporting requirements, or when children under the age restriction are accessing inappropriate content." 132
- 136. By failing to implement adequate age and identity verification on the products, Defendants knowingly and foreseeably place children in the pathways of sexual predators, who utilize their products and exploit their defective design features. Age verification on Defendants' products can be defective for a variety of reasons, including:
  - a. Inaccurate information: Users can easily enter false information, such as a fake date of birth, to bypass age restrictions;
  - No measures to prevent sham accounts: Defendants' products are structured so that users can easily create multiple accounts under different names and ages; and
  - c. Incomplete implementation: Defendants' products only partially implement age verification, such as requiring users to provide their date of birth but not verifying it through any means.
- 137. To be sure, Defendants possess the technology to identify minors who are posing as adults and adults who are posing as minors, but they do not use this information to identify violative accounts and remove them from their products.
- 138. For example, by making minors' profiles public by default, certain Defendants have supplied sexual predators with detailed background information about children, including their

<sup>&</sup>lt;sup>132</sup> Equality Now, *Steve Grocki Expert Interview - United States* (Nov. 15, 2021), https://www.equalitynow.org/stories/steve-grocki-expert-interview-united-states/.

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- Meta, ByteDance, and Google are aware of these very real risks that public-by-139. default accounts for minors can cause by leaving minors broadly exposed to adult strangers, and yet have only recently (in response to Plaintiffs' actions) begun to create default privacy settings for youth accounts—even though they have been aware of these harmful interactions for years.
- 140. Defendants have also lagged behind in restricting who can reach minor users through Direct Message features. That is particularly egregious in the case of Meta, whose own research has made clear that the vast majority of unwanted interactions received by these accounts come from unconnected adults. 133
- 141. Defendants' parental controls are also defective in giving parents effective control over their children's online activity, which can lead to kids connecting with predators. These defects take several forms:
  - Limited scope: parental control tools only partially cover a child's activity, a. leaving gaps that predators can exploit;
  - b. Inadequate monitoring: parental control tools do not provide real-time monitoring of a child's activity, meaning that harmful interactions with predators go unnoticed;
  - Lack of customization: parents are not able to fully customize their parental c. control settings to meet the specific needs of their family and children, leaving them with a one-size-fits-all solution that is wholly ineffective in preventing connections with predators; and
  - Opt-in format: parental control tools that require parents to affirmatively link d. to their child's account are futile when parents are not notified that their minor child has opened an account on the platform in the first place.

<sup>&</sup>lt;sup>133</sup> META3047MDL-003-00107197.

142. Defendants are well aware that vulnerable young users—whom Defendants induce to spend large amounts of time on their products, through a powerful combination of algorithmic recommendations and addictive features designed to make it hard for a user to disengage—are uniquely susceptible to grooming by seasoned sexual predators. Research shows that young users are heavily reliant on their social connections—exploring and shaping their identity through their social relationships.

143. Defendants' defective product features have benefited sexual predators in many other ways as well. For example, sexual predators leverage Defendants' use of ephemeral, "disappearing" technology to assure young users that there is no risk to them sending a sexual photo or video. Trusting young users are then horrified to discover that these videos have been captured by predators and then circulated to their own friends and contacts or other sexual predators. In some severe cases, young users find themselves in the nightmarish scheme known as "sextortion," where a predator threatens to circulate the sexual images of the minor unless the predator is paid to keep the images under wraps. Law enforcement agencies across the country report that this scheme has become pervasive on Defendants' products.

- 144. As a direct and foreseeable consequence of Defendants' connecting children to sexual predators, Defendants' products facilitate and increase the risk of sexual exploitation, sexual abuse, and sextortion of children.<sup>134</sup>
- 145. Many adult predators use Defendants' apps to facilitate commercial sex acts, including the production and distribution of known Child Sex Abuse Material ("CSAM"). 135

<sup>&</sup>lt;sup>134</sup> "Sextortion is a form of sexual exploitation. The offender uses coercion and threats to compel the victim to produce sexual images or videos engaging in sexual acts. Sometimes the offender already possesses nude or sexual images of the victim, and is threatening to release them if the victim will not do as the offender commands." United States Attorney's Office Southern District of Indiana, *What is Sextortion?*, <a href="https://www.justice.gov/media/844516/dl?inline">https://www.justice.gov/media/844516/dl?inline</a>.

<sup>&</sup>lt;sup>135</sup> The term CSAM includes any definition of "Child Pornography" under 18 U.S.C. § 2256(8) and corresponding caselaw, including but not limited to, *United States v. Dost*, 636 F. Supp. 828, 832 (S.D. Cal. 1986), *aff'd sub nom. United States v. Wiegand*, 812 F.2d 1239 (9th Cir. 1987), and aff'd, 813 F.2d 1231 (9th Cir. 1987); *see also* Canadian Centre for Child Protection Report, *Project Arachind: Online Availability of Chis Sexual Abuse Material*, <a href="https://protectchildren.ca/pdfs/C3P">https://protectchildren.ca/pdfs/C3P</a> ProjectArachnidReport Summary en.pdf.

of the victim's abuse ... plays a part in sustaining and aggravating this tragedy." <sup>138</sup>

CSAM is illegal contraband and constitutes a personal injury. <sup>136</sup> Defendants bear responsibility for

the continued creation and distribution of CSAM on their apps, which they know or should know

about. 137 "The unlawful conduct of everyone who reproduces, distributes, or possesses the images

sending CSAM, these images are rapidly shared, reproduced, and disseminated to other sexual

predators at an astonishing rate. A 2021 article published in Fast Company revealed, "Facebook

noted that more than 90% of the reported CSAM content on its platforms was the 'same as or visibly

similar to previously reported content,' which is the crux of the problem. Once a piece of CSAM

content is uploaded, it spreads like wildfire..." Each time their images are disseminated it

represents a fresh revictimization of young users who are unable to stop the proliferation and spread

of their images. Despite this knowledge, Defendants failed to design their apps with readily

available technology or less exploitative features that in conjunction with each other could curb,

rather than fuel, the sexual exploitation and sextortion of adolescent users, as well as limit the

technologies that can detect matches between modified versions of the same image or images.

Consider two versions of the same image: one in full color, the other in black and white. To the

human eye, these are understood to be images depicting the same thing, but to a computer, they are

entirely different. These tools return values indicating the "closeness" between two images. 140 This

process, sometimes called "fuzzy matching" or "perceptual hashing," looks at the visual content of

the image instead of the exact binary image data (i.e., the digital fingerprint or cryptographic hash).

Tools like PhotoDNA and YouTube's CSAI Match are image comparison

Tragically, for the young users who have been groomed and cajoled into creating or

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distribution of known CSAM on their products.

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faster-than-it-can-be-taken-down.

<sup>24 | 136</sup> See Amy v. Curtis, 2020 WL 5365979 (N.D. Cal. Sept. 8, 2020) (extending In re Boland, 946 F.3d 335 (6th Cir. 2020)).

<sup>25 | &</sup>lt;sup>137</sup> New York v. Ferber, 458 U.S. 747, 759 (1982).

<sup>&</sup>lt;sup>138</sup> Paroline v. United States, 572 U.S. 434, 457 (2014).

<sup>&</sup>lt;sup>139</sup> Glen Pounder & Rasty Turek, *On social media, child sexual abuse material spreads faster than it can be taken down*, Fast Company (July 14, 2021), https://www.fastcompany.com/90654692/on-social-media-child-sexual-abuse-material-spreads-

<sup>&</sup>lt;sup>140</sup> Microsoft, How does PhotoDNA work?, https://www.microsoft.com/en-us/photodna.

148. Although Defendants have used PhotoDNA and other hash-matching technology to compare suspect images against databases of previously verified CSAM provided by law enforcement or child protection agencies, <sup>141</sup> their product design modifications have diminished the effectiveness and success of these hash-matching technologies and detection models. Hashmatching detection can be made more effective by, for example, prioritizing factors like "tolerance" (i.e., specificity) over "efficiency" (i.e., cost and scalability) and "distinctness" (i.e., more specificity). 142

149. In addition, Defendants have defectively designed their products' reporting tools so that they actually impede the ability of young users and their parents to report CSAM or material related to child exploitation. A 2020 report by the Canadian Centre for Child Protection revealed that social media companies design their products in a way that makes reporting CSAM difficult, if not impossible, for users. 143 While CSAM can be reported as generally harmful material, Defendants designed their products with no specific function to report CSAM contraband. Defendants could easily do so.

150. Plaintiffs' reports of CSAM, and requests to remove and take down such material from Defendants' products, often fall on deaf ears. In many cases, Defendants have failed to take action until legal correspondence was sent. 144

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<sup>&</sup>lt;sup>141</sup> This is a process called "hashing." For a fuller explanation, see Hany Farid, An Overview of Perceptual Hashing, J. of Online Trust and Safety (Oct. 2021) at 2-3,

https://tsjournal.org/index.php/jots/article/download/24/14 and Jennifer Langston, How photodna 20 for video is being used to fight online child exploitation On the Issues (2020),

https://news.microsoft.com/on-the-issues/2018/09/12/how-photodna-for-video-is-being-used-tofight-online-child-exploitation/.

<sup>&</sup>lt;sup>142</sup> Hany Farid, An Overview of Perceptual Hashing, Journal of Online Trust and Safety (October 2021) at 2-3, https://tsjournal.org/index.php/jots/article/download/24/14 ("In practice, the choice of a hash is based on a number of factors, including: 1. Scale. When operating at the scale of a major social media platform, for example, with billions of daily uploads, any hash must be highly efficient and distinct. At this scale, even a 1/100 or even 1/10,000 false positive rate (incorrectly matching two images) is untenable. 2. Tolerance. When trying to limit the upload of, for example, legal adult pornography, resilience may be less important than, for example, trying to limit child sexual abuse imagery.").

<sup>&</sup>lt;sup>143</sup> Canadian Centre for Child Protection, Reviewing Child Sexual Abuse Material Reporting Functions on Popular Platforms,

https://protectchildren.ca/pdfs/C3P ReviewingCSAMMaterialReporting en.pdf.

<sup>&</sup>lt;sup>144</sup> Angus Crawford, Facebook failed to remove sexualised images of children, BBC News (Mar. 7, 2017), https://www.bbc.com/news/technology-39187929.

- 151. For minor victims addicted to Defendants' products, the inability to report illegal images as contraband delays their removal and results in repeated re-victimization. Experience shows that minors become obsessed with monitoring the spread of their own CSAM in a desperate attempt to control what often becomes an endless invasion of their privacy. <sup>145</sup> The Canadian Centre for Child Protection reported that one CSAM victim stated, "I spend hours every day searching for my own content, reporting thousands of accounts and posts sharing CSAM. When platforms don't actively look for or prevent this content from being uploaded, the burden falls on me to have these images removed."146
- This design defect also hinders Defendants' ability to provide timely information to 152. child welfare and law enforcement agencies, even when Defendants know or should know children are in immediate danger. 147
- Further, Defendants have unreasonably increased their products' dangerousness to 153. children by failing to utilize freely available and industry-proven child protection tools such as Project Arachnid Shield, a CSAM detection platform that processes thousands of images per second and sends removal notices to electronic services providers. Project Arachnid Shield is a free Application Programming Interface ("API") that Defendants could incorporate into the design of their apps, which would increase their safety and prevent child exploitation and the distribution of CSAM through their products. 148 Designing their products with such existing and free technology would reduce the amount of CSAM being uploaded onto their products to be used as grooming tools on Defendants' adolescent users. Again, to be clear, CSAM is contraband material.
- 154. In 2021, the Thorn organization published a report detailing the myriad problems of child sexual exploitation that were present throughout Facebook, Instagram, TikTok, Snapchat and

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<sup>&</sup>lt;sup>145</sup> Angus Crawford, Facebook failed to remove sexualised images of children, BBC News (Mar. 7, 2017), https://www.bbc.com/news/technology-39187929. 25

<sup>&</sup>lt;sup>146</sup> Angus Crawford, Facebook failed to remove sexualised images of children, BBC News (Mar. 7, 2017), https://www.bbc.com/news/technology-39187929.

<sup>&</sup>lt;sup>147</sup> Canadian Centre for Child Protection, Resources & Research: Reviewing Child Sexual Abuse Material Reporting Functions On Popular Platforms, https://protectchildren.ca/en/resourcesresearch/csam-reporting-platforms/ (last visited Feb 9, 2023).

<sup>&</sup>lt;sup>148</sup> Project Arachnid, https://www.projectarachnid.ca/en/#shield.

### 8. Defendants could have avoided harming Plaintiffs.

- 156. Each Defendant solicited customers, including Plaintiffs, on the open market and encouraged the use of their defective apps.
- 157. Each Defendant offers its app to the consuming public with dangerous, standardized features and designs (discussed below) that users, like Plaintiffs, cannot bargain to change.
- 158. Plaintiffs (along with millions of other U.S. users) confer a benefit on each Defendant in exchange for using their respective products.
- 159. Each Defendant could have, but purposefully failed to, design its products to protect and avoid injury to kids and adolescent users, such as Plaintiffs.
- 160. Each Defendant knew or should have known that adolescents' developing brains leave them relatively less able to delay gratification, control impulses, or resist immediately pleasurable social rewards.
- 161. Each Defendant knew or should have known that the more children use social media, the harder it is to quit.
- 162. Each Defendant knew or should have known that excessive use of its apps has severe and wide-ranging effects on youth mental and physical health.
- 163. Each Defendant knew or should have known that youth are especially vulnerable to long-term harm from its addictive products.
- 164. Each Defendant knew or should have known that the design of its products attracts, enables, and facilitates child predators, and that such predators use its apps to recruit and sexually exploit children for the production of CSAM and its distribution on Defendants' products.
- 165. Each Defendant knew or should have known that the longer adolescent users remain engaged with its products, the higher the risk that adult predators will target them.
- 166. Each Defendant knew or should have known that many of its users are under the age of 13, despite the limitations set out in COPPA.
- 167. Despite all that, each Defendant failed to adequately warn Plaintiffs and Consortium Plaintiffs of the known risks and harms of using its products. Each Defendant avoided design changes that would have increased youth safety. And each Defendant pressed ahead with changes

designed to keep kids hooked, even though they knew or should have known those changes were risky.

- 168. Each Defendant was in a superior position to control the risks of harm, ensure the safety of its apps, insure against the defects, and spread the costs of any harm resulting from the defects.
- 169. Plaintiffs, Consortium Plaintiffs, and the consuming public did not have, and could not have had, as much knowledge as Defendants about Defendants' apps and how they were defectively designed.
- 170. Consumers, including Plaintiffs and Consortium Plaintiffs, could not have inspected the apps before accepting them to learn of the defects or the harms that flow from the defects.

## 9. <u>Defendants consistently refer to and treat their apps as products.</u>

- 171. Each Defendant characterizes and treats their various apps as mass-produced, mass-marketed products that each of the Defendants designs, tests, researches, builds, ships, markets, and makes widely available in the stream of commerce for personal use by consumers, including youth.
- 172. For example, Defendants routinely characterize their social media platforms as products in their regulatory filings and communications with the financial markets and investors. In its 2022 Annual Report, Meta stated that "[t]he term 'Family' refers to our Facebook, Instagram, Messenger, and WhatsApp products," and that "there are inherent challenges in measuring usage of our products across large online and mobile populations." Similarly, in its 2015 Annual Report, Google stated that its "core products such as ... YouTube... each have over one billion monthly active users." Likewise, in its 2022 Annual Report, Snap explains that its "flagship product, Snapchat, is a visual messaging application." Snapchat, is a visual messaging application."

<sup>&</sup>lt;sup>152</sup> Meta, 2022 Annual Report 3-4 (Feb. 2, 2023), <a href="https://investor.fb.com/financials/default.aspx">https://investor.fb.com/financials/default.aspx</a>.

<sup>&</sup>lt;sup>153</sup> Google, 2015 Annual Report 2 (Feb. 11, 2016),

https://www.sec.gov/Archives/edgar/data/1288776/000165204416000012/goog10-k2015.htm.

<sup>&</sup>lt;sup>154</sup> Snap, Inc., Snap, Inc. 2022 Annual Report 10 (Jan. 31, 2023),

https://investor.snap.com/financials/Annual-Report/default.aspx; see also Snap Inc., Investor Letter Q3 2022 2 (Oct 20, 2022), https://s25.q4cdn.com/442043304/files/doc\_financials/2022/q3/Snap-Inc.-Q3-2022-Investor-

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Defendants likewise routinely describe their apps as products in statements to public officials and users. In testimony to the Senate Commerce and Judiciary Committees, Mark Zuckerberg stated that Facebook's "controls are not just to make people feel safe; it's actually what people want in the product." <sup>155</sup> He noted that Facebook "want[s] our products to be valuable to people." And he stated that, "fundamentally, at our core, [Meta is] a technology company where The other Defendants have made similar statements. In a written response to Senator Marsha Blackburn, Snap noted that it takes suggestions into consideration "when releasing products."<sup>158</sup> In written testimony to the Senate Commerce Committee, a ByteDance witness referred to the "variety of tools and controls we have built into the product." You Tube executives have used similar language. In written testimony to the Senate Commerce Committee, one YouTube witness noted that consultants "work closely with the product teams to ensure that product design reflects an understanding of children's unique needs." <sup>160</sup> And in written testimony to the Senate Committee on Homeland Security and Governmental Affairs, YouTube's Chief Product Letter-(10.20.2022).pdf, ("Our team remains focused on expanding product offering and 155 Bloomberg Government, Transcript of Mark Zuckerberg's Senate Hearing, Washington Post (Apr. 10, 2018), https://www.washingtonpost.com/news/the-switch/wp/2018/04/10/transcript-of-<sup>156</sup> Bloomberg Government, Transcript of Mark Zuckerberg's Senate Hearing, Washington Post (Apr. 10, 2018), https://www.washingtonpost.com/news/the-switch/wp/2018/04/10/transcript-of-<sup>157</sup> Bloomberg Government, Transcript of Mark Zuckerberg's Senate Hearing, Washington Post (Apr. 10, 2018), https://www.washingtonpost.com/news/the-switch/wp/2018/04/10/transcript-of-<sup>159</sup> Protecting Kids Online: Snapchat, TikTok, and Youtube: Hearing Before the Subcomm. on Consumer Protection, Product Safety, and Data Security of the S. Comm. On Commerce, Science, and Transportation (Oct. 26, 2022), https://www.commerce.senate.gov/2021/10/protecting-kidsonline-snapchat-tiktok-and-youtube. <sup>160</sup> Protecting Kids Online: Snapchat, TikTok, and Youtube: Hearing Before the Subcomm. on Consumer Protection, Product Safety, and Data Security of the S. Comm. On Commerce, Science, and Transportation (Oct. 26, 2022), https://www.commerce.senate.gov/2021/10/protecting-kidsonline-snapchat-tiktok-and-voutube.

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Officer stated that "responsibility is our top priority at YouTube and informs every product and 1 policy decision we make."<sup>161</sup> 2 3 Defendants employ "product managers" and have established "product teams" responsible for the development, management, operation, and marketing of their apps. For example, 4 Meta lists on the careers section of its website a role for "Product Manager, Instagram Camera." 162 5 Snap's website lists job openings for a "Product Marketing Manager, App Ads" and a "Director of 6 Product Management, Ad Marketplace and Quality." <sup>163</sup> TikTok Careers has employment 7 8 opportunities for a Livestream Product Manager," "Senior Product Manager-Operation Platform," "Vertical Product Marketing Manager," and "Technical Product Specialist – Platforms." <sup>164</sup> Earlier 9 this year, YouTube Careers was hiring for a "Director Product Management, YouTube Shorts 10 Discovery." 165 YouTube's pitch: "Make products as fun as they are useful." 166 11 Defendants understand that, when they are developing their apps, they are building, 12 testing, doing quality control on, and modifying their "products." For instance, in a 2013 earnings 13 call, one Meta employee noted, "We will continue to focus our development efforts to build 14 products that drive engagement for people of all ages." <sup>167</sup> In a 2012 interview at Tech Crunch 15 Disrupt, Zuckerberg noted that Instagram "has a super talented group of, of engineers. They're 16 building [this] amazing product." Meta employees often complement each other's "great product 17 improvement[s]."168 18 19 <sup>161</sup> Social Media's Impact on Homeland Security, Part II: Hearing Before the S. Comm. On 20 Homeland Security and Governmental Affairs (Sept. 14, 2022) (written testimony of Neal Mohan, Chief Product Officer, YouTube and SVP, Google), https://www.hsgac.senate.gov/wp-21 content/uploads/imo/media/doc/Testimony-Mohan-2022-09-14.pdf. 22 162 Meta Careers, https://www.metacareers.com/. 163 Snap Inc., Jobs, https://snap.com/en-US/jobs. 23 <sup>164</sup> TikTok, Careers, <a href="https://careers.tiktok.com/">https://careers.tiktok.com/</a>. 165 YouTube, Careers, https://www.youtube.com/jobs/; see also Kevin Roose, YouTube's Product 24 Chief on Online Radicalization and Algorithmic Rabbit Holes, N.Y. Times (Mar. 29, 2019), https://www.nytimes.com/2019/03/29/technology/youtube-online-extremism.html (interview with 25 "YouTube's chief product officer": "our product teams here are thinking of all of these solutions"). 26 <sup>166</sup> YouTube, YouTube Jobs, <a href="https://www.youtube.com/jobs/product-and-design/">https://www.youtube.com/jobs/product-and-design/</a>.

<sup>167</sup> Facebook, Facebook O3 2013 Earnings Call, Zuckerberg Transcripts 236 (Oct. 20, 2013).

https://epublications.marquette.edu/zuckerberg files transcripts/236.

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<sup>168</sup> Haugen 000020610.

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<sup>176</sup> META3047MDL-003-000031888.

<sup>177</sup> TikTok3047MDL-001-00060877.

harms and injuries that those apps inflict on users. Meta described as a "product" issue the role of Instagram's "Explore" feature in elevating the risk of suicide and self-injury in certain users. 179 Meta employees have characterized as a "product" issue users' addictive use of Instagram. 180 Still another Meta employee has expressed concern about Facebook, stating "I'm anxious about whether FB the product is good for the world."<sup>181</sup>

#### В. FACTUAL ALLEGATIONS AS TO META

### Background and overview of Meta's products.

Meta operates and designs Facebook and Instagram, two of the world's most popular 181. social media products. In 2022, two billion users worldwide were active on Instagram each month, and almost three billion were monthly active users of Facebook. 182 This enormous reach has been accompanied by enormous damage for Plaintiffs and other adolescent users.

Meta understands that its products are used by kids under 13: "there are definitely 182. kids this age on IG [Instagram] . . . they aren't supposed to be on IG at all." 183 It understands that its products are addictive: "(1) teens feel addicted to IG and feel a pressure to be present, (2) like addicts, they feel that they are unable to stop themselves from being on IG, and (3) the tools we currently have aren't effective at limiting their time on the ap (sic)."184 It understands that addictive use leads to problems: "it just keeps people coming back even when it stops being good for

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<sup>&</sup>lt;sup>178</sup> YouTube Official Blog, A Look Back as We Move Forward: YouTube Product Launches in 22 2011, https://blog.youtube/news-and-events/look-back-as-we-move-forward-youtube/ (Jan. 23, 2012). 23

<sup>&</sup>lt;sup>179</sup> META3047MDL-003-00068863 at META3047MDL-003-00068883.

<sup>&</sup>lt;sup>180</sup> Haugen 00010127 ("It seems clear from what's presented here that some of our users are addicted to our products. And I worry that driving sessions incentivizes us to make our products more addictive.").

<sup>&</sup>lt;sup>181</sup> Haugen 00012484 at Haugen 00012553

<sup>&</sup>lt;sup>182</sup> Alex Barinka, Meta's Instagram Users Reach 2 Billion, Closing In on Facebook, Bloomberg (Oct. 26, 2022), https://www.bloomberg.com/news/articles/2022-10-26/meta-s-instagram-usersreach-2-billion-closing-in-on-facebook.

<sup>&</sup>lt;sup>183</sup> META3047MDL-003-00123666 at META3047MDL-003-00123666.

<sup>&</sup>lt;sup>184</sup> META3047MDL-003-00157036 at META3047MDL-003-00157036.

them."<sup>185</sup> And it understands that these problems can be so extreme as to include encounters between adults and minors—with such "sex-talk" 32x more prevalent on Instagram than on Facebook<sup>186</sup> and driven largely by a single product defect. <sup>187</sup>

183. Despite this knowledge, Meta has abjectly failed at protecting child users of Instagram and Facebook. Rather than stand up a five-alarm effort to stop the problems created by its products, "the mental health team stopped doing things . . . it was defunded . . . completely stopped." "We've consistently deprioritized addiction as a work area." Zuckerberg himself was warned personally: "We are not on track to succeed for our core well-being topics (problematic use, bullying & harassment, connections, and SSI), and are at increased regulatory risk and external criticism. These affect everyone, especially Youth and Creators; if not addressed, these will follow us into the Metaverse. . . ."190

184. Yet Meta did nothing. And its reason was simple: "the growth impact was too high." Taking action would lower usage of (and therefore lower profits earned from) a critical audience segment. "Youth and Teens are critically important to Instagram . . . there's a new group of 13-year-olds every year and the competition over their Social Media engagement has never been more fierce." 192

185. Meta's frequent gestures towards youth safety were never serious and always driven by public relations: "it's all theatre." Meta offered tools to kids and parents, like "time spent," that it knew presented false data—"Our data as currently shown is incorrect. . . . We're sharing bad metrics externally. . . . we vouch for these numbers." At the same time, Meta engaged in a cynical

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<sup>&</sup>lt;sup>185</sup> META3047MDL-003-00011760 at META3047MDL-003-00011761.

<sup>&</sup>lt;sup>186</sup> META3047MDL-003-00119838 at META3047MDL-003-00119838.

<sup>&</sup>lt;sup>187</sup> META3047MDL-003-00013254 at META3047MDL-003-00013255. This defect, "People You May Know," allows adults to connect with minors on Facebook and Instagram.

<sup>&</sup>lt;sup>188</sup> META3047MDL-003-00011697 at META3047MDL-003-00011698.

<sup>&</sup>lt;sup>189</sup> META3047MDL-003-00157133 at META3047MDL-003-00157134.

<sup>&</sup>lt;sup>190</sup> META3047MDL-003-00188109 at META3047MDL-003-00188114 (footnote omitted).

<sup>26 &</sup>quot;SSI" refers to "suicide and self-injury." META3047MDL-003-00068863.

<sup>&</sup>lt;sup>191</sup> META3047MDL-003-00013254 at META3047MDL-003-00013254.

<sup>&</sup>lt;sup>192</sup> META3047MDL-003-00030070 at META3047MDL-003-00030071.

 $<sup>^{193}\ \</sup>mathrm{META}3047\mathrm{MDL}\text{-}003\text{-}00053803$  at META3047MDL-003-00053803.

<sup>&</sup>lt;sup>194</sup> META3047MDL-003-00157133.

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campaign to "counter-messag[e] around the addiction narrative" by discrediting existing research as "completely made up. . ."<sup>195</sup> Meta knew better. Indeed, both Zuckerberg and Instagram CEO Adam Mosseri heard firsthand from a leading researcher that Instagram and Facebook posed unique dangers to young people. Meta could have but failed to prevent the harms suffered by Plaintiffs.

## a. Meta's origins and the development of Facebook.

186. In October 2003, a sophomore at Harvard College named Mark Zuckerberg hacked into the websites of Harvard's residential dorms to collect photos of students. He then designed a website called "Facemash" that invited users to rank the "hotness" of female students by comparing their photos side-by-side. In just one day, Facemash users cast over 22,000 votes judging the looks of women at Harvard. This was precisely the point of Facemash, as its homepage made clear: "Were we let in for our looks? No. Will we be judged on them? Yes." When interviewed about Facemash, Zuckerberg stated, "I'm a programmer and I'm interested in the algorithms and math behind it." Zuckerberg was summoned to appear before Harvard's disciplinary body.

187. After narrowly escaping expulsion, Zuckerberg began writing code for a new website, thefacebook.com. The growth of the product that subsequently became Facebook has been extensively documented and was the subject of an Academy Award-winning film. <sup>197</sup> By the end of 2005, Facebook had expanded its reach to thousands of colleges and high schools in the United States and abroad. Over the coming years, Facebook grew well beyond campuses, reaching over 100 million total active users by the fall of 2008. By February 2011, Facebook had become the largest online photo host, holding nearly 100 billion photos. <sup>198</sup> And by the end of 2011, Facebook,

(Mar. 20, 2018, 3:27 PM).

 $<sup>^{195}\,\</sup>mathrm{META}3047\mathrm{MDL}$  -003-00082165 at META3047MDL-003-00082165 - META3047MDL-003-00082166.

<sup>196</sup> Katherine Kaplan, Facemash Creator Survives Ad Board, Harvard Crimson (Nov. 19, 2003), https://www.thecrimson.com/article/2003/11/19/facemash-creator-survives-ad-board-the/; Bari Schwartz, Hot or Not? Website Briefly Judges Looks, Harvard Crimson (Nov. 4, 2003), https://www.thecrimson.com/article/2003/11/4/hot-or-not-website-briefly-judges/; Sam Brodsky, Everything to Know About Facemash, the Site Zuckerberg Created in College to Rank 'Hot' Women, Metro (Apr. 12, 2018), https://www.metro.us/everything-to-know-about-facemash-the-site-zuckerberg-created-in-college-to-rank-hot-women/; Noam Cohen (@noamcohen), Twitter

<sup>&</sup>lt;sup>197</sup> The Social Network (Columbia Pictures 2010).

<sup>&</sup>lt;sup>198</sup> Richard MacManus, *Facebook Mobile Usage Set to Explode*, Read Write Web (Oct. 27 2011), https://web.archive.org/web/20120520003847/http://www.readwriteweb.com/archives/facebook

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27 28 Inc. had turned its initial losses into immense profitability, bringing in annual revenues of \$3.7 billion and working with an operating income of \$1.7 billion. 199

188. But Facebook knew its future success was not guaranteed. On February 1, 2012, Facebook, Inc. filed with the SEC for an initial public offering. The company's filing noted that its historic performance might not continue indefinitely: "A number of other social networking companies that achieved early popularity have since seen their active user bases or levels of engagement decline, in some cases precipitously. There is no guarantee that we will not experience a similar erosion of our active user base or engagement levels. A decrease in user retention, growth, or engagement could render Facebook less attractive to developers and advertisers, which may have a material and adverse impact on our revenue, business, financial condition, and results of operations."200

189. Facebook, Inc. also disclosed that the proliferation of smartphones could materially affect its ongoing prospects. "[O]ur users could decide to increasingly access our products primarily through mobile devices. We do not currently directly generate any meaningful revenue from the use of Facebook mobile products, and our ability to do so successfully is unproven. Accordingly, if users continue to increasingly access Facebook mobile products as a substitute for access through personal computers, and if we are unable to successfully implement monetization strategies for our mobile users, our revenue and financial results may be negatively affected."

Facebook actively pursued changes to its product, including adding design features 190. offered to the public. As a result of these actions, Facebook achieved its goal. As of October 2021, Facebook had ballooned to roughly 2.91 billion monthly active users, thus reaching 59% of the

mobile usage set to explode.php; Athima Chansanchai, One Third of Year's Digital Photos Are on Facebook, NBC News (Sept. 20, 2011), https://www.nbcnews.com/news/world/one-thirdyears-digital-photos-are-facebook-flna120576.

<sup>&</sup>lt;sup>199</sup> Erick Schonfeld, Facebook's Profits: \$1 Billion, On #3.7 Billion in Revenues, TechCrunch (Feb. 1, 2012), https://techcrunch.com/2012/02/01/facebook-1-billion-profit/.

<sup>&</sup>lt;sup>200</sup> Facebook, Inc., Registration Statement (Form S-1) (Feb. 1, 2012) at 11, https://www.sec.gov/Archives/edgar/data/1326801/000119312512034517/d287954ds1.html.

world's social networking population, the only social media product to reach over half of all social media users. At least 6% of these users are children in the U.S. between the ages of 9 and 11.<sup>201</sup>

191. Since its inception, Facebook has implemented several changes, developments, and designs to its product to prolong user engagement and impose alterations to the user experience. As discussed further below, several changes, developments, and designs render the product defective and harmful.

#### b. Modifications of Facebook's product features over time.

192. When Meta launched thefacebook.com on February 4, 2004, only Harvard students could create accounts using their university-issued email addresses. In March 2004, students at Stanford, Columbia, and Yale were permitted to join, and eventually, any student with a collegeor university-issued email address could join Facebook.<sup>202</sup> In 2005, Facebook was opened to high school students, provided they were invited by someone who was already using the site. <sup>203</sup> By September 2006, Facebook was opened to all users.<sup>204</sup> At the time, Meta claimed that it was open only to persons aged 13 and older with a valid email address. 205 However, Meta did not require verification of a user's age or identity and did not verify users' email addresses. As a result, underage users could easily register an account with and access Facebook.

At first, Facebook was a collection of personal profiles and single photos. It was described by the New York Times as "a fancy electronic version of the whiteboard that students

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<sup>&</sup>lt;sup>201</sup> Katherine Schaeffer, 7 facts about Americans and Instagram, Pew Research Center (Oct. 7, 21 2021), https://www.pewresearch.org/fact-tank/2021/10/07/7-facts-about-americans-andinstagram/. 22

<sup>&</sup>lt;sup>202</sup> Saul Hansell, Site Previously for Students Will Be Opened to Others, N.Y. Times (Sept. 12, 2006), https://www.nytimes.com/2006/09/12/technology/site-previously-for-students-will-be-23 opened-to-others.html.

<sup>&</sup>lt;sup>203</sup> Ellen Rosen, THE INTERNET; Facebook.com Goes to High School, N.Y. Times (Oct. 16, 2005), https://www.nytimes.com/2005/10/16/nyregion/the-internet-facebookcom-goes-to-highschool.html.

<sup>&</sup>lt;sup>204</sup> Saul Hansell, Site Previously for Students Will Be Opened to Others, N.Y. Times (Sept. 12, 2006), https://www.nytimes.com/2006/09/12/technology/site-previously-for-students-will-beopened-to-others.html.

<sup>&</sup>lt;sup>205</sup> Saul Hansell, Site Previously for Students Will Be Opened to Others, N.Y. Times (Sept. 12, 2006), https://www.nytimes.com/2006/09/12/technology/site-previously-for-students-will-beopened-to-others.html.

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<sup>&</sup>lt;sup>206</sup> Ellen Rosen, *THE INTERNET; Facebook.com Goes to High School*, N.Y. Times (Oct. 16, 2005), <a href="https://www.nytimes.com/2005/10/16/nyregion/the-internet-facebookcom-goes-to-high-school.html">https://www.nytimes.com/2005/10/16/nyregion/the-internet-facebookcom-goes-to-high-school.html</a>.

<sup>&</sup>lt;sup>207</sup> Craig Kanalley, A History of Facebook Photos (Infographic), The Huffington Post (Aug. 2, 2011), <a href="https://www.huffpost.com/entry/facebook-photos-infographic\_n\_916225">https://www.huffpost.com/entry/facebook-photos-infographic\_n\_916225</a>.

<sup>&</sup>lt;sup>208</sup> Think Marketing, *This Is How Facebook Has Changed Over the Past 14 Years* (February 6, 2018), <a href="https://thinkmarketingmagazine.com/facebook-celebrates-14-years-of-milestones-atimeline/">https://thinkmarketingmagazine.com/facebook-celebrates-14-years-of-milestones-atimeline/</a>.

<sup>&</sup>lt;sup>209</sup> Jillian D'Onfro, *Facebook's News Feed is 10 years old. This is how the site has changed*, World Economic Forum (Sept. 9, 2016), <a href="https://www.weforum.org/agenda/2016/09/facebooks-news-feed-is-10-years-old-this-is-how-the-site-has-changed">https://www.weforum.org/agenda/2016/09/facebooks-news-feed-is-10-years-old-this-is-how-the-site-has-changed</a>.

<sup>&</sup>lt;sup>210</sup> Jillian D'Onfro, *Facebook's News Feed is 10 years old. This is how the site has changed*, World Economic Forum (Sept. 9, 2016), <a href="https://www.weforum.org/agenda/2016/09/facebooks-news-feed-is-10-years-old-this-is-how-the-site-has-changed">https://www.weforum.org/agenda/2016/09/facebooks-news-feed-is-10-years-old-this-is-how-the-site-has-changed</a>.

<sup>&</sup>lt;sup>211</sup> Jillian D'Onfro, *Facebook's News Feed is 10 years old. This is how the site has changed*, World Economic Forum (Sept. 9, 2016), <a href="https://www.weforum.org/agenda/2016/09/facebooks-news-feed-is-10-years-old-this-is-how-the-site-has-changed">https://www.weforum.org/agenda/2016/09/facebooks-news-feed-is-10-years-old-this-is-how-the-site-has-changed</a>.

<sup>&</sup>lt;sup>212</sup> Moneywatch, *Facebook Under Fire for New Feature*, CBS News (Sept. 7, 2006), <a href="https://www.cbsnews.com/news/facebook-under-fire-for-new-feature/">https://www.cbsnews.com/news/facebook-under-fire-for-new-feature/</a>.

1	friends' lives is."213 The Newsfeed algorithm was originally designed to maximize a user's time
2	spent in one session. However, Meta later changed the code to maximize as many use sessions as
3	possible. The frequency of sessions is a strong indicator of problematic use, a point internal
4	Facebook researchers have made when suggesting that Facebook should "help people consolidate
5	their use of Facebook into fewer sessions." <sup>214</sup> Despite this knowledge, Meta continued to focus on
6	maximizing sessions, including for teens, <sup>215</sup> even prioritizing the metric over "integrity"
7	improvements to its products. <sup>216</sup>
8	196. In May 2007, Meta launched a video service on Facebook, which allowed it to
9	compete with YouTube and the then-popular Myspace. <sup>217</sup> Users could upload videos, or record
10	them from a webcam.
11	197. In April 2008, Meta launched Facebook Chat, which later became Facebook
12	Messenger, allowing users to have private conversations with each other. <sup>218</sup> Facebook Chat
13	appeared as a permanent bar across the bottom of users' screens; it also provided users the ability
14	to see which friends were "online" and presumably available to chat. Facebook Chat allowed users
15	to immerse themselves even deeper into Meta's product; one commentator noted that "[b]y making
16	Facebook more real time/presence oriented, Facebook session length should go up a lot."219
17	198. In May 2008, Meta added a "People You May Know" feature to the product, touting
18	it as a way to "connect [users] to more of your friends" on Facebook. <sup>220</sup> Facebook's algorithms
19	213 Cillian D'Onfra Emphashla Nama Food in 10 manus old This in how the site has all mond
20	213 Gillian D'Onfro, Facebook's News Feed is 10 years old. This is how the site has changed, World Economic Forum (Sept. 9, 2016), https://www.weforum.org/agenda/2016/09/facebooks-
21	news-feed-is-10-years-old-this-is-how-the-site-has-changed.  214 Haugen_00010114 at Haugen_00010121.
22	<sup>215</sup> See, e.g., META3047MDL-003-00161881 at META3047MDL-003-00161915 (highlighting moderate decline in sessions among teen Instagram users in the United States)
23	<sup>216</sup> See META3047MDL-003-00170806 at META3047MDL-003-00170822 (Instagram sessions "cannot decrease").
24	<sup>217</sup> Pete Cashmore, Facebook Video Launches: YouTube Beware!, Mashable (May 24, 2007),
25	https://mashable.com/archive/facebook-video-launches.  218 Dan Farber, Facebook Chat begins to roll out, CNET (April 6, 2008),
	https://www.cnet.com/culture/facebook-chat-begins-to-roll-out/.

<sup>220</sup> Kashmir Hill, 'People You May Know: 'A Controversial Facebook Feature's 10-Year History, Gizmodo (Aug. 8, 2018), <a href="https://gizmodo.com/people-you-may-know-a-controversial-facebook-">https://gizmodo.com/people-you-may-know-a-controversial-facebook-</a>

<sup>219</sup> Dan Farber, *Facebook Chat begins to roll out*, CNET (April 6, 2008), https://www.cnet.com/culture/facebook-chat-begins-to-roll-out/.

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utilize the vast amount of data it collects from its users to suggest users for "friending" to each other.<sup>221</sup> It utilizes information such as a user's friends list, their friends' friends list, education information, and work information, along with other data, to make these suggestions. <sup>222</sup> Some users dislike the feature, complaining that it constantly shows them people they do not want to friend, or even suggests people in sexually explicit poses, <sup>223</sup> but Facebook does not provide the option to disable this feature.

In February 2009, Meta launched the "Like" button on Facebook. 224 The button 199. allowed users to quickly react to content, as opposed to typing out a comment. Facebook's algorithm counts and displays likes to other users. The measure also served as a social measuring stick, by which users could gauge the success of their posts, photographs, and videos. Soon after, Meta expanded the "Like" feature to comments as well. Users could also use the "Like" button to follow public figures, such as brands or publishers. When a user liked a brand, for example, Meta would use that information to show ads for that brand to the user's friends on Facebook. <sup>225</sup> In April 2010, Meta launched "social plug-ins" that would allow people to "Like" things on the Internet outside of Facebook. Meta used the button to track Facebook users' engagement across the Internet, leveraging the data it gathered to target ads and fuel the Newsfeed algorithm.<sup>226</sup> The button also

<sup>&</sup>lt;sup>221</sup> Kashmir Hill, 'People You May Know:' A Controversial Facebook Feature's 10-Year History, Gizmodo (Aug. 8, 2018), https://gizmodo.com/people-you-may-know-a-controversial-facebookfeatures-1827981959.

<sup>&</sup>lt;sup>222</sup> Kashmir Hill, 'People You May Know:' A Controversial Facebook Feature's 10-Year History, Gizmodo (Aug. 8, 2018), https://gizmodo.com/people-you-may-know-a-controversial-facebookfeatures-1827981959.

<sup>&</sup>lt;sup>223</sup> Kashmir Hill, 'People You May Know:' A Controversial Facebook Feature's 10-Year History, Gizmodo (Aug. 8, 2018), https://gizmodo.com/people-you-may-know-a-controversial-facebookfeatures-1827981959.

<sup>&</sup>lt;sup>224</sup> Will Oremus, *How Facebook Designed the Like Button—and made social media into a* Popularity Contest, Fast Company (Nov. 15, 2022),

https://www.fastcompany.com/90780140/the-inside-story-of-how-facebook-designed-the-likebutton-and-made-social-media-into-a-popularity-contest.

<sup>&</sup>lt;sup>225</sup> Will Oremus, How Facebook Designed the Like Button—and made social media into a Popularity Contest, Fast Company (Nov. 15, 2022), https://www.fastcompany.com/90780140/the-inside-story-of-how-facebook-designed-the-like-

button-and-made-social-media-into-a-popularity-contest. <sup>226</sup> Will Oremus, How Facebook Designed the Like Button—and made social media into a

Popularity Contest, Fast Company (Nov. 15, 2022), https://www.fastcompany.com/90780140/the-inside-story-of-how-facebook-designed-the-likebutton-and-made-social-media-into-a-popularity-contest.

1	shaped users' own behavior, as they were conditioned to act and interact in whatever ways would
2	generate the like rewards, or risk having their content hidden from their friends' newsfeeds. <sup>227</sup>
3	200. 2009 also marked the change from chronological to algorithmic ordering for the
4	news feed, with Meta now dictating which posts users would see by highlighting "Top Stories" in
5	each user's News Feed. <sup>228</sup>
6	201. In December 2010, Meta began using facial recognition to identify people in users'
7	Facebook photos and suggest that users tag them. <sup>229</sup> Rather than letting users opt-in to the feature,
8	Meta automatically enabled it for all users. 230
9	202. Meta also debuted infinite scrolling in 2010, initially for photos specifically, but
10	later for its core News Feed, ensuring that users would never reach the bottom of a page and would,
11	instead, keep scrolling without end or limits, leading to excessive and compulsive product use. <sup>231</sup>
12	203. In August 2012, Meta introduced the Facebook Messenger app, a feature that
13	allowed users to see when their friends were last active on the product. <sup>232</sup>
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19	<sup>227</sup> Will Oremus, <i>How Facebook Designed the Like Button—and made social media into a Popularity Contest</i> , Fast Company (Nov. 15, 2022),
20	https://www.fastcompany.com/90780140/the-inside-story-of-how-facebook-designed-the-like-button-and-made-social-media-into-a-popularity-contest.
21	<sup>228</sup> Alex Hern, <i>Facebook to Restore Chronological Feed of Posts from Friends</i> , The Guardian (July 21, 2022), <a href="https://www.theguardian.com/technology/2022/jul/21/facebook-to-restore-">https://www.theguardian.com/technology/2022/jul/21/facebook-to-restore-</a>
22	chronological-feed-of-posts-from-friends.
23	http://www.cnn.com/2010/TECH/social.media/12/16/facebook.facial.recognition.mashable/index.
24	html.  230 Charles Arthur, Facebook In New Privacy Row Over Facial Recognition Feature, The
25	Guardian (June 8, 2011), <a href="https://www.theguardian.com/technology/2011/jun/08/facebook-privacy-facial-recognition?INTCMP=SRCH">https://www.theguardian.com/technology/2011/jun/08/facebook-privacy-facial-recognition?INTCMP=SRCH</a> .
26	<sup>231</sup> Bob Leggit, <i>How the Internet Destroyed Your Attention Span</i> , Popzazzle (Apr. 30, 2021), https://popzazzle.blogspot.com/2021/04/how-the-internet-destroyed-your-attention-span.html.
27	232 Billy Gallagher, Facebook Brings Notifications, Album-Specific Uploads to Standalone Camera App, Tech Crunch (Aug. 28, 2012), https://techcrunch.com/2012/08/28/facebook-brings-
28	notifications-album-specific-uploads-to-standalone-camera-app/?icid=tc_dan-schawbel art&blogger=dan-schawbel#.
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204. In August 2015, Meta launched Facebook Live, which allowed users to live-stream videos.<sup>233</sup> It immediately prompted more engagement with the platform and furthered Meta's goal of keeping users coming back, both to create the videos and to interact with them.<sup>234</sup>

205. In February 2016, Meta expanded Facebook's "Like" feature for posts, adding "Reactions" such as "like," "love," "haha," "wow," "sad," and "angry." The following year, reactions were extended to comments. <sup>236</sup> In a manner similar to likes, these reactions further manipulated adolescents' behavior, thus impacting their mental health and well-being and causing damage and harm to certain Plaintiffs herein.

206. In March 2017, following the launch of a similar product on Instagram, Meta introduced Facebook Stories, with the hope of competing with the success of Snapchat among young people.<sup>237</sup> With Stories, users could post short, ephemeral videos that appeared for 24-hours at the top of friends' News Feeds.<sup>238</sup> Stories is designed to keep users coming back to the platform at least daily, feeding performance metrics that are crucial to Meta's bottom line, or otherwise risk missing out.

207. Later that year, in December 2017, Meta rolled out Facebook Kids, a messaging app designed for kid's ages 6 to 12,<sup>239</sup> for the purpose of getting younger users on its product sooner. The app does not require a Facebook account, since COPPA prohibits users under the age of 13

<sup>&</sup>lt;sup>233</sup> Joe Lazauskus, *The Untold Story of Facebook Live*, Fast Company (Sept. 29, 2016), https://www.fastcompany.com/3064182/the-untold-story-of-facebook-live.

Joe Lazauskus, *The Untold Story of Facebook Live*, Fast Company (Sept. 29, 2016), https://www.fastcompany.com/3064182/the-untold-story-of-facebook-live.

<sup>&</sup>lt;sup>235</sup> Casey Newton, *Facebook Rolls Out Expanded Like Button Reactions Around the World*, The Verge (Feb. 24, 2016), <a href="https://www.theverge.com/2016/2/24/11094374/facebook-reactions-like-button">https://www.theverge.com/2016/2/24/11094374/facebook-reactions-like-button</a>.

Natt Garun, Facebook Reactions Have Now Infiltrated Comments, The Verge (May 3, 2017), <a href="https://www.theverge.com/2017/5/3/15536812/facebook-reactions-now-available-comments">https://www.theverge.com/2017/5/3/15536812/facebook-reactions-now-available-comments</a>.

<sup>&</sup>lt;sup>237</sup> Casey Newton, *Facebook Launches Stories to Complete its All-out Assault on Snapchat*, The Verge (Mar. 28, 2017), <a href="https://www.theverge.com/2017/3/28/15081398/facebook-stories-snapchat-camera-direct">https://www.theverge.com/2017/3/28/15081398/facebook-stories-snapchat-camera-direct</a>.

<sup>&</sup>lt;sup>238</sup> Casey Newton, *Facebook Launches Stories to Complete its All-out Assault on Snapchat*, The Verge (Mar. 28, 2017), <a href="https://www.theverge.com/2017/3/28/15081398/facebook-stories-snapchat-camera-direct">https://www.theverge.com/2017/3/28/15081398/facebook-stories-snapchat-camera-direct</a>.

<sup>&</sup>lt;sup>239</sup> Nick Statt, *Facebook Launches a Version of Messenger for Young Children*, The Verge (Dec. 4, 2017), <a href="https://www.theverge.com/2017/12/4/16725494/facebook-messenger-kids-app-launch-ios-iphone-preview">https://www.theverge.com/2017/12/4/16725494/facebook-messenger-kids-app-launch-ios-iphone-preview</a>.

from signing up for such accounts, and instead allows children to create accounts that are managed
through parents' Facebook accounts. 240 Meta touted it as a way to "give[] parents more control."241
The app, however, still collects an extraordinary amount of data about its child users, including the
content of their messages, any photos they send, and what features they use on the app. 242 Currently,
there are no other official Facebook products marketed publicly by Meta as intended for children
under 13 (despite the proliferation of such users on Instagram and Facebook). However, as of April
2021 Meta was actively seeking to develop ways for children as young as 6 to use the product. <sup>243</sup>
208. In August 2020, Meta introduced "Reels" on Instagram. 244 Reels are short videos
posted by other Instagram users, presented in an algorithmically generated feed, and in a full-screen
format popularized by TikTok. Meta subsequently introduced Reels to Facebook in 2021. <sup>245</sup> As
explained more fully below, Meta committed to making videos more and more a part of their
platforms to attract and keep younger users in the face of competition from TikTok.

## c. <u>Facebook's acquisition and control of Instagram.</u>

209. On or around April 6, 2012, Zuckerberg called Kevin Systrom, one of the cofounders of Instagram, offering to purchase his company.<sup>246</sup>

<sup>&</sup>lt;sup>240</sup> Nick Statt, *Facebook Launches a Version of Messenger for Young Children*, The Verge (Dec. 4, 2017), <a href="https://www.theverge.com/2017/12/4/16725494/facebook-messenger-kids-app-launch-ios-iphone-preview">https://www.theverge.com/2017/12/4/16725494/facebook-messenger-kids-app-launch-ios-iphone-preview</a>.

<sup>&</sup>lt;sup>241</sup> Loren Chang, *Introducing Messenger Kids, a New App for Families to Connect*, Meta (Dec. 4, 2017), <a href="https://about.fb.com/news/2017/12/introducing-messenger-kids-a-new-app-for-families-to-connect/">https://about.fb.com/news/2017/12/introducing-messenger-kids-a-new-app-for-families-to-connect/</a>.

<sup>&</sup>lt;sup>242</sup> Nitasha Tiku, *Facebook for 6-Year-Olds? Welcome to Messenger* Kids, Wired (Dec. 5, 2017), <a href="https://www.wired.com/story/facebook-for-6-year-olds-welcome-to-messenger-kids/">https://www.wired.com/story/facebook-for-6-year-olds-welcome-to-messenger-kids/</a>.

<sup>&</sup>lt;sup>243</sup> Ezra Kaplan and Jo Ling Kent, *Documents reveal Facebook targeted children as young as 6 for consumer base*, NBC News (Oct. 29, 2021), <a href="https://www.nbcnews.com/tech/social-media/facebook-documents-reveal-company-targeted-children-young-6-rena4021?cid=sm">https://www.nbcnews.com/tech/social-media/facebook-documents-reveal-company-targeted-children-young-6-rena4021?cid=sm</a> npd nn tw ma.

<sup>&</sup>lt;sup>244</sup> Instagram, *Introducing Instagram Reels* (Aug. 5, 2020), <a href="https://about.fb.com/news/2020/08/introducing-instagram-reels/">https://about.fb.com/news/2020/08/introducing-instagram-reels/</a>.

<sup>&</sup>lt;sup>245</sup> Facebook, *Launching Reels on Facebook in the US* (Sept. 29, 2021), https://about.fb.com/news/2021/09/launching-reels-on-facebook-us/.

<sup>&</sup>lt;sup>246</sup> Nicholas Carlson, *Here's The Chart That Scared Zuckerberg Into Spending \$1 Billion On Instagram*, Insider (Apr. 14, 2012), <a href="https://www.businessinsider.com/heres-the-chart-that-scared-zuckerberg-into-spending-1-billion-on-instagram-2012-4">https://www.businessinsider.com/heres-the-chart-that-scared-zuckerberg-into-spending-1-billion-on-instagram-2012-4</a>.

<sup>252</sup> See Josh Constine, Instagram Hits 1 Billion Monthly Users, Up From 800M in September,

TechCrunch (June 20, 2018), <a href="https://techcrunch.com/2018/06/20/instagram-1-billion-users/">https://techcrunch.com/2018/06/20/instagram-1-billion-users/</a> (showing meteoric rise in monthly active users over period and reporting year-over-year revenue

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increase of 70% from 2017-2018).

<sup>259</sup> The collection of Wall Street Journal articles are available online via the following link:

https://www.wsj.com/articles/the-facebook-files-11631713039?mod=bigtop-breadcrumb.

worsening eating disorders after starting to use Instagram.<sup>260</sup> Over 40% of Instagram users who reported feeling "unattractive" said that feeling began while using Instagram,<sup>261</sup> and 32% of teen girls who already felt bad about their bodies felt even worse because of the app.<sup>262</sup>

- 219. Internal Meta presentations from 2019 and 2020 were unsparing in their conclusions about the harms caused by Instagram: "We make body image issues worse for one in three teen girls." "Mental health outcomes related to this can be severe." "Aspects of Instagram exacerbate each other to create a perfect storm." 263
- 220. Haugen's revelations made clear to the public what Meta has long known: in an effort to addicts kids and promote usage, Meta's products exploit the neurobiology of developing brains, and all the insecurities, status anxieties, and beauty comparisons that come along with it. In a bid for higher profits, Meta ignored the harms resulting from its overuse-oriented business model, which are widespread, serious, long-term, and in tragic instances fatal.

## d. <u>Modifications of Instagram's product features over time.</u>

221. In its earliest form, Instagram was a photo-sharing app. Users could post still images—enhanced by the product's suite of built-in photo filters—"follow" other users, and "Like" or comment on posts by other users, all in a centralized chronological feed. Instagram also allowed

https://s.wsj.net/public/resources/documents/teen-girls-body-image-and-social-comparison-on-instagram.pdf.

<sup>&</sup>lt;sup>260</sup> Morgan Keith, Facebook's Internal Research Found its Instagram Platform Contributes to Eating Disorders and Suicidal Thoughts in Teenage Girls, Whistleblower Says, Insider (Oct. 3, 2021), <a href="https://www.businessinsider.com/facebook-knows-data-instagram-eating-disorders-suicidal-thoughts-whistleblower-2021-10">https://www.businessinsider.com/facebook-knows-data-instagram-eating-disorders-suicidal-thoughts-whistleblower-2021-10</a>.

<sup>&</sup>lt;sup>261</sup> Georgia Wells, Jeff Horwitz, Deepa Seetharaman, *Facebook Knows Instagram is Toxic for Teen Girls, Company Documents Show*, Wall St. J. (Sept. 14, 2021), <a href="https://www.wsj.com/articles/facebook-knows-instagram-is-toxic-for-teen-girls-company-documents-show-11631620739">https://www.wsj.com/articles/facebook-knows-instagram-is-toxic-for-teen-girls-company-documents-show-11631620739</a>; Facebook Staff, *Teen Girls Body Image and Social Comparison on Instagram – An Exploratory Study in the U.S.* 9 (Mar. 26, 2020), <a href="https://s.wsj.net/public/resources/documents/teen-girls-body-image-and-social-comparison-on-the-public/resources/documents/teen-girls-body-image-and-social-comparison-on-the-public/resources/documents/teen-girls-body-image-and-social-comparison-on-the-public/resources/documents/teen-girls-body-image-and-social-comparison-on-the-public/resources/documents/teen-girls-body-image-and-social-comparison-on-the-public/resources/documents/teen-girls-body-image-and-social-comparison-on-the-public/resources/documents/teen-girls-body-image-and-social-comparison-on-the-public/resources/documents/teen-girls-body-image-and-social-comparison-on-the-public/resources/documents/teen-girls-body-image-and-social-comparison-on-the-public/resources/documents/teen-girls-body-image-and-social-comparison-on-the-public/resources/documents/teen-girls-body-image-and-social-comparison-on-the-public/resources/documents/teen-girls-body-image-and-social-comparison-on-the-public/resources/documents/teen-girls-body-image-and-social-comparison-on-the-public/resources/documents/teen-girls-body-image-and-social-comparison-on-the-public/resources/documents/teen-girls-body-image-and-social-comparison-on-the-public/resources/documents/teen-girls-body-image-and-social-comparison-on-the-public/resources/documents/teen-girls-body-image-and-social-comparison-on-the-public/resources/documents/teen-girls-body-image-and-social-comparison-on-the-public/resources/documents/teen-girls-body-image-and-social-comparison-on-the-public/

instagram.pdf.

262 Billy Perrigo, Instagram Makes Teen Girls Hate Themselves. Is That a Bug or a Feature?,

<sup>&</sup>lt;sup>263</sup> Billy Perrigo, *Instagram Makes Teen Girls Hate Themselves. Is That a Bug or a Feature?*, Time (Sept. 16, 2021), <a href="https://time.com/6098771/instagram-body-image-teen-girls/">https://time.com/6098771/instagram-body-image-teen-girls/</a>.

<sup>263</sup> Georgia Wells, Jeff Horwitz, Deepa Seetharaman, *Facebook Knows Instagram is Toxic for* 

Teen Girls, Company Documents Show, Wall St. J. (Sept. 14, 2021), https://www.wsj.com/articles/facebook-knows-instagram-is-toxic-for-teen-girls-company-documents-show-11631620739; Teen Girls Body Image and Social Comparison on Instagram – An Exploratory Study in the U.S., Wall St. J. (Sept. 29, 2021),

users to see their friends' activity—such as liking or commenting on a post, or following other accounts—on the app, through its "Following" tab.

- 222. In January 2011, Instagram added hashtags, which allowed users to group together posts about particular topics.<sup>264</sup>
- 223. Since acquiring Instagram, Meta has introduced to the product a host of additional features to drive pre-teen and teenage engagement and, in doing so, increase advertising revenues.
- 224. In June 2013, in addition to the still, filtered images for which the product was known, Instagram began to support videos of up to 15 seconds. <sup>265</sup> This feature also included 13 new specially-created filters that could be applied to the videos. At the time, this feature satisfied what some characterized as the "years-long search for an 'Instagram for video,'" <sup>266</sup> and allowed Instagram to compete with a popular video-sharing product at the time, Vine. It also allowed users posting videos to select their "favorite" scene from the video to be displayed as the cover image on video posts. According to Systrom, this ensured that user's videos were "beautiful even when they're not playing." <sup>267</sup> Despite this, Instagram remained largely a photo-sharing app.
- 225. In December 2013, Meta added Instagram Direct, a feature that allows users to send messages or posts to specific people directly from the app. <sup>268</sup> This function allowed Instagram to compete against messaging products like Snapchat that were gaining popularity among teens and pre-teens.

<sup>&</sup>lt;sup>264</sup> Diving Deep into the Science of the Instagram Algorithm, Signalytics, https://about.fb.com/news/2020/08/introducing-instagram-reels/.

https://about.fb.com/news/2020/08/introducing-instagram-reels/.

Colleen Taylor, Instagram Launches 15-Second Video Sharing Feature, With 13 Filters And Editing, Tech Crunch (June 20, 2013), https://techcrunch.com/2013/06/20/facebook-instagram-video/.

<sup>25 | 266</sup> Colleen Taylor, *Instagram Launches 15-Second Video Sharing Feature, With 13 Filters And Editing*, Tech Crunch (June 20, 2013), <a href="https://techcrunch.com/2013/06/20/facebook-instagram-video/">https://techcrunch.com/2013/06/20/facebook-instagram-video/</a>.

<sup>&</sup>lt;sup>267</sup> Kevin Systrom, *Introducing Video on Instagram*, Instagram (June 20, 2013), <a href="https://about.instagram.com/blog/announcements/introducing-video-on-instagram">https://about.instagram.com/blog/announcements/introducing-video-on-instagram</a>.

<sup>&</sup>lt;sup>268</sup> Jordan Crook, *Instagram Introduces Instagram Direct*, Tech Crunch (Dec. 12, 2013), <a href="https://techcrunch.com/2013/12/12/instagram-messaging/">https://techcrunch.com/2013/12/12/instagram-messaging/</a>.

from a Snapchat feature popular with children called "Snapchat Stories."<sup>275</sup> Later that year, in November 2016, Meta introduced another feature, Instagram Live, <sup>276</sup> designed to compete with both Snapchat's ephemeral, disappearing posts, and the live-streamed videos of a then-popular product called Periscope. Live permitted users to live stream video, which disappeared as soon as the live stream stopped.

- 230. In December 2016, Meta introduced a product feature that allowed users to "save" posts from other users.<sup>277</sup> By tapping a bookmark icon underneath posts in their feeds, users could save posts for later, in a private tab that was viewable only to the saving user.
- 231. In April 2017, Meta introduced another feature with appeal to children, an offline mode that allows users to view posts and interact with Instagram even when they do not have access to an Internet connection, <sup>278</sup> for example when riding a bus to or from school.
- 232. In January 2018, Meta launched a feature allowing Instagram users to see when others they had messaged with were active, or most recently active, on Instagram. This feature exploits social reciprocity which, as explained above, results in more time spent using the product.
- 233. In June 2018, at the same time it announced that Instagram had grown to one billion users, Meta introduced IGTV, both in the Instagram app and as a standalone product.<sup>279</sup> IGTV was intended to rival YouTube. IGTV allowed users to upload videos up to one-hour long.
- 234. In September 2018, Systrom and Instagram co-founder Mike Krieger resigned from Instagram, and Facebook named Adam Mosseri, a 10-year veteran of Facebook, as Instagram's new CEO.

<sup>&</sup>lt;sup>275</sup> Rachel Kraus, *Instagram Founder Admits He Blatantly Stole Stories from Snapchat*, Mashable (Mar. 11, 2019), <a href="https://mashable.com/article/kevin-systrom-instagram-stories-snapchat">https://mashable.com/article/kevin-systrom-instagram-stories-snapchat</a>; Sheera Frenkel et al., *Instagram Struggles With Fears of Losing Its 'Pipeline': Young Users*, N.Y. Times (Oct. 16, 2021), <a href="https://www.nytimes.com/2021/10/16/technology/instagram-teens.html">https://www.nytimes.com/2021/10/16/technology/instagram-teens.html</a>.

<sup>&</sup>lt;sup>276</sup> Josh Constine, *Instagram launches disappearing Live video and messages*, Tech Crunch (Nov. 21, 2016), https://techcrunch.com/2016/11/21/instagram-live/.

<sup>&</sup>lt;sup>277</sup> Lisa Eadicicco, *Instagram Just Added a New Feature that Lets You Save Other Users' Posts*, Time (Dec. 14, 2016), <a href="https://time.com/4602063/instagram-new-update-features-2016/">https://time.com/4602063/instagram-new-update-features-2016/</a>.

<sup>&</sup>lt;sup>278</sup> Josh Constine, *Instagram on Android gets offline mode*, Tech Crunch (Apr. 18, 2017), https://techcrunch.com/2017/04/18/instagram-offline/.

<sup>&</sup>lt;sup>279</sup> Kevin Systrom, *Welcome to IGTV, our New Video App*, Instagram (June 20, 2018), <a href="https://about.instagram.com/blog/announcements/welcome-to-igtv">https://about.instagram.com/blog/announcements/welcome-to-igtv</a>.

235. Under Mosseri's leadership, Instagram aggressively focused on acquiring and maximizing the engagement of young users. In 2018, Instagram allotted most of its global annual marketing budget to targeting 13- to 15-year old children, a marketing demographic it calls "early high school." According to Meta, these users represent the platform's "teen foothold" for its "US pipeline." Youth and Teens are critically important to Instagram. While Instagram has strong market-fit with Teens, we know we need to constantly 're-win' this segment." Meta has expressly sought to maximize metrics like "teen time spent" on the Instagram product. 283

236. One way Meta sought to increase its teen metrics was through its launch of "Reels" in August 2020, which mimicked the format of videos on TikTok. As noted, Reels mirrors TikTok by algorithmically presenting short, "full-screen" videos posted by other Instagram users. Like TikTok, Reels counts and displays the number of likes, follows, comments, shares, and views of a video. The following year, Meta did away with IGTV, which had allowed longer videos to be posted by users in a more traditional format. In late July 2022, Mosseri announced that "more and more of Instagram is going to become video over time." <sup>284</sup>

237. Instagram creates images and GIFs for users to incorporate into their videos and picture postings. Instagram has also acquired publishing rights to thousands of hours of music and video which it provides to its users to attach to the videos and pictures that they post on Instagram.

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<sup>280</sup> Sheera Frenkel et al., Instagram Struggles With Fears of Losing Its 'Pipeline': Young Users, N.Y. Times (Oct. 16, 2021), <a href="https://www.nytimes.com/2021/10/16/technology/instagram-">https://www.nytimes.com/2021/10/16/technology/instagram-</a>
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<sup>&</sup>lt;sup>281</sup> Sheera Frenkel et al., *Instagram Struggles With Fears of Losing Its 'Pipeline': Young Users*, N.Y. Times (Oct. 16, 2021), <a href="https://www.nytimes.com/2021/10/16/technology/instagram-teens.html">https://www.nytimes.com/2021/10/16/technology/instagram-teens.html</a>.

<sup>&</sup>lt;sup>282</sup> META3047MDL-003-00030070 at META3047MDL-003-00030071.

<sup>&</sup>lt;sup>283</sup> Sheera Frenkel et al., *Instagram Struggles with Fears of Losing Its 'Pipeline': Young Users*, N.Y. Times (Oct. 26, 2021), *available at* https://www.nytimes.com/2021/10/16/technology/instagram-teens.html.

<sup>&</sup>lt;sup>284</sup> Marisa Dellatto, *Instagram Exec Defends Shift to Video Despite Complaints from Creators like Kylie Jenner*, Forbes (July 26, 2022),

https://www.forbes.com/sites/marisadellatto/2022/07/26/instagram-exec-defends-shift-to-video-despite-complaints-from-creators-like-kylie-jenner/?sh=4099badd5c6e.

## 2. <u>Meta intentionally encourages youth to use its products and then leverages that usage to increase revenue.</u>

- 238. Facebook and Instagram owe their success to their defective design, including their underlying computer code and algorithms, and to Meta's failure to warn Plaintiffs and Consortium Plaintiffs that the products present serious safety risks. Meta's tortious conduct begins before a user has viewed, let alone posted, a single scrap of content.
- 239. Meta describes the Instagram product as a "mobile-first experience."<sup>285</sup> Indeed, the great majority of Instagram users in the U.S. access Instagram through a mobile application for either the iOS or Android operating system.
- 240. In order to use the Facebook or Instagram app, one must first obtain it. On a mobile device, this is accomplished by visiting a store from which the product can be downloaded—either the Apple App Store (for iPhone users) or the Google Play Store (for Android users). Once installed onto an individual's smartphone, they can open the app. They are then asked to create a new account by entering an email address, adding a name, and creating a password and username.
- 241. A prospective Instagram or Facebook user is then invited to press a colorful button that says "Sign up." In small print above this button, the user is informed: "By tapping Sign up, you agree to our Terms, Data Policy and Cookies Policy." The text of those policies is not presented on the sign-up page. While the words "Terms," "Data Policy," and "Cookies Policy" are slightly bolded, the user is not informed that they can or should click on them, or otherwise told how they can access the policies.

<sup>285</sup> Yorgos Askalidis, *Launching Instagram Messaging on Desktop*, Instagram (Sept. 25, 2020), <a href="https://about.instagram.com/blog/engineering/launching-instagram-messaging-on-desktop.">https://about.instagram.com/blog/engineering/launching-instagram-messaging-on-desktop.</a>

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14:17 all LTE 🗆 Sign up as worldwide.turing? You can always change your username later. People who use our service may have uploaded your contact By tapping Sign up, you agree to our **Terms**, **Data Policy** and **Cookies Policy**. Sign up

Meta's Data Policy (rebranded as a "Privacy Policy" in 2022), which applies to a 242. raft of Meta apps, including Facebook and Instagram, 286 indicates Meta collects a breathtaking amount of data from the users of its products, including:

- "[c]ontent that you create, such as posts, comments or audio;" a.
- b. "[c]ontent you provide through our camera feature or your camera roll settings, or through our voice-enabled features;"

https://mbasic.facebook.com/privacy/policy/printable/#annotation-1.

<sup>&</sup>lt;sup>286</sup> Meta, *Privacy Policy*, Meta (Jan. 1 2023),

1		c.	"[I]nformation you've shared with us through device settings, such as GPS	
2			location, camera access, photos and related metadata;"	
3		d.	"[m]essages that you send and receive, including their content;"	
4		e.	"Metadata about content and messages;"	
5		f.	"[t]ypes of content that you view or interact with, and how you interact with	
6			it;"	
7		g.	"[t]he time, frequency and duration of your activities on our products;"	
8		h.	"your contacts' information, such as their name and email address or phone	
9			number, if you choose to upload or import it from a device, such as by	
10			syncing an address book;"	
11		i.	information about "What you're doing on your device (such as whether our	
12			app is in the foreground or if your mouse is moving);"	
13		j.	"device signals from different operating systems," including "things such as	
14			nearby Bluetooth or Wi-Fi connections;"	
15		k.	"[i]nformation about the network that you connect your device to," which	
16			includes "The name of your mobile operator or Internet service provider	
17			(ISP), Language, Time zone, Mobile phone number, IP address, Connection	
18			speed, Information about other devices that are nearby or on your network,	
19			Wi-Fi hotspots you connect to using our products;" and	
20		1.	"information from third parties, including [m] arketing and advertising	
21			vendors and data providers, who have the rights to provide us with your	
22			information."	
23	243.	While	the Data Policy indicates the scope of user information collected by Meta	
24	through Facebook and Instagram, it is far less forthcoming about the purposes for which this data			
25	is collected, and its consequences for younger users.			
26	244.	The D	ata Policy presents those goals as benign and even positive for its users—" to	
27	provide a per	sonalize	ed experience to you" and to "make suggestions for you such as people you	
28	may know o	ouns or	events that you may be interested in or tonics that you may want to follow "	

- 245. The Data Policy does not inform users, and did not inform Plaintiffs, that the more time individuals spend using Facebook and Instagram, the more ads Meta can deliver and the more money it can make, or that the more time users spend on Facebook and Instagram, the more Meta learns about them, and the more it can sell to advertisers the ability to micro-target highly personalized ads.<sup>287</sup>
- 246. Meta monetizes its users and their data by selling ad placements to marketers. Meta generated \$69.7 billion from advertising in 2019, more than 98% of its total revenue for the year. <sup>288</sup>
- 247. Given its business model, Meta has every incentive to—and knowingly does—addict users to Facebook and Instagram. It accomplishes this through the algorithms that power its apps, which are designed to induce compulsive and continuous scrolling for hours on end, operating in conjunction with the other defective features described throughout this Complaint. <sup>289</sup>
- 248. Meta's Data Policy contains no warnings whatsoever that use of its products at the intensity and frequency targeted by Meta creates known risks of mental, emotional, and behavioral problems for children, Instagram's key audience.

https://journals.sagepub.com/doi/epdf/10.1177/0163443720939454 (describing the ways that users use and experience social media apps).

Nor does it inform users that Meta has allowed third-party apps to harvest from Facebook "vast quantities of highly sensitive user and friends permissions." *In re Facebook, Inc.*, No. 18-md-02843-VC, ECF No. 1104 at 9 (N.D. Cal. Feb. 9, 2023). This has included an app called Sync.Me, which—according to Meta's internal investigative documents—"had access to many 'heavyweight' permissions," "including the user's entire newsfeed, friends' likes, friends' statuses, and friends' hometowns." *In re Facebook, Inc.*, No. 18-md-02843-VC, ECF No. 1104 at 9 (N.D. Cal. Feb. 9, 2023). It has included Microstrategy, Inc., which accessed data from "16 to 20 million" Facebook users, despite only being installed by 50,000 people. *In re Facebook, Inc.*, No. 18-md-02843-VC, ECF No. 1104 at 9 (N.D. Cal. Feb. 9, 2023). And it has included one Yahoo app that made "billions of requests" for Facebook user information, including "personal information about those users' friends, including the friends' education histories, work histories, religions, politics, 'about me' sections, relationship details, and check-in posts." *In re Facebook, Inc.*, No. 18-md-02843-VC, ECF No. 1104 at 9-10 (N.D. Cal. Feb. 9, 2023).

288 Rishi Iyengar, *Here's How Big Facebook's Ad Business Really Is*, CNN (July 1, 2020),

https://www.cnn.com/2020/06/30/tech/facebook-ad-business-boycott.

289 See Christian Montag, et al., Addictive Features of Social Media/Messenger Platforms and Freemium Games against the Background of Psychological and Economic Theories, 16 Int'l J.

Env't Rsch. and Pub. Health 2612, 5 (July 2019), <a href="https://www.ncbi.nlm.nih.gov/pmc/articles/PMC6679162/">https://www.ncbi.nlm.nih.gov/pmc/articles/PMC6679162/</a> ("One technique used to prolong usage time in this context is the endless scrolling/streaming feature."); see generally, Ludmila Lupinacci, 'Absentmindedly scrolling through nothing': liveness and compulsory continuous connectedness in social media, 43 Media, Culture & Soc'y 273 (2021),

249. Instagram's collection and utilization of user data begins the instant a user presses "Sign Up." At that point, Instagram prompts a new user to share a substantial amount of personal data. First, Instagram asks the user to share their personal contacts, either by syncing contacts from their phone and/or syncing their "Friends" from Facebook—"We'll use your contacts to help you find your friends and help them find you." Next, Instagram asks the new user to upload a photo of themselves. After that, Instagram asks the user to "Choose your interests" in order to "Get started on Instagram with account recommendations tailored to you." And finally, Instagram invites the new user to "Follow accounts to see their photos and videos in your feed," offering a variety of recommendations. After sign-up is completed, Instagram prompts the new user to post either a photo or a short video.

250. Meta's collection and utilization of user data continues unabated as a new user begins to interact with its products. Meta's tracking of behavioral data—ranging from what the user looks at, to how long they hover over certain images, to what advertisements they click on or ignore—helps Meta build out a comprehensive and unique fingerprint of the user's identity. As the user continues to use the product, Meta's algorithm works silently in the background to refine this fingerprint, by continuously monitoring and measuring patterns in the user's behavior. Meta's algorithm is sophisticated enough that it can leverage existing data to draw educated inferences about even the user behavior it does not track firsthand. Meta's comprehensive data collection allows it to target and influence its users in order to increase their "engagement" with its apps.

251. Meta's collection and analysis of user data allows it to assemble virtual dossiers on its users, covering hundreds if not thousands of user-specific data segments. This, in turn, allows advertisers to micro-target marketing and advertising dollars to very specific categories of users, who can be segregated into pools or lists using Meta's data segments. Only a fraction of these data segments come from content knowingly designated by users for publication or explicitly provided by users in their account profiles. Many of these data segments are collected by Meta through covert surveillance of each user's activity while using the product and when logged off the product, including behavioral surveillance that users are unaware of, like navigation paths, watch time, and hover time. Essentially, the larger Meta's user database grows, the more time the users spend on

the database, and the more detailed information that Meta can extract from its users, the more money it makes.

- 252. Currently, advertisers can target Instagram and Facebook ads to young people based on age, gender, and location.<sup>290</sup> According to U.S.-based non-profit Fairplay, Meta did not actually cease collecting data from teens for advertising in July 2021, as Meta has claimed.<sup>291</sup>
- 253. Meta clearly understands the revenue and growth potential presented by its youngest users, and it is desperate to retain them. Documents obtained by *The New York Times* indicate, that since 2018, almost all of Instagram's \$390 million global marketing budget has gone towards showing ads to teenagers.<sup>292</sup>
- 254. Before the rise of Instagram, Facebook was the social media product by which Meta targeted young users. Until recently, this targeting was devastatingly effective. In January 2014, 90% of U.S. teens used Facebook monthly; as late as January 2016, 68% did.<sup>293</sup>
- 255. While the number of teen Facebook users has declined in recent years, Facebook remains critical to Meta's strategy towards young users. Meta views Facebook as the nexus of teen users' lives on social media, "where all social circles intersect," and as filling a similar role for such users as the career-focused social media product LinkedIn fills for adults.<sup>294</sup> According to the summary of a 2018 meeting, Meta's expressed goal was to have users "move through" Meta's products "as they grow, i.e. Messenger Kids → Instagram → Facebook."<sup>295</sup>
- 256. To create this cycle, and notwithstanding restrictions under COPPA, Meta embarked on a "major investment in youth," researching and pursuing products targeted at kids as young as

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Andrea Vittorio, Meta's Ad-Targeting to Teens Draws Advocacy Group Opposition,

Bloomberg (Nov. 16, 2021), <a href="https://news.bloomberglaw.com/privacy-and-data-security/metas-ad-targeting-to-teens-draws-advocacy-group-opposition">https://news.bloomberglaw.com/privacy-and-data-security/metas-ad-targeting-to-teens-draws-advocacy-group-opposition</a>.

<sup>&</sup>lt;sup>291</sup> Andrea Vittorio, *Meta's Ad-Targeting to Teens Draws Advocacy Group Opposition*, Bloomberg (Nov. 16, 2021), <a href="https://news.bloomberglaw.com/privacy-and-data-security/metas-adtargeting-to-teens-draws-advocacy-group-opposition">https://news.bloomberglaw.com/privacy-and-data-security/metas-adtargeting-to-teens-draws-advocacy-group-opposition</a>.

<sup>&</sup>lt;sup>292</sup> Sheera Frenkel, et al, *Instagram Struggles With Fears of Losing Its 'Pipeline': Young Users* N.Y. Times (Oct. 16, 2021), <a href="https://www.nytimes.com/2021/10/16/technology/instagram-teens.html">https://www.nytimes.com/2021/10/16/technology/instagram-teens.html</a>.

<sup>&</sup>lt;sup>293</sup> META3047MDL-003-00171899 at META3047MDL-003-00171904.

 $<sup>^{294}\ \</sup>mathrm{META3047MDL}\text{-}003\text{-}00171899$  at META3047MDL-003-00171909.

<sup>&</sup>lt;sup>295</sup> META3047MDL-003-00003731 at META3047MDL-003-00003732.

six.<sup>296</sup> The centerpiece of these efforts is Messenger Kids ("MK").<sup>297</sup> In 2019, Meta conducted at least two research projects on growing MK. One study explored how to use "Playdates as a Growth Lever for Messenger Kids."<sup>298</sup> During this study, Meta sought to understand better how playdates might be an area to increase usage among kids by interviewing parents of active users and the young users themselves.<sup>299</sup> Investigators suggested there was an opportunity to "brainstorm features and/or prompts encouraging use of the app prior and after playdates to improve retention and active threads."<sup>300</sup> Later that year, they released a finding from a second investigation of parents and children who used MK and those who did not.<sup>301</sup> To drive MK growth, the study recommended "encourag[ing] more K2K [kid-to-kid] connections in MK" by "surfac[ing] and develop[ing] additional in-app activities that involve others," while emphasizing to parents the "play-based messaging" and the "play aspect of MK—camera filters, games, filters via notifs and QPs."<sup>302</sup> These are many of the same defective features found in Instagram.

257. Meta was also eager to market its products to tweens—users aged 10-12. Although Meta employees publicly denied using children as "guinea pigs" to develop product features, internally Meta was intensely interested in children's use of their apps.<sup>303</sup> It conducted research projects with titles such as "Tweens JTBD Survey"<sup>304</sup> and "Exploring Tweens Social Media Habits."<sup>305</sup> In the latter study, Meta compared tween perceptions of their competitors' products to understand "tween product needs,"<sup>306</sup> noting that tweens can "connect and have fun using existing

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<sup>&</sup>lt;sup>296</sup> Haugen 00017238 at Haugen 00017238.

<sup>&</sup>lt;sup>297</sup> Nick Stat, Facebook launches a version of Messenger for young children, The Verge

<sup>(</sup>December 4, 2022) <a href="https://www.theverge.com/2017/12/4/16725494/facebook-messenger-kids-app-launch-ios-iphone-preview">https://www.theverge.com/2017/12/4/16725494/facebook-messenger-kids-app-launch-ios-iphone-preview</a>.

<sup>&</sup>lt;sup>298</sup> Haugen 00023087 at Haugen 00023087.

<sup>&</sup>lt;sup>299</sup> Haugen\_00023087 at Haugen\_00023088, Haugen\_00023097.

<sup>23 || &</sup>lt;sup>300</sup> Haugen\_00023087 at Haugen\_00023090.

<sup>&</sup>lt;sup>301</sup> Haugen\_00023066 at Haugen\_00023066.

<sup>&</sup>lt;sup>302</sup> Haugen\_00023066 at Haugen\_00023085.

<sup>25 | 303</sup> John Twomey, Molly Russell Inquest Latest: Teenager Viewed Suicide Videos of 'Most Distressing Nature', Express (Sept. 23, 2022),

<sup>26</sup> https://www.express.co.uk/news/uk/1673461/Molly-Russell-inquest-latest-Teenager-suicide-videos-instagram.

<sup>27 | 304 &</sup>quot;JTBD" appears to stand for "Jobs to Be Done." Haugen\_00024450 at Haugen\_00024454.

<sup>&</sup>lt;sup>305</sup> Haugen\_00023849 at Haugen\_00023850.

<sup>&</sup>lt;sup>306</sup> Haugen\_00023849 at Haugen\_00023888.

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apps, even though they're not made with a 10-to-12-year-old in mind." Meta's takeaway was to "use entertainment/interest as a starting point for engagement" and to "highlight fitting in." 308

In 2019, Meta conducted a series of interviews in Los Angeles and Denver with tween friend groups, friend pairs, and individuals.<sup>309</sup> Meta used this research to craft "product recommendations" to appeal to tweens, suggesting features to help "decrease friction in the digital interaction funnel."<sup>310</sup> The recommendations included developing ways to "provide automatic signals that indicate whether friends are available to interact," "[e]nable tweens to instrumentally signal their availability," "[p]rovide light conversations starters that tweens can use to test the reciprocity of an interaction (e.g., poking, waves)," and "build in a way that enables quick communication across all messaging modalities."311

Meta's interest, efforts, and success in expanding the presence of its products in children's lives is clear. Given the delicate, developing nature of the young brain and Meta's creation of social media products designed to promote repetitive, compulsive use, it is not surprising that American society is now grappling with the ramifications of Meta's growth-at-any-cost approach. In a candid moment, a Software Engineer at Meta admitted, "It's not a secret that we've often resorted to aggressive tactics in the name of growth, and we've been pretty unapologetic about it.",312

260. Meta has studied features and designs from its other products to make Instagram as attractive and addictive as possible to young users. Meta's flagship product Facebook was the original testing ground for many of Instagram's addicting and otherwise defective features, which the two products share to this day. This feature overlap is no accident: it represents a conscious strategy adopted by Meta to keep social media users hooked on its "family" of products for their entire lives.

<sup>&</sup>lt;sup>307</sup> Haugen 00023849 at Haugen 00023886.

<sup>&</sup>lt;sup>308</sup> Haugen 00023849 at Haugen 00023888.

<sup>&</sup>lt;sup>309</sup> Haugen 00024450 at Haugen 00024450.

<sup>&</sup>lt;sup>310</sup> Haugen 00024450 at Haugen 00024466. <sup>311</sup> Haugen 00024450 at Haugen 00024466.

<sup>&</sup>lt;sup>312</sup> Haugen 00000934 at Haugen 00000934.

1	261. From the beginning, both the Facebook and Instagram products have exploited						
2	vulnerabilities in human psychology to addict users and maximize user time and engagement						
3	Facebook's first President, Sean Parker, summed up the devastating impact of this product design						
4	in a 2017 interview:						
5	God only knows what it's doing to our children's brains The						
6	thought process that went into building these applications, Facebook being the first of them, was all about: 'How do we consume as						
7	much of your time and conscious attention as possible?' And that means that we need to sort of give you a little dopamine hit every						
8	once in a while, because someone liked or commented on a photo or a post And that's going to get you to contribute more content,						
9	and that's going to get you more likes and comments It's a social-validation feedback loop exactly the kind of thing that a						
10	hacker like myself would come up with, because you're exploiting a vulnerability in human psychology The inventors, creators —						
11	it's me, it's Mark [Zuckerberg], it's Kevin Systrom on Instagram, it's all of these people — understood this consciously. And we did it						
12	anyway. <sup>313</sup>						
13	Tellingly, many tech leaders, including individuals with inside knowledge of the defects of						
14	Meta's social media products, either ban or severely limit their own children's access to screen						
15	time and social media. <sup>314</sup> Such leaders in the field include Tim Cook and former Facebook						
16	executives Tim Kendall and Chamath Palihapitiya. <sup>315</sup>						
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19							
20	313 Mike Allen, Sean Parker unloads on Facebook: "God only knows what it's doing to our						
21	children's brains," Axios (Nov. 9, 2017), <a href="https://www.axios.com/2017/12/15/sean-parker-unloads-on-facebook-god-only-knows-what-its-doing-to-our-childrens-brains-1513306792">https://www.axios.com/2017/12/15/sean-parker-unloads-on-facebook-god-only-knows-what-its-doing-to-our-childrens-brains-1513306792</a> .						
22	<sup>314</sup> Samuel Gibbs, <i>Apple's Tim Cook: "I Don't Want My Nephew on a Social Network"</i> , The Guardian (Jan. 19. 2018),						

## 3. <u>Meta intentionally designed product features to addict children and adolescents.</u>

262. Meta designed Facebook and Instagram with harmful defects that users encounter at every stage of interaction with the product. These defects, which have harmed Plaintiffs and other adolescents that use the products, include but are not limited to: (a) recommendation algorithms, fueled by extensive data collection, which are designed to promote use in quantities and frequency harmful to adolescents; (b) product features that prey upon children's desire for validation and need for social comparison; (c) product features that are designed to create harmful loops of repetitive and excessive product usage; (d) lack of effective mechanisms, despite having the ability to implement them, to restrict children's usage of the products; (d) inadequate parental controls, and facilitation of unsupervised use of the products; and (e) intentionally placed obstacles to discourage cessation of use of the products.

263. Facebook and Instagram have been designed, maintained, and constantly updated by one of the world's most wealthy, powerful, and sophisticated corporations. Large teams of expert data scientists, user experience ("UX") researchers, and similar professionals have spent years fine-tuning these products to addict users. Every aspect of the products' interfaces, each layer of their subsurface algorithms and systems, and each line of underlying code has been crafted by brilliant minds. Every detail—the color of product icons, the placement of buttons within the interface, the timing of notifications, etc.—is designed to increase the frequency and length of use sessions. Therefore, it is impractical to create a comprehensive list of addictive, harm-causing defects in the product until in-depth discovery occurs. Many product features, such as the inner workings of Meta's algorithms, are secret and unobservable to users. Discovery during this litigation will reveal additional detail about the defective, addictive, and harmful design of Meta's products.

## Facebook's and Instagram's algorithms maximize engagement, a. promoting use at levels and frequency that is harmful to kids.

264. Meta has invested its vast resources to intentionally design Facebook and Instagram to be addictive to adolescents, all the while concealing these facts from its users, including Plaintiffs, Consortium Plaintiffs, and the public.

In its original form, Meta's Facebook and Instagram algorithms ranked 265. chronologically, meaning that a particular user's feed was organized according to when content was posted or sent by the people the user followed. In 2009, Meta did away with Facebook's chronological feed in favor of engagement-based ranking; in 2016, it did the same on Instagram. This "engagement-based" system meant that posts that received the most likes and comments were highlighted first for users. But facing declining engagement, Meta redesigned its algorithms once again in or around early 2018. This change prioritized "meaningful social interaction" ("MSI"), with the goal of showing users content with which they were more likely to engage. The MSIoriented algorithms purportedly emphasize the interactions of users' connections; e.g., likes and comments, and give greater significance to the interactions of connections that appear to be closest to users. Meta's current algorithms consider a post's likes, shares, and comments, as well as a respective user's past interactions with posts with similar characteristics, and displays the post in the user's feed if it meets these and certain other benchmarks.

266. While Meta has publicly attempted to cast MSI as making time spent on its platforms more "meaningful," MSI was actually just another way for Meta to increase user engagement on Instagram and Facebook. While the feature increases the likelihood that an interaction will be "meaningful" by Meta's definition—more likes, comments, and interactions—it does not consider whether recommended content is "meaningful" to the user. This sets up users who may have reacted negatively to upsetting or dangerous posts to see more of the same. That, in turn, can lead to what Meta itself calls a "horrible feedback loop / downward spiral" with negative reactions leading the algorithm to present more posts that generate more negative reactions.

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 $<sup>^{316}</sup>$  META3047MDL-003-00068860 at META3047MDL-003-00068861.

267. In algorithmically generating users' feeds, Meta draws upon the vast amount of data it collects about and from its users. Meta's algorithms combine the user's profile (e.g., the information posted by the user on the product) and the user's dossier (the data collected and synthesized by Meta, to which it assigns categorical designations) along with a dossier of similar users. Meta's algorithms identify and rank recommended posts to optimize for various outcomes, such as for time-spent by a user or for user engagement. More often than not, this has the effect that Meta's algorithms direct users to alarming and aversive material. Meta's algorithms direct users to alarming and aversive material.

268. Much of what Meta shows users is content that they did not sign up for. In a 2019 internal document, a Meta data scientist explained: "users have told us the pages they would like to see content from, but we often override those explicit preferences because our predictions of what will get shared and engaged with disagree." This same employee pointed to additional data demonstrating that users get relatively little connected content (content from pages they chose to like) as opposed to unconnected content that is reshared by others, even as Meta knows that such content is less valued by users. 320

269. Meta also optimizes the design of its products for overall "network value"—that is, what will get the most downstream engagement by other users—rather than what that specific user would like.<sup>321</sup> As one Meta employee put it, "we show things to users that we think they have a

<sup>&</sup>lt;sup>317</sup> Instagram's former Head of Product Analytics defined "ranking" as "an ordering of content by importance or relevance" in a 2018 post titled "Is Ranking Good?". Haugen\_00002372 at Haugen\_00002374.

<sup>318</sup> Haugen\_00006798 at Haugen\_00006799 (observing that Meta's recommendation algorithms "are prone to recommending harmful content."); Haugen\_00024997 at Haugen\_00024997 (conducting experiment showing that, in 3 weeks, "by following just ... recommended content, the test user's News Feed has become a near constant barrage of polarizing nationalist content, misinformation, and gore." (emphasis in original)); Haugen\_00024997 at Haugen\_00024998 ("when Watch isn't sure what you want, it seems to recommend a lot of softcore porn."); Haugen\_00003739 at Haugen\_00003740 ("[Instagram] is more 'successful' ranking harmful content than benign content, and is more likely to mistakenly rank higher a harmful content than to mistakenly rank higher benign content.").

<sup>&</sup>lt;sup>319</sup> Haugen\_00021247 at Haugen\_000212448; *see also* Haugen\_00006798 at Haugen\_00006799 (Meta Research Scientist in 2019: "it's at best unclear whether users 'want' us to put unconnected stories in their feed, even if they like some of them.").

<sup>&</sup>lt;sup>320</sup> Haugen\_00021247 at Haugen\_000212448.

<sup>&</sup>lt;sup>321</sup> Haugen 00021247 at Haugen 00021251.

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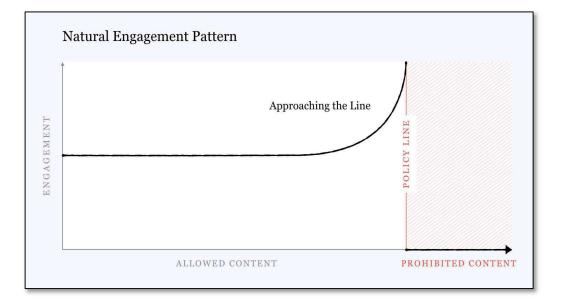
323 Meta, Mission Statement, Meta, https://about.meta.com/company-info/.

<sup>324</sup> Mark Zuckerberg, A Blueprint for Content Governance and Enforcement, Facebook, https://www.facebook.com/notes/751449002072082/.

270. Through these algorithms, Meta intentionally supplants the content that users have elected to see with content that it believes will drive more use and engagement. Thus, the products that Meta touts as "[g]iv[ing] people the power to build community and bring[ing] the world closer together," are actually designed in a way that prioritizes not social connection but product use at all costs, even to the detriment of the health and safety of young people.<sup>323</sup> The result, for Meta, is an increase in its bottom line. The result for young users is products that are so addictive that they return again and again, even when the products push posts they're not interested in.

Meta knew that its engagement-based ranking algorithm (and its subsequent, iterative MSI ranking algorithm) was structured in a way that mean that content which produces intense reactions (i.e., strong engagement) triggers amplification by the apps. This propels users into the most reactive experiences, favoring posts that generate engagement because they are extreme in nature. Zuckerberg publicly recognized this in a 2018 post, in which he demonstrated the correlation between engagement and sensational content that is so extreme that it impinges upon Meta's own ethical limits, with the following chart:<sup>324</sup> While Zuckerberg went on to claim that Meta had designed its algorithms to avoid this natural propensity of engagement-based algorithms, his claim to the public is belied by the extensive internal and external research indicating Meta's products did amplify extreme material.

<sup>322</sup> Haugen 00021247 at Haugen 00021251.



272. Other documents show that Meta's employees also discussed their motive for changing the design of the algorithm—namely, that users began to interact less with the product, which became a worrisome trend for Meta's bottom-line. Meta's engagement-based algorithm (including its MSI variant) exploited extreme content to drive more engagement, which, in turn, helped Meta sell more of the digital ads that generated most of their revenue. In 2016, one Facebook Tech Lead wrote: "[W]e only cared about things like time spent, open links, etc. That's what we optimized for. That's what we used to define success and failure. And that's the problem." 325

273. Meta intentionally designed its MSI-focused algorithms to collect and analyze several kinds of Plaintiffs' data: a user's profile, content the user reports, content the user posts, content viewed, content engaged with, navigation paths, watch time, hover time (the amount of time a user viewed a piece of content), whether a user mutes or unmutes a video, and whether a user makes a full video screen, among other data. Meta uses this data from adolescents to predict what posts will capture the user's attention. Meta also tracks and utilizes data from various other

<sup>&</sup>lt;sup>325</sup> Haugen 00001033 at Haugen 00001033.

 $<sup>^{326}\</sup> Haugen\_00017177$  at  $Haugen\_00017177$  .

sources, such as a user's off-product activities and the activities on websites that contain Facebook or Instagram like or share buttons.<sup>327</sup>

- 274. Meta's algorithmic ranking is utilized in a variety of product features that are designed by Meta to maximize user engagement.
- 275. For example, the Instagram product consists primarily of a never-ending and user-specific Feed, which Instagram's data-driven algorithms generate for each user. In the app's "Home" pane, this feed includes (but is not limited to) photos and videos posted by Instagram users that the user has elected to "follow," as well as recommended photos and videos. In the app's "Explore" pane, the feed consists almost exclusively of photos and videos from users the user has not elected to "follow." In both cases, Instagram's algorithms evaluate each user's data to predict what material will maximize their attention and time spent using the product, irrespective of what the user wants to see.
- 276. Other "recommendation" features that are similarly algorithmically powered include Facebook's Newsfeed, Instagram's Feed, Instagram Reels, Facebook Reels, Facebook Watch (and its "For You" page), Accounts to Follow, People You May Know (introductions to persons with common connections or backgrounds), Groups You Should Join, and Discover (recommendations for Meta groups to join).
- 277. These product features work in combination to create and maintain a user's "flow-state": a hyper-focused, hypnotic state, where bodily movements are reflexive and the user is totally immersed in smoothly rotating through aspects of the social media product.<sup>328</sup>
- 278. They also create a phenomenon that Meta employees refer to as "fee[d]ing the spiral."<sup>329</sup> Because of the structure of the defective algorithm powering features like Explore,

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<sup>327</sup> Allen St. John, How Facebook Tracks You, Even When You're Not on Facebook, Consumer

Reports (April 11, 2018), <a href="https://www.consumerreports.org/privacy/how-facebook-tracks-you-even-when-youre-not-on-facebook-a7977954071/">https://www.consumerreports.org/privacy/how-facebook-tracks-you-even-when-youre-not-on-facebook-a7977954071/</a>.

<sup>&</sup>lt;sup>328</sup> See e.g., What Makes TikTok so Addictive?: An Analysis of the Mechanisms Underlying the World's Latest Social Media Craze, Brown Undergraduate J. of Pub. Health (2021), <a href="https://sites.brown.edu/publichealthjournal/2021/12/13/tiktok/">https://sites.brown.edu/publichealthjournal/2021/12/13/tiktok/</a> (describing how IVR and infinite scrolling may induce a flow state in users).

<sup>&</sup>lt;sup>329</sup> META3047MDL-003-00121808 at META3047MDL-003-00121808. Meta employees sometimes refer to this "spiral" as a "rabbit hole." *See also* META3047MDL-003-00077939 at META3047MDL-003-00077939.

chamber screaming their most upsetting thoughts back at them.

"someone feeling bad sees content that makes them feel bad, they engage with it, and then their IG

is flooded w[ith] it."330 Meta recognizes that Instagram users at risk of suicide or self-injury are

more likely to "encounter more harmful suicide and self-injury content (through explore, related,

follower suggestions, etc)."331 Because Meta's algorithm prioritizes engagement above all else, any

harmful feeling or impulse that users have are amplified by Instagram—which becomes an echo

her own life after viewing reams of content related to suicide, self-injury, and depression on

Instagram and several other products. <sup>332</sup> During an official inquest investigating the role that social

media products played in her death, a Meta executive said that such content was "safe" for children

to see.<sup>333</sup> The coroner rejected this claim, finding instead that Molly "died from an act of self-harm

whilst suffering from depression and the negative effects of on-line content" that she had not sought

out, but that the products' algorithms had pushed on her. 334 "The platform operated in such a way

using algorithms as to result, in some circumstances, of binge periods of images, video clips and

text some of which were selected and provided without Molly requesting them. These binge

periods ... are likely to have had a negative effect on Molly.... In some cases, the content was

particularly graphic, tending to portray self-harm and suicide as an inevitable consequence of a

condition that could not be recovered from. The sites normalised her condition focusing on a limited

This phenomenon was cast into vivid relief when 14 year-old Molly Russell took

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330 META3047MDL-003-00121808 at META3047MDL-003-00121808.

<sup>&</sup>lt;sup>331</sup> META3047MDL-003-00068863 at META3047MDL-003-00068905, META3047MDL-003-00068878; *see also* META3047MDL-003-00042548 ("[P]eople who are suffering from depression and self-harm go down IG rabbit holes, and explore functionality compounds this issue.").

Dan Milmo, Social Media Firms 'Monetising Misery', Says Molly Russell's Father After Inquest, The Guardian (Sept. 20, 2022), <a href="https://www.theguardian.com/uk-news/2022/sep/30/molly-russell-died-while-suffering-negative-effects-of-online-content-rules-coroner">https://www.theguardian.com/uk-news/2022/sep/30/molly-russell-died-while-suffering-negative-effects-of-online-content-rules-coroner</a>.

<sup>&</sup>lt;sup>333</sup> Ryan Merrifeld, *Molly Russell Inquest: Instagram Boss Says Suicidal Posts Shouldn't Be Banned From App*, The Mirror (Sept. 26, 2022), <a href="https://www.mirror.co.uk/news/uk-news/molly-russell-inquest-instagram-boss-28085269">https://www.mirror.co.uk/news/uk-news/molly-russell-inquest-instagram-boss-28085269</a>.

<sup>&</sup>lt;sup>334</sup> Ryan Merrifeld, *Molly Russell Inquest: Instagram Boss Says Suicidal Posts Shouldn't Be Banned From App*, The Mirror (Sept. 26, 2022), <a href="https://www.mirror.co.uk/news/uk-news/molly-russell-inquest-instagram-boss-28085269">https://www.mirror.co.uk/news/uk-news/molly-russell-inquest-instagram-boss-28085269</a>.

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<sup>340</sup> META3047MDL-003-00077939.

<sup>339</sup> META3047MDL-003-00077939.

and irrational view without any counterbalance of normality."<sup>335</sup> The coroner further observed that "[t]here was no age verification when signing up to the on-line platform" and that Molly's parents "did not have access, to the material being viewed or any control over that material."<sup>336</sup>

- 280. Disturbingly, years before Meta sent an executive to the inquest to tout its products as "safe," Meta had conducted internal research which warned that there was a risk of "similar incidents like Molly Russell" because algorithmic product features were "[l]eading users to distressing content."<sup>337</sup>
- 281. Despite Molly's death, and notwithstanding Meta's research into dangerous spirals—at one point dubbed the "Rabbithole project"—the company did nothing to stop harm to its young users. Meta has been clear about the problem: for young users, "our recommendations algorithms will start pushing you down a rabbit hole of more egregious content."<sup>338</sup> They have been clear about potential solutions: targeted changes to the algorithm do lead to a "meaningful drop in exposure" to problematic content.<sup>339</sup> But they have been resistant to making changes, for the explicit, profit-minded reason that such tweaks "came with a clear engagement cost."<sup>340</sup>

## b. <u>Facebook's and Instagram's user interfaces are designed to create addictive engagement.</u>

282. To further drive user engagement (and thereby drive data collection and advertising revenue), Facebook and Instagram also utilize a series of design features that are carefully calibrated to exploit users' neurobiology. These features work in tandem with algorithmic ranking to promote addictive engagement. Meta understands this: "teens tell us that they try to take a break

<sup>&</sup>lt;sup>335</sup> Andrew Walker, H.M. Coroner, *Regulation 28 Report to Prevent Future Deaths* 2 (Oct. 13, 2022), <a href="https://www.judiciary.uk/wp-content/uploads/2022/10/Molly-Russell-Prevention-of-future-deaths-report-2022-0315\_Published.pdf">https://www.judiciary.uk/wp-content/uploads/2022/10/Molly-Russell-Prevention-of-future-deaths-report-2022-0315\_Published.pdf</a>.

<sup>&</sup>lt;sup>336</sup> Andrew Walker, H.M. Coroner, *Regulation 28 Report to Prevent Future Deaths* 2 (Oct. 13, 2022), <a href="https://www.judiciary.uk/wp-content/uploads/2022/10/Molly-Russell-Prevention-of-future-deaths-report-2022-0315">https://www.judiciary.uk/wp-content/uploads/2022/10/Molly-Russell-Prevention-of-future-deaths-report-2022-0315</a> Published.pdf.

<sup>&</sup>lt;sup>337</sup> META3047MDL-003-00043617 at META3047MDL-003-00043644.

<sup>338</sup> META3047MDL-003-00077939; see also META3047MDL-003-00068860 at \*60 (users "seeking" bad experiences can "get into a rabbithole of getting more and more bad content on our surfaces."); META3047MDL-003-00087111 at 7112 (acknowledging that a majority of "negative experiences" come from algorithmically-powered features like explore and hashtags).

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<sup>344</sup> Haugen 0008207 at Haugen 0008232.

<sup>345</sup> Jhinuk Sen, Instagram is adding Likes to Stories so it doesn't clog up people's inboxes,

Business Today (Feb. 15, 2022), https://www.businesstoday.in/technology/news/story/instagramis-adding-likes-to-stories-so-it-doesnt-clog-up-peoples-inboxes-322661-2022-02-15.

- First, Meta programs IVR into its products. Behavioral training via intermittent 283. rewards keeps users endlessly scrolling in search of a dopamine release, oftentimes despite their desire to put their phone down and move onto other activities. Children, who are less likely to have adequate impulse control than adults, are more susceptible to being drawn into this engineered "flow state" and more likely to grow dependent on Facebook or Instagram.
- 284. Second, Facebook and Instagram utilize "Likes" to control the release of dopamine in children. This feature, which Meta created for Facebook and "introduced ... to the world" in 2010, allows users to indicate that they "Like" a post and visibly tallies the number of "Likes" any given post has earned. 342 Instagram launched in 2010 with the like feature built-in—a user can "Like" a post simply by tapping a heart-shaped button.
- As with a slot machine, users never know when a like will come. This conditions 285. them to stay on the app. But it also exacerbates issues of social comparison and feedback seeking, creating detrimental effects on adolescent physical and mental health. Indeed, Meta knows from its own internal research that the like feature negatively impacts its younger users. <sup>343</sup> In that research, Meta acknowledged how much users care about the number of likes they received.<sup>344</sup>
- Despite this knowledge, Meta has expanded the likes feature in both Facebook and 286. Instagram. In December 2016, Meta began allowing users to like comments, not just posts. In February 2022, Meta began allowing users to "Like" Instagram Stories. 345 Expanding the like

<sup>&</sup>lt;sup>342</sup> Ray C. He, *Introducing new Like and Share Buttons*, Meta (Nov. 6, 2013), https://developers.facebook.com/blog/post/2013/11/06/introducing-new-like-and-share-buttons/.

<sup>&</sup>lt;sup>343</sup> See Haugen 00008207 at Haugen 00008210 (explaining the stress and anxiety that likes cause teens).

feature has intensified and multiplied the body of feedback that teen users receive (or don't receive) on their posts, preying on their desire to seek validation through comparison with others.

287. Meta's research confirms that hiding likes for all of its users would decrease social comparison associated with like counts.<sup>346</sup> Unfortunately, its research also demonstrated that hiding likes would decrease the rates at which users click on advertisements (and thereby lower Meta's ad revenue).<sup>347</sup>

288. For that reason—despite its ability to alleviate the negative impact of likes on Plaintiffs and younger users—Meta chose only to implement half-measures. Meta created the option for users to hide like counts in May 2021, but it made this an optional setting left off by default.<sup>348</sup> Moreover, the number of likes remain visible to the poster of the content. These changes stop short of resolving the issue of negative social comparison that these score-keeping features inflict.

289. *Third*, Meta has designed its video features in several ways geared to maximizing users' flow state and keeping them immersed in its products for longer periods of time. Video clips on Facebook Reels and Instagram Reels automatically play as a user scrolls and automatically restart once they conclude. Reels cannot be paused and tapping on the video will simply mute its audio. In addition, Meta imposes limits on the length of video content on Reels (currently 90 seconds, and at times as short as 15 seconds). These limits ensure that users do not become bored by long videos and end their sessions.

290. Meta designed the comment features of Reels to minimize any disruption to users' heightened flow state. The interface of Reels displays the "Like," "Comment," "Save," and "Share" buttons on the bottom right of the screen. This placement avoids the milliseconds of delay or discomfort that could disrupt the flow state of right-handed users if placed elsewhere on the screen. Furthermore, these buttons are overlaid on top of the continuously playing clips, to eliminate any temporal or visual interruption during which a user might evaluate whether to continue using the

<sup>&</sup>lt;sup>346</sup> Haugen\_0008207 at Haugen\_0008232.

<sup>&</sup>lt;sup>347</sup> Haugen\_0008207 at Haugen\_0008250.

Meta, Giving People More Control on Instagram and Facebook (May 26, 2021), <a href="https://about.fb.com/news/2021/05/giving-people-more-control/">https://about.fb.com/news/2021/05/giving-people-more-control/</a>.

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product. Likewise, when a user taps to view the comments on a Reel, the video's audio and the top quarter of the video continue to play behind the comments section. Again, this design feature keeps the user's attention on the feed.

- In keeping with its study of IVR, Meta knows when to strategically interrupt a user's 291. flow. Occasionally, while a video is playing, a comment from the video will appear on the bottom of the screen, even without the user tapping to view the comments section. These comments are selected, displayed, and timed intentionally, to retain a user's attention by engaging with the comments section.
- Fourth, Meta carefully (and defectively) calibrates the notifications it sends outside 292. of the Facebook and Instagram apps, to maximize success in drawing back users who are not presently using the products. By default, Facebook and Instagram notify users through text and email about activity that might be of interest, which prompts users to open and reengage with the products. However, Meta intentionally chooses to display only a limited amount of information in notifications, in order to trigger curiosity and manipulate the user to click or tap through to the product.<sup>349</sup> In December 2020, Meta internally acknowledged that the goal of this feature was to optimize engagement at the expense of value to users: "A few years ago we stopped sending out emails telling you what happened - e.g., telling you what your friend did - instead we just say 'someone comment [sic] on your post,' in the hope that you'll click through. This a clear valueengagement tradeoff."350 Similarly, Meta stopped sending push notifications about friend activities, finding that without notifications, users were forced to go to the product itself to "check what's happening," thereby initiating a new session, increasing engagement, and improving Meta's bottom line.351 It designed these features despite knowledge that notifications were tied to potentially addictive behaviors, <sup>352</sup> and in disregard of safer alternative designs. <sup>353</sup>

<sup>&</sup>lt;sup>349</sup> Clickbait, Merriam-Webster Dictionary, <a href="https://www.merriam-">https://www.merriam-</a> webster.com/dictionary/clickbait.

<sup>&</sup>lt;sup>350</sup> Haugen 00010114 at Haugen 00010117.

<sup>&</sup>lt;sup>351</sup> Haugen 00010114 at Haugen 00010117. <sup>352</sup> See Haugen 00016893 at Haugen 00016899-902.

<sup>353</sup> See Haugen 00016893 at Haugen 00016913 (suggesting changing to a subtler form of notifications); Haugen 00016893 at Haugen 00016915- Haugen 00016916 (Meta intern urging

293. Meta's studied manipulation of user engagement through notifications is particularly detrimental to teenagers, who lack impulse control and crave social rewards, and who are therefore more susceptible to falling into compulsive patterns of product use. Those harms are compounded by the fact that Meta sends push notifications in the middle of the night, prompting children to re-engage with Instagram and Facebook the apps when they should be sleeping. Disturbed and insufficient sleep is associated with poor health outcomes.<sup>354</sup>

294. *Fifth*, the "Stories" feature of both Facebook and Instagram is defectively designed to create artificial urgency so that users return to the apps. "Stories" was added by Meta in response to the growing popularity of Snapchat with teenagers in 2016. "Stories" appear at the top of a user's home page upon opening the app and are available to view for only 24 hours, after which they disappear. This creates pressure to use the product daily, or else risk missing out on dopamine-causing stimuli or social interactions. This feature is particularly addicting to adolescent users like Plaintiffs, who feel increased social pressure to view all their contact's stories each day before the content disappears, thus increasing their compulsive usage and potential addiction to the product. 355 The ephemeral nature of disappearing content is a ploy intended to inspire urgent perusal, and it works. 356

295. *Sixth*, Instagram and Facebook have recognized that their algorithms are structured to recommend "keywords" or "hashtags" to its young users that lead them to navigate to dangerous content.<sup>357</sup> One researcher put the matter directly in April 2021: "A recurring area of concern is that we are recommending keywords related to significant safety and wellbeing concerns e.g. weight

the company to stop "inundating users with excessive notifications" and instead focus on user experience to create meaningful connections for users).

Nat'l Inst. of Mental Health, *The Teen Brain: Still Under Construction* 6 (2011), <a href="http://www.ncdsv.org/images/NIMH">http://www.ncdsv.org/images/NIMH</a> TeenBrainStillUnderConstruction 2011.pdf.

<sup>355</sup> Sarah Lempa, *Why Are Instagram Stories So Addicting?*, Healthline (April 5, 2021), <a href="https://www.healthline.com/health/why-are-instagram-stories-so-addicting#The-story-behind-the-Stories">https://www.healthline.com/health/why-are-instagram-stories-so-addicting#The-story-behind-the-Stories</a>.

<sup>&</sup>lt;sup>356</sup> Madiha Jamal, *Ephemeral Content* — *The Future of Social Media Marketing*, Better Marketing (March 2, 2021), <a href="https://bettermarketing.pub/ephemeral-content-the-future-of-social-media-marketing-">https://bettermarketing.pub/ephemeral-content-the-future-of-social-media-marketing-</a>

<sup>996</sup>d265916c2#:~:text=Ephemeral%20content%20relates%20to%20the,WhatsApp%20Stories%2C%20and%20LinkedIn%20Stories.

<sup>&</sup>lt;sup>357</sup> See META3047MDL-003-00068863 at META3047MDL-003-00068905 ("We are leading users to content that can intensify their feelings through suggested/related hashtags").

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27 28 loss, diet pills, appetite suppressants. We have been flagging these terms as they appear and Product Policy and Product teams have been sweeping the list of keywords to remove them, but this is not sustainable and remains a significant safety, policy, and comms risk. Our current approach of catching all potentially risky terms in a 'block list' has not helped us avoid two news cycles, and the possibility of this happening a third time is a significant comms and policy risk." As another set of Meta researchers acknowledged, the majority of negative experiences on Instagram come not from direct interactions with others (i.e., through comments or direct messages) but rather through algorithmically-generated recommendations, via Explore, Feed, or hashtags. 359

- 296. All of the above defects, in addition to the Instagram-specific defects discussed in the section that follows, interact with and compound one another to make Meta's products addictive and harmful for kids, including Plaintiffs.
  - Meta has long been aware of this dangerous and toxic brew. 297.
- 298. In 2017, Meta investigated Facebook users who were addicted to the product—that is, those who "cannot stop using [the] product to the point where it can cause them harm." The research found that, "[i]n a given week, approximately 5.9 million people leave Facebook" because they "spent too much time" or because they were taking a temporary break and "planned to return."<sup>361</sup> "[T]his subset provided a good signal for people who could be addicted, who ultimately leave Facebook as a solution.<sup>362</sup> The analysis also found that this subset had a higher number of sessions per day, received more notifications, and responded quicker to notifications compared to all users.<sup>363</sup> In 2018, Meta examined the issue of what its researchers called "Facebook addiction" through a study titled "Problematic Facebook Use: When People Feel Like Facebook Negatively Affects Their Life."<sup>364</sup> The investigators defined "problematic use" as meaning: "Serious problems

<sup>&</sup>lt;sup>358</sup> META3047MDL-003-00184585 at META3047MDL-003-00184587.

<sup>&</sup>lt;sup>359</sup> META3047MDL-003-00087111 at 7112

<sup>&</sup>lt;sup>360</sup> Haugen 00016893 at Haugen 00016895. This group's investigation also included meeting with Nir Eyal, author of the book *Hooked: How to Build Habit-Forming Products*.

<sup>&</sup>lt;sup>361</sup> Haugen 00016893 at Haugen 00016898.

<sup>&</sup>lt;sup>362</sup> Haugen 00016893 at Haugen 00016898.

<sup>&</sup>lt;sup>363</sup> Haugen 00016893 at Haugen 00016899-Haugen 00016802.

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<sup>366</sup> Haugen 00021690 at Haugen 00021697.

<sup>367</sup> Haugen 00021690 at Haugen 00021699.

<sup>369</sup> Haugen 00021690 at Haugen 00021695-Haugen 00021697.

<sup>370</sup> META3047MDL-003-00157036 at META3047MDL-003-00157036.

<sup>371</sup> Haugen 00017177 at Haugen 00017181.

<sup>372</sup> Haugen 00017177 at Haugen 00017187.

with sleep, work or relationship that they attribute to Facebook AND concerns or preoccupations about how they use Facebook (e.g., a fear of missing out (FOMO) or lack of control)."365 Notably, the investigators did not target the heaviest Facebook users in their research. 366

The study found that up to 5% of teens aged 13-20 were problematic users.<sup>367</sup> "Problematic use is highest among teens and people in their 20s, consistent with previous findings that younger people generally have more problems with self-regulation.<sup>368</sup> Additionally, "problematic users" evidenced common tendencies, such as (a) accessing and spending more time on Facebook; (b) using Facebook late at night; (c) receiving more and responding more quickly to push notifications; (d) temporarily deactivating their account in the past; and (e) sending far more messages per minute with a higher ratio of messages sent to messages received. <sup>369</sup> As noted above. Meta understands that "teens feel addicted to IG and feel a pressure to be present" but "like addicts, they feel that they are unable to stop themselves from being on IG."370

300. A study into Instagram user behaviors from that same year similarly found that "high time spent users do tend to be disproportionately younger users, and these users may warrant extra attention."<sup>371</sup> The study found that "[a]s time spent increases, we see a larger proportion of users that are high school, college or early work life-stages, with additional increases in high school when we zoom in on the top 1% of time spent users."<sup>372</sup>

Meta knows that "problematic use" of Facebook and Instagram leads to real problems. In one internal company document, Meta acknowledged that the pressure to be present and obtain validation on Instagram meant that teens lacked the capacity to "switch off and shut

<sup>&</sup>lt;sup>365</sup> Haugen 00021690 at Haugen 00021692.

<sup>&</sup>lt;sup>368</sup> Haugen 00021690 at Haugen 00021697.

down," noting that teens "can get addicted to things that make them feel bad."<sup>373</sup> One of Meta's 1 data scientists did not mince words when describing this phenomenon to their colleagues: 2 3 I worry that driving sessions incentivize us to make our product more addictive, without providing much more value. How to keep 4 someone returning over and over to the same behavior each day? Intermittent rewards are most effective (think slot machines), 5 reinforcing behaviors that become especially hard to distinguish even when they provide little reward, or cease providing reward at 6 all.<sup>374</sup> Another Meta employee was clear-eyed that "little reward" was too charitable—and that 7 8 addictive use was actively harming kids' mental health: 9 In the focus groups teens told us that they don't like the amount of time they spend on the app but feel like they have to be present. They 10 often feel 'addicted' and know that what they're seeing is bad for their mental health but feel unable to stop themselves. This makes 11 them not feel like they get a break [sic] or to can't switch off social media... 12 [A]bout 30% (and an even larger proportions of those who are 13 unsatisfied with their lives) said that the amount of time they spend on social media makes them feel worse. About half of teens in both 14 markets want Instagram to take a break or to get off the app. . . . [In another survey], we found that time spent is among one of the most 15 negative experiences for IG (25%+ say they spend too much time on social media and it's worst on Instagram and Facebook). At the same 16 time, they didn't think there was anything they could do about it and had fairly negative things to say about the time spent tools we have (particularly that the tools are easy to ignore).<sup>375</sup> 17 18 302. In January 2021, another Meta employee wrote: "No one wakes up thinking they 19 want to maximize the number of times they open Instagram that day. But that's exactly what our 20 product teams are trying to do."<sup>376</sup> 21 303. Meta failed to invest in adequate tools to limit the harm their products inflicted on 22 users. As one employee candid put it: "the tools we currently have aren't effective at limiting 23 [users'] time on the app."<sup>377</sup> Nonetheless, Meta publicly presented certain of these tools as 24 25 <sup>373</sup> Haugen 00017069 at Haugen 00017128, Haugen 00017132. 26 <sup>374</sup> Haugen 00010114 at Haugen 00010127. <sup>375</sup> Haugen 00017069 at Haugen\_00017171. 27 <sup>376</sup> META3047MDL-003-00161686 at META3047MDL-003-00161686. 28 <sup>377</sup> META3047MDL-003-00157036 at META3047MDL-003-00157036.

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<sup>378</sup> META3047MDL-003-00157036 at META3047MDL-003-00157036.

<sup>379</sup> META3047MDL-003-00157133 at META3047MDL-003-00157133.

<sup>380</sup> Haugen 00021096 at Haugen 00021097-Haugen\_0002110 (emphasis omitted).

"when speaking to consumers, the press, and stakeholders about our efforts to combat social media addiction."378 But internally, Meta acknowledged that the data reported by this tool was fundamentally "incorrect": "It's not just that Apple / Google have better data. Ours is wrong. Far worse. We're sharing bad metrics externally. We've been unable to right it despite several personmonths of efforts. . . . So it's wrong (bad enough in itself), can't be fixed easily (we've tried), has been half-rolled-out for a while . . . the group that audits metrics we provide to the outside world, has called us out on it... The reason this is relevant is we vouch for these numbers. Any day they're out there is a legal liability."<sup>379</sup> At the end of the day, Meta's failure to prevent compulsive use by children, and the 304.

solutions, despite knowing of their ineffectiveness. For example, Meta offered to its users a feature

that purported to show how much time users had spent on Instagram. And Meta touted this feature

harms resulting therefrom, are a simple function of its misplaced priorities. One "integrity researcher" at Facebook wrote an internal article in August 2020 with her parting thoughts as she left the company. She explained that Meta's leadership consistently ignored concerns about user safety:

> Integrity teams are facing increasing barriers to building safeguards. ... [T]ime and time again I've seen promising interventions from integrity product teams, with strong research and data support be prematurely stifled or severely constrained by key decision makers often based on fears of public and policy stakeholder responses. Similarly (though even more concerning), I've seen already built & functioning safeguards being rolled back for the same reasons . . . While mountains of evidence is (rightly) required to support a new intervention, none is required to kill (or severely limit) one. . . . [This] is intended as a call to reflection for those decision-makers imposing constraints.380

Meta's decision to hook teenage users by rewiring their brains has not aged well for 305. some of its former employees. Chamath Palihapitiya, the former Vice President of User Growth at Facebook, admitted that he feels "tremendous guilt" about his contributions to social media, saying

"[t]he short-term, dopamine-driven feedback loops that we have created are destroying how society 1 works."381 2 3 Instagram's defective product features cause negative c. appearance comparison and social comparison 4 306. Meta has known since at least 2018 that Instagram has a corrosive effect on the well-5 being of pre-teen and teenage users. <sup>382</sup> 6 307. Meta has an internal research team comprised of employees with expertise in, *inter* 7 alia, computer science, psychology, and quantitative and qualitative analysis. From 2019 to 2021, 8 this team conducted a "teen mental health deep dive" which included focus groups, diary studies, 9 and online surveys. One large-scale study paired a survey of tens of thousands of Instagram users 10 with data about the time each respondent spent on Instagram and the type of content they viewed. 383 11 308. The evidence collected by Meta's research team is damning. Among other findings, 12 Defendants' researchers learned that: 13 41% of teen users of Instagram in the U.S. and U.K. who reported feeling 14 "unattractive" said the feeling began while using the product; 384 15 16 17 18 19 <sup>381</sup> Amy B. Wang, Former Facebook VP says social media is destroying society with 'dopaminedriven feedback loops', Wash. Post (Dec. 12, 2017), https://www.washingtonpost.com/news/the-20 switch/wp/2017/12/12/former-facebook-vp-says-social-media-is-destroying-society-withdopamine-driven-feedback-loops/. 21 <sup>382</sup> See, e.g., Georgia Wells, Jeff Horwitz, Deepa Seetharaman, Facebook Knows Instagram is 22 Toxic for Teen Girls, Company Documents Show, Wall St. J. (Sept. 14, 2021), https://www.wsj.com/articles/facebook-knows-instagram-is-toxic-for-teen-girls-company-23 documents-show-11631620739; META3047MDL-003-00146240 at META3047MDL-003-00146256. 24 <sup>383</sup> Georgia Wells, Jeff Horwitz, Deepa Seetharaman, Facebook Knows Instagram is Toxic for Teen Girls, Company Documents Show, Wall St. J. (Sept. 14, 2021), 25 https://www.wsj.com/articles/facebook-knows-instagram-is-toxic-for-teen-girls-companydocuments-show-11631620739; Haugen 00017069; META3047MDL-003-00000029. 26 <sup>384</sup> Georgia Wells, Jeff Horwitz, Deepa Seetharaman, Facebook Knows Instagram is Toxic for Teen Girls, Company Documents Show, Wall St. J. (Sept. 14, 2021), 27 https://www.wsj.com/articles/facebook-knows-instagram-is-toxic-for-teen-girls-companydocuments-show-11631620739; META3047MDL-003-00000029 at META3047MDL-003-28 00000043.

1	• 32% of teenage girls said that when they felt bad about their bodies,				
2	Instagram made them feel worse; <sup>385</sup>				
3	• "We make body issues worse for 1 in 3 teen girls;"386				
4	• "Frequent social comparison is a key driver of subjective well-being and				
5	teens say IG makes this problem worse;"387				
6	<ul> <li>One in five teens say that Instagram makes them feel worse about</li> </ul>				
7	themselves; <sup>388</sup>				
8	• Two-thirds of teen girls on Instagram experience negative social				
9	comparison; <sup>389</sup>				
10	• 17% of teen girl Instagram users say the product makes "[e]ating [i]ssues"				
11	worse; <sup>390</sup>				
12	About a quarter of teens who reported feeling "not good enough" said the				
13	feeling started on Instagram; <sup>391</sup>				
14	• Many teens said Instagram undermined their confidence in the strength of				
15	their friendships; <sup>392</sup>				
16	205				
17	<sup>385</sup> Georgia Wells, Jeff Horwitz, Deepa Seetharaman, <i>Facebook Knows Instagram is Toxic for Teen Girls, Company Documents Show</i> , Wall St. J. (Sept. 14, 2021),				
18	https://www.wsj.com/articles/facebook-knows-instagram-is-toxic-for-teen-girls-company-documents-show-11631620739; Haugen 00019219 at Haugen 00019226; META3047MDL-				
19	003-00001846 at META3047MDL-003-00001852.  386 Haugen 00016699 at Haugen 00016707.				
	Haugen_00010099 at Haugen_00010707.  387 Haugen 00019219 at Haugen 00019226.				
20	Georgia Wells, Jeff Horwitz, Deepa Seetharaman, Facebook Knows Instagram is Toxic for				
21	Teen Girls, Company Documents Show, Wall St. J. (Sept. 14, 2021), https://www.wsj.com/articles/facebook-knows-instagram-is-toxic-for-teen-girls-company-				
22	documents-show-11631620739; Haugen_00017069 at Haugen_00017091; META3047MDL-003-00000029 at META3047MDL-003-00000049.				
23	<sup>389</sup> Haugen 00019219 at Haugen 00019226.				
24	<sup>390</sup> Haugen_00020135 at Haugen_00020162.				
	<sup>391</sup> Georgia Wells, Jeff Horwitz, Deepa Seetharaman, <i>Facebook Knows Instagram is Toxic for Teen Girls, Company Documents Show</i> , Wall St. J. (Sept. 14, 2021),				
25	https://www.wsj.com/articles/facebook-knows-instagram-is-toxic-for-teen-girls-company-				
26	documents-show-11631620739; META3047MDL-003-00000029 at META3047MDL-003-00000043.				
27	<sup>392</sup> Georgia Wells, Jeff Horwitz, Deepa Seetharaman, <i>Facebook Knows Instagram is Toxic for Teen Girls, Company Documents Show</i> , Wall St. J. (Sept. 14, 2021),				
28	https://www.wsj.com/articles/facebook-knows-instagram-is-toxic-for-teen-girls-company-				

1	Teenagers who struggle with mental health say that Instagram worsens those					
2	problems; <sup>393</sup>					
3	• "Teens blame Instagram for increases in the rates of anxiety and depression					
4	among teens" in recent years—a response that was unprompted and					
5	consistent across all groups; <sup>394</sup>					
6	• Among teens who reported suicidal thoughts, 13% of British users and 6%					
7	of American users traced the desire to kill themselves to Instagram; <sup>395</sup> and					
8	• 13.5% of teen girl Instagram users say the product makes thoughts of					
9	"suicide and self-injury" worse. 396					
10	309. Meta's researchers were clear in explaining that Instagram product features were					
11	responsible for these problems. In one chart illustrating the "High" amount of "Body, Appearance					
12	Comparison" on Instagram, researchers cited as contributing factors "Product mechanics					
13	(addicting)" and "Explore, discover, stalk (down the rabbit hole)." In another slide, researchers					
14	noted the particular problems with Instagram's Explore feature, as it contains "[t]ons of body image					
15	triggers" that are "[i]Intimidating" to users. 398					
	triggers that are [1]minimidating to users.					
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18	documents-show-11631620739 META3047MDL-003-00000029 at META3047MDL-003-00000043.					
19	<sup>393</sup> Georgia Wells, Jeff Horwitz, Deepa Seetharaman, Facebook Knows Instagram is Toxic for Teen Girls, Company Documents Show, Wall St. J. (Sept. 14, 2021),					
20	https://www.wsj.com/articles/facebook-knows-instagram-is-toxic-for-teen-girls-company-documents-show-11631620739; META3047MDL-003-00000029 at META3047MDL-003-					
21	0000054.					
22	<sup>394</sup> Georgia Wells, Jeff Horwitz, Deepa Seetharaman, Facebook Knows Instagram is Toxic for Teen Girls, Company Documents Show, Wall St. J. (Sept. 14, 2021),					
23	https://www.wsj.com/articles/facebook-knows-instagram-is-toxic-for-teen-girls-company-documents-show-11631620739; META3047MDL-003-00000029 at META3047MDL-003-					
24	00000052.  395 Georgia Wells, Jeff Horwitz, Deepa Seetharaman, <i>Facebook Knows Instagram is Toxic for</i>					
25	Teen Girls, Company Documents Show, Wall St. J. (Sept. 14, 2021), https://www.wsj.com/articles/facebook-knows-instagram-is-toxic-for-teen-girls-company-					
26	documents-show-11631620739; META3047MDL-003-00000029 at META3047MDL-003-00000043.					
27	<sup>396</sup> Haugen_00016699 at Haugen_00016707.					
28	<sup>397</sup> Haugen_00015958 at Haugen_00015987.					
-	<sup>398</sup> Haugen_00015958 at Haugen_00015989.					

Children are developmentally unprepared for the psychological ramifications of

Meta's internal researchers were not only clear about the fact that Instagram causes

a high level of social comparison for teenagers; they were clear-eyed about the dire consequences.

They observed that the addictive nature of the Instagram product, combined with a tendency for

users to share only the best moments and a pressure to match unrealistic beauty ideals can send

teens into a downward spiral that includes anger, withdrawal, insecurity, and body dysmorphia—

"a series of emotions that in many ways mimic stages of grief." They further warned that

"[u]sers['] experience of [this] downward spiral is exacerbated by our platform." 400 "Comparisons"

on Instagram can change how young women view and describe themselves," they noted, changing

a girl's self-perception from "multi-dimensional" and "centered" to "not in control," "dark," boxed

in," "low esteem," and "anxious." The researchers' conclusions were stark: "Mental health

outcomes related to this can be severe," and can include "eating disorders," "body dysmorphia,"

Instagram because, among other things, celebrity and influencer content is pervasive. 403 By

manufacturing and emphasizing influence and celebrity, and purposely inundating tween and teen

users with those accounts, Meta further exploits and monetizes social comparison. That has come

at a direct cost to the mental health of its teens users, who are more susceptible to body

dissatisfaction and negative social comparisons. 404 Meta knows as much. In 2021, its researchers

found that exposure to content from "Top Accounts" (i.e., those with the top 0.1% of followers)

was most associated with negative comparison and that Instagram's influence-driven model ensures

Meta's research demonstrates that social comparison is particularly bad on

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peer judgment and online comparisons.

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<sup>399</sup> Haugen 00015958 at Haugen 00015985.

Top Accounts flood users' feeds almost half the time. 405

"body dissatisfaction," "depression," and "loneliness." 402

<sup>400</sup> Haugen\_00015958 at Haugen\_00015990.

<sup>401</sup> Haugen\_00015958 at Haugen\_00015983.

<sup>402</sup> Haugen\_00015958 at Haugen\_00015992.

<sup>403</sup> Haugen\_00015958 at Haugen\_00015996.

<sup>404</sup> Haugen 00002527 at Haugen 00002555.

<sup>405</sup> META3047MDL-003-00159559 at META3047MDL-003-00159560.

313.

girls are particularly impacted when comparing like counts, follower counts, views, and comments on their posts to those of models, celebrities, and so-called influencers. Meta's internal research reveals that teen girls are eight times more likely to engage in negative social comparison than their male counterparts. 406

Score-keeping features designed into Instagram amplify these problems. Teenage

314. Instagram compounds the foregoing problems with yet another pernicious feature—image "filters" that allow users to engage in selective self-presentation by altering their appearance in photos and videos. These filters allow facial structure alteration, body slimming, skin lightening, skin tanning, blemish clearing, the artificial overlap and augmentation of makeup, and other beautification "improvements."



**Figure 1.** Examples of original versus manipulated Instagram photos emphasizing face, skin, and hair (left), or body (right).

<sup>&</sup>lt;sup>406</sup> Haugen\_00017263 at Haugen\_00017263.

<sup>&</sup>lt;sup>407</sup> T. Mustafa, *An 'Instagram Vs Reality' filter is showing how toxic photo editing can be,* Metro (April 2021); <a href="https://metro.co.uk/2021/04/30/an-instagram-vs-reality-tool-is-showing-how-toxic-filters-can-be-14498265/">https://metro.co.uk/2021/04/30/an-instagram-vs-reality-tool-is-showing-how-toxic-filters-can-be-14498265/</a>.

Second, because Instagram already promotes a high degree of social comparison, youth including Plaintiffs find themselves comparing their real-life appearances to the edited

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<sup>408</sup> Mariska Kleemans, Serena Daalmans, Ilana Carbaat & Doeschka Anschütz (2018) Picture Perfect: The Direct Effect of Manipulated Instagram Photos on Body Image in Adolescent Girls, 21 Media Psychology 93, 93-110 (2018), https://www.tandfonline.com/doi/pdf/10.1080/15213269.2016.1257392.

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<sup>409</sup> Anna Haines, From 'Instagram Face' To 'Snapchat Dysmorphia': How Beauty Filters Are Changing The Way We See Ourselves, Forbes (Apr. 27, 2021). https://www.forbes.com/sites/annahaines/2021/04/27/from-instagram-face-to-snapchatdysmorphia-how-beauty-filters-are-changing-the-way-we-see-ourselves/?sh=3c32eb144eff.

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<sup>410</sup> Tate Ryan-Mosley, Beauty Filters Are Changing the Way Young Girls See Themselves, MIT Tech. Rev. (Apr. 2, 2021), https://www.technologyreview.com/2021/04/02/1021635/beautyfilters-young-girls-augmented-reality-social-media/amp/.

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<sup>411</sup> Tate Ryan-Mosley, Beauty Filters Are Changing the Way Young Girls See Themselves, MIT Tech. Rev. (Apr. 2, 2021), https://www.technologyreview.com/2021/04/02/1021635/beautyfilters-young-girls-augmented-reality-social-media/amp/.

24 25 <sup>412</sup> Poojah Shah, How Social Media Filters Are Affecting Youth, Parents (Apr. 28, 2022), https://www.parents.com/kids/health/childrens-mental-health/how-social-media-filters-areaffecting-vouth/

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<sup>413</sup> Anna Haines, From 'Instagram Face' to 'Snapchat Dysmoprhia'; How Beauty Filters Are Changing the Way We See Ourselves, Forbes (Apr. 27, 2021), https://www.forbes.com/sites/annahaines/2021/04/27/from-instagram-face-to-snapchatdysmorphia-how-beauty-filters-are-changing-the-way-we-see-ourselves/?sh=3c2d58704eff.

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<sup>414</sup> Haugen 00019219 at Haugen 00019255. <sup>415</sup> META3047MDL-003-00157020 at META3047MDL-003-00157020.

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appearances not only of themselves but of others online. 416 These false and unrealistic body image standards further lead teenagers, including Plaintiffs, to develop negative perceptions of their appearance. 77% of girls reported trying to change or hide at least one part of their body before posting a photo of themselves, and 50% believe they did not look good without editing.<sup>417</sup>

Third, the specific changes filters make to an individual's appearance can cause negative obsession or self-hatred surrounding aspects of their appearance. 418 The filters alter specific facial features such as eyes, lips, jaw, face shape, and slimness, which often require medical intervention to alter in real life. 419 The pervasiveness of Meta-designed filters through the algorithm permeates Instagram and causes adolescent users to negatively compare their real appearances against a false physical reality. 420 In one recent study, even users who reported a higher initial selfesteem level felt they looked 44% worse before their image was edited using a filter. 421 "[W]hen the . . . filter increased the gap between how participants wanted to look and how they felt they actually looked, it reduced their self-compassion and tolerance for their own physical flaws."422 As

<sup>&</sup>lt;sup>416</sup> See Teen Girls Body Image and Social Comparison on Instagram – An Exploratory Study in the U.S., Wall. St. J. (Sept. 29, 2021), https://s.wsj.net/public/resources/documents/teen-girlsbody-image-and-social-comparison-on-instagram.pdf (explaining that users forget that Instagram only shows the highlights of people's lives and is not depicting reality); Haugen 00019219 at Haugen 00019255.

<sup>&</sup>lt;sup>417</sup> Anna Haines, From 'Instagram Face' to 'Snapchat Dysmorphia'; How Beauty Filters Are Changing the Way We See Ourselves, Forbes (Apr. 27, 2021), https://www.forbes.com/sites/annahaines/2021/04/27/from-instagram-face-to-snapchat-

dysmorphia-how-beauty-filters-are-changing-the-way-we-see-ourselves/?sh=3c2d58704eff.

<sup>&</sup>lt;sup>418</sup> Tonva Russell, Social Media Filters Are Changing How Young People See Themselves, Teen Vogue (Jan. 25, 2022), https://www.teenvogue.com/story/social-media-filters-how-young-peoplesee-themselves/amp.

<sup>419</sup> Tonya Russell, Social Media Filters Are Changing How Young People See Themselves, Teen Vogue (Jan. 25, 2022), https://www.teenvogue.com/story/social-media-filters-how-young-peoplesee-themselves/amp.

<sup>&</sup>lt;sup>420</sup> Tonva Russell, Social Media Filters Are Changing How Young People See Themselves, Teen Vogue (Jan. 25, 2022), https://www.teenvogue.com/story/social-media-filters-how-young-peoplesee-themselves/amp.

<sup>&</sup>lt;sup>421</sup> Ana Javornik, Ben Marder, Marta Pizzetti, & Luk Warlop, Research: How AR Filters Impact People's Self-Image. Harvard Business Review (December 22, 2021). https://hbr.org/2021/12/research-how-ar-filters-impact-peoples-self-image.

<sup>&</sup>lt;sup>422</sup> Ana Javornik, Ben Marder, Marta Pizzetti, & Luk Warlop, Research: How AR Filters Impact People's Self-Image, Harvard Business Review (December 22, 2021), https://hbr.org/2021/12/research-how-ar-filters-impact-peoples-self-image.

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one psychodermatologist has summed it up, "these apps subconsciously implant the notion of imperfection and ugliness, generating a loss of confidence."423

- Fourth, Meta has intentionally designed its product to not alert adolescent users when images have been altered through filters or edited. Meta has therefore designed its product so that users, including Plaintiffs, cannot know which images are real and which are fake, deepening negative appearance comparison.
- 319. The impact of the negative social and appearance comparison caused by Meta's defective product features is profound. Instagram-induced social comparison creates a schism between the ideal self and the real self, leading to distress and depression. Filters, especially in combination with other product features, cause body image issues, eating disorders, body dysmorphia, and related harms. 424
- 320. Again, none of this has been lost on Meta. To the contrary, Meta has long been aware of the harms Instagram inflicts on youth by perpetuating social comparison to unrealistic beauty standards. In one study from 2019, teens age 13-17 explained that Instagram harms their mental health by creating pressure to conform to social stereotypes and match the body shapes of influencers, the need for validation through views, likes and followers, and the over-sexualization of girls. 425 Meta's analysis categorized the documented harms into three categories: impacts from comparison to others, the pressure of looks/behaviors, and from others' behaviors. These impacts

<sup>425</sup> Haugen 00017069 at Haugen 00017122.

<sup>&</sup>lt;sup>423</sup> Genesis Rivas, The Mental Health Impacts of Beauty Filters on Social Media Shouldn't Be Ignored – Here's Why, InStyle (Sept. 14, 2022), https://www.instyle.com/beauty/social-mediafilters-mental-health.

<sup>&</sup>lt;sup>424</sup> See Sian McLean, Susan Paxton, Eleanor Wertheim, & Jennifer Masters, Photoshopping the Selfie: Self Photo Editing and Photo Investment Are Associated with Body Dissatisfaction in Adolescent Girls, 48 Int'l J. of Eating Disorders 1132, 1133 (Aug. 27, 2015), https://pubmed.ncbi.nlm.nih.gov/26311205/ (presenting a 2015 study involving 101 adolescent girls, which found that more time spent editing and sharing selfies on social media raised their risk of experiencing body dissatisfaction and disordered eating habits.); Scott Griffiths, Stuart Murray, Isabel Krug, & Sian McLean, The Contribution of Social Media to Body Dissatisfaction, Eating Disorder Symptoms, and Anabolic Steroid Use Among Sexual Minority Men, 21 Cyberpsychology Behavior, and Soc. Networking 149, 149 (Mar. 1, 2018), https://www.ncbi.nlm.nih.gov/pmc/articles/PMC5865626/.

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were associated with isolation, unhealthy eating habits, depression, anxiety, insecurity, and loneliness.<sup>426</sup>

- 321. In its "Social Comparison Exploratory Research" conducted in 2020, Meta acknowledged that body image comparisons are formed in part by its defective product features filters that flood its app with seemingly unattainable looks like flawless skin, made worse by posters "using hashtags like no-filters but actually using filters." 427 Meta's researchers found that nearly half of teen girls on Instagram feel like they often or always compare their appearance to others using the product, more than one-third feel extreme pressure to look perfect on Instagram. 428 In a related survey, Meta found that around the age of 30, the role of Instagram in social comparison begins to diminish.<sup>429</sup>
- According to research conducted by Meta in 2019, over 60% of teens believe 322. Instagram should help them address the effects of social comparison by recommending positive accounts, reprioritizing their feeds to promote healthy accounts, and help them follow a balance of accounts. 430 One in three teens wished Instagram gave them better user controls. 431 Yet a survey conducted two years later revealed that Meta had done little to address its users' concerns. Topics that elicited social comparison still encompassed over one-third of teen girls' feeds. And for every post from a friend that appeared in a teen girl's feed, Instagram's algorithm drove five times as much content from popular accounts. 432
- One slide from Meta's study of social comparison offers a particularly succinct 323. summation of how the various product defects built into Instagram "exacerbate each other to create

<sup>&</sup>lt;sup>426</sup> Haugen 00017069 at Haugen 00017126.

<sup>&</sup>lt;sup>427</sup> Teen Girls Body Image and Social Comparison on Instagram – An Exploratory Study in the U.S., Wall. St. J. (Sept. 29, 2021), https://s.wsj.net/public/resources/documents/teen-girls-bodyimage-and-social-comparison-on-instagram.pdf; Haugen\_00015958 at Haugen\_00015971-Haugen 00015977.

<sup>&</sup>lt;sup>428</sup> Haugen 00007080 at Haugen\_00007082.

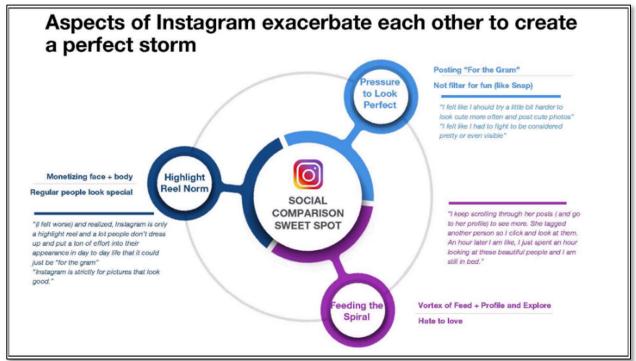
<sup>&</sup>lt;sup>429</sup> Haugen 00007080 at Haugen 00007095.

<sup>&</sup>lt;sup>430</sup> Haugen 00017069 at Haugen 00017145.

<sup>&</sup>lt;sup>431</sup> Haugen 00020135 at Haugen 00020171.

<sup>&</sup>lt;sup>432</sup> Haugen 00002527 at Haugen 00002527.

a perfect storm."<sup>433</sup> "Posting 'For the Gram'" creates a "Pressure to Look Perfect."<sup>434</sup> The ability of influencers to "Monetiz[e] face + body" creates a "Highlight Reel Norm."<sup>435</sup> And the "Vortex of Feed + Profile and Explore" promotes a "Hate to love" dynamic for users, which "Feed[s] the Spiral" of compulsive use.<sup>436</sup> Taken together, these three features—all driven by very specific design features of Instagram—create a "Social Comparison Sweet Spot."<sup>437</sup>



324. Finally, Meta understands that the social comparison it knowingly enables through appearance filters create compulsive behavior among child users, especially when paired with other

<sup>&</sup>lt;sup>433</sup> Teen Girls Body Image and Social Comparison on Instagram – An Exploratory Study in the U.S., Wall. St. J. (Sept. 29, 2021), <a href="https://s.wsj.net/public/resources/documents/teen-girls-body-image-and-social-comparison-on-instagram.pdf">https://s.wsj.net/public/resources/documents/teen-girls-body-image-and-social-comparison-on-instagram.pdf</a>; Haugen \_00015958 at Haugen \_00015991.

<sup>434</sup> Teen Girls Body Image and Social Comparison on Instagram – An Exploratory Study in the U.S., Wall. St. J. (Sept. 29, 2021), <a href="https://s.wsj.net/public/resources/documents/teen-girls-body-image-and-social-comparison-on-instagram.pdf">https://s.wsj.net/public/resources/documents/teen-girls-body-image-and-social-comparison-on-instagram.pdf</a>; Haugen \_00015958 at Haugen \_00015991.

<sup>&</sup>lt;sup>435</sup> Teen Girls Body Image and Social Comparison on Instagram – An Exploratory Study in the U.S., Wall. St. J. (Sept. 29, 2021), <a href="https://s.wsj.net/public/resources/documents/teen-girls-body-image-and-social-comparison-on-instagram.pdf">https://s.wsj.net/public/resources/documents/teen-girls-body-image-and-social-comparison-on-instagram.pdf</a>; Haugen\_00015958 at Haugen\_00015991.

<sup>&</sup>lt;sup>436</sup> Teen Girls Body Image and Social Comparison on Instagram – An Exploratory Study in the U.S., Wall. St. J. (Sept. 29, 2021), <a href="https://s.wsj.net/public/resources/documents/teen-girls-body-image-and-social-comparison-on-instagram.pdf">https://s.wsj.net/public/resources/documents/teen-girls-body-image-and-social-comparison-on-instagram.pdf</a>; Haugen 00015958 at Haugen 00015991.

<sup>&</sup>lt;sup>437</sup> Teen Girls Body Image and Social Comparison on Instagram – An Exploratory Study in the U.S., Wall. St. J. (Sept. 29, 2021), <a href="https://s.wsj.net/public/resources/documents/teen-girls-body-image-and-social-comparison-on-instagram.pdf">https://s.wsj.net/public/resources/documents/teen-girls-body-image-and-social-comparison-on-instagram.pdf</a>; Haugen 00015958 at Haugen 00015991.

defects such as likes and algorithmic recommendations. Specifically, Meta knows that social comparison creates a negative feedback loop. 438 Its internal research reveals that, as teens compare themselves to others, their self-doubt grows, which in turn heightens the degree of attention they give these feelings. As these effects compound, teens experience depression and anxiety, making them more vulnerable and susceptible to harmful content. 439 Meta observed that long-term constant self-critique and scrutiny permanently shapes how teens view themselves in all relationships on and offline. 440 Moreover, they found that the incessant social pressure Instagram inflicted on teens led to obsessive control and attention-seeking behavior to obtain social validation. 441 In other words, Instagram's design features resulted in an insidious cycle of harm where teens believed they could only find reprieve by increased Instagram use.

325. Meta has the technological capabilities to mitigate social comparison harms significantly but actively chooses to ignore leading research (including its own) and its product engineers' recommendations. One internal presentation concluded with several "targeted interventions" for changes to Instagram that could mitigate these harms, such as a recommendation that users take a break during a long use session. 442 In another, computational social researchers and engineers at Meta proposed numerous feasible product design changes including: demotions on Explore and Reels using topic and image and video features from an FBLearner model, separating top-account feed from close-friend feed, and not recommending celebrities to follow that post primarily fashion/beauty content as users "can find these accounts on their own, but [Meta] shouldn't amplify their influence through recommendations." 443

326. Despite its vast knowledge of the harms that Instagram's defective product features were causing to adolescents, in Meta's 2021 Milestone Tracker, the action item of reducing the negative effects from social comparison through controls had yet to be started.<sup>444</sup> In other words,

<sup>&</sup>lt;sup>438</sup> Haugen 00017069 at Haugen 00017127.

<sup>&</sup>lt;sup>439</sup> Haugen\_00017069 at Haugen\_00017127.

<sup>&</sup>lt;sup>440</sup> Haugen\_00017069 at Haugen\_00017130.

<sup>&</sup>lt;sup>441</sup> Haugen\_00017069 at Haugen\_00017127.

<sup>442</sup> Haugen 00019219 at Haugen 00019272.

<sup>&</sup>lt;sup>443</sup> Haugen\_00002527 at Haugen\_00002565.

<sup>&</sup>lt;sup>444</sup> Haugen\_00025741 at Haugen\_00025763.

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despite awareness that the deliberate design of Instagram was drastically damaging teen mental and physical health, including that of Plaintiffs, Meta ignored the problem, failing to implement its own researchers' recommendations.

## d. <u>Meta has failed to implement effective age-verification</u> measures to keep children off of Facebook and Instagram.

- 327. Meta purports to ban children under the age of 13 from using its products but, at all relevant times, has lacked any reliable form of age verification to prevent such use.
- 328. Other online products employ substantially more effective and reliable age verification schemes before granting children access. These include but are not limited to connecting new users to parents' accounts, credit card verification, verification by presentation of identification card (or other government-issued document), or linking a verified undergraduate or professional email, among other methods. Meta chooses not to implement any of these systems, even though they are technologically feasible, used by many companies across the Internet, and could be employed at relatively low cost. Indeed, Meta itself uses an age verification technique for its Facebook Dating product that it claims can verify ages without identifying users—but does not use the same technology at account startup for Facebook or Instagram. 445
- 329. For most of its history, Meta knew that children under the age of 13 were using its apps. And it certainly could have figured this out based on posted photos of elementary school age users. Yet Meta continued to promote and target Facebook and Instagram to children. As long as a new user simply clicked a box confirming that they were at least 13 years old, Meta asked no questions, engaged in zero follow-up, and let the user access the products indefinitely. This did not go unnoticed by certain of its employees, who criticized the company's policy: "if we collected age on IG we could age-gate this content [referring to suicide and self-injury ("SSI") content] . . . and if we used age classifiers we could detect under 13s and kick them off the platform so they wouldn't have access to content that's not appropriate for them to find." 446

<sup>&</sup>lt;sup>445</sup> Erica Finkle, Meta Director of Data Governance, *Bringing Age Verification to Facebook Dating*, Meta (Dec. 5, 2022), <a href="https://about.fb.com/news/2022/12/facebook-dating-age-verification/">https://about.fb.com/news/2022/12/facebook-dating-age-verification/</a>.

330. Indeed, Meta did not ask for the age of new Instagram users until December 2019, after Instagram had been on the market for more than seven years. 447 Even then, Meta did not ask *existing* users to disclose their ages, effectively grandfathering in underage users. Indeed, an internal document confirms that, in April 2020, Meta only had ages for approximately 55% of its users. 448 Meta did not attempt to correct *that* problem until August 30, 2021. And Meta did not begin requiring age verification for users who attempt to change their age from under to over 18 until 2022. 449

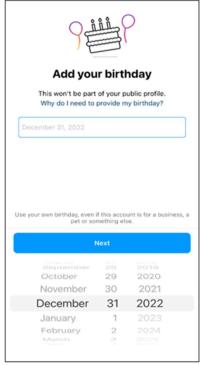
331. But even this minimal age verification procedure is toothless. Well over a year since the Congressional testimony of whistleblower Frances Haugen regarding the harm Meta causes to minors, Meta still does not as a default matter require users to verify their ages upon signing up to use Instagram or Facebook. Users are only asked to self-report their birthday:

<sup>447</sup> META3047MDL-003-00157020 at META3047MDL-003-00157020 ("[W]e have very limited age information on IG (we only started collecting age in December at registration)").

<sup>&</sup>lt;sup>448</sup> META3047MDL-003-00042548 at META3047MDL-003-00042551- META3047MDL-003-00042552.

<sup>&</sup>lt;sup>449</sup> Instagram, *Introducing New Ways to Verify Age on Instagram*, Meta (June 23, 2022), <a href="https://about.fb.com/news/2022/06/new-ways-to-verify-age-on-instagram/">https://about.fb.com/news/2022/06/new-ways-to-verify-age-on-instagram/</a>. Meta explained the choice of age by saying that they provide users under 18 with an experience that is appropriate for their age, including "preventing unwanted contact from adults they don't know." Instagram, *Introducing New Ways to Verify Age on Instagram*, Meta (June 23, 2022), <a href="https://about.fb.com/news/2022/06/new-ways-to-verify-age-on-instagram/">https://about.fb.com/news/2022/06/new-ways-to-verify-age-on-instagram/</a>. However, as described below, each week hundreds of thousands of children are inappropriately contacted by adults on Instagram.

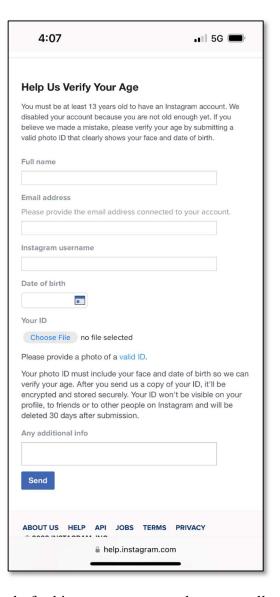
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(Instagram, January 2023)

- 332. If the user reports a birthday indicating they are less than 13 years old, they are informed that they cannot create an account. However, after acknowledging this message, users can immediately reattempt to create an account and input an eligible birthday. When a user enters an eligible birthday, there are no restrictions to creating an account, other than having it linked to a cell phone number or an email address. In other words, Meta routinely allows pre-teens to misrepresent their age as 13 or 40 or any other age—without so much as asking for proof. This is analogous to selling a teenager alcohol who has admitted to being under 21 but then promptly changed his story.
- The upshot is that, in a matter of seconds, and without age verification, identity 333. verification, or parental consent, children of all ages can create a Facebook or Instagram account, and immediately become subject to the products' various addictive and harmful features. 450
- 334. There can be no serious debate about whether Meta has more effective age verification tools at its disposal. Meta has internal age identification models, such as the "teen non teen" model or the "dim ig age prediction adult classifier," that can estimate a user's

<sup>&</sup>lt;sup>450</sup> Similarly, the absence of effective age verification measures means that adult users can claim to be children—with obvious dangers to the actual children on Meta's products.



- 336. That is, instead of asking users to prove they are really *over* 13, Meta asks them if they are really sure they are *under* 13. At best, this reflects a completely upside-down view of Meta's duty of care, using age verification to screen *in* minor users but not to screen them *out*. At worst, Meta's "are you sure you're really under 13" question invites pre-teens to falsify their identification to gain access to Instagram.
- 337. Similarly, Meta imposes unnecessary barriers to the removal of accounts created by children under 13. Since at least April 2018, Instagram and Facebook both accept reports of accounts created by children under 13. However, before an Instagram or Facebook account is

<sup>&</sup>lt;sup>453</sup> Report an Underage User on Instagram, Instagram, https://help.instagram.com/contact/723586364339719?fbclid=IwAR3E5rZo8zvp9Uw3giRoQRM

deleted, Meta requires verification that the child is under the age of 13. For example, Instagram's 1 2 reporting page states: 3 if you're reporting a child's account that was made with a false date of birth, and the child's age can be reasonably verified as under 13, 4 we'll delete the account. You will not get confirmation that the account has been deleted, but you should no longer be able to view 5 it on Instagram. Keep in mind that complete and detailed reports (example: providing the username of the account you're reporting) 6 help us take appropriate action. If the reported child's age can't reasonably be verified as under 13, then we may not be able to take 7 action on the account. 454 Facebook's reporting page contains almost identical language. 455 By choosing to implement age 8 verification only before deleting accounts of users suspected to be children, but not when those 9 accounts are first created, Meta makes it more difficult to prove a user is under age 13 than it does 10 11 for a minor to pretend to be over 13. 338. It is unclear how long Meta takes to delete a reported account on average, if it does 12 so at all. Meta has ignored some parents' attempts to report and deactivate accounts of children 13 under 13 years old. 14 339. Zuckerberg has stated that he believes children under 13 should be allowed on 15 Facebook, <sup>456</sup> so Meta's lax approach to age verification is no surprise. 16 Meta's approach to underage users of its product has consistently been one of 340. 17 feigned ignorance. On October 10, 2021, Senator Marsha Blackburn reported that a young celebrity 18 told Instagram CEO Adam Mosseri that she had been active on Instagram since she was eight. 19 Mosseri replied that he "didn't want to know that." 457 20 21 y5qFmIGpy-NOLLtpctHOwkalXtfJ1ft9O09Q; Report an Underage Child, Facebook, https://www.facebook.com/help/contact/209046679279097. 22 <sup>454</sup> Report an Underage User on Instagram, Instagram, https://help.instagram.com/contact/723586364339719?fbclid=IwAR3E5rZo8zvp9Uw3giRoORM 23 v5qFmIGpv-NOLLtpctHOwkalXtfJ1ft9O09O. 24 <sup>455</sup> Reporting an Underage Child, Facebook, https://www.facebook.com/help/contact/209046679279097. 25 <sup>456</sup> Kashmir Hill, Mark Zuckerberg Is Wrong About Kids Under 13 Not Being Allowed on Facebook (May 20, 2011), https://www.forbes.com/sites/kashmirhill/2011/05/20/mark-26 zuckerberg-is-wrong-about-kids-under-13-not-being-allowed-on-facebook/?sh=2ea85e825506. <sup>457</sup> Protecting Kids Online: Testimony from a Facebook Whistleblower Hearing before Subcomm. 27 On Consumer Protection, Product Safety, and Data Security (Oct. 5, 2021), available at https://www.commerce.senate.gov/2021/10/protecting%20kids%20online:%20testimony%20fro 28 m<sup>%</sup>20a<sup>%</sup>20facebook<sup>%</sup>20whistleblower.

- 341. But Meta does know that its age-verification protocols are inadequate to keep minors off Facebook and Instagram. According to a May 2011 ABC News report, "about 7.5 million [Facebook] users in the U.S. are under the age of 13, and about 5 million are under the age of 10."458 Meta knows through retrospective cohort analyses that "up to 10 to 15% of even 10-year-olds in a given cohort may be on Facebook or Instagram."459
- 342. Meta knows that its chosen method of registration does not adequately protect minor users from reporting inaccurate and implausible age information. As one product engineer cautioned while analyzing the age of Facebook users, "Don't believe anything in the stated age graph for under 30. They are all mixed up ... We have way more people who say they are born in the early 90's than exist in the population."<sup>460</sup>
- Meta's internal studies confirm its knowledge that kids, tweens, and teens use its products. In one study, Meta researched children as young as seven and found that in the fifth grade, "social media becomes a part of their digital diet." 461 Moreover, they identified that 24% of children aged 7-9 and 38% of tweens aged 10-12 have at least one social media account, 462 and specifically stated that Instagram's perceived user base included middle schoolers. 463
- 344. Another internal post reveals Meta's knowledge of the widespread use of Instagram by preteens, as well as its targeting of children under the age of 13. In a study from around January 2021, titled "The Role of the Teen in Shaping a Household's Experience of Instagram," Meta expressed a desire to utilize teenagers as the doorway into capturing an entire household of users, including children under age 13.464 The post explains that teens can be used to teach their preteen

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<sup>&</sup>lt;sup>458</sup> Ki Mae Heussner, *Underage Facebook Members: 7.5 Million Users Under Age 13*, ABC (May 9, 2011), https://abcnews.go.com/Technology/underage-facebook-members-75-millionusers-age-13/story?id=13565619.

<sup>&</sup>lt;sup>459</sup> Protecting Kids Online: Testimony from a Facebook Whistleblower Hearing before Subcomm. On Consumer Protection, Product Safety, and Data Security (Oct. 5, 2021), available at https://www.commerce.senate.gov/2021/10/protecting%20kids%20online:%20testimony%20fro m%20a%20facebook%20whistleblower.

<sup>&</sup>lt;sup>460</sup> Haugen 00012303 at Haugen 00012314.

<sup>&</sup>lt;sup>461</sup> Haugen 00023849 at Haugen 00023910.

<sup>&</sup>lt;sup>462</sup> Haugen 00023849 at Haugen 00023866.

<sup>&</sup>lt;sup>463</sup> Haugen 00023849 at Haugen 00023879.

<sup>&</sup>lt;sup>464</sup> Haugen 00016728 at Haugen 00016728.

1	siblings how to join while underage and to help them develop a habit of using and posting
2	indiscriminately. 465 The article expresses concern that some teens may teach their preteen siblings
3	to post less and recommends that Meta combat this by changing perceptions among teens, so that
4	they will instruct their preteen siblings to use Instagram more spontaneously. <sup>466</sup> Key discussion
5	points from this document include:
6	Teens strongly influenced preteens' understanding of what and how frequently to share on IG, even discouraging them from sharing
7	. We need to understand IG myths circulating among teens to inform comms and shift the perception of sharing on IG
8	
9	Historically, teens have been a key focus for IG. Acquiring and maintaining them continues to be a priority, reflected by investment in new features like Reels. Additionally, capturing the teen user
10	cohort on IG is critical as we think about Instagram's role within the broader family of apps [Teens] are typically the first in a
11	household to join. In many cases they're also critical to the onboarding process of parents and preteens alike
12	Older teens were IG catalysts for preteens. Most preteens became
13	curious about and wanted an IG account because of their older sibling. In some cases, preteens even relied on their older sibling to
14	create and set up their account, seeking their guidance on a username, profile, and accounts to [F]ollow If we're looking to acquire (and
15	retain) new users we need to recognize a teen's influence within the household to help do so, and the potential ripple effect 467
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17	345. Meta has not used its concerning knowledge about preteen use and engagement to
18	comply with COPPA. Far to the contrary, it has leveraged its research to manipulate households

0 ds and target preteens through their siblings.

## Facebook's and Instagram's parental controls are defective. e.

- 346. Facebook and Instagram lack adequate parental controls, which hinders parents' ability to monitor and protect their children from harm.
- 347. Despite its obligations under COPPA, Meta does not require "verifiable parental consent" for minors to use Facebook or Instagram. Meta has chosen to avoid its obligations by

<sup>465</sup> Haugen 00016728 at Haugen 00016728-Haugen 00016732.

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<sup>&</sup>lt;sup>466</sup> Haugen 00016728 at Haugen 00016736-Haugen 00016740.

<sup>&</sup>lt;sup>467</sup> Haugen 00016728 at Haugen 00016728- Haugen 00016734.

*purporting* to ban children younger than 13, despite knowing that such children continue to access and use its products due to its inadequate age verification methods.

- 348. Meta's lackadaisical approach to complying with COPPA is palpable in its internal documents. To Meta, "the COPPA line is simple: we treat 13+ like other users and ask younger people not to use our products." 468
- 349. While COPPA requires parental consent only for users under the age of 13, a reasonable company that knows or should have known its products are harmful to adolescents would require parental consent for *any* minor to use them. But Meta's lack of parental consent requirement for any underage users robs parents of an important way to protect their children from the harms caused by Instagram and Facebook.
- 350. Those apps largely lack parental controls, despite their ready availability, affordability, and ease of implementation. For example, Meta has chosen not to: (a) require children's accounts on Facebook and Instagram to be linked to their parents', as it does with another one of its products, Messenger Kids;<sup>469</sup> (b) send reports of a child's activity to parents; (c) allow parents to implement maximum daily usage limitations or to prohibit use during certain hours (school, sleep hours, etc.); (d) notify parents about interactions with accounts associated with adults; (e) notify parents when CSAM is found on a minor's account; or (f) require parental approval before a minor can follow new accounts.
- 351. Controls like these would enable parents to track the frequency, time of day, and duration of their child's use, identify and address problems arising from such use, and better exercise their rights and responsibilities as parents. It is reasonable for parents to expect that social media companies that actively promote their products to minors will undertake reasonable efforts to notify parents when their child's use becomes excessive, occurs during sleep time, or exposes the child to harmful content. Meta could feasibly design Instagram and Facebook to do so at negligible cost.

<sup>&</sup>lt;sup>468</sup> Haugen\_00017238 at Haugen\_00017240.

<sup>&</sup>lt;sup>469</sup> Loren Chang, *Introducing Messenger Kids, a New App for Families to Connect*, Meta (Dec. 4, 2017), <a href="https://about.fb.com/news/2017/12/introducing-messenger-kids-a-new-app-for-families-to-connect/">https://about.fb.com/news/2017/12/introducing-messenger-kids-a-new-app-for-families-to-connect/</a>.

- Meta has intentionally designed many aspects of Instagram and Facebook to undermine parental supervision in an effort to maximize teen usage: "If Mom starts using an app all the time, the app can lose a 'cool' factor, if we're not conscious of separation." 471 "We should be thinking about how parents being on Instagram might effect graph management and teen engagement over time. Discovery/usage of additional accounts could prove critical for authentic sharing by teens."472
  - As one internal document described the issue: 354.

[A]re teens able to maintain spaces that feel sacred to them (and their friends) or do we see decreased usage or new behavior patterns emerge as household members join? . . . Preservation of protected spaces with require: [1] Learning how to create spaces within the app where teens feel like they have privacy from both their own parents but also privacy from non-peers (e.g. Aunt Sally, neighbor down the street, teachers, etc.). [2] Finding opportunities, such as ["]close friends["] where teens have their own, protected peer communities.

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<sup>&</sup>lt;sup>470</sup> In 2018, Meta observed that "the participation rate of multiple account switching (basically the equivalent of Finstas) [was] going up," with 36% of teens engaging in multiple account switching. Haugen 00017698 at Haugen 00017784. "Finsta," a widely used slang term, is a contraction of "fake" and "Insta" (short for Instagram). Caity Weaver and Danya Issawi, 'Finsta,' Explained, N.Y. Times (Sept. 30, 2021), <a href="https://www.nytimes.com/2021/09/30/style/finsta-">https://www.nytimes.com/2021/09/30/style/finsta-</a> instagram-accounts-senate.html. "It is neither an official designation nor a type of account offered by Facebook. Rather, it is a term many users ascribe to secondary accounts they create for themselves on Instagram, where their identities — and, often, the content of their posts — are obscured to all but a small, carefully chosen group of followers." Caity Weaver and Danya Issawi, 'Finsta,' Explained, N.Y. Times (Sept. 30, 2021), https://www.nytimes.com/2021/09/30/style/finsta-instagram-accounts-senate.html.

<sup>&</sup>lt;sup>471</sup> Haugen 00016728 at Haugen 00016735.

<sup>472</sup> Haugen 00011969 at Haugen 00011974-75, "Graph management" apparently refers to efforts by a user to unfollow accounts, i.e. "prun[e]." META3047MDL-003-00146492 at META3047MDL-003-00146495; META3047MDL-003-00178437.

[3] Understanding the value of certain features being more complex (i.e. indirectly made for teens because more challenging for parents or preteens). Both snapchat and TikTok are somewhat confusing to parents, in turn affording teens a protected place to play/engage. 473

355. Meta's internal documents recognize that parents are largely ill-equipped to protect children from its products. For example, one employee asserted in the discussion of a focus group survey regarding the mental health impact of Meta's products on teenagers:

The other big reason that parents are not a source of support has to do with parents' ability (or really, their inability) to understand what adolescence in the age of social media looks and feels like. The parents of today's teens came of age before social media, so they don't know and \*can't\* what it's like to live in what feels like a constant spotlight. When today's parents were teens, social comparison was much more limited both in terms of scope and scale. Teens today compare themselves to many more people, much more often, and about more parts of life than their parents did during their adolescence. In addition, today's parents were able to turn it off when they went home, while teens feel compelled to be on social media all the time. 474

- 356. When employees have raised the possibility of additional safeguards—"could we offer a parental control feature so that parents and kids could learn and cope together?"—Meta has consistently ignored them.<sup>475</sup>
- 357. Finally, Meta has failed to develop effective reporting tools to deal with abuse directed at children through Instagram and Facebook. Meta does not have a phone number that a parent or child can call to report such abuse in real time. Its online reporting mechanisms lack an immediate response mechanism, regardless of the seriousness of the harm at issue. And certain Plaintiffs have found that Meta declined to respond to reports filed through its online reporting tool, citing technical issues.

<sup>&</sup>lt;sup>473</sup> Haugen 00016728 at Haugen 00016735.

<sup>&</sup>lt;sup>474</sup> Haugen\_00017069 at Haugen\_00017173.

<sup>&</sup>lt;sup>475</sup> Haugen\_00017069 at Haugen\_00017173.

## f. <u>Facebook's and Instagram's defective features include impediments to discontinuing use.</u>

358. Meta has intentionally and defectively designed its products so that adolescent users, including Plaintiffs, face significant navigational obstacles and hurdles when trying to delete or deactivate their accounts, in contrast to the ease with which users can create those accounts.

359. Currently, to delete or deactivate an Instagram or Facebook account, a user must locate and tap on approximately seven different buttons (through seven different pages and popups) from the main feed. Some Plaintiffs have given up in their attempt to quit because it was too difficult to navigate through the interface to completion.

360. Even if a user successfully navigates these seven pages, Meta still won't immediately delete their account. Instead, Meta preserves the account for 30 more days. If at any time during those 30 days a user's addictive craving becomes overwhelming and they access the account again, the deletion process starts over. The user must go through all the above steps again, including the 30-day waiting period, if they again wish to delete their account.





(Instagram Final Deletion Screen, January 2023)(account name redacted)

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361. Moreover, the deletion process includes what Meta readily acknowledges are "aggressive" attempts to dissuade users from deleting their accounts. <sup>476</sup> Before a user can delete their Facebook account, Meta "lists some of your friends to remind you that they will no longer be able to contact you through the site and more importantly, [requires] the user to choose a reason for why they're leaving." Meta also requires users attempting to leave Instagram to select a reason why they are leaving.

362. As an additional barrier to deletion, Meta urges users of both products to deactivate, rather than delete, their accounts. For example, Instagram users who choose to delete their accounts are immediately shown a screen with their profile picture and asked: "Deactivate your account instead of deleting?" The option to deactivate is conspicuously highlighted. Similarly, Facebook displays a screen that automatically selects the option of deactivating rather than deleting a user account.

363. Meta's aggressive efforts to prevent users from discontinuing their use of Facebook and Instagram is particularly problematic because unsuccessful efforts to discontinue use are a hallmark of addiction, incorporated as the sixth criteria in the *Bergen Social Media Addiction Scale*, discussed above.

## 4. Meta has concealed from Plaintiffs, the public, and Congress the harmful effects that Instagram's and Facebook's design have on children.

364. Meta has engaged in a years-long pattern of concealing critical information about the safety of Instagram and Facebook from the public, including Plaintiffs and their parents. In one internal document from February 2018, employees at Meta communicated internally about how best to "refin[e] counter-messaging around the addiction narrative that's been propagating." This effort to conduct "message testing around addiction PR responses" included the ideas that "[t]he whole dopamine thing is completely made up and based on no research," "[t]here's no agreement

<sup>&</sup>lt;sup>476</sup> Haugen\_00016893 at Haugen\_0001689398.

<sup>&</sup>lt;sup>477</sup> Haugen\_00016893 at Haugen\_0001689398.

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<sup>482</sup> See supra ¶ 302.

[and] launching new tools to help people."<sup>478</sup>

on what is meant by addiction," and (contradictorily) "[w]e're taking it seriously, doing research,

365. Meta knew that none of this was true. For instance, in the summer of 2019, Zuckerberg met with a psychologist and leading expert on the mental health effects of social media on young people. This leading expert countered Zuckerberg's contention that harms from social media are trivial and explained how, to the contrary, Instagram and other products have been a major contributor to the spike in young girls' mental health problems since 2012. The psychologist addressed his research "on the dramatic rise in rates of teenage anxiety, depression, and self-harm" and explained how the research on social media's role "points heavily to a connection, not just from correlational studies but from true experiments, which strongly indicate causation, not just correlation."479

Instead of "taking [this] seriously" and "launching new tools" to protect kids, 480 366. Meta did the opposite. By late 2019, Meta's "mental health team stopped doing things," "it was defunded" and "completely stopped." And, as noted, Meta allowed safety tools it knew were broken to be held out as fixes. 482 All the while, Meta ignored cries from their well-being researchers to aggressively confront its youth safety problem: "there's so much more we could have done here ... [but] there was the explicit decision last half not to fund this anymore."483

Despite knowing better, Meta's high-ranking executives then began pushing intentionally misleading talking points to the public. Instead of informing the public about Meta's internal research demonstrating Instagram's and Facebook's negative impacts on the health and well-being of the nation's youth, Meta repeatedly omitted key facts and misrepresented its products in service of an overall message touting the safety of its products for children.

<sup>&</sup>lt;sup>478</sup> META3047MDL-003-00082165 at META3047MDL-003-00082165- META3047MDL-003-00082165.

<sup>&</sup>lt;sup>479</sup> META3047MDL-003-00089174 at META3047MDL-003-00089176.

<sup>&</sup>lt;sup>480</sup> META3047MDL-003-00082165 at META3047MDL-003-00082165- META3047MDL-003-00082165.

<sup>&</sup>lt;sup>481</sup> META3047MDL-003-00011697 at META3047MDL-003-00011698.

<sup>&</sup>lt;sup>483</sup> META3047MDL-003-00103260 at META3047MDL-003-00103260.

368. Because of Meta's concealment, Plaintiffs, Consortium Plaintiffs, the public, and Congress were left in the dark and reasonably relied on Meta's reassurances. Had Meta disclosed the truth regarding its products, Plaintiffs and Consortium Plaintiffs would have been able to avoid or mitigate, and many would have avoided and mitigated, the harms they ultimately suffered by using Meta's products. Instead, Meta pursued a knowing pattern of concealment to Plaintiffs' detriment.

369. In the year leading up to Meta's acquisition of Instagram, Meta publicly acknowledged its duty to children and worked to create false expectations about its products' safety. For example,

- a. Zuckerberg (3/25/2011): "So, we're really focused on, on safety, especially children's safety. So we're having folks under the age of 18, um we, we just take a lot of extra precautions for it, to make sure that it's just a safe environment for them um, to use this service that you know, the default for, for people sharing things isn't that they're sharing with everyone but that they're sharing with a smaller community ... But I think, I think that's a lot of it. We really try to build a safe environment. Um, and um, that's gonna be the key long term."<sup>484</sup>
- b. <u>Zuckerberg (3/25/2011)</u>: "Right, and they, they feel like Facebook is this really secure place and that it's a hundred percent safe, and um, we're always thinking about little and big things like that that we can do to keep it safe for, for the people who use our service." 485
- c. <u>Zuckerberg (5/25/2011)</u>: "I mean, we do not allow people under the age of 13 to sign up and I think if we ever were, we would need to try to figure out a lot of ways to make sure that they were safe, right, because that's just

<sup>&</sup>lt;sup>484</sup> Mark Zuckerberg at BYU with Senator Orrin Hatch, YouTube, March 25, 2011, <a href="http://www.youtube.com/watch?v=zRsbWOmmvNo">http://www.youtube.com/watch?v=zRsbWOmmvNo</a>.

<sup>&</sup>lt;sup>485</sup> Mark Zuckerberg at BYU with Senator Orrin Hatch, YouTube, March 25, 2011, <a href="http://www.youtube.com/watch?v=zRsbWOmmvNo">http://www.youtube.com/watch?v=zRsbWOmmvNo</a>.

1			extremely important and that's just not the top of the list in terms of things
2			for us to figure out right now."486
3	370.	Follow	ving Meta's acquisition of Instagram, high-ranking executives continued to
4	make public pr	ronoun	cements about the safety of Meta's products, including but not limited to the
5	following state	ements:	
6		a.	Zuckerberg (12/1/2015): "We will do our part to make this [better world]
7			happen, not only because we love you, but also because we have a mora
8			responsibility to all children in the next generation."487
9		b.	Zuckerberg (4/11/2018): "Congressman, we have a number of measures in
10			place to protect minors specifically. We make it so that adults can't contact
11			minors who they - they aren't already friends with. We make it so that certain
12			content that may be inappropriate for minors, we don't show."488
13		c.	Zuckerberg (4/10/2018): when asked by members of the U.S. Senate
14			Committee on Commerce, Science, and Transportation whether his
15			companies "[h]ire consulting firms to help them figure out how to get more
16			dopamine feedback loops so that people don't want to leave the platform".
17			"No that's not how we talk about this or how we set up our product teams
18			We want our products to be valuable to people, and if they're valuable, then
19			people choose to use them."489
20		d.	Zuckerberg (7/12/2018): "There are really two core principles at play here
21			There's giving people a voice, so that people can express their opinions.
22	486 Maurice Le	wy Co	nversation with Mark Zuckerberg at E-G8 Forum, YouTube, May 25, 2011,
23	http://www.yo	<u>utube.c</u>	com/watch?v=Gy0bq9FAJRs.
24	https://www.fa	<u>icebool</u>	Facebook (Dec. 1, 2015), k.com/zuck/posts/10153375081581634.
25	https://www.w	<u>ashing</u>	terberg's appearance before House committee, Wash. Post (April 11, 2018) tonpost.com/news/the-switch/wp/2018/04/11/transcript-of-zuckerbergs-
26			wuse-committee/?utm_term=.e7b476fb8ac7&noredirect=on.  Media Privacy, and the Use and Abuse of Data: Hearing Before the S.
27	Comm. on Com	nmerce	e, Sci., and Transp. and H. Comm's on the Judiciary and Commerce, Sci., ong. (Apr. 10, 2018), available at
28			ce.senate.gov/2018/4/facebook-social-media-privacy-and-the-use-and-

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1	i.	Zuckerberg (1/1/2019): "We ended 2018 with more than 30,000 people
2		working on safety and security up from 10,000 people a couple of years
3		ago." <sup>495</sup>
4	j.	Zuckerberg (1/30/2019): "[O]n all the content and safety and security issues,
5		there's more to do here but I'm proud of the work that we have done to get
6		in front of a lot more of these issues."496
7	k.	Zuckerberg (3/30/2019): "[W]e have a responsibility to keep people safe on
8		our services." <sup>497</sup>
9	1.	Zuckerberg (4/24/2019): "You should expect we'll do everything we can to
10		keep you safe on our services, within the bounds of an encrypted service."498
11	m.	Sheryl Sandberg (1/29/2020): "[We] have to keep people safe and give them
12		control over their experience on our apps. And we are."499
13	n.	Sheryl Sandberg (10/29/2020): "While we continue to invest in helping
14		businesses, we are equally focused on keeping our platform safe."500
15	0.	Meta (12/23/2020), when asked by the Senate Committee on the Judiciary
16		whether it could "determine whether increased use of their platform among
17		teenage girls has any correlation with increased signs of depression [or
18		anxiety]": "No." And, when asked what research Meta had conducted
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20		
21	495 Meta Investor Ro	elations, Earnings Call Transcript, Meta (Jan. 1, 2019),
	Earnings/default.asp	om/investor-events/event-details/2019/Facebook-Q4-2018-
22	496 Meta Investor Re	elations, Earnings Call Transcript, Meta (Jan. 30, 2019),
23		om/financials/default.aspx.
24	areas, Wash. Post (	g, Mark Zuckerberg: The Internet needs new rules. Let's start in these four March 30, 2019), <a href="https://www.washingtonpost.com/opinions/mark-">https://www.washingtonpost.com/opinions/mark-</a>
25	521a-11e9-a3f7-78b	rnet-needs-new-rules-lets-start-in-these-four-areas/2019/03/29/9e6f0504- 07525a8d5f_story.html?noredirect=on.
	498 Mark Zuckerber	g, Facebook (April 24, 2019),
26	*	ok.com/zuck/posts/10107243286682221. elations, Earnings Call Transcript, Meta (Jan. 29, 2020),
27	https://investor.fb.co	om/investor-events/default.aspx.
28	500 Meta Investor Re	elations, Earnings Call Transcript, Meta (Oct. 29, 2020), om/investor-events/default.aspx.
- 1	111108.//111VESIOI.10.C	om/mivestor-events/uetaurt.aspx.

1		internally on the mental health impacts of social media use: "[t]he effects of
2		social media are still being studied."501
3	p.	Zuckerberg (3/25/21), when asked by members of the U.S. House of
4		Representatives Committee on Energy and Commerce, "Do you believe that
5		your platform harms children?": "I don't believe so. This is something that
6		we study and we care a lot about; designing products that improve peoples'
7		well-being is very important to us. And what our products do is help people
8		stay connected to people they care about, which I think is one of the most
9		fundamental and important human things that we do, whether that's for teens
10		or for people who are older than that."502
11	q.	David Wehner, Chief Financial Officer of Meta (4/28/2021): "I mean, the
12		only thing I'd add is that, I think more than anyone else in the industry,
13		we invest on the safety and security side to sort of keep bad content off the
14		site before it gets ranked and put into what people see. So we've got 35,000
15		over 35,000 people on the safety and security side. We've got the most
16		robust set of content policies out there. We do a quarterly call, public call
17		around our content review process and procedures. So I think that on the
18		front, before it even gets into the algorithm, I think we really do more than
19		anyone else in the industry on the safety and security front to prevent things
20		like misinformation and a bad content going into the system in the first
21		place."503
22	501 1 1 7	
23	November 17, 2020 I	sponses to Questions for the Record from the Comm. on the Judiciary Hearing: Breaking the News: Censorship, Suppression, and the 2020
24	https://www.judiciary	(December 23, 2020), available at y.senate.gov/imo/media/doc/Zuckerberg%20Responses%20to%20QFRs.pdf.
25	<sup>502</sup> Disinformation No   Hearing Before H. Ei	ation: Social Media's Role in Promoting Extremism and Misinformation nergy and Commerce Subcomm. on Communications and Technology
26	(March 25, 2021), av https://www.congress	ailable at s.gov/117/meeting/house/111407/documents/HHRG-117-IF16-Transcript-
27	20210325.pdf.	ations, Earnings Call Transcript, Meta (April 28, 2021),
28	https://investor.fb.com/default.aspx.	m/investor-events/event-details/2021/Facebook-Q1-2021-Earnings-
		PLAINTIFFS' SECOND AMENDED MASTER COMPLAIN

%20Mental%20Health%20and%20Kids%20Letter.pdf.

https://www.blumenthal.senate.gov/imo/media/doc/817.21facebookresponseletter.pdf.

position that "passive" use of social media can correlate with "negative outcomes," 516 it failed to 1 disclose any more specific findings.517 2 3 Meta should have, but intentionally did not, respond to the Senators' question by disclosing its detailed research regarding addiction to its products, which the company terms 4 problematic usage; 518 its assessment that "[t]he best external research indicates that Facebook's 5 impact on people's well-being is negative";<sup>519</sup> its identification of "Problematic Use," loneliness, 6 and social comparison as the three drivers of this negative impact; 520 its finding that up to 25% of 7 people on Facebook experience so-called problematic use;<sup>521</sup> its data showing that "high time spent 8 users do tend to be disproportionately younger users"; 522 its conclusion that so-called problematic 9 use causes profound harms, including loss of productivity, sleep disruption, relationship impacts, 10 and safety risks; 523 its identification of multiple Meta product features that act as triggers for so-11 12 13 <sup>516</sup> Letter from Facebook, Inc. to Richard Blumenthal, U.S. Senator, and Marsha Blackburn, U.S. 14 Senator 3 (Aug. 17, 2021), https://www.blumenthal.senate.gov/imo/media/doc/817.21facebookresponseletter.pdf.; see also 15 Meta Investor Relations, Earnings Call Transcript, Meta (April 25, 2018), https://s21.q4cdn.com/399680738/files/doc financials/2018/Q1/Q1-18-Earnings-call-16 transcript.pdf. <sup>517</sup> Letter from Facebook, Inc. to Richard Blumenthal, U.S. Senator, and Marsha Blackburn, U.S. 17 Senator 6 (Aug. 17, 2021), 18 https://www.blumenthal.senate.gov/imo/media/doc/817.21facebookresponseletter.pdf. <sup>518</sup> Haugen 00016373 at Haugen 00016379 (Mar. 9, 2020 internal presentation and discussion 19 about problematic use with a slide stating that problematic use "is sometimes referred to as 'social media addiction' externally"); Haugen 00016373 at Haugen 00016373 (Mar. 9, 2020 internal 20 presentation and discussion regarding problematic use in which a Meta employee shared a post stating: "In O4 2019, our Well-being Product Team conducted global qualitative research to 21 better understand 'problematic' use (sometimes called 'social media addiction' externally"); Haugen 00005458 at Haugen 00005473 (Nov. 5, 2019 report by Meta employee regarding 22 "Hard Life Moments – Mental health deep dive"); Haugen\_00007055 at Haugen\_00007055 (May 6, 2019 memo by Meta employee regarding "Problematic use / time-spent papers at CHI"). 23 <sup>519</sup> Haugen 00016373 at Haugen 00016381 (Mar. 9, 2020 internal presentation and discussion about problematic use). 24 <sup>520</sup> Haugen 00016373 at Haugen 00016381. 25 <sup>521</sup> Haugen 00016373 at Haugen 00016383. <sup>522</sup> Haugen 00017177 at Haugen 00017181 (Oct. 30, 2018 report by Meta employee regarding 26 "How Behavior on Instagram Varies with Overall Time Spent"); Haugen 00005458 at Haugen 00005750-Haugen 00005751 (Sept. 18, 2019 presentation containing slides about brain 27 maturation).

<sup>523</sup> Haugen 00016373 at Haugen 00016414 (Mar. 9, 2020 presentation stating "All problematic

users were experiencing multiple life impacts").

called problematic use;<sup>524</sup> its knowledge that teens who feel addicted to a Meta app "know that what they're seeing is bad for their mental health but feel unable to stop themselves";<sup>525</sup> its studies regarding body image and social comparison;<sup>526,527</sup> its knowledge that Instagram makes body image issues worse "for one in three teen girls",<sup>528</sup> its analysis showing that topics eliciting appearance comparison comprise one third of what teen girls see on Instagram;<sup>529</sup> its research concluding that negative social comparison on Instagram gets worse for users over time;<sup>530</sup> its awareness that teens report Instagram as a source of increased anxiety and depression;<sup>531</sup> its finding that Instagram has a "consistent bias in favor of harmful content";<sup>532</sup> its knowledge that Meta's recommendation algorithms "create an echo chamber" of suicide and self-harm content;<sup>533</sup> its researchers' conclusion that teens "[h]ave an addict's narrative about their use" of Instagram;<sup>534</sup> and its survey finding that "[o]ver one third of teens felt they have only a little control of nor control at all over how Instagram makes them feel"<sup>535</sup>—in addition to the other findings described in this Complaint.

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<sup>&</sup>lt;sup>524</sup> Haugen\_00016373 at Haugen\_00016410 ("We heard about 10+ triggers contributing to PU habits").

<sup>&</sup>lt;sup>525</sup> Haugen\_00017069 at Haugen\_00017171 (Oct. 10, 2019 report by Meta employee and discussion about teens' mental health).

<sup>&</sup>lt;sup>526</sup> Haugen\_00005458 at Haugen\_00005484 (Sept. 18, 2019 presentation regarding "Mental Health Findings").

<sup>17</sup> Haugen\_00000797 at Haugen\_00000797 (Nov. 16, 2018 report regarding "IG Social Comparison Research Findings").

Haugen\_00005458 at Haugen\_00005500 (Sept. 18, 2019 presentation containing a slide stating "But, We Make Body Image Issues Worse for 1 in 3 Teen Girls").

<sup>&</sup>lt;sup>529</sup> Haugen\_00002527 at Haugen\_00002527 (Mar. 9, 2021 report regarding "How the topics people see are linked to appearance comparison on IG").

<sup>20 | 530</sup> Haugen\_00000797 at Haugen\_00000875 (Nov. 16, 2018 report containing a page displaying data about negative social comparison over time).

<sup>&</sup>lt;sup>531</sup> Haugen\_00017069 at Haugen\_00017121 (Oct. 10, 2019 presentation containing a slide regarding "Teens blame Instagram for increases in the rates of anxiety and depression among teens").

<sup>&</sup>lt;sup>532</sup> Haugen\_00003739 at Haugen\_00003739 (Undated report regarding "Is Instagram Reels Favoring badness?").

Haugen\_00005378 at Haugen\_00005379 (Dec. 2, 2020 report regarding "Tackle Community-Based Harm in Dangerous Content").

<sup>534</sup> Subcomm.: Protecting Kids Online: Facebook, Instagram, and Mental Health Harms Hearing before Subcomm. On Consumer Protection Product Safety, and Data Security (Sept. 30, 2021), available at <a href="https://www.commerce.senate.gov/2021/9/protecting-kids-online-facebook-instagram-and-mental-health-harms">https://www.commerce.senate.gov/2021/9/protecting-kids-online-facebook-instagram-and-mental-health-harms</a>).

<sup>&</sup>lt;sup>535</sup> Subcomm.: Protecting Kids Online: Facebook, Instagram, and Mental Health Harms Hearing before Subcomm. On Consumer Protection Product Safety, and Data Security (Sept. 30, 2021),

we don't, with a lot of the research we do because we think that is an important way of encouraging free and frank discussion within the company about hard issues."<sup>537</sup>

- 380. Meta unilaterally decided to prioritize "free and frank" internal discussion over honest and transparent responses to direct questions from sitting United States Senators. When it "dodged, ducked, sidetracked, [and] in effect misled" Senators Blumenthal and Blackburn, Meta deceived the public via its elected representatives. 538
- 381. Moreover, Satterfield's "free and frank discussion" excuse has been contradicted both internally and publicly by Meta employees. On January 8, 2020, a Meta software engineer participated in an internal "ask me anything" session, on the last day of his four-year tenure at the company. When asked how the Meta Defendants should respond to outside pressures and critiques, that software engineer stated: "Right now, many employees feel that if they whistleblow, dissent, give feedback to unethical decisions, etc, then they are at risk for being fired. We can fix that by giving people the safety to speak up when they see something wrong going on." <sup>539</sup>
- 382. Frances Haugen echoed this sentiment in her testimony before the Senate, citing evidence that Meta "is so scared of even basic transparency that it goes out of its way to block researchers who are asking awkward questions." 540 Ms. Haugen further testified that Meta's culture

<sup>537</sup> Richard Blumenthal, Blumenthal Demands Facebook Appear at Next Week's Consumer Protection Subcomm. Hearing to Explain Coverup of its Platforms' Negative Impact on Teens and Children (Sept. 21, 2021), available at <a href="https://www.blumenthal.senate.gov/newsroom/press/release/blumenthal-demands-facebook-appear-at-next-weeks-consumer-protection-subcommittee-hearing-to-explain-coverup-of-its-platforms-negative-impact-on-teens-and-children.">https://www.blumenthal.senate.gov/newsroom/press/release/blumenthal-demands-facebook-appear-at-next-weeks-consumer-protection-subcommittee-hearing-to-explain-coverup-of-its-platforms-negative-impact-on-teens-and-children.</a>

<sup>&</sup>lt;sup>538</sup> Protecting Kids Online: Testimony from a Facebook Whistleblower Hearing before Subcomm. On Consumer Protection, Product Safety, and Data Security (Oct. 5, 2021) available at <a href="https://www.commerce.senate.gov/2021/10/protecting%20kids%20online:%20testimony%20from%20a%20facebook%20whistleblower;">https://www.commerce.senate.gov/2021/10/protecting%20kids%20online:%20testimony%20from%20a%20facebook%20whistleblower;</a>; see also Protecting Kids Online: Testimony from a Facebook Whistleblower Hearing before Subcomm. On Consumer Protection, Product Safety, and Data Security (Oct. 5, 2021) available at

https://www.commerce.senate.gov/2021/10/protecting%20kids%20online:%20testimony%20from%20a%20facebook%20whistleblower (statement by Senator Brian Schatz to Frances Haugen that he had "a long list of misstatements, misdirections and outright lies from the company").

<sup>&</sup>lt;sup>539</sup> Haugen\_00007481 at Haugen\_00007492 (Jan. 8, 2020 report regarding "Political Ads Announcement Preview [Confidential]").

<sup>&</sup>lt;sup>540</sup> Protecting Kids Online: Testimony from a Facebook Whistleblower Hearing before Subcomm. On Consumer Protection, Product Safety, and Data Security (Oct. 5, 2021) available at <a href="https://www.commerce.senate.gov/2021/10/protecting%20kids%20online:%20testimony%20from%20a%20facebook%20whistleblower">https://www.commerce.senate.gov/2021/10/protecting%20kids%20online:%20testimony%20from%20a%20facebook%20whistleblower</a>.

emphasizes insularity and promotes the idea that "if information is shared with the public, it will just be misunderstood." <sup>541</sup>

- 383. The above representations of former employees are consistent with reports from Facebook content moderators that there is a "culture of fear and excessive secrecy" within Meta that "prevent[s] [them] from speaking out."<sup>542</sup>
- 384. Notably, Meta's pattern of concealment did not end after Frances Haugen came forward. On September 30, 2021, Antigone Davis, Facebook's Head of Safety, testified before the Senate. Ms. Davis represented that, when Instagram "do[es] ads to young people, there are only three things that an advertiser can target around: age, gender, location. We also prohibit certain ads to young people, including weight-loss ads." She further testified, "We don't allow the sexualization of minors on our platform." S44
- 385. Ms. Davis's statements were subsequently proven false by Senator Mike Lee. During an October 2021 hearing, Senator Lee explained that a group called the Technology Transparency Project ("TTP") alerted the U.S. Senate that it had gained Facebook's approval to target a series of harmful ads to up to 9.1 million users between the ages of 13 and 17. 545 While TTP did not actually run the ads, approval from Meta to do so demonstrates that the company

<sup>&</sup>lt;sup>541</sup> Protecting Kids Online: Testimony from a Facebook Whistleblower Hearing before Subcomm. On Consumer Protection, Product Safety, and Data Security (Oct. 5, 2021) available at <a href="https://www.commerce.senate.gov/2021/10/protecting%20kids%20online:%20testimony%20from%20a%20facebook%20whistleblower">https://www.commerce.senate.gov/2021/10/protecting%20kids%20online:%20testimony%20from%20a%20facebook%20whistleblower</a>.

<sup>&</sup>lt;sup>542</sup> Zoe Schiffer, *Facebook Content Moderators Call for Company to Put an End to Overly Restrictive NDAs*, The Verge (Jul. 22, 2021), *available at* <a href="https://www.theverge.com/2021/7/22/22587757/facebook-content-moderators-ireland-end-restrictive-ndas">https://www.theverge.com/2021/7/22/22587757/facebook-content-moderators-ireland-end-restrictive-ndas</a>.

<sup>&</sup>lt;sup>543</sup> Subcomm.: Protecting Kids Online: Facebook, Instagram, and Mental Health Harms Hearing before Subcomm. On Consumer Protection Product Safety, and Data Security (Sept. 30, 2021), available at <a href="https://www.commerce.senate.gov/2021/9/protecting-kids-online-facebook-instagram-and-mental-health-harms">https://www.commerce.senate.gov/2021/9/protecting-kids-online-facebook-instagram-and-mental-health-harms</a>.

<sup>&</sup>lt;sup>544</sup> Protecting Kids Online: Testimony from a Facebook Whistleblower Hearing before Subcomm. On Consumer Protection, Product Safety, and Data Security (Oct. 5, 2021) available at <a href="https://www.commerce.senate.gov/2021/10/protecting%20kids%20online:%20testimony%20from%20a%20facebook%20whistleblower">https://www.commerce.senate.gov/2021/10/protecting%20kids%20online:%20testimony%20from%20a%20facebook%20whistleblower</a>.

See Protecting Kids Online: Testimony from a Facebook Whistleblower Hearing before Subcomm. On Consumer Protection, Product Safety, and Data Security (Oct. 5, 2021) available at

https://www.commerce.senate.gov/2021/10/protecting%20kids%20online:%20testimony%20from%20a%20facebook%20whistleblower.

Instagrum

Throw a skittles

party like no other

Stories

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allows harmful targeted advertising toward minors. Senator Lee showed three examples of these Meta-approved ads, shown below: 546, 547







386. The first ad encourages children to "[t]hrow a skittles party like no other" and displays the suggestion against a background of colorful prescription pills. The second ad promotes an "Ana Tip" instructing the viewer to "visit pro-ana sites to feed your motivation and reach your goal" when feeling hungry. The third ad informs the viewer that they "look lonely" and encourages them to "[f]ind your partner now to make a love connection."

387. Senator Lee stated that based on the Meta Defendants' approval of these pro-drug, pro-anorexia, pro-sexualization ads targeted to children aged 13 to 17, "[o]ne could argue that it

<sup>&</sup>lt;sup>546</sup> These screen captures were taken from a video of the October 5, 2021 Senate Hearing with witness Frances Haugen. See Protecting Kids Online: Testimony from a Facebook Whistleblower Hearing before Subcomm. On Consumer Protection, Product Safety, and Data Security (Oct. 5, 2021) available at

https://www.commerce.senate.gov/2021/10/protecting%20kids%20online:%20testimony%20fro m%20a%20facebook%20whistleblower.

<sup>&</sup>lt;sup>547</sup> Protecting Kids Online: Testimony from a Facebook Whistleblower Hearing before Subcomm. On Consumer Protection, Product Safety, and Data Security (Oct. 5, 2021) available at https://www.commerce.senate.gov/2021/10/protecting%20kids%20online:%20testimony%20fro m%20a%20facebook%20whistleblower.

Meta is also aware that teenagers coach tweens, defined by them as 10- to 12-year-olds, on how to use its products.<sup>551</sup>

390. Indeed, far from acknowledging the serious defects in its products and warning children and parents of the same, Meta has launched advertising campaigns designed to encourage more children to use its products—by touting the purported safety of those products. For example, in a recent television ad, Meta claimed that it "build[s] technology that gives you more control and helps keep you safe" including through its "industry leading AI" and other "tools that can protect—so you can connect." This advertisement featured children, as in the screenshot below.



Other advertising campaigns have similarly touted Meta's AI as being a feature that contributes to its products' safety—without disclosing the serious defects identified in this Complaint.

391. In another example of advertising that promotes use by children, a Meta 2021 online advertisement actively highlighted the content available for fifth grade children on its Facebook product, highlighting the experience of an art teacher who used Facebook to communicate with students during the pandemic—an experience the video noted was "a lot to unpack for little, tiny people."

391A. In addition, and pursuant to Federal Rule of Civil Procedure 10(c), Plaintiffs adopt by reference the following paragraphs of the Complaint for Injunctive and Other Relief in *State of Arizona et al. v. Meta Platforms, Inc., et al.*, No. 4:23-cv-05448, at ECF No. 73-2, pending in the

<sup>&</sup>lt;sup>551</sup> Haugen\_00016728 at Haugen\_00016736-Haugen\_00016740.

Northern District of California (attached hereto as **Exhibit A**): 6, 8, 39-43, 54-66, 68-73, 77-85, 1 96, 99-116, 119-150, 160, 162-175, 178-188, 191-219, 228-254, 256-298, 304-308, 312-372, 379-2 3 386, 391-395, 399, 400, 402-429, 435-440, 442, 443, 448-456, 479-497, 499, 528-530, 533-535, 539-543, 544-561, 563-574, 577-587, 592, 593, 595-604, 606-630, 645-655, 657-677, 679-701, 4 5 708, 710-724, 726-729, 732- 744, 749, 760, 761, 763-766, 770, 772-791, 796-805, 809, 813-818, 820-832. 6 7 **5.** Meta facilitates the spread of CSAM and child exploitation. 391B. Pursuant to Federal Rule of Civil Procedure 10(c), Plaintiffs also adopt by reference 8 9

391B. Pursuant to Federal Rule of Civil Procedure 10(c), Plaintiffs also adopt by reference the following paragraphs of the Complaint for Abatement and Civil Penalties in *State of New Mexico v. Meta Platforms, Inc., et al.*, No. D-101-CV-2023-02838, pending in the First Judicial District Court, County of Santa Fe, New Mexico (attached hereto as **Exhibit B**): 68-72, 74-85, 87-193, 197-199, 201-202, 204-206, 211, 214-215, 217-221, 224-227, 237-242, 246-248, 258, 260-263, 265, and 356-359.

392. Various design features of Meta's products promote and dramatically exacerbate sexual exploitation, the spread of CSAM, sextortion, and other socially maladaptive behavior that harms children.

393. Meta has long known about these outcomes. <sup>552</sup> In 2010, the *Daily Mail* in the United Kingdom reported that a pedophile used Facebook to groom up to 1,000 children for sex. Detectives "praised the 'brave young people' who helped catch this predator but attacked Meta, saying "many sickening incidents could have been avoided if the social networking site had installed a 'panic button' which allows youngsters to alert authorities if they suspect they were being groomed." <sup>553</sup>

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<sup>&</sup>lt;sup>552</sup> See, e.g., Michael H. Keller and Gabriel J.X. Dance, The Internet Is Overrun With Images of Child Sexual Abuse," N.Y. Times (Sept. 29, 2019), https://www.nytimes.com/interactive/2019/09/28/us/child-sex-abuse.html.

<sup>&</sup>lt;sup>553</sup> Michael Seamark, *Paedophile postman used Facebook and Bebo to groom up to 1,000 children for sex*, DailyMail.com (May 28, 2010), <a href="https://www.dailymail.co.uk/news/article-1282157/Facebook-grooming-How-pervert-postman-used-site-groom-hundreds-children.html">https://www.dailymail.co.uk/news/article-1282157/Facebook-grooming-How-pervert-postman-used-site-groom-hundreds-children.html</a>.

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this friends recommendation system.<sup>558</sup> Instagram's "Suggested for You" and "Because You Watched" features are similarly dangerous because they connect strangers, including adult predators, with adolescent users. As *The Sunday Times* revealed, "[p]redators who follow users posting photos of young models, dancers or gymnasts are shown a stream of other images they will like and targeted with personalised recommendations of accounts to follow. Among the suggested accounts are newly created profiles belonging to children who would otherwise be almost impossible to find unless you had their user name."559

- 400. Similarly, the absence of effective age verification measures, as described above, allows predators to lie about their ages and masquerade as children, with obvious dangers to the actual children on Meta's products. Prior to November 2022, the default setting for Facebook users' profiles allowed posts to be publicly viewable by any user. This allowed predators to discover and connect with adolescent users. The same is true for users' friends lists.
- 401. Instagram is similarly flawed, having transitioned to private profiles for users under 16 only in July 2021. Up until that change—and even after—millions of minors are left exposed to predation and at risk of extortion and abuse by default. Indeed, The Sunday Times reported that "[o]ne of those brought to the surface by Instagram's algorithm contained selfies of a young girl and a profile description that read: "Hey people hope you decide to follow me im 11."560
- Distressingly, Meta considered making teenage users' profiles "private by default" at least as early as July 2020, but chose not to do so after pitting "safety, privacy, and policy wins" against "growth impact." 561
- Meta's products also include direct messaging features. Instagram's direct messaging system is equipped with a product feature called a "photo bomb," which is an image or

<sup>&</sup>lt;sup>558</sup> META3047MDL-003-00013254 at META3047MDL-003-00013255.

<sup>559</sup> Shanti Das & Geoff White, Instagram sends paedophiles to accounts of children as young as 11, The Sunday Times (Dec. 1, 2019), https://www.thetimes.co.uk/article/instagram-sendspredators-to-accounts-of-children-as-young-as-11-j2gn5hq83.

<sup>&</sup>lt;sup>560</sup> Shanti Das & Geoff White, *Instagram sends paedophiles to accounts of children as young as* 11, The Sunday Times (Dec. 1, 2019), https://www.thetimes.co.uk/article/instagram-sendspredators-to-accounts-of-children-as-young-as-11-j2gn5hq83.

META3047MDL-003-00028226 at META3047MDL-003-00028226; META3047MDL-003-00013254 at META3047MDL-003-00013254.

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video sent from a smartphone that automatically disappears from the recipient's inbox. Both Facebook's and Instagram's messaging system also have a "Vanish Mode" option, which makes the message disappear after it has been read.

- Meta's messaging features allow users to exchange private messages with other product users. In addition, users do not have to be connected as friends or followers to initiate conversations, which enables predators to communicate privately with youth, with virtually no evidence of what was exchanged. This feature enables predators to identify children who are willing to respond to a stranger's message, and then prey on their insecurities. Even though "this is the kind of thing that pisses Apple off to the extent of threatening to remove us from the App Store," as of mid-2020, Meta had no timeline for "when we'll stop adults from messaging minors in IG Direct."562 That remained true even after Meta received reports that a 12-year-old minor solicited on its platform "was [the] daughter of [an] Apple Security Exec." 563
- 405. An internal study conducted in or around June of 2020 concluded that 500,000 underage Instagram accounts "receive IIC"—which stands for "inappropriate interactions with children"—on a daily basis. 564 Yet, at the time, "Child Safety [was] explicitly called out as a nongoal . . . . So if we do something here, cool. But if we can do nothing at all, that's fine, too."565
- 406. Meta's products also permit users to operate multiple accounts simultaneously. Operating multiple accounts enables adolescent users to have multiple unique online identities. In addition, parents are often unaware that more than one account exists and therefore do not monitor the additional accounts as they would the primary, known account. By permitting multiple accounts, Meta compounds children's exposure to danger on its products and hampers parents' attempts to monitor their children's activities.
- 407. Meta's products also utilize a location feature that allows users to geotag the location where a photo was taken or from where a post is being made. On Facebook, users can search posts

<sup>&</sup>lt;sup>562</sup> META3047MDL-003-00028019 at META3047MDL-003-00028019.

<sup>&</sup>lt;sup>563</sup> META3047MDL-003-00028019 at META3047MDL-003-00028020.

<sup>&</sup>lt;sup>564</sup> META3047MDL-003-00028214 at META3047MDL-003-00028216- META3047MDL-003-00028218.

<sup>&</sup>lt;sup>565</sup> META3047MDL-003-00028214 at META3047MDL-003-00028215.

by location and find pages and groups by the location tagged in a user's post. Similarly, Instagram users can use the Explore tool to search for posts based on location tags.

- 408. Location tagging is inherently dangerous for children, as it identifies where they are located, where they vacation, where they attend school, and so on. Predators can find these posts by searching within specific geographic confines. This enables the identification of potential victims in a predator's area, increasing the risk that adolescent users are targeted for sexual exploitation, sextortion, and CSAM.
- 409. Meta's policies fail to adequately protect children, especially teens. Meta created its own definition of CSAM that fails to sufficiently meet the clear requirements provided in 18 U.S.C. § 2256(8) and related case law. Meta relies on its own definitions to fail to report harmful CSAM to the authorities as required by law. <sup>566</sup> For example, Meta utilizes the Tanner Stages, a classification system used to track children's physical development during puberty, to assist with making moderation decisions related to potential CSAM. The scale's creator, Dr. James Tanner, has called this approach "wholly illegitimate." <sup>567</sup>
- 410. Despite using PhotoDNA and other technology in Facebook's product design as early as 2011, Meta has hindered its effectiveness and success by creating its own CSAM definitions and compromising its own detection model.
- 411. In fact, the United States Department of Justice ("DOJ") urged Zuckerberg to refrain from implementing dangerous design modifications to his products, "embed the safety of the public in system designs," and "act against illegal content effectively with no reduction to safety," in ways that safeguard victims. <sup>568</sup>
- 412. In November of 2021, Meta indicated that it would postpone certain product design changes, such as encrypting direct messages on Instagram, that would create an increased risk and

<sup>&</sup>lt;sup>566</sup> Michael H. Keller, *Adults or Sexually Abused Minors? Getting It Right Vexes Facebook*, N.Y. Times (Mar. 31, 2022), <a href="https://www.nytimes.com/2022/03/31/business/meta-child-sexual-abuse.html">https://www.nytimes.com/2022/03/31/business/meta-child-sexual-abuse.html</a>.

<sup>&</sup>lt;sup>567</sup> Michael H. Keller, *Adults or Sexually Abused Minors? Getting It Right Vexes Facebook*, New York Times, (March 31, 2022), <a href="https://www.nytimes.com/2022/03/31/business/meta-child-sexual-abuse.html">https://www.nytimes.com/2022/03/31/business/meta-child-sexual-abuse.html</a>.

Letter to Mark Zuckerberg from Department of Justice 2 (October 4, 2019), <a href="https://www.justice.gov/opa/press-release/file/1207081/download">https://www.justice.gov/opa/press-release/file/1207081/download</a>.

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<sup>&</sup>lt;sup>569</sup> Timothy Buck, Express Yourself in Messenger's End-to-End Encrypted Chats, Messenger News (Jan. 27, 2022), https://messengernews.fb.com/2022/01/27/express-yourself-in-messengers-

<sup>&</sup>lt;sup>570</sup> Raphael Satter & Sarah N. Lynch, FBI Director Warns Facebook Could Become Platform Of 'Child Pornographer', Reuters (Oct. 4, 2019), https://www.reuters.com/article/us-facebooksecurity/fbi-director-warns-facebook-could-become-platform-of-child-pornographersidUSKBN1WJ1NQ.

<sup>&</sup>lt;sup>571</sup> Michael H. Keller, Adults or Sexually Abused Minors? Getting It Right Vexes Facebook, N.Y. 25 Times (Mar. 31, 2022), https://www.nytimes.com/2022/03/31/business/meta-child-sexual-26 abuse.html.

<sup>&</sup>lt;sup>572</sup> Angus Crawford, Whistleblower: Facebook's response to child abuse 'inadequate', BBC News, (Oct. 28, 2021) https://www.bbc.com/news/technology-59063768.

<sup>&</sup>lt;sup>573</sup> Angus Crawford, Whistleblower: Facebook's response to child abuse 'inadequate', BBC News, (Oct. 28, 2021) https://www.bbc.com/news/technology-59063768.

could easily detect, report and take actions to prevent instances of sexual grooming, sextortion, and CSAM distribution on its products.

- 416. Instead of taking these crucial, life-saving actions, Meta misleadingly asserts that when it "become[s] aware of apparent child exploitation, we report it to the National Center for Missing and Exploited Children (NCMEC), in compliance with applicable law."<sup>574</sup> But Meta's response to law enforcement inquiries is often significantly delayed, if they respond at all, and Meta further frustrates law enforcement investigations by failing to promptly to report child sexual exploitation.<sup>575</sup>
- 417. As a result, Meta's products are polluted with illegal material that promotes and facilitates the sexual exploitation of minors. Meta benefits from increased user activity (and increased advertising revenue) for disseminating these materials on its products.
- 418. Meta knows that its products are used for the production, possession, distribution, receipt, transportation, and dissemination of millions of materials that depict obscene visual representations of the sexual abuse of children each year. Meta also knows that its defective algorithms worsen the problem: "CEI (Child Expolitative [sic] Imagery) is . . . something people seek out, and our recommendations can make worse." <sup>576</sup>
- 419. Meta knowingly fails to take adequate and readily available measures to remove these contraband materials from its products in a timely fashion.
- 420. In violation of 18 U.S.C. § 2258A, Meta knowingly fails to report massive amounts of material in violation of 18 U.S.C. § 2256 and 18 U.S.C. § 1466A.

enforcement investigations).

<sup>&</sup>lt;sup>574</sup> Meta, *Meta's Child Sexual Exploitation, Abuse and Nudity, Facebook Community Standards*, <a href="https://transparency.fb.com/policies/community-standards/child-sexual-exploitation-abuse-nudity/">https://transparency.fb.com/policies/community-standards/child-sexual-exploitation-abuse-nudity/</a>.

<sup>&</sup>lt;sup>575</sup> See Michael H. Keller & Gabriel J. X Dance, *The Internet Is Overrun With Images Of Child Sexual Abuse. What Went Wrong?*, N.Y. Times (Sept. 29, 2019), <a href="https://www.nytimes.com/interactive/2019/09/28/us/child-sex-abuse.html">https://www.nytimes.com/interactive/2019/09/28/us/child-sex-abuse.html</a> (describing the proliferation of CSAM on social media apps and the way the apps have hampered law

<sup>&</sup>lt;sup>576</sup> META3047MDL-003-00068860 at META3047MDL-003-00068861.

<sup>580</sup> See META3047MDL-003-00012994 at META3047MDL-003-00012995- META3047MDL-

<sup>579</sup> META3047MDL-003-00009133 at META3047MDL-003-00009134.

December 28, 2022).

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428. Meta knowingly failed to design its products to proactively detect harmful interactions between adults and minors despite having the technology and capabilities to do so successfully.<sup>581</sup>

- 429. Finally, Meta's products offer unreasonably inadequate parental controls; for example, parents cannot monitor their child's account without logging into the child's account directly.
- 430. Collectively, these defects make it difficult for parents to monitor their use of Meta's products, and they enable predators to identify, connect to, and exploit children.<sup>582</sup>
  - 6. Meta failed to adequately warn Plaintiffs or Consortium Plaintiffs about the dangers and harms caused by Instagram and Facebook, or provide instructions regarding safe use.
- 431. Meta has failed to adequately warn adolescent users and parents about the physical and mental health risks posed by Instagram and Facebook. These risks include a plethora of mental health disorders like compulsive use, addiction, eating disorders, anxiety, depression, insomnia, exacerbated executive dysfunction, sexual exploitation from adult users, suicidal ideation, self-harm, and death.
- 432. Meta targets adolescent users via advertising and marketing materials distributed throughout digital and traditional media that fail to provide sufficient warnings to potential adolescent consumers of the physical and mental risks associated with using Facebook and Instagram.
- 433. Meta also fails to adequately warn adolescent users during the product registration process. At account setup, neither Instagram nor Facebook contain warning labels, banners, or conspicuous messaging to adequately inform adolescent users of the known product risks and potential physical and mental harms associated with usage. Instead, Meta allows adolescent users,

<sup>&</sup>lt;sup>581</sup> Hany Farid, *Reining in Online Abuses*, 19 Technology and Innovation 593-599 (2018); META3047MDL-003-00009133 at META3047MDL-003-00009134 (describing Meta's pause of certain CSAM prevention work during Covid-19 and CSAM prevention procedures more broadly).

<sup>&</sup>lt;sup>582</sup> Hany Farid, *Reining in Online Abuses*, 19 Technology and Innovation 593-599 (2018), <a href="https://farid.berkeley.edu/downloads/publications/nai18.pdf">https://farid.berkeley.edu/downloads/publications/nai18.pdf</a>.

including those under the age of 13, to easily create an account (or multiple accounts) and fully access these products.

- 434. Meta's failure to warn adolescent users continues even as adolescents exhibit problematic signs of addiction to and compulsive use of Facebook or Instagram. For example, Meta does not warn users when their screen time reaches harmful levels or when adolescents are accessing the product habitually.
- 435. Despite proactively providing adolescent users with countless filtering and editing tools, Meta also does not appropriately warn adolescent users regarding which images have been altered or the mental health harms associated with the heavily filtered images that Meta presents and recommends.
- 436. Not only does Meta fail to adequately warn users regarding the risks associated with Instagram and Facebook, it also does not provide sufficient instructions on how adolescents can safely use the products.
- 437. Meta's failure to adequately warn and instruct as set forth herein has proximately caused significant harm to the mental and physical well-being of Plaintiffs and Consortium Plaintiffs, in addition to the other injuries and harms as set forth herein.

### C. FACTUAL ALLEGATIONS AS TO SNAP

438. Snap Inc. calls itself "a camera company." Its "flagship product, Snapchat, is a camera application that was created to help people communicate through short videos and images. [Snap] calls each of those short videos or images a Snap." Snap's design of its Snapchat product capitalizes on children's increasing attachment to quick, instantaneous exchanges. As Snap's founder and CEO Evan Spiegel has explained, "today... pictures are being used for talking. So when you see your children taking a zillion photos of things that you would never take a picture of,

Snap Inc. Form S-1 Registration Statement (hereafter "Form S-1") at 1 (Feb. 2, 2017), https://www.sec.gov/Archives/edgar/data/1564408/000119312517029199/d270216ds1.htm; See also, Snap – Who We Are, Snap Inc.; ("We believe that reinventing the camera represents our greatest opportunity to improve the way people live and communicate.").https://careers.snap.com/en-US ("We believe that reinventing the camera represents our greatest opportunity to improve the way people live and communicate.").

584 Snap Inc. Form S-1 Registration Statement (hereafter "Form S-1") at 1 (Feb. 2, 2017),

hearing.

it's cos [sic] they're using photographs to talk. And that's why people are taking and sending so many pictures on Snapchat every day."585

- 439. Spiegel's statement is telling, as Snap has tailored every aspect of its Snapchat product to children rather than adults. Snap designed and implemented dangerous features in Snapchat that exploit children's need for social acceptance and rewards by pushing its users to maximize their use of and engagement with the app. Snap built Snapchat using manipulative techniques to compel young users to send an ever-increasing number of photographs and videos, and to reward users who maximize their engagement with elevated status. Snap also dangerously encourages adolescents to increase engagement on the app indiscriminately, pushing tools to share sensitive material with an ever-expanding group of friends and strangers.
- 440. Snapchat's design features cause its young users to suffer increased anxiety, depression, disordered eating, sleep deprivation, suicide, and other severe mental and physical injuries. Snap knows or should have known this. Snap intentionally designed Snapchat to prey on the neuropsychology and behavioral patterns of children to maximize their engagement and increase Snap's advertising revenue. Despite this knowledge, Snap continues to update its product and add features intentionally designed to entice, exploit, and addict kids, including Snap Streaks, trophies, social signifiers and reward systems, quickly disappearing messages, filters, lenses, and games.
- 441. Snap knew, or should have known, that its conduct has negatively affected youth. Snap's conduct has been the subject of inquiries by the United States Senate regarding Snapchat's use "to promote bullying, worsen eating disorders, and help teenagers buy dangerous drugs or engage in reckless behavior." Further, Senators from across the ideological spectrum have

Stuart Dredge, *What is Snapchat? CEO Evan Spiegel explains it all for parents*, The Guardian, June 15, 2015, <a href="https://www.theguardian.com/technology/2015/jun/17/what-is-snapchat-evan-spiegel-parents">https://www.theguardian.com/technology/2015/jun/17/what-is-snapchat-evan-spiegel-parents</a>.

<sup>&</sup>lt;sup>586</sup> Bobby Allyn, *4 Takeaways from the Senate child safety hearing with YouTube, Snapchat and TikTok*, National Public Radio (Oct. 26, 2021), https://www.npr.org/2021/10/26/1049267501/snapchat-tiktok-youtube-congress-child-safety-

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introduced bills that would ban many of Snapchat's features that are particularly addictive to adolescents.587

442. Despite these calls for oversight from Congress, Snap has failed to curtail its use of features such as streaks, badges, and other awards that reward users' level of engagement with Snapchat. As described in detail below, Snapchat is a product that causes harm to children, the target audience for whom Snap designed and to whom it promoted its product.

#### 1. **Background and overview of Snapchat.**

443. Snapchat was created by three college students in 2011 and first released for iPhones in September 2011. Snapchat quickly evolved from its origin as a disappearing-message chat application after Snap's leadership made design changes and rapidly developed new product features. As a result of its design and implementation of dangerous and addictive features specifically targeting youths (described below), Snapchat quickly became widely used among children.

444. Snap marketed Snapchat as "temporary social media" that would allow users to show a more authentic, unpolished, and spontaneous side of themselves. 588 Snapchat's central and defining feature, the "Snap," allows users to send and receive ephemeral, or "disappearing," audiovisual messages. That feature foreseeably and quickly drove users to exchange sexually explicit "Snaps," sometimes called "sexts" even though they are photos. Because of its brand identity among millennials as the original ephemeral-messaging app, Snapchat almost immediately became known as the "sexting" app—a fact that Snap was or should have been on notice of from public sources.<sup>589</sup>

<sup>&</sup>lt;sup>587</sup> See Abigal Clukey, Lawmaker Aims To Curb Social Media Addiction With New Bill, National Public Radio (Aug. 3, 2019), <a href="https://www.npr.org/2019/08/03/747086462/lawmaker-aims-to-">https://www.npr.org/2019/08/03/747086462/lawmaker-aims-to-</a> curb-social-media-addiction-with-new-bill; Social Media Addiction Reduction Technology Act, S. 2314, 116th Cong. (2019); Kids Internet Design and Safety Act, S. 2918, 117th Cong. (2021). <sup>588</sup> Jenna Wortham, A Growing App Lets You See It, Then You Don't, New York Times (Feb. 9, 2013), https://www.nytimes.com/2013/02/09/technology/snapchat-a-growing-app-lets-you-see-itthen-you-dont.html? r=0.

<sup>&</sup>lt;sup>589</sup> Megan Dickey, Let's Be Real: Snapchat Is Totally Used For Sexting, Bus. Insider (Nov. 30, 2012), https://www.businessinsider.com/snapchat-growth-sexting-2012-11; Billy Gallagher, No. Snapchat Isn't About Sexting, Says Co-Founder Evan Spiegel, TechCrunch (May 12, 2012), https://techcrunch.com/2012/05/12/snapchat-not-sexting/b (describing an interview in which a journalist asked the CEO of Snap about the product's potential use for sexting).

445. Snapchat creates images and GIFs for users to incorporate into their videos and picture postings. Snap has also acquired publishing rights to thousands of hours of music and video which it provides to Snapchat users to attach to the videos and pictures that they send.

#### 2. Snap targets children.

### Snap has designed its Snapchat product to grow use by children a. to drive the company's revenue.

- Within five months of launching, Snapchat had 40,000 users. <sup>590</sup> By May 2012, less 446. than eight months after launching, CEO Evan Spiegel reported that the company was "thrilled" to learn that most of Snapchat's users were high school students sending "behind-the-back photos of teachers and funny faces" to each other during class. According to Spiegel, Snap's server data showed peaks of activity during the school day. <sup>591</sup>
- Snap immediately focused on increasing the product's frequency of use. <sup>592</sup> By late 2012, Snapchat had over a million active users sending over 20 million Snaps per day. 593 By 2013. Snapchat users were sending over 60 million Snaps per day. <sup>594</sup> By the end of 2022, this number has risen to over 5 billion Snaps per day. 595
- As Snap continued to quickly add new features to its product, the number of 448. Snapchat's daily active users (users who open Snapchat at least once during a 24-hour period)

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<sup>&</sup>lt;sup>590</sup> Ken Auletta, Get Rich U, New Yorker (Apr. 30, 2012). https://www.newyorker.com/magazine/2012/04/30/get-rich-u.

<sup>&</sup>lt;sup>591</sup> Team Snapchat, Let's Chat, Snapchat Blog at http://blog.snapchat.com (May 9, 2012), available at https://web.archive.org/web/20120518003029/http://blog.snapchat.com:80/.

<sup>&</sup>lt;sup>592</sup> Billy Gallagher, You Know What's Cool? A Billion Snapchats: App Sees Over 20 Million Photos Shared Per Day, Releases On Android, TechCrunch (Oct. 29, 2012), https://techcrunch.com/2012/10/29/billion-snapchats/.

<sup>&</sup>lt;sup>593</sup> Billy Gallagher, You Know What's Cool? A Billion Snapchats: App Sees Over 20 Million Photos Shared Per Day, Releases On Android, TechCrunch (Oct. 29, 2012), https://techcrunch.com/2012/10/29/billion-snapchats/.

<sup>&</sup>lt;sup>594</sup> Billy Gallagher, Snapchat Raises \$13.5M Series A Led By Benchmark, Now Sees 60M Snaps Sent Per Day, TechCrunch (Feb. 9, 2013), https://techcrunch.com/2013/02/08/snapchat-raises-13-5m-series-a-led-by-benchmark-now-sees-60m-snaps-sent-per-day/.

<sup>&</sup>lt;sup>595</sup> Snap Inc. Q4 2022 Investors Meeting Transcript at p. 7 (Jan. 31, 2023), https://s25.q4cdn.com/442043304/files/transcript/snap-inc.-q4-2022-transcript.pdf.

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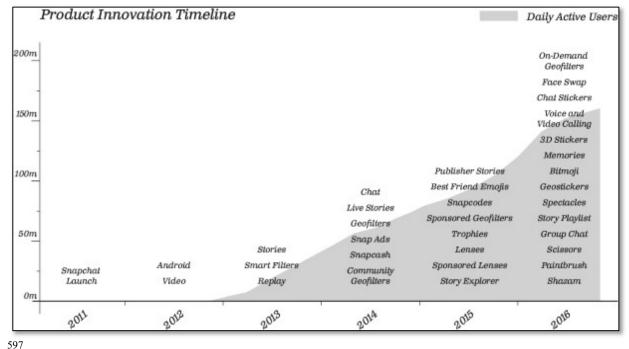
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27 28 rapidly increased. 596 In 2017, Snap reported that its users opened the product more than 18 times a day on average. By 2019, users were opening the product an average of 30 times per day.



Today, Snapchat is one of the world's most widely used apps. By its own estimates, 449. Snapchat has 363 million daily users, including 100 million daily users in North America. 598 Snapchat also "reaches 90% of the 13-24 year old population" in over twenty countries, and reaches nearly half of all smartphone users in the United States. 599

450. Snapchat's explosive growth is driven by its key user demographic, 13-17 year olds. In 2022, 59% of US teens used Snapchat and 15% said they used it "almost constantly." Snapchat proudly touts its influence over what it calls the "Snapchat Generation" ("Gen Z"). 601

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<sup>596</sup> Snap Inc. Form S-1 Registration Statement (hereafter "Form S-1") at 91 (Feb. 2, 2017),
https://www.sec.gov/Archives/edgar/data/1564408/000119312517029199/d270216ds1.htm.
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<sup>&</sup>lt;sup>597</sup> Snap Inc. Form S-1 Registration Statement (hereafter "Form S-1") at 91 (Feb. 2, 2017), https://www.sec.gov/Archives/edgar/data/1564408/000119312517029199/d270216ds1.htm.

<sup>&</sup>lt;sup>598</sup> October 2022 Investor Presentation at 5, Snap Inc. (Oct. 20, 2022), https://investor.snap.com/events-and-presentations/presentations/default.aspx.

<sup>&</sup>lt;sup>599</sup> October 2022 Investor Presentation at 6-7, Snap Inc. (Oct. 20, 2022), https://investor.snap.com/events-and-presentations/presentations/default.aspx.

<sup>&</sup>lt;sup>600</sup> Pew Research Center, Teens, Social Media and Technology 2022 (Aug. 10, 2022), https://www.pewresearch.org/internet/2022/08/10/teens-social-media-and-technology-2022/. <sup>601</sup> SNAP0000137 at 0139.

451. In 2014, Snap began running advertisements on Snapchat.<sup>602</sup> Snapchat's entire business model revolves around its advertising revenue. According to internal company records, advertisements were pervasive on Snapchat by 2015 and, by 2018, 99% of Snap's total revenue came from advertising. Advertising has accounted for 99% of Snap's revenue each year since 2018.<sup>603</sup> In 2022, Snap's revenue was approximately \$4.6 billion.<sup>604</sup>

- 452. Snap attracts advertisers by providing them access to the huge universe of Snapchat users and by collecting immense amounts of data on its users, including its pre-teen and teenage users, which it uses to target advertising to those users. Snap makes no secret of this practice, recently acknowledging that it relies "heavily on our ability to collect and disclose data, and metrics to our advertisers so we can attract new advertisers and retain existing advertisers. Any restriction or inability, whether by law, regulation, policy, or other reason, to collect and disclose data and metrics which our advertisers find useful would impede our ability to attract and retain advertisers."<sup>605</sup>
- 453. Snap's growth in advertising revenues was driven by changes Snap made to Snapchat that incentivized compulsive and addictive use at the expense of its users' health. Snap's internal research indicates the Snapchat experience is "more immersive" than its competitors' apps. This means users are more likely than on other apps to keep watching videos (and advertising). 606 Other research shows that Snapchat's daily active users are constantly using its product; compared to other apps, users are most likely to use Snapchat "right when I wake up," "before work/school," "during work/school," "after work/school," "on vacations," and "when I'm with others[.]" 607
- 454. Snap understands that its user experience must be immersive and all-encompassing in order to maximize its advertising revenue. Indeed, Snap recently admitted to its investors that its

<sup>&</sup>lt;sup>602</sup> Angela Moscaritolo, *Snapchat Adds 'Geofilters' in LA, New York*, PC Mag. (July 15, 2014), <a href="https://www.pcmag.com/news/snapchat-adds-geofilters-in-la-new-york">https://www.pcmag.com/news/snapchat-adds-geofilters-in-la-new-york</a>.

<sup>&</sup>lt;sup>603</sup> Snap Inc. Form 10-K at 18 (Dec. 31, 2022), <a href="https://d18rn0p25nwr6d.cloudfront.net/CIK-0001564408/c22ae9bd-7418-456e-82d4-48129de1df54.pdf">https://d18rn0p25nwr6d.cloudfront.net/CIK-0001564408/c22ae9bd-7418-456e-82d4-48129de1df54.pdf</a>.

<sup>&</sup>lt;sup>604</sup> Snap Inc. Form 10-K at 18 (Dec. 31, 2022), <a href="https://dl8rn0p25nwr6d.cloudfront.net/CIK-0001564408/c22ae9bd-7418-456e-82d4-48129de1df54.pdf">https://dl8rn0p25nwr6d.cloudfront.net/CIK-0001564408/c22ae9bd-7418-456e-82d4-48129de1df54.pdf</a>.

<sup>&</sup>lt;sup>605</sup> Snap Inc. Form 10-K at 18 (Dec. 31, 2022), <a href="https://d18rn0p25nwr6d.cloudfront.net/CIK-0001564408/c22ae9bd-7418-456e-82d4-48129de1df54.pdf">https://d18rn0p25nwr6d.cloudfront.net/CIK-0001564408/c22ae9bd-7418-456e-82d4-48129de1df54.pdf</a>.

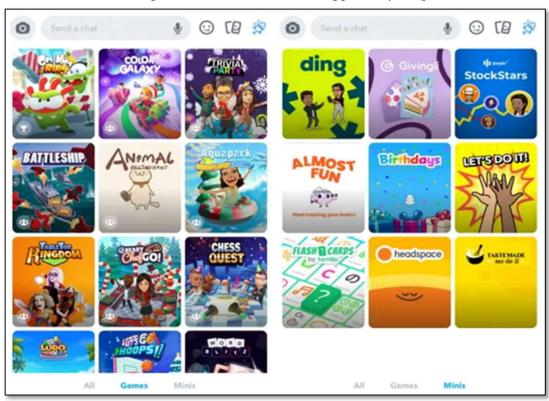
<sup>&</sup>lt;sup>606</sup> SNAP0000103 at 0120.

<sup>&</sup>lt;sup>607</sup> SNAP0000103 at 0113.

revenue could be harmed by, among other things, "a decrease in the amount of time spent on Snapchat, a decrease in the amount of content that our users share, or decreases in usage of our Camera, Visual Messaging, Map, Stories, and Spotlight platforms." <sup>608</sup>

### b. Snap promotes Snapchat to children.

- 455. Snap specifically promotes Snapchat to children because they are a key demographic for Snap's advertising business.
- 456. In its first post on its website, Snapchat observed that "[t]o get a better sense of how people were using Snapchat and what we could do to make it better, we reached out to some of our users. We were thrilled to hear that most of them were high school students who were using Snapchat as a new way to pass notes in class—behind-the-back photos of teachers and funny faces were sent back and forth throughout the day."609
- 457. As shown in this capture of a Snapchat feature page created by Snap, Snap uses bright colors, cartoonish designs, and other features that appeal to younger audiences.



<sup>&</sup>lt;sup>608</sup> Snap Inc. Form 10-K at 19 (Dec. 31, 2022), <a href="https://d18rn0p25nwr6d.cloudfront.net/CIK-0001564408/c22ae9bd-7418-456e-82d4-48129de1df54.pdf">https://d18rn0p25nwr6d.cloudfront.net/CIK-0001564408/c22ae9bd-7418-456e-82d4-48129de1df54.pdf</a>.

<sup>&</sup>lt;sup>609</sup> Team Snapchat, *Let's Chat*, Snapchat Blog at http://blog.snapchat.com (May 9, 2012), https://web.archive.org/web/20120518003029/http://blog.snapchat.com:80/.

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458. Similarly, in an October 2019 interview, Snap's CEO explained that "we've seen a lot of engagement with our 13-34 demographic, which for us is strategically a critical demographic, not only because that's a demographic that enjoys using new products but also because I think they represent, really, the future . . . So that's obviously been a group that's been really fun to build for, and really it started because those are our friends."610

459. Snap touts to advertisers its ability to use Snapchat to reach children. In a December 2022 statement to advertisers, Snap claimed that "Snapchat delivers on the emotions that Gen Z seeks and it does so consistently across the platform in areas like Discover, Stories and the Camera."611 To prove that, Snapchat "used a neuroscience measurement called Immersion to measure reactions to different brand messaging—specifically brand purpose messaging vs. nonbrand purpose messaging. Immersion captures attention and emotional resonance through variations in heart rate rhythm collected by smartwatches."612 Per Snapchat, "[a]ny brand or marketer can get on any app and start targeting Gen Z [emphasis added]. After all, Gen Z is digitally native. But to effectively connect and engage with this generation, that takes a different, more intentional type of platform- Snapchat."613

460. Advertisers have responded, pouring into Snapchat money clearly intended for advertising aimed at children. Brands like candy manufacturer Sour Patch Kids, children's toy store ToysRUs, and sugary beverage seller Kool-Aid have all run successful advertising campaigns through Snapchat, frequently using augmented reality tools developed in collaboration with Snapchat.

<sup>610</sup> Evan Spiegel, Co-Founder and CEO of Snap, Inc., Goldman Sachs, at 4:43-6:23. (Oct. 2, 2019), https://www.youtube.com/watch?v=PQiKv-GCQ-w.

<sup>611</sup> Snap for Business, What Does Gen Z Want From Brands? Dec. 15, 2022). https://forbusiness.snapchat.com/en-US/blog/what-does-gen-z-want.

<sup>612</sup> Snap for Business, What Does Gen Z Want From Brands? Dec. 15, 2022), https://forbusiness.snapchat.com/en-US/blog/what-does-gen-z-want

<sup>613</sup> Snap for Business, What Does Gen Z Want From Brands? Dec. 15, 2022), https://forbusiness.snapchat.com/en-US/blog/what-does-gen-z-want.



461. Snapchat's age verification systems are defective. For the first two years of its existence, Snap did not even purport to limit user access to those 13 or older.<sup>614</sup> Users were not required to input a date of birth when creating an account.<sup>615</sup>

462. In 2013, Snap belatedly introduced age limits (which, as explained below, it does not effectively enforce). At the same time, Snap launched a new feature called "Snapkidz" aimed at and designed to attract younger children users, while hedging against the potential user loss due to the new age limits. The Snapkidz feature allowed children under the age of 13 to take filtered photos, draw on them, save them locally on their devices, send them to others, and upload them to other apps. Although this version prevented children from sharing "Snaps" on the product, it nonetheless exposed children to Snapchat's features, which normalized and acclimatized children to using Snapchat. In addition, nothing prevented children from creating an unrestricted account

<sup>&</sup>lt;sup>614</sup> Team Snapchat, *iOS Update: Bug Fixes and More!*, Snapchat Blog (June 22, 2013), <a href="https://web.archive.org/web/20130627073951/http://blog.snapchat.com:80/">https://web.archive.org/web/20130627073951/http://blog.snapchat.com:80/</a>.

<sup>&</sup>lt;sup>615</sup> Team Snapchat, *iOS Update: Bug Fixes and More!*, Snapchat Blog (June 22, 2013), <a href="https://web.archive.org/web/20130627073951/http://blog.snapchat.com:80/">https://web.archive.org/web/20130627073951/http://blog.snapchat.com:80/</a>.

<sup>&</sup>lt;sup>616</sup> Team Snapchat, *iOS Update: Bug Fixes and More!*, Snapchat Blog (June 22, 2013), <a href="https://web.archive.org/web/20130627073951/http://blog.snapchat.com:80/">https://web.archive.org/web/20130627073951/http://blog.snapchat.com:80/</a>.

with a false date of birth on Snapchat and using the product outside the SnapKidz's limited features.<sup>617</sup>

- 463. The SnapKidz feature was discontinued in or around 2016. Snap now purports to prohibit users under the age of 13. But nothing prohibits the minor user from simply altering their birthdate during the same session where they were just denied an account for being an underage user. Snap could have implemented robust, effective age verification protocols. Instead, it has set up its business and product so that nothing is done to verify the age of its users or to enforce its age limitations. Snap could, but intentionally does not, verify the phone number, email address, or birthdate used to create accounts, and it allows users to create multiple accounts using the same email address or phone number.
- 464. Snap's executives have admitted that Snapchat's age verification "is effectively useless in stopping underage users from signing up to the Snapchat app." Not surprisingly, underage use is widespread. As of 2021, 13% of children ages 8-12 use Snapchat. 619
- 465. Once Snapchat is installed on a user's mobile phone, the product continues to download and install updates, design changes, and new features from Snapchat directly to its users.
- 466. Similarly, the absence of effective age-verification measures means that users who are older can claim to be children—which is an obvious danger to the actual children on Snap's product.

<sup>617</sup> See Larry Magid, Snapchat Creates SnapKidz – A Sandbox for Kids Under 13, Forbes (June 23, 2013), <a href="https://www.forbes.com/sites/larrymagid/2013/06/23/snapchat-creates-snapkidz-a-sandbox-for-kids-under-13/?sh=7c682a555e5a">https://www.forbes.com/sites/larrymagid/2013/06/23/snapchat-creates-snapkidz-a-sandbox-for-kids-under-13/?sh=7c682a555e5a</a>; Anthony Cuthbertson, Snapchat admits its age verification system does not work, Independent (Mar. 19, 2019), <a href="https://www.independent.co.uk/tech/snapchat-age-verification-not-work-underage-ageid-a8829751.html">https://www.independent.co.uk/tech/snapchat-age-verification-not-work-underage-ageid-a8829751.html</a>.

<sup>&</sup>lt;sup>618</sup> Isobel Asher Hamilton, *Snapchat admits its age verification safeguards are effectively useless*, Bus. Insider (Mar. 19, 2019), <a href="https://www.businessinsider.com/snapchat-says-its-age-verification-safeguards-are-effectively-useless-2019-3">https://www.businessinsider.com/snapchat-says-its-age-verification-safeguards-are-effectively-useless-2019-3</a>.

<sup>&</sup>lt;sup>619</sup> Victoria Rideout *et al.*, *Common Sense Census: Media use by tweens and teens*, 2021 at 5, Common Sense Media, <a href="https://www.commonsensemedia.org/sites/default/files/research/report/8-18-census-integrated-report-final-web">https://www.commonsensemedia.org/sites/default/files/research/report/8-18-census-integrated-report-final-web</a> 0.pdf.

# 3. <u>Snapchat is designed to addict children through psychological manipulation.</u>

467. Once Snap entices children to use its product, it uses a series of product features that are designed to addict children. As laid out below, those features can be broadly grouped into two categories that exploit techniques discussed earlier in this Complaint. The first are social metrics and other similar psychological manipulation techniques. The second are features designed to encourage endless passive consumption of content on the Snapchat product. These features, in tandem with each other and the other harmful features described throughout this section and Complaint, induce addiction, compulsive use, and other severe mental and physical harm to the child users of the Snapchat product, including Plaintiffs.

# a. <u>Snap designed Snapchat to drive compulsive use through a set of social metrics and other manipulation techniques that induce compulsive use.</u>

468. Snapchat includes a variety of social metrics—such as Snapscores, Snap Streaks, and Snap Awards—that reward users when they engage with Snapchat and punish them when they fail to engage with Snapchat. Internal research by Snap has found these psychological manipulation techniques are highly effective at instilling anxiety about not using Snapchat frequently enough—and competitor research has confirmed these features are addictive. In tandem with Intermittent and Variable Rewards ("IVR"), like push notifications and design choices that make it difficult to stop using the Snapchat product, these induce compulsive use of the product by children.

469. These manipulation techniques are so effective in part because Snapchat's disappearing messages themselves create a compulsion to engage with the Snapchat product. Because Snaps typically disappear within ten seconds of being viewed, users feel compelled to reply immediately. Snap activates the psychological desire to reciprocate the social gesture of sending a Snap. 620 Snapchat also tells users each time they receive a Snap by pushing a notification to the recipient's device. These notifications are designed to prompt users to open Snapchat repetitively, increasing the overall time spent on the app.

<sup>&</sup>lt;sup>620</sup> Nir Eyal, *The Secret Psychology of Snapchat*, Nir & Far (Apr. 14, 2015), https://www.nirandfar.com/psychology-of-snapchat/.

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### (i) Snapscores

470. Snapscores were one of the earliest features of the Snapchat product. Almost as soon as Snapchat launched, Snap gave users the ability to draw and color on Snaps and add a short text caption before sending. An Android version of the app, video sharing, and user profiles with "Snapscores" soon followed.<sup>621</sup>

471. Originally called "Hiscore," Snapscore keeps a running profile score based on a user's Snapchat activity levels, such as the number of Snaps sent and received or Stories posted.<sup>622</sup> The sole purpose of Snapscore is to increase product use and drive revenue.<sup>623</sup>



472. Although Snap does not disclose precisely how Snapscores work, sending and receiving a Snap increases the score by one point. Interacting with other product features provides additional points. A user's Snapscore is visible on their profile, serves as a signifier of the user's "worth," and encourages users to further engage with Snapchat's features to increase their score. Snapscores are important to users, especially young users, because they operate as a form of social validation, similar to an Instagram "Like." Google has reported millions of searches for "How to

<sup>621</sup> Snap Inc. Form S-1 Registration Statement (hereafter "Form S-1") at 91 (Feb. 2, 2017), https://www.sec.gov/Archives/edgar/data/1564408/000119312517029199/d270216ds1.htm; Katie Notopoulos, The Snapchat Feature That Will You're your Life, BuzzFeed News (Dec. 5, 2012),

<sup>622</sup> Snapchat Support, *What is a Snap Score*?, ("Your Snapchat score is determined by a supersecret, special equation...") <a href="https://support.snapchat.com/en-US/a/my-score">https://support.snapchat.com/en-US/a/my-score</a> ("Your Snapchat score is determined by a super-secret, special equation...").

<sup>&</sup>lt;sup>623</sup> Brad Barbz, \*2020 NEW \* *How To Increase Snapscore By Up To 1000 Per Minute On IOS And Android - Working 2020*, YouTube (Dec. 4, 2019), <a href="https://www.youtube.com/watch?v=Mo\_tajuofLA">https://www.youtube.com/watch?v=Mo\_tajuofLA</a>.

improve Snap score." YouTube contains numerous videos with titles like "How to Increase Snapchat Score Fast." 624

473. Snapscores reward users who post videos that are viewed extensively. This encourages many to use Snapchat in harmful and dangerous ways, to increase the virality of their videos and increase their Snapscore. As more users engage with and forward that video to others, its creator is awarded with an increased Snapscore. Snapchat's rewards incentivize this dangerous behavior, resulting too often in physical harm or humiliation in the obsessive pursuit of social significance.

### (ii) Trophies, Charms, and Stickers

- 474. Snap has also designed Snapchat to include user rewards, including trophies and other social recognition signals, similar to "Likes" on other apps. These features are highly addictive and drive compulsive use.
- 475. "Trophies" are emojis awarded for achieving engagement milestones or performing certain activities, such as increasing one's Snapscore, sending creative Snaps, or posting a live story. A user's "Trophies" are displayed in a "trophy box" viewable by their friends. Snap designed this feature to encourage users to share their videos and posts with the public, promote greater use of Snapchat, and deepen young users' addiction to and compulsive use of the product.
- 476. In 2020, Snap phased out Trophies and replaced them with "Charms." Unlike Trophies, where users were rewarded for unlocking individual accomplishments like sending 1,000 selfies, Charms reward users for achieving certain milestones in their relationship with other users. Typically, the more users interact with one another, the more Charms they unlock in their relationship. Charms are private and viewable only by users' mutual contacts.
- 477. For example, if two users are at the top of each other's friends list, meaning they exchange frequent Snaps, they may unlock a "BFF (Best Friends Forever)" Charm. Conversely, the "It's Been Forever" and "It's Been a Minute" Charms may be awarded to friends who are infrequently in contact, to prompt their engagement with one another on Snapchat. Although there

<sup>&</sup>lt;sup>624</sup> FozTech, *How to Increase Snapchat Score Fast!* (100% Works in 2023), YouTube (Oct. 1, 2019), <a href="https://www.youtube.com/watch?v=m7s0hvQdTok">https://www.youtube.com/watch?v=m7s0hvQdTok</a> (How to Increase Snapchat Score Fast has 4.2 million views as of January 10, 2023).

It's Been a Second

You and Mazza M

are a number of different Charms awarded for various reasons, all of them encourage user interaction, furthering engagement and buy-in to Snap's reward system. This in turn exacerbates social-comparison harms and undermines self-esteem.





478. Snap incorporates other product features that, like Charms and Trophies, serve no functional purpose, but make Snapchat more appealing and lead to excessive use by children and teens. For example, Snap has developed images called "Stickers" for users to decorate the pictures or videos they post. Snap also offers app-specific emojis and animations that users can apply to their photos or videos.

479. Snap designed each of these features to function as rewards for increased engagement, exploit underage users' desire for social validation, and ultimately compel them to use Snapchat excessively. Because many of these rewards and scores are visible to others, these features tap into adolescents' deep-seated need for acceptance. By exploiting this need, Snap increases time spent engaging with its product and thereby its profits.

### (iii) Snap Streak

480. The "Snap Streak" is unique to Snapchat and is an addictive feature "especially to teenagers." A Snap Streak is designed to measure a user's Snapchat activity with another user.

News (July 27, 2017), <a href="https://abcnews.go.com/Lifestyle/experts-warn-parents-snapchat-hook-teens-streaks/story?id=48778296">https://abcnews.go.com/Lifestyle/experts-warn-parents-snapchat-hook-teens-streaks/story?id=48778296</a>; Avery Hartmans, These are the sneaky ways apps like Instagram, Facebook, Tinder lure you in and get you 'addicted', Bus. Insider (Feb. 17 2018), <a href="https://www.businessinsider.com/how-app-developers-keep-us-addicted-to-our-smartphones-2018-1#snapchat-uses-snapstreaks-to-keep-you-hooked-13">https://www.businessinsider.com/how-app-developers-keep-us-addicted-to-our-smartphones-2018-1#snapchat-uses-snapstreaks-to-keep-you-hooked-13</a>; see generally Virginia Smart & Tyana Grundig, 'We're designing minds': Industry insider reveals secrets of addictive app trade, CBC (Nov. 3, 2017), <a href="https://www.cbc.ca/news/science/marketplace-phones-1.4384876">https://www.cbc.ca/news/science/marketplace-phones-1.4384876</a>; Julian

Two users achieve a Snap Streak when they exchange at least one Snap in three consecutive 24hour periods. When the Streak is achieved, users receive a fire emoji next to their profile avatar. Over time, users may be rewarded with additional emojis signifying their Streak. If users reach a Streak of 100 days, for example, each receives a 100 emoji.

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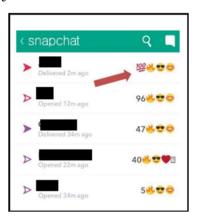
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Snapstreak! going for 8 days!



- 481. Snap Streak emojis are similar to Charms in that they reward users for interaction and are viewable only by mutual friends.
- 482. It is a matter of common knowledge in the social media industry that the Snap Streak product feature is designed to be addictive. Meta bluntly acknowledged as much in its internal documents, stating: "Streaks are a very important way for teens to stay connected. They are usually with your closest friends and they are addictive."626 Nonetheless, Snap continues to provide this feature to its adolescent users.
- 483. Worse still, to manufacture deeper addiction to its product, Snap sends notifications to users with an hourglass emoji when Streaks are about to expire—to create extra urgency, nudge users to keep their Streaks alive, and maintain a system where a user must "check constantly or risk missing out."627

Morgans, The Secret Ways Social Media is Built for Addiction, Vice (May 17, 2017), https://www.vice.com/en/article/vv5jkb/the-secret-ways-social-media-is-built-for-addiction. 626 Haugen 00008303 at 8307.

<sup>627</sup> Lizette Chapman, *Inside the Mind of a Snapchat Streaker*, Bloomberg (Jan. 30, 2017), https://www.bloomberg.com/news/features/2017-01-30/inside-the-mind-of-a-snapchat-streaker.

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484. This feature is particularly effective with teenage users since Streaks are "a vital part of using the app and their social lives as a whole." Some children become so obsessed with maintaining their Streaks that they give their friends access to their accounts when they may be away from their phone for a day or more. Aware of how important maintaining a Snap Streak is to its users, Snap has even launched a special form on its support website allowing users who lost their streak to petition to get it back.

485. Snap Streaks contribute to feelings of social pressure and anxiety when users lose or break a Streak. Researchers have found that losing a Streak can cause feelings of betrayal for some users, especially girls, who reported "negative" feelings when losing a Streak with one of their friends.<sup>631</sup>

486. In 2018, Snap conducted its own internal research on Snap Streaks, which found that over a third of users reported it was "extremely" or "very important" to keep a Streak going,

Avery Hartmans, *These are the sneaky ways apps like Instagram, Facebook, Tinder lure you in and get you 'addicted'*, Bus. Insider (Feb. 17, 2018), <a href="https://www.businessinsider.com/how-app-developers-keep-us-addicted-to-our-smartphones-2018-1#snapchat-uses-snapstreaks-to-keep-you-hooked-13">https://www.businessinsider.com/how-app-developers-keep-us-addicted-to-our-smartphones-2018-1#snapchat-uses-snapstreaks-to-keep-you-hooked-13</a>.

<sup>629</sup> Caroline Knorr, *How to resist technology addiction*, CNN (Nov. 9, 2017), <a href="https://www.cnn.com/2017/11/09/health/science-of-tech-obsession-partner/index.html">https://www.cnn.com/2017/11/09/health/science-of-tech-obsession-partner/index.html</a>; Jon Brooks, 7 *Specific Tactics Social Media Companies Use to Keep You Hooked*, KQED (June 9, 2017), <a href="https://www.kqed.org/futureofyou/397018/7-specific-ways-social-media-companies-have-you-hooked">https://www.kqed.org/futureofyou/397018/7-specific-ways-social-media-companies-have-you-hooked</a>.

<sup>&</sup>lt;sup>630</sup> Snapchat Support, Contact Form, <a href="https://support.snapchat.com/en-US/i-need-help?start=5695496404336640">https://support.snapchat.com/en-US/i-need-help?start=5695496404336640</a>.

<sup>&</sup>lt;sup>631</sup> Hristoya et al., "Why did we lose our snapchat streak?" Social media gamification and metacommunication. Computers in Human Behavior Reports, 5, 100172 (2022).

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<sup>632</sup> SNAP0000008.

633 See Snapchat Support, How do I delete my Snapchat account?, https://support.snapchat.com/en-US/a/delete-my-account1

and some users reported that the stress level to keep a Streak was "intolerable" or "large." Snap's users reported that Streaks are equally important to Likes on Instagram. 632

487. As this research demonstrates, Streaks are important to users. However, these design features do not enhance the communication function of the product. Instead, they exploit users' susceptibility to social pressure and to the compulsive accumulation of other rewards, including Snap Score points and Charms.

#### **Push Notifications** (iv)

488. In addition to Snapchat's in-app reward features, Snap also sends push notifications and emails to encourage addictive engagement and increase use. Notifications are triggered based on information Snap collects from, and about, its users. Snap "pushes" these communications to users excessively and at disruptive times of day. Snap has even designed the format of these notifications to pull users back onto its app by preying on their fear of missing out—never mind the consequences to their health and well-being.

#### (v) **Impediments to Discontinuing Use**

489. Snap has intentionally and defectively designed its products so child users face significant navigational obstacles and hurdles when trying to delete or deactivate their Snapchat accounts, despite the ease with which a user can create one. For example, when a user elects to delete their account, they cannot do so on demand. The data and the account are preserved for 30 days. In addition, after initiating the deletion process, the user is presented with a black screen depicting a crying emoji and a message that reads, "Your account will be deactivated, which means friends won't be able to contact you on Snapchat. You'll also lose any Chats you've saved and Snaps and Chats you haven't opened."633

490. This cumbersome process prioritizes user retention and continued use over the wellbeing of Snapchat's users.

# b. Snap's defective features are designed to promote compulsive and excessive use.

### (i) "Stories" and the "Discover" Interface

491. In October 2013, Snap added "Stories," a feature that generates a compilation of its users' designated photos and videos that expire in 24 hours and can be viewed an unlimited number of times by friends or anyone on Snapchat if the user sets the visibility setting to Everyone. Within eight months of launching the Stories feature, users were viewing more Stories per day than Snaps. Snaps.

492. Snap's Stories feature includes a running view count and list of viewers for each Story, both of which provide users with dopamine-triggering feedback that encourages users to make their Stories visible to everyone in order to increase the view count. The view count, view list, and ephemeral nature of Stories also reinforces the principle of reciprocity and compels users to monitor Stories, so they do not miss out.

493. In 2016, Snap updated the Stories feature to include recommendations based on an algorithm that considers "proximity, time, interestingness, or other such metrics." That same year, Snap introduced ads between Stories and updated Stories to include "Auto-Advance," a feature that starts a new Story automatically after the preceding one ends. This creates an endless cycle of consumption that Snap knows, or should know, is detrimental to users' mental health. Nevertheless, Snap designed and implemented this feature because it is proven to induce a flow

<sup>634</sup> Darrell Etherington, Snapchat Gets Its Own Timeline With Snapchat Stories, 24-Hour Photo & Video Tales, TechCrunch (Oct. 3, 2013), https://techcrunch.com/2013/10/03/snapchat-gets-its-own-timeline-with-snapchat-stories-24-hour-photo-video-tales/.

<sup>635</sup> Ellis Hamburger, *Surprise: Snapchat's most popular feature isn't snaps anymore*, The Verge (Jun. 20, 2014), <a href="https://www.theverge.com/2014/6/20/5827666/snapchat-stories-bigger-than-snaps-electric-daisy-carnival">https://www.theverge.com/2014/6/20/5827666/snapchat-stories-bigger-than-snaps-electric-daisy-carnival</a>

<sup>&</sup>lt;sup>636</sup> Snapchat, Inc., *Content Collection Navigation and Autoforwarding*, US 20170289234, USPTO (Mar. 29, 2016), <a href="https://patents.justia.com/patent/20170289234">https://patents.justia.com/patent/20170289234</a>.

<sup>&</sup>lt;sup>637</sup> James Vincent, Snapchat will start showing ads between your friends' stories, The Verge (Jun. 14, 2016), <a href="https://www.theverge.com/2016/6/14/11930386/snapchat-ads-api-stories">https://www.theverge.com/2016/6/14/11930386/snapchat-ads-api-stories</a>; Snapchat, Inc., Content Collection Navigation and Autoforwarding, US 20170289234, USPTO (Mar. 29, 2016), <a href="https://patents.justia.com/patent/20170289234">https://patents.justia.com/patent/20170289234</a>.

<sup>&</sup>lt;sup>638</sup> See, e.g., Gino Gugushvili et al., Facebook use intensity and depressive symptoms: a moderated mediation mode of problematic Facebook use, age, neuroticism, and extraversion at 3, BMC Psych. 10, 279 (2022), <a href="https://doi.org/10.1186/s40359-022-00990-7">https://doi.org/10.1186/s40359-022-00990-7</a>.

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state that increases product use, regardless of whether the use is healthy or enjoyable. Unsurprisingly, one study of over 2,000 UK residents found 68% of respondents who used Snapchat reported that "the platform prevented them from sleeping." 639

- Since then, Snap has built upon its Stories interface with "Discover," a feature that showcases a continuous feed of advertisements to Snapchat's captive audience. Using Discover, users may subscribe to an advertiser's "channel" and watch its Stories; as well as see what their friends are watching.
- 495. Both Stories and Discover encourage user engagement with Snapchat and increase the amount of time users spend using the product by making the product more addictive at the expense of users' mental health and well-being.

#### (ii) "Spotlight"

- In November 2020, Snap launched "Spotlight," a feature that pushes to users "an 496. endless feed" that Snap curates from its 300 million daily Snapchat users. 640 Spotlight functions and appears nearly identical to TikTok, with similar addictive qualities and harms. Snapchat's Spotlight feature allows users to make videos that anyone can view, and Snap pays users whose Spotlight videos go viral, thus serving as yet another reward system that encourages user engagement. After Snap introduced Spotlight, user time spent on the product increased by over 200%.641
- In February 2022, Snap CEO Evan Spiegel told investors that users are spending more time on Spotlight than almost any other aspect of Snapchat. A year prior, Snap announced "Spotlight Challenges," which provided users with cash prizes for creating Spotlight videos with specific lenses, sounds, or topics, further integrating the user into the Snap ecosystem. Snap claims

<sup>&</sup>lt;sup>639</sup> Frazer Deans, Curb Your Snapchat Addiction, https://www.wholesome.design/advent-2018/2curb-your-snapchat-addiction/.

<sup>&</sup>lt;sup>640</sup> Salvador Rodriguez, Snap is launching a competitor to TikTok and Instagram Reels, CNBC (Nov. 23, 2020), https://www.cnbc.com/2020/11/23/snap-launching-a-competitor-to-tiktok-andinstagram-reels.html.

<sup>&</sup>lt;sup>641</sup> See Snap Q4 Earnings Beat Estimates, User Growth Aids Top Line, Zacks Equity Research (Feb. 5, 2021), https://finance.yahoo.com/news/snap-q4-earnings-beat-estimates-153003950.html.

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<sup>2022),</sup> https://www.theverge.com/2022/2/14/22927656/snapchat-snap-stars-stories-ads.

<sup>&</sup>lt;sup>643</sup> See Vaterlaus et al., "Snapchat is more personal": An exploratory study on Snapchat behaviors and young adult interpersonal relationships, Computers in Human Behavior, 62, 594-601 (2016).

<sup>&</sup>lt;sup>644</sup> Kofoed et al., (2106) A snap of intimacy: Photo-sharing practices among young people on social media, First Monday 21(11), https://doi.org/10.5210/fm.v21i11.6905.

<sup>645</sup> Salvador Rodriguez, <u>Snapchat Finally Acknowledges the Existence of Sexting With 'Memories'</u> The latest app update includes a tool called "My Eyes Only" that lets you privately store sensitive photos and videos, Inc., (Jul. 6, 2016), <a href="https://www.inc.com/salvador-rodriguez/snapchat-memories-sexting.html">https://www.inc.com/salvador-rodriguez/snapchat-memories-sexting.html</a>.

502. Snap could, but does not, warn users, including children and teenagers, that Snaps may not necessarily disappear.

503. In addition, and especially for pre-teen users, Snaps are defective because Snap's parental controls are ill-equipped to mitigate the risks posed by this feature. As set forth below, even with parental controls activated, parents are unable to view a Snap's content and therefore cannot adequately protect their children and/or deter their children from engaging in dangerous behavior in conjunction with sending Snaps.

504. "My Eyes Only" is yet another defective feature of Snapchat. This feature enables and encourages users to hide harmful content from their parents in a special tab that requires a passcode. Content cannot be recovered from "My Eyes Only"—allegedly even by Snap itself. Snap designed "My Eyes Only" knowing it would likely be used to store potentially illegal and injurious photos and images like sexts and CSAM. 645 This dangerous product feature unreasonably increases the risk that Snapchat's adolescent users, many under age 13, will be targeted and sexually exploited and/or trafficked by child predators.

505. The content in "My Eyes Only" self-destructs if a user attempts to access the hidden folder with the wrong code. "My Eyes Only" has no practical purpose or use other than to hide potentially dangerous content from parents and/or legal owners of the devices used to access Snapchat. Moreover, while this information and evidence should be in Snap's possession and control, it has designed this feature in a way that causes the permanent loss of relevant, material, and incriminating evidence.

### b. Snapchat's "Snap Map" feature endangers children.

506. Snapchat also contains a feature called "Snap Map" that allows users to share their location with their followers (and the public) on an activity-level-based, color-coded heatmap. At all relevant times, this feature has been available to all users, including minors. Although users can disable "Snap Map," this is not a default setting.

507. Snap Map is an unreasonably dangerous feature for underage users because it provides strangers with their locations, exposing children and adolescents to potential harm. Researchers have also found that Snap Map causes feelings of sadness and anxiety for some users, as they jealously view their friends' locations. For young people especially, such social comparison often leads to distress and depression.

508. Snap Map also functions as a social metric. A report by 5Rights, a United Kingdom-based children's online safety advocacy group highlighted the experience of John, a 14 year old boy, who explained that "[h]aving more connections on Snapchat makes his Snap Map look more crowded, which he can then show off to people in real life and therefore appear more 'popular.'"<sup>647</sup>

### c. Snapchat's "Quick Add" feature endangers children.

- 509. Through a feature known as "Quick Add," Snap recommends new, sometimes random friends, similar to Facebook's "People You Might Know" feature. Suggestions are formulated using an algorithm that considers users' friends, interests, and location. Quick Add encourages users to expand their friend base to increase their Snapscore by interacting with an ever-expanding group of friends, which--in addition to expanding their time online--can result in exposure to dangerous strangers. Of particular concern, until 2022, Quick Add's suggestions included profiles for users Snap knew to be between the ages of 13-17, meaning that Quick Add could, and in fact did, recommend that a minor and adult user connect.
- 510. Criminal users interested in selling drugs to minors have utilized the Quick Add feature to find random friends interested in making a purchase.
- 511. Despite these dangers Snap designed Quick Add because it increases the odds that users will add friends, send more Snaps, and spend more time using Snapchat.
- 512. In 2022, Snap revised the Quick Add feature to limit the friend suggestions promoted to minor users. For those aged 13 to 17, Quick Add would only suggest friends who shared a certain number of common friends with the minor user. Snap did not disclose how many

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<sup>&</sup>lt;sup>646</sup> See Dunn et al., "Oh, Snap!": A Mixed-Methods Approach to Analyzing the Dark Side of Snapchat, The Journal of Social Media in Society, 9(2), 69-104 (2020).

<sup>&</sup>lt;sup>647</sup> 5Rights Foundation, Pathways: How digital design puts children at risk (July 2021), https://5rightsfoundation.com/uploads/Pathways-how-digital-design-puts-children-at-risk.pdf.

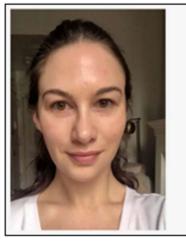
common friends must be shared by each user to satisfy this safety feature. Further, this modification to the Quick Add feature still does not prohibit the connection of minors with adults.

# d. <u>Snapchat's Lenses and Filters features promote negative appearance comparison.</u>

513. Snap also incorporates numerous custom-designed lenses and filters, which allow users to edit and overlay augmented-reality special effects and sounds on their Snaps. Many of Snapchat's lenses and filters change users' appearance and face, creating unrealistic, idealized versions that cause profound body image issues in teenagers, especially girls.

514. Examples of these features include the Smoothing Filter, which blurs facial imperfections and evens out skin tone; Bold Makeup, which adds makeup over the user's face, blurs imperfections, and evens out skin tone; Sunkissed and Cute Freckles, which adds freckles over the nose and cheeks, blurs imperfections, evens out skin tone, and adjusts skin color; Face and Body Mellow Glow, which smooths the face and body and adjusts skin color; and Fluffy Eyelashes, which alters the shape of the user's face by lifting their eyes and adding more pronounced cheek bones. The common theme among all of these filters is that they remove the subjects' perceived blemishes to create the perfect "selfie."



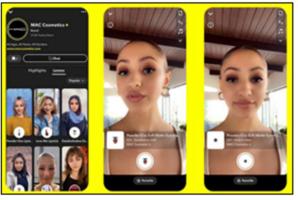




515. A 2017 study found that these features made Snapchat one of the worst social media products for the mental health of children and adolescents, behind only Instagram.<sup>648</sup> In recent years, plastic surgeons have reported an increase in requests for alterations that correspond to

<sup>&</sup>lt;sup>648</sup> Kara Fox, *Instagram worst social media app for young people's mental health*, CNN (May 19, 2017), <a href="https://www.cnn.com/2017/05/19/health/instagram-worst-social-network-app-young-people-mental-health/index.html">https://www.cnn.com/2017/05/19/health/instagram-worst-social-network-app-young-people-mental-health/index.html</a>.

Snapchat's filters. This has led researchers to coin the term "Snapchat Dysmorphia," in which the effect of Snapchat's filters triggers body dysmorphic disorder. The rationale underlying this disorder is that beauty filters on Snapchat create a "sense of unattainable perfection" that leads to self-alienation and damages a person's self-esteem. One social psychologist summarized the effect as "the pressure to present a certain filtered image on social media," which can certainly play into [depression and anxiety] for younger people who are just developing their identities."





- 516. Snap also created and promoted "smart filters" that allowed users to stamp date/time, temperature, battery life, altitude, and speed on their Snaps.<sup>652</sup> These filters utilize sensor data on users' devices to provide the desired filter stamp.
- 517. A particularly dangerous smart filter is the speed filter, which from 2013 to 2021 allowed users to record their real-life speed and overlay that speed onto Snaps. Snap knew, or should have known, that the speed filter served no purpose other than to motivate, incentivize, and/or encourage users to drive at dangerous speeds in violation of traffic and safety laws. Indeed,

<sup>&</sup>lt;sup>649</sup> Chen et al., Association Between Social Media and Photograph Editing Use, Self-esteem, and Cosmetic Surgery Acceptance, JAMA Facial Plastic Surgery, 2019; See also Nathan Smith & Allie Yang, What happens when lines blur between real and virtual beauty through filters, ABC News (May 1, 2021), <a href="https://abcnews.go.com/Technology/lines-blur-real-virtual-beauty-filters/story?id=77427989">https://abcnews.go.com/Technology/lines-blur-real-virtual-beauty-filters/story?id=77427989</a>.

<sup>&</sup>lt;sup>650</sup> Chen et al., Association Between Social Media and Photograph Editing Use, Self-esteem, and Cosmetic Surgery Acceptance, JAMA Facial Plastic Surgery, 2019; See also Nathan Smith & Allie Yang, What happens when lines blur between real and virtual beauty through filters, ABC News (May 1, 2021), <a href="https://abcnews.go.com/Technology/lines-blur-real-virtual-beauty-filters/story?id=77427989">https://abcnews.go.com/Technology/lines-blur-real-virtual-beauty-filters/story?id=77427989</a>.

<sup>&</sup>lt;sup>651</sup> Nathan Smith & Allie Yang, *What happens when lines blur between real and virtual beauty through filters*, ABC News (May 1, 2021), <a href="https://abcnews.go.com/Technology/lines-blur-real-virtual-beauty-filters/story?id=77427989">https://abcnews.go.com/Technology/lines-blur-real-virtual-beauty-filters/story?id=77427989</a>.

<sup>&</sup>lt;sup>652</sup> Karissa Bell, *Snapchat adds an altitude filter to show how high you are*, (Aug.19, 2016), <a href="https://mashable.com/article/snapchat-altitude-filter-how-to">https://mashable.com/article/snapchat-altitude-filter-how-to</a>.

soon after launching its speed filter, the feature became a viral game for users—particularly teenage users—to capture photos and videos of themselves driving at 100 miles-per-hour or more. Tragically, the quest to capture a 100 mile-per-hour Snap caused a number of fatal vehicle accidents involving teens and young adults.<sup>653</sup>

- 518. Snap knew, or should have known, its speed filter created an unreasonable risk of harm to its users and the public. Despite this knowledge, however, as well as pleas from the public to disable the filter, Snap refused to remove the filter from its application until 2021.<sup>654</sup>
- 519. By including features like lenses, cartoonish filters, and stamps to attract everincreasing numbers of children to use and engage with its product, Snap has knowingly created a product that leads to excessive use by children and teens and causes them to suffer harm.

# 5. <u>Snap has implemented ineffective and misleading parental controls, further endangering children.</u>

- 520. Snap has also designed and set up Snapchat with inadequate parental controls.
- 521. From Snapchat's launch in 2011 until August 2022, Snapchat had no parental controls even though its core user base was under the age of 18 and a significant number of those users were under the age of 13.
- 522. In August 2022, Snap introduced the "Family Center." The features and processes offered through the Family Center are woefully inadequate to protect teen and pre-teen users. The Family Center allows a parent or guardian to install Snapchat on their phone and then link to the child's account. The parent or guardian can then see who the child user is communicating with. However, the content of these communications remains hidden and still disappears after the allotted time. In addition, the Family Center does not allow a parent or guardian to block minors from

bitps://6abc.com/action-news-investigation-snapchat-fatal-car-crash-philadelphia/1196846/;
Manpreet Darroch, Snapchat and driving . . . you could be sending your last snap (Apr.25, 2016), http://www.youthforroadsafety.org/news-blog/news-blog-item/t/snapchat-and-driving-hellip-youcould-be-sending-your-last-snap; The Most Dangerous App on Your Phone, DistractedDriverAccidents.com, https://distracteddriveraccidents.com/the-most-dangerous-app-on-your-phone/.

<sup>&</sup>lt;sup>654</sup> Bobby Allyn, *Snapchat Ends 'Speed Filter' That Critics Say Encouraged Reckless Driving*, NPR (June 17, 2021), <a href="https://www.npr.org/2021/06/17/1007385955/snapchat-ends-speed-filter-that-critics-say-encouraged-reckless-driving">https://www.npr.org/2021/06/17/1007385955/snapchat-ends-speed-filter-that-critics-say-encouraged-reckless-driving</a>.

sending private messages, control their child's use or engagement with many of Snapchat's product features, control their child's use of Snapchat's geolocation feature, or control who their child may add to their friend list. Finally, the Family Center fails to help a parent monitor their child's account when the child has secretly created a Snapchat account without the parents' knowledge in the first place.

### 6. Snap facilitates the spread of CSAM and child exploitation.

- 523. Despite being marketed to and designed for children, Snapchat includes a number of features that promote and dramatically exacerbate sexual exploitation, the spread of CSAM, sextortion, and other socially maladaptive behavior that harms children. Snap knows or should have known that its product features are unsafe for children and that it fails to implement reasonable, child-protective safeguards. For example, by failing to age-restrict its Discover feature, Snapchat's algorithm has recommended inappropriate sexual content to adolescent users. By promoting the connection between minors and adults, it is facilitating child exploitation and predation. By failing to implement parental controls that give parents true control over their children's activity, Snap allows harmful interactions with predators to continue unnoticed.
- 524. Like the other Defendants, as a direct consequence of the child exploitation that occurs on its platform, Snapchat is tainted by illegal material that promotes and facilitates the continued sexual exploitation of minors. Snap receives value in the form of increased user activity for the dissemination of CSAM on its product.
- 525. Furthermore, Snapchat's disappearing-content design, while appealing to minors, makes it more difficult for parents to monitor their children's social-media activity. This feature also contributes to a sense of impunity for many users, encouraging and fomenting exploitation and predatory behavior, which has been observed in multiple empirical studies. According to these studies, Snapchat users believe their conduct is hidden and accordingly feel empowered to engage in criminal behavior through the product without fear of getting caught.

<sup>655</sup> Snapchat by the Numbers: Stats, Demographics & Fun Facts, Omnicore (Mar. 2, 2022), https://www.omnicoreagency.com/snapchat-statistics/.

- 526. These feelings are promoted by design. Snap intends for the product's disappearing messaging to entice users to share highly personal photos and information that many users would otherwise feel uncomfortable sharing on "higher-stake" apps. 656 In short, this design choice encourages and allows minors to share harmful, illegal, and sexually explicit images while providing predators with a vehicle to recruit victims. Studies have also found that the "close ties" generated between teenagers on Snapchat foster the conditions for grooming and other predatory behavior.
  - 527. As a result, Snapchat is one of the go-to products for sexual predators. 657
- 528. In 2014, Snap introduced "Snapcash," a peer-to-peer mobile payment service. Snapcash provided a way for users to pay for private content with little to no oversight. Snapcash enabled CSAM and other sexual exploitation, as users were paid with Snapcash to send, receive, create, publish, save, accept, or otherwise participate in CSAM. It also enabled predators to extort cash from adolescent users by threatening to disseminate CSAM to other users.
- 529. Snapcash was abruptly removed from Snapchat in 2018 as users were sending sexually explicit photos and using Snapcash for payment.<sup>659</sup>
- 530. Snapchat also allows users to voice or video call one another in the app. 660 This feature is dangerous when paired with the many others that permit easy access to minors by predators, such as Quick Add and Snap Map. It allows predators to call and video chat with minors in private, with virtually no evidence of what was exchanged. Predators use this function to identify children willing to add and speak with a stranger, and then prey on the child's vulnerabilities.

<sup>&</sup>lt;sup>656</sup> See Evelyn Lopez et al., The Gratifications of Ephemeral Marketing Content, the Use of Snapchat by the Millenial Generation and Their Impact on Purchase Motivation, Global Bus. Rev. (2021), <a href="https://journals.sagepub.com/doi/pdf/10.1177/09721509211005676">https://journals.sagepub.com/doi/pdf/10.1177/09721509211005676</a>.

<sup>&</sup>lt;sup>657</sup> See, e.g., Rebecca Woods, What Are The Dangers Of Snapchat To Avoid?, PhoneSpector (June 16, 2021), <a href="https://phonespector.com/blog/what-are-the-dangers-of-snapchat-to-avoid/">https://phonespector.com/blog/what-are-the-dangers-of-snapchat-to-avoid/</a>.

<sup>658</sup> Kurt Wagner, Snapchat to Let You Send Money to Friends, Thanks to Square, Vox, https://www.vox.com/2014/11/17/11632930/snapchat-to-let-you-send-money-to-friends-thanks-to-square.

<sup>&</sup>lt;sup>659</sup> Christian Hargrave, *Snapcash Goes Away After Excessive Feature Misuse*. App Developer Magazine (July 25, 2018), <a href="https://appdevelopermagazine.com/snapcash-goes-away-after-excessive-feature-misuse/">https://appdevelopermagazine.com/snapcash-goes-away-after-excessive-feature-misuse/</a>.

<sup>&</sup>lt;sup>660</sup> Snapchat Support, *How to Start a Video Chat on Snapchat*, <a href="https://support.snapchat.com/en-gB/a/video-chat#":~:text=You%20can%20Video%20Chat%20with.into%20a%20full%2Dscreen%20Chat.">https://support.snapchat.com/en-gB/a/video-chat#:~:text=You%20can%20Video%20Chat%20with.into%20a%20full%2Dscreen%20Chat.</a>

- 531. Collectively, these product features promulgate communication and conduct with a false sense of intimacy between users and encourage predators to use Snapchat to target children for grooming, sexual exploitation, sextortion, and CSAM.
- 532. In November 2019, a bipartisan group of Senators sent a letter to leading tech companies, including Snapchat. The letter sought answers about the online sexual grooming of children and CSAM detection technologies. <sup>661</sup> The following year, ParentsTogether, a national parent group, delivered a petition from 100,000 parents to Snap demanding that the company do more to "protect children from sexual abuse and exploitation" on Snapchat. <sup>662</sup> The petition listed numerous examples of widespread online sexual grooming of children, including: a high school coach in New Mexico who used Snapchat to extort sexual videos from several girls as young as fourteen; a Cleveland man who posed as a therapist and blackmailed a thirteen-year-old girl into sending him sexual videos and photos; and a Virginia man who was arrested for running a sextortion ring on Snapchat, coercing children into sending sexually explicit material. <sup>663</sup>
- 533. In response, Snap announced that by Fall of 2020, it would deploy technology in addition to Microsoft's PhotoDNA to help stop the spread of CSAM through its product.
- 534. By failing to utilize these technologies until late 2020, Snap harmed adolescent users as its product contributed to child exploitation, sextortion, and the spread of CSAM.
- 535. In addition, while Snapchat allows users to report harmful images or videos, they cannot specifically report CSAM that is sent to a user via direct messaging, including from another user's camera roll.
  - 536. Snapchat's disappearing messages cannot be reported at all.
- 537. While Snap states that it is using "technology to identify *known* illegal images and videos of CSAM and report them to NCMEC," it does not address how Snapchat's design

<sup>&</sup>lt;sup>661</sup> Letter to Sundar Pichai and 36 other Tech Companies by Senate Committee (Nov. 18, 2019), <a href="https://www.blumenthal.senate.gov/imo/media/doc/11.18.19%20-%20Google%20-%20CSAM.pdf">https://www.blumenthal.senate.gov/imo/media/doc/11.18.19%20-%20Google%20-%20CSAM.pdf</a>.

<sup>&</sup>lt;sup>662</sup> Snapchat: Prevent Pedophiles from Sharing Abuse Videos, <a href="https://parents-together.org/snapchat-petition">https://parents-together.org/snapchat-petition</a>.

<sup>&</sup>lt;sup>663</sup> Snapchat: Prevent Pedophiles from Sharing Abuse Videos, <a href="https://parents-together.org/snapchat-petition">https://parents-together.org/snapchat-petition</a>.

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contributes to the ongoing proliferation of CSAM materials and the sexual exploitation of its adolescent users.

- 538. Utilizing the data and information it collects about Snapchat's users, Snap could detect, report, and take actions to prevent instances of sexual grooming, sextortion, and CSAM distribution.
- 539. Despite receiving numerous reports regarding how its product's features contribute to child exploitation, Snap has elected to keep many of these features in place. 664 It has done so because removing them would significantly diminish Snapchat's popularity and negatively impact profits.
- 540. Notwithstanding these glaring flaws, Snap advertises and promotes its product as safe and fun. Snap's Vice President of Global Public Policy, Jennifer Stout, stated in written testimony to a Senate Subcommittee that Snap takes "into account the unique sensitivities and considerations of minors when we design products"665 when, in fact, Snap intentionally designed its product to promote compulsive and excessive use and help underage users conceal information from their parents. Stout claimed that Snap makes it harder for strangers to find minors when, in fact, Snapchat's "Quick Add" feature is responsible for introducing minors to complete strangers, and its "Snap Map" feature has enabled threats, exploitation, and location of minors by complete strangers. Likewise, Snap's Head of Global Platform Safety, Jacqueline Beauchere, represented to the public that "Snapchat is designed for communications between and among real friends; it doesn't facilitate connections with unfamiliar people like some social media platforms."666 But again, this is not true and/or historically was not the case.

<sup>&</sup>lt;sup>664</sup> See, e.g., Zak Doffman, Snapchat Has Become A 'Haven For Child Abuse' With its "Self-Destructing Messages', Forbes (May 26, 2019),

https://www.forbes.com/sites/zakdoffman/2019/05/26/snapchats-self-destructing-messages-havecreated-a-haven-for-child-abuse/?sh=411b8e1d399a.

<sup>665</sup> Snap's Senate Congressional Testimony - Our Approach to Safety, Privacy and Wellbeing, https://values.snap.com/news/senate-congressional-testimony-our-approach-to-safety-privacyand-wellbeing.

<sup>666</sup> Snap's Meet Our Head of Global Platform Safety, https://values.snap.com/news/meet-ourhead-of-global-platform-safety.

541. In addition, Snap knows or should have known, that its products facilitate and encourage the production, possession, distribution, receipt, transportation, and dissemination of millions of materials that exploit children and violate child pornography laws. Snap further knows, or should have known, that its product facilitates the production, possession, distribution, receipt, transportation, and dissemination of materials that depict obscene visual representations of the sexual abuse of children.

542. Upon information and belief, Snap has developed, or is developing, artificial intelligence technology that detects adult users of Snapchat who send sexually explicit content to children and receive sexually explicit images from children. This technology furnishes Snap with actual knowledge that a significant number of minor users of Snapchat are solicited to send, and do send, sexually explicit photos and videos of themselves to adult users in violation of 18 U.S.C. § 1591(a)(1)-(2).<sup>667</sup>

# 7. <u>Snap failed to adequately warn Plaintiffs about the harms its product causes or provide instructions regarding safe use.</u>

- 543. Since Snap's inception, it has failed to warn adolescent users about its products' physical and mental health risks. These risks include, but are not limited to, addiction, compulsive and excessive use, sexual exploitation by adult users, dissociative behavior, social isolation, and an array of mental health disorders like body dysmorphia, anxiety, depression, and insomnia.
- 544. Snap targets adolescent users via advertising and marketing materials distributed via digital and traditional media, including expensive advertisements placed during high-profile sporting events. Snap fails to warn the targets of these ads—often minors—about the physical and mental risks associated with using Snapchat.
- 545. Snap further fails to warn adolescent users during the product registration process. At account setup, Snap's product contains no warning labels, banners, or conspicuous messaging to adequately inform adolescent users of the known risks and potential physical and mental harms associated with usage of its product. Instead, Snap allows adolescent users to easily create an account (or multiple accounts) and fully access the product.

<sup>&</sup>lt;sup>667</sup> See SNAP0000001-SNAP0000002.

- 546. Snap's lack of adequate warnings continues after an adolescent has the Snapchat product. Snap does not adequately inform adolescent users that their data will be tracked, used to help build a unique algorithmic profile, and potentially sold to Snap's advertising clients, who will in turn use the data to target and profile the user.
- 547. Alarmingly, Snap also does not warn adolescent users before facilitating adult connections and interactions that adult predators use its product. It also fails to instruct adolescent users on ways to avoid unknown adults on Snap.
- 548. Snap also fails to warn adolescent users who exhibit problematic signs of addiction or are habitually and compulsively accessing the app. Instead, Snap utilizes push notifications to encourage engagement with Snapchat.
- 549. In addition, despite proactively providing adolescent users with countless filtering and editing tools, Snap does not warn its adolescent users regarding the mental health harms associated with those heavily filtered images.
  - 550. Snap also does not warn users that:
    - adult predators target children and teenagers for sexual exploitation, sextortion, and CSAM on Snap's product;
    - usage of its product can increase the risk of children being targeted and sexually exploited by adult predators;
    - usage of its product can increase risky and uninhibited behavior in children,
       making them easier targets for sexual exploitation, sextortion, and CSAM
       by adult predators; and,
    - d. end-to-end encryption and/or ephemeral nature of Snap's direct messaging product prevents the reporting of CSAM.
- 551. Snap's failure to properly warn and instruct adolescent users has proximately caused significant harm to Plaintiffs' mental and physical well-being, and other injuries and harms as set forth herein.
  - 552. Snap also fails to warn parents about all of the foregoing dangers and harms.

553. Snap's failure to adequately warn and instruct as set forth herein proximately caused 1 significant harm to Plaintiffs' mental and physical well-being, and other injuries and harms as set 2 3 forth herein. 4 D. FACTUAL ALLEGATIONS AS TO BYTEDANCE 554. Since its launch, TikTok has grown exponentially. In late 2021, its owner and creator 5 ByteDance publicly stated that TikTok had 1 billion active global users, up from 55 million in early 6 2018 and 700 million in mid-2020. 668 One internal marketing strategy document reported that as of 7 8 July 2020, TikTok had 95% market penetration in Mobile App Users/ smartphone population of users under 17.669 9 A large swath of TikTok's user base is comprised of American children. In July 10 555. 2020, TikTok reported that more than one-third of its 49 million daily users in the United States 11 were 14 or younger. 670 More recently, a 2022 Pew Research Center survey reported that 67% of 12 American teenagers (age 13-17) use TikTok, with most American teenagers (58%) using the 13 product daily. Among teenage TikTok users, a quarter say they use the site or app almost 14 constantly. 671 In another recent report, more than 13% of young users declared they "wouldn't want 15 to live without" TikTok. 672 16 556. TikTok's capture of the American youth market is no accident, but instead the result 17 of a carefully executed campaign. Early on, Alex Zhu, one of TikTok's creators, recognized that 18 "[t]eenagers in the U.S. [were] a golden audience" for this emerging social media product. 673 To 19 20 668 Jessica Bursztynsky, TikTok says 1 billion people use the app each month, CNBC (Sept. 27. 21 2021), https://www.cnbc.com/2021/09/27/tiktok-reaches-1-billion-monthly-users.html. 669 TIKTOK3047MDL-001-00000622 at \*27. 22 <sup>670</sup> Raymond Zhong & Sheera Frenkel, A Third of TikTok's U.S. Users May Be 14 or Under, Raising Safety Questions, N.Y. Times (Aug. 14, 2020), 23 https://www.nytimes.com/2020/08/14/technology/tiktok-underage-users-ftc.html. 24 <sup>671</sup> Emily Vogels et al., Teens, Social Media and Technology 2022, Pew Rsch. Ctr. (Aug. 10, 2022), https://www.pewresearch.org/internet/2022/08/10/teens-social-media-and-technology-25

2022/.

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<sup>&</sup>lt;sup>672</sup> Victoria Rideout et al., Common Sense Census: Media use by tweens and teens, 2021 at 31, Common Sense Media (2022), www.commonsensemedia.org/sites/default/files/research/report/8-18-census-integrated-report-final-web 0.pdf.

<sup>&</sup>lt;sup>673</sup> Paul Mozur, Chinese Tech Firms Forced to Choose Market: Home or Everywhere Else, N.Y. Times (Aug. 9, 2016), https://www.nytimes.com/2016/08/10/technology/china-homegrowninternet-companies-rest-of-the-world.html.

cash in on this gold, ByteDance implemented a series of product features designed to attract and addict young users. As Zhu explained in 2019, "[e]ven if you have tens of millions of users, you have to keep them always engaged." This engagement has come at the cost of young users' health.

## 1. <u>Background and overview of TikTok.</u>

- 557. In 2012, Beijing-based technologist Zhang Yiming paired up with an American venture capitalist, Matt Huang, to launch ByteDance and its first product Jinri Toutiao ("Today's Headlines"), which utilized A.I. to gather and present world news to users on a single feed.
- 558. Following the success of its first product, ByteDance created Douyin in 2016, a music-based app loosely modeled on the popular app Musical.ly. Musical.ly was a critical hit in the U.S. as American teens gravitated to the platform, which allowed users, including minor users, to create 15-second videos of themselves lip-syncing, dancing, or goofing around to popular songs and movie scenes, and then post them to a scrollable feed for other users to see.
- 559. In 2017, ByteDance launched TikTok, a version of Douyin for the non-Chinese market, and acquired Musical.ly, which by then boasted a user base of almost 60 million monthly active users, for \$1 billion. Nine months later, ByteDance merged its newly acquired app into its existing product, and a global version of TikTok was born.
- 560. Douyin is a version of TikTok that is exclusively for Chinese users. ByteDance's design of Douyin is profoundly different than TikTok. Douyin serves its Chinese users educational and patriotic content and limits their use to just 40 minutes per day. TikTok, in sharp contrast, has no usage limits and is designed to encourage addictive and compulsive use. Far from promoting educational content, TikTok's algorithm instead actively sends its young American users down a harmful rabbit hole of artificially filtered "ideal" body images and dangerous viral challenges.

<sup>674</sup> Biz Carson, How A Failed Education Startup Turned into Musical.ly, The Most Popular App You've Probably Never Heard Of, Bus. Insider (May 28, 2016), <a href="https://www.businessinsider.com/what-is-musically-2016-5">https://www.businessinsider.com/what-is-musically-2016-5</a> (emphasis added).

<sup>&</sup>lt;sup>675</sup> Sapna Maheshwari, *Young TikTok Users Quickly Encounter Problematic Posts, Researchers Say*, N.Y. Times (Dec. 14, 2022), <a href="https://www.nytimes.com/2022/12/14/business/tiktok-safety-teens-eating-disorders-self-harm.html">https://www.nytimes.com/2022/12/14/business/tiktok-safety-teens-eating-disorders-self-harm.html</a>.

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or school-themed television shows and movies.<sup>677</sup>

# 2. ByteDance intentionally encourages youth to use its product and then leverages that use to increase revenue. ByteDance has designed and aggressively marketed TikTok, the harmful and addictive version of Douyin, to attract young Americans. Like the other Defendants' products, TikTok depends on advertising revenue, which has boomed. TikTok was projected to receive \$11 billion in advertising revenue in 2022, over half of which is expected to come from the United States.<sup>676</sup> The initial iteration of TikTok allowed users to lip sync pop music by celebrities who appealed primarily to teens and tweens (e.g., Selena Gomez and Ariana Grande). It labeled folders with names attractive to youth (e.g., "Disney" and "school"); and included in those folders songs such as "Can You Feel the Love Tonight" from the movie "The Lion King," "You've Got a Friend in Me" from the movie "Toy Story," and other renditions covering school-related subjects

- ByteDance also specifically and intentionally excluded videos that would not appeal 564. to young Americans, instructing TikTok moderators that videos of "senior people with too many wrinkles" should not be permitted on users "For You" pages because such content was "much less attractive [and] not worth[] . . . recommend[ing]."<sup>678</sup>
- Even TikTok's sign-up process demonstrates that young users are what ByteDance values most. In 2016, the birthdate for those signing up for the app defaulted to the year 2000 (i.e., 16 years old).<sup>679</sup>

<sup>&</sup>lt;sup>676</sup> Jessica Bursztynsky, TikTok says 1 billion people use the app each month, CNBC (Sept. 27, 2021), https://www.cnbc.com/2021/09/27/tiktok-reaches-1-billion-monthly-users.html; Bhanvi Staija, TikTok's ad revenue to surpass Twitter and Snapchat combined in 2022, Reuters (Apr. 11, 2022), https://www.reuters.com/technology/tiktoks-ad-revenue-surpass-twitter-snapchatcombined-2022-report-2022-04-11/.

<sup>677</sup> Complaint for Civil Penalties, Permanent Injunction, and Other Equitable Relief ("Musical.ly Complaint") at p. 8, ¶¶ 26–27, *United States v. Musical.ly*, 2:19-cv-01439-ODW-RAO (C.D. Cal. Feb. 27, 2019) Dkt. # 1.

<sup>&</sup>lt;sup>678</sup> Sam Biddle et al., Invisible Censorship: TikTok Told Moderators to Suppress Posts by "Ugly" People and the Poor to Attract New Users, Intercept (Mar. 15, 2020). https://theintercept.com/2020/03/16/tiktok-app-moderatorsusers-discrimination/.

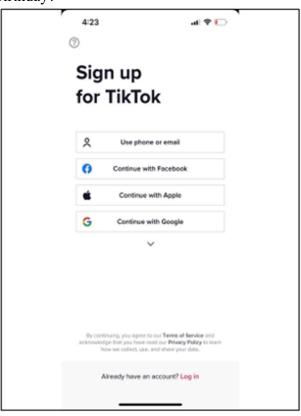
<sup>&</sup>lt;sup>679</sup> Melia Robinson, How to Use Musical.ly, The App With 150 million Users That Teens Are Obsessed With, Bus. Insider (Dec. 7, 2016), https://www.businessinsider.com/how-to-usemusically-app-2016-12.

# 3. ByteDance intentionally designed product features to addict children and adolescents.

566. TikTok's growth among young Americans has been further enabled by its defective age verification and parental control procedures, which allow children under 13 unfettered access to the app.

#### a. <u>TikTok's age-verification measures are defective.</u>

567. When a user first opens TikTok, they are prompted to "Login in to TikTok" or "Sign up" for an account using a phone number or email address. TikTok then asks, "When's your birthday?"





568. ByteDance does not verify the age that TikTok users report. Nor does it use any method to verify that users who acknowledge they are minors have the consent of their parents or legal guardians to use the product. In fact, at least as of 2020, TikTok still had not developed a company position on age verification.<sup>680</sup>

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<sup>&</sup>lt;sup>680</sup> TIKTOK3047MDL-001-00060941 at \*85 ("Minor Safety Policy & PnP," PowerPoint, January 2021).

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core" by recording and watching videos on TikTok. For that reason, experts state the app is "designed to fuel [kids'] interest in the grown-up version." 688

- 575. Moreover, users under 13 can easily delete their age-restricted accounts and sign up for an over-13 account on the same mobile device—without any restriction or verification—using a fake birthdate.
- 576. The absence of effective age verification measures also means that adult users claim to be children—with obvious dangers to the children on ByteDance's product.

#### b. <u>TikTok's parental controls are defective.</u>

- 577. Following the FTC settlement, ByteDance created a "Family Pairing" feature on TikTok. The supposed purpose of that feature was to allow parents to link their accounts to their children's accounts and enforce certain controls (such as screen time limits and restriction of "content that may not be appropriate for all audiences"). 689
- 578. "Family Pairing" also is supposed to allow parents to prevent their children from direct messaging other TikTok users. But ByteDance has designed TikTok's "Family Pairing" feature so that it is not mandatory for minor users. And to use it, a parent or guardian is forced to create their own TikTok account to pair it with their child's account. Further, the "Family Pairing" feature is available only on the TikTok app. It provides no protection when a child accesses TikTok through a web browser. Because this feature requires parents to know the name of their child's account to pair it, youth can easily evade the protections of the "Family Pairing" feature by creating anonymous accounts, again without parental approval or knowledge.
- 579. ByteDance further stymies parents' ability to supervise minors' use of TikTok by permitting minor users to block their parent's profile, post ephemeral videos called "Stories" that disappear after 24 hours, and post those stories to "Friends Only."
- 580. ByteDance could, but does not, adopt safety features that notify parents when minors are engaging excessively with the product and are using it during sleeping hours.

<sup>&</sup>lt;sup>688</sup> Leonard Sax, *Is TikTok Dangerous for Teens?*, Inst. Fam. Stud. (Mar. 29, 2022), https://ifstudies.org/blog/istiktok-dangerous-for-teens.

*TikTok Introduces Family Pairing*, TikTok Newsroom (April 15, 2020) <a href="https://newsroom.tiktok.com/en-us/tiktok-introduces-family-pairing">https://newsroom.tiktok.com/en-us/tiktok-introduces-family-pairing</a>.

581. Until January 13, 2021, ByteDance interfered with parental supervision and endangered children by defaulting all accounts, including those registered to children as young as 13, to "public." That allowed strangers to contact minor users regardless of age or location. ByteDance also intentionally and actively promoted these types of connections by suggesting accounts to follow through the "Find Friends" or "People You May Know" features.

- 582. Today, for users 16 and over, ByteDance still sets the default privacy setting for all registered accounts to "public," meaning that anyone can view a user's profile, on or off TikTok, request the user as a friend, or engage with the user's content.<sup>690</sup>
  - c. ByteDance intentionally designed TikTok's defective features and algorithms to maximize engagement using automatic content, time-limited experiences, intermittent variable rewards, reciprocity, and ephemeral content.
- 583. Like each of the other Defendants, ByteDance has designed and coded TikTok with features that foster addictive and compulsive use by youth, leading to a cascade of additional mental and physical injuries.
- 584. One of TikTok's defining features is its "For You" page (or "FYP"). According to ByteDance, it is "central to the TikTok experience and where most of our users spend their time." 691
- 585. TikTok's FYP uses ByteDance's powerful machine-learning algorithms to select content to feed users to maximize their engagement and thereby serve ByteDance's interests—as opposed to simply responding to searches by users. As one industry commentator explained, TikTok uses "a machine-learning system that analyzes each video and tracks user behavior so that it can serve up a continually refined, never-ending stream of TikToks optimized to hold [users']

<sup>&</sup>lt;sup>690</sup> See, e.g., Lauren E. Sherman et al., *The Power of the Like in Adolescence: Effects of Peer Influence on Neural and Behavioral Responses to Social Media*, 27(7) Psych. Sci. 1027–35 (July 2016), <a href="https://www.ncbi.nlm.nih.gov/pmc/articles/PMC5387999">https://www.ncbi.nlm.nih.gov/pmc/articles/PMC5387999</a>.

<sup>&</sup>lt;sup>691</sup> How TikTok recommends videos #ForYou, TikTok (June 18, 2020), https://newsroom.tiktok.com/en-us/howtiktok-recommends-videos-for-you.

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<sup>703</sup> TikTok Ads Break Through Better Than Tv and Drive Greater Audience Engagement, TikTok,

https://newsroom.tiktok.com/en-us/how-tiktok-recommends-videos-for-you.

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document observed that "the TikTok audience is fully leaned in." Marketing research commissioned by TikTok found that compared to other social media sites, TikTok users evidenced a higher frequency of rate per minute. TikTok boasted, "[o]ur algorithm and shorter video formats create continuous cycles of engagement, making TikTok the leading platform for Information Density."705

- 594. ByteDance also creates images and GIFs for users to incorporate into TikTok videos to keep users returning to the product. And ByteDance has acquired publishing rights to thousands of hours of music and video, which it provides its users to attach to the videos and pictures they post on TikTok.
- TikTok's powerful machine-learning algorithms dictate the content of each user's 595. FYP. An estimated 90-95% of the content viewed on TikTok comes from its algorithms (as opposed to user selection), the highest among Defendants' products. <sup>706</sup>
- 596. The algorithm encourages use of the product, regardless of whether that use is enjoyable or healthy. From TikTok's perspective, it doesn't matter whether you're engaging with a video because you're horrified or angry or upset—the engagement itself is the end goal.
- 597. As the algorithm continues to refine what users see, they are "more likely to encounter harmful content."<sup>707</sup> Indeed, TikTok's quest to monopolize user attention often forces users down "rabbit holes" of harmful content. Users end up in these rabbit holes, and become trapped in them, because TikTok has optimized its algorithm's design for retention and time spent on the app. <sup>708</sup> TikTok wants to keep users coming back as often as possible for as long as possible.

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<sup>&</sup>lt;sup>704</sup> TikTok Ads Break Through Better Than Tv and Drive Greater Audience Engagement, TikTok, https://www.tiktok.com/business/library/TikTokDrivesGreaterAudienceEngagement.pdf.

<sup>&</sup>lt;sup>705</sup> TikTok Ads Break Through Better Than Tv and Drive Greater Audience Engagement, TikTok, https://www.tiktok.com/business/library/TikTokDrivesGreaterAudienceEngagement.pdf.

<sup>&</sup>lt;sup>706</sup> Investigation: How TikTok's Algorithm Figures Out Your Deepest Desires, Wall St. J. (Jul. 21, 2021), https://www.wsj.com/video/series/inside-tiktoks-highly-secretive-algorithm/investigationhow-tiktok-algorithm-figures-out-your-deepest-desires/6C0C2040-FF25-4827-8528-2BD6612E3796.

<sup>&</sup>lt;sup>707</sup> Inside TikTok's Algorithm: A WSJ Video Investigation, Wall St. J. (July 21, 2021), https://www.wsj.com/articles/tiktok-algorithm-video-investigation-11626877477.

<sup>&</sup>lt;sup>708</sup> Ben Smith, *How TikTok Reads Your Mind*, N.Y. Times (Dec. 5, 2021), https://www.nytimes.com/2021/12/05/business/media/tiktok-algorithm.html.

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598. Once users are in a rabbit hole, it is extremely difficult to climb out. One user was shown a few anti-vaccination conspiracy theory videos on his FYP and commented on them in an attempt to refute the videos' claims. His feed was quickly overtaken with similar videos, and it took him months of intentional interaction with the app to purge this content from his FYP. <sup>709</sup> In general, escaping a rabbit hole requires a user to repeatedly and actively strategize ways to counter the algorithm, pitting individual users' David against TikTok's machine-learning Goliath.

599. The Wall Street Journal documented the pernicious operation of ByteDance's algorithms, as shown by a recent experiment. The experimenters used bots, each programmed with various interests such as sports, forestry, dance, astrology, and animals. They did not disclose these interests upon registration with TikTok. Instead, TikTok's algorithm quickly learned the assigned interests from the bots' behavior—that is, "by rewatching or pausing on videos" related to the bot's programmed interest.<sup>710</sup>

600. One bot watched 224 videos in 26 minutes, lingering over videos with hashtags for "depression" or "sad." The algorithm quickly refined its output. Afterward, 93% of the videos TikTok showed that bot were about depression or sadness. One post implored the bot to: "Just go. Leave. Stop trying. Stop pretending. You know it and so do they. Do Everyone a favor and leave."711

601. ByteDance's choices about how to design and structure its app—including choosing not to implement effective age gating and parental controls, in addition to choosing to design algorithms to maximize engagement through pushing extreme and outrageous content—go far beyond benignly organizing the content of others. Instead, they create an environment and experience suited to ByteDance's goal of maximizing ad revenues—an environment and experience that is unreasonably dangerous to the children and teens ByteDance targets.

<sup>&</sup>lt;sup>709</sup> Kaitlyn Tiffany, I'm Scared of the Person TikTok Thinks I Am, The Atlantic (June 21, 2021), https://www.theatlantic.com/technology/archive/2021/06/your-tiktok-feed-embarrassing/619257/

<sup>&</sup>lt;sup>710</sup> Inside TikTok's Algorithm: A WSJ Video Investigation, Wall St. J. (July 21, 2021), https://www.wsj.com/articles/tiktok-algorithm-video-investigation-11626877477.

<sup>&</sup>lt;sup>711</sup> Inside TikTok's Algorithm: A WSJ Video Investigation, Wall St. J. (July 21, 2021), https://www.wsj.com/articles/tiktok-algorithm-video-investigation-11626877477.

22 2021), <a href="https://www.wsj.com/articles/tiktok-algorithr">https://www.wsj.com/articles/tiktok-algorithr</a>
23 Rob Barry et al., How TikTok Serves Up Sex and

 602. In a follow-up experiment by the Wall Street Journal, bots were registered as users between 13 and 15 years-old. One of those bots, programmed to pause on videos referencing drugs, lingered briefly on "a video of a young woman walking through the woods with a caption" referring to "stoner girls." The next day, the algorithm showed the bot a video about a "marijuana-themed cake." Then, the "majority of the next thousand videos" that TikTok's algorithm produced "tout[ed] drugs and drug use," including marijuana, psychedelics, and prescription drugs.<sup>712</sup>

603. The algorithm immersed another bot—registered as a 13-year-old boy—into a rabbit hole of videos related to bondage and sex, including videos explaining, among other things, "how to tie knots for sex, recover from violent sex acts and discussing fantasies about rape." The bot simply searched for the term "onlyfans"—a site known for hosting adult entertainment—and watched a handful of videos in the results before returning to the FYP. The algorithm subsequently bombarded the bot with videos about sex and, as the bot lingered on those videos, the bot's feed became almost entirely dominated by sex-related videos. At one point, "more than 90 percent of [the] account's video feed was about bondage and sex."

604. The Wall Street Journal concluded "that through its powerful algorithms, TikTok can quickly drive minors—among the biggest users of the app—into endless spools of content about sex and drugs." In another follow-up experiment, the Wall Street Journal found that once TikTok's algorithm determined that the bots would rewatch videos related to weight loss, it "speedily began serving more, until weight-loss and fitness content made up more than half their feeds—even if the bot never sought it out."

<sup>&</sup>lt;sup>712</sup> Rob Barry et al., *How TikTok Serves Up Sex and Drug Videos to Minors*, Wall St. J. (Sept. 8, 2021), <a href="https://www.wsj.com/articles/tiktok-algorithm-sex-drugs-minors-11631052944">https://www.wsj.com/articles/tiktok-algorithm-sex-drugs-minors-11631052944</a>.

<sup>&</sup>lt;sup>713</sup> Rob Barry et al., *How TikTok Serves Up Sex and Drug Videos to Minors*, Wall St. J. (Sept. 8, 2021), <a href="https://www.wsj.com/articles/tiktok-algorithm-sex-drugs-minors-11631052944">https://www.wsj.com/articles/tiktok-algorithm-sex-drugs-minors-11631052944</a>.

<sup>714</sup> Rob Barry et al., *How TikTok Serves Up Sex and Drug Videos to Minors*, Wall St. J. (Sept. 8, 2021), <a href="https://www.wsj.com/articles/tiktok-algorithm-sex-drugs-minors-11631052944">https://www.wsj.com/articles/tiktok-algorithm-sex-drugs-minors-11631052944</a>.

<sup>&</sup>lt;sup>715</sup> Rob Barry et al., *How TikTok Serves Up Sex and Drug Videos to Minors*, Wall St. J. (Sept. 8, 2021), <a href="https://www.wsj.com/articles/tiktok-algorithm-sex-drugs-minors-11631052944">https://www.wsj.com/articles/tiktok-algorithm-sex-drugs-minors-11631052944</a>.

<sup>716</sup> Rob Barry et al., *How TikTok Serves Up Sex and Drug Videos to Minors*, Wall St. J. (Sept. 8,

<sup>2021), &</sup>lt;a href="https://www.wsj.com/articles/tiktok-algorithm-sex-drugs-minors-11631052944">https://www.wsj.com/articles/tiktok-algorithm-sex-drugs-minors-11631052944</a>.

717 Tawnell D. Hobbs, 'The Corpse Bride Diet': How TikTok Inundates Teens With Eating-

*Disorder Videos*, Wall St. J. (Dec. 17, 2021), <a href="https://www.wsj.com/articles/how-tiktok-inundates-teens-with-eating-disorder-videos-11639754848">https://www.wsj.com/articles/how-tiktok-inundates-teens-with-eating-disorder-videos-11639754848</a>.

605. Indeed, TikTok's algorithm recommended over 32,000 weight-loss videos over a two-month period, "many promoting fasting, offering tips for quickly burning belly fat and pushing weight-loss detox programs and participation in extreme weight-loss competitions." <sup>718</sup>

- 606. Alyssa Moukheiber, a treatment center dietitian, explained that TikTok's algorithm can push children into unhealthy behaviors or trigger a relapse of disordered eating.<sup>719</sup> Indeed, several teenage girls interviewed by the Wall Street Journal reported developing eating disorders or relapsing after being influenced by extreme diet videos TikTok promoted to them.<sup>720</sup>
- 607. Their experiences are not unique. Katie Bell, a co-founder of the Healthy Teen Project, explained that "the majority of her 17 teenage residential patients told her TikTok played a role in their eating disorders."<sup>721</sup>
- 608. Others, like Stephanie Zerwas, an Associate Professor of Psychiatry at the University of North Carolina at Chapel Hill, could not even recount how many of her young patients told her that "I've started falling down this rabbit hole, or I got really into this or that influencer on TikTok, and then it started to feel like eating-disorder behavior was normal, that everybody was doing that."<sup>722</sup>
- 609. In December 2022, the Center for Countering Digital Hate ("CCDH") conducted a similar study, creating TikTok accounts with a registered age of 13 in the United States, United Kingdom, Canada, and Australia.<sup>723</sup> For the first 30 minutes on the app, the accounts paused briefly

<sup>&</sup>lt;sup>718</sup> Tawnell D. Hobbs, *'The Corpse Bride Diet': How TikTok Inundates Teens With Eating-Disorder Videos*, Wall St. J. (Dec. 17, 2021), <a href="https://www.wsj.com/articles/how-tiktok-inundates-teens-with-eating-disorder-videos-11639754848">https://www.wsj.com/articles/how-tiktok-inundates-teens-with-eating-disorder-videos-11639754848</a>.

<sup>&</sup>lt;sup>719</sup> Tawnell D. Hobbs, *'The Corpse Bride Diet': How TikTok Inundates Teens With Eating-Disorder Videos*, Wall St. J. (Dec. 17, 2021), <a href="https://www.wsj.com/articles/how-tiktok-inundates-teens-with-eating-disorder-videos-11639754848">https://www.wsj.com/articles/how-tiktok-inundates-teens-with-eating-disorder-videos-11639754848</a>.

<sup>&</sup>lt;sup>720</sup> Tawnell D. Hobbs, *'The Corpse Bride Diet': How TikTok Inundates Teens With Eating-Disorder Videos*, Wall St. J. (Dec. 17, 2021), <a href="https://www.wsj.com/articles/how-tiktok-inundates-teens-with-eating-disorder-videos-11639754848">https://www.wsj.com/articles/how-tiktok-inundates-teens-with-eating-disorder-videos-11639754848</a>.

<sup>&</sup>lt;sup>721</sup> Tawnell D. Hobbs, 'The Corpse Bride Diet': How TikTok Inundates Teens With Eating-Disorder Videos, Wall St. J. (Dec. 17, 2021), <a href="https://www.wsj.com/articles/how-tiktok-inundates-teens-with-eating-disorder-videos-11639754848">https://www.wsj.com/articles/how-tiktok-inundates-teens-with-eating-disorder-videos-11639754848</a>.

<sup>&</sup>lt;sup>722</sup> Tawnell D. Hobbs, *'The Corpse Bride Diet': How TikTok Inundates Teens With Eating-Disorder Videos*, Wall St. J. (Dec. 17, 2021), <a href="https://www.wsj.com/articles/how-tiktok-inundates-teens-with-eating-disorder-videos-11639754848">https://www.wsj.com/articles/how-tiktok-inundates-teens-with-eating-disorder-videos-11639754848</a>.

<sup>&</sup>lt;sup>723</sup> *Deadly by Design*, Center for Countering Digital Hate (Dec. 2022), <a href="https://counterhate.com/wp-content/uploads/2022/12/CCDH-Deadly-by-Design\_120922.pdf">https://counterhate.com/wp-content/uploads/2022/12/CCDH-Deadly-by-Design\_120922.pdf</a>.

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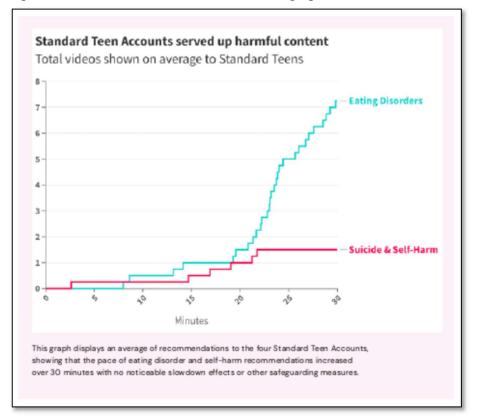
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27 28 on videos about body image and mental health and liked them. "Where researchers identified a recommended video matching one of the below categories, they viewed the video for 10 seconds and liked it. For all other videos, researchers would immediately scroll the For You feed to view the next video recommended by TikTok." TikTok's algorithm seized on this information and within minutes began recommending content about eating disorders and self-harm.

610. The CCDH report further illustrated TikTok's algorithms at work, noting that, for an account that liked content about body image and mental health, the algorithm recommended similar content every 39 seconds. As the 30 minutes went on, TikTok recommended more videos related to eating disorders, suicide, and self-harm, as the graph below shows.



TikTok's rabbit holes are particularly problematic for young people, who lack the 611. necessary impulse control to stop watching. The more the user engages by viewing or hesitating on a particular piece of content, the more TikTok's algorithms learn about the user. ByteDance uses this feature to exploit the vulnerabilities of children and teenagers, and addict them to its product.

<sup>724</sup> Tawnell D. Hobbs, 'The Corpse Bride Diet': How TikTok Inundates Teens With Eating-Disorder Videos, Wall St. J. (Dec. 17, 2021), https://www.wsj.com/articles/how-tiktok-inundatesteens-with-eating-disorder-videos-11639754848.

- 612. Indeed, ByteDance admits that its recommendation algorithm creates a "risk of presenting an increasingly homogeneous stream of videos."<sup>725</sup> As the above-referenced studies and experiments demonstrate, that homogeneous stream often includes harmful content, including posts about depression, self-harm, drugs, and extreme diets.
- 613. Rather than preventing children from falling down these harmful rabbit holes or encountering harmful content, ByteDance threw up its hands, insisting "[i]t is not TikTok's place to decide for people what is or is not 'appropriate' for them or their teens."<sup>726</sup>
- 614. ByteDance uses a series of interrelated design features that exploit known mental processes to induce TikTok's users to use the product more frequently, for more extended periods, and with more intensity (i.e., providing more comments and likes). ByteDance knows or should have known that children, whose brains are still developing, are particularly susceptible to these addictive features.
- 615. TikTok is defective in part because ByteDance designed the app so users cannot disable the auto-play function on the FYP.<sup>727</sup> As noted above, when a user opens the TikTok app or visits the TikTok website, the product immediately begins playing a video on the user's FYP. The user may request more videos with a simple upward swipe, and the product will deliver a seemingly endless content stream. If a user does not proceed from a video, it continues to play on an endless loop. The ability to scroll continuously induces a "flow-state" and distorts users' sense of time.
- 616. The TikTok app interface is designed with only a limited number of buttons and sections of the app for users to navigate, such that the design does not impede "flow."
- 617. The FYP also leverages principles of IVR to encourage compulsive usage, in the same fashion as Instagram Reels. A user swipes to receive the next video, and each swipe offers the prospect (but not the certainty) of dopamine-releasing stimuli.

<sup>&</sup>lt;sup>725</sup> *How TikTok recommends videos #ForYou*, TikTok (June 18, 2020), <a href="https://newsroom.tiktok.com/en-us/howtiktok-recommends-videos-for-you">https://newsroom.tiktok.com/en-us/howtiktok-recommends-videos-for-you</a>.

<sup>&</sup>lt;sup>726</sup> TIKTOK3047MDL-001-00060817.

<sup>&</sup>lt;sup>727</sup> 2 Best Ways You Can Turn off TikTok Autoplay, Globe Calls (Dec. 16, 2022), <a href="https://globecalls.com/2-best-ways-you-can-turn-off-tiktok-autoplay/">https://globecalls.com/2-best-ways-you-can-turn-off-tiktok-autoplay/</a>.

618. The cumulative effect of these features is addictive, compulsive engagement. As researchers at the Brown University School of Public Health explained, "the infinite scroll and variable reward pattern of TikTok likely increase the addictive quality of the app as they may induce a flow-like state for users that is characterized by a high degree of focus and productivity at the task at hand."

- 619. Dr. Julie Albright, a Professor at the University of Southern California, similarly explained that TikTok is so popular because users will "just be in this pleasurable dopamine state, carried away. It's almost hypnotic, you'll keep watching and watching." Users "keep scrolling," according to Dr. Albright, "because sometimes you see something you like, and sometimes you don't. And that differentiation—very similar to a slot machine in Vegas—is key."
- 620. Aza Raskin, the engineer who designed infinite scroll, described the feature as being "as if [social media companies are] taking behavioral cocaine and just sprinkling it all over your interface, and that's the thing that keeps you coming back and back and back." Because the infinite scroll does not "give your brain time to catch up with your impulses . . . you just keep scrolling."<sup>730</sup>
- 621. To reinforce this addictive experience, ByteDance intentionally omits the concept of time from their product, stripping information such as when a user uploaded a video from its endless stream of content. In the FYP, there is no way to discern how long ago the video was posted, or when the user who posted the video joined TikTok.
- 622. On at least some phones, TikTok is designed to cover the clock displayed at the top of user's iPhones, preventing them from keeping track of the time spent on TikTok.<sup>731</sup>

<sup>&</sup>lt;sup>728</sup> Sophia Petrillo, *What Makes TikTok So Addictive? An Analysis of the Mechanisms Underlying the World's Latest Social Media Craze*, Brown Undergraduate J. of Pub. Health (Dec. 13, 2021), <a href="https://sites.brown.edu/publichealthjournal/2021/12/13/tiktok/">https://sites.brown.edu/publichealthjournal/2021/12/13/tiktok/</a>.

John Koetsier, *Digital Crack Cocaine: The Science Behind TikTok's Success*, Forbes (Jan. 18, 2020), <a href="https://www.forbes.com/sites/johnkoetsier/2020/01/18/digital-crack-cocaine-the-science-behind-tiktoks-success/?sh=765d1b4178be">https://www.forbes.com/sites/johnkoetsier/2020/01/18/digital-crack-cocaine-the-science-behind-tiktoks-success/?sh=765d1b4178be</a>.

<sup>&</sup>lt;sup>730</sup> John Koetsier, *Digital Crack Cocaine: The Science Behind TikTok's Success*, Forbes (Jan. 18, 2020), <a href="https://www.forbes.com/sites/johnkoetsier/2020/01/18/digital-crack-cocaine-the-science-behind-tiktoks-success/?sh=765d1b4178be">https://www.forbes.com/sites/johnkoetsier/2020/01/18/digital-crack-cocaine-the-science-behind-tiktoks-success/?sh=765d1b4178be</a>.

<sup>&</sup>lt;sup>731</sup> Louise Matsakis, *On TikTok, There is No Time*, Wired (October 3, 2019), <a href="https://www.wired.com/story/tiktok-time/">https://www.wired.com/story/tiktok-time/</a>.

623. ByteDance has designed the app so that users can see, however, how many times a video was liked, commented on, or shared. So, the only thing users can quantify within the app is the approval or disapproval of others.

- 624. In June 2022, after receiving public criticism regarding its product's effects on people's mental health, ByteDance introduced various tools to purportedly encourage users to take a break from infinite scrolling, such as a "Take a Break" reminder and time-limit caps. ByteDance could but does not activate these tools by default. Even for minors, once they have exceeded 100 minutes of usage a day, TikTok only "reminds" them that these "Take a Break" tools exist upon opening the app, but does not automatically activate them by default.
- 625. In addition to the defective infinite scroll, ByteDance has designed TikTok so it has other design features that exploit social psychological impulses to induce children to use TikTok daily and for extended periods of time, adding to the product's addictive nature.
- 626. Several TikTok features actively encourage users to generate ephemeral photos and videos. This defect promotes compulsive use, because users risk missing the content posted by their friends and others if they do not check TikTok at least daily.
- 627. A TikTok user can, for example, post expiring "Stories," short videos that disappear after 24 hours. These videos do not otherwise appear in a user's feed. TikTok's live stream feature is similar.<sup>732</sup>
- 628. A relatively new feature, "TikTok Now," pushes daily notifications to users to share "authentic, real-time images or 10-second videos at the same time as your friends." ByteDance designed this feature so that once a user gets the notification, the user has three minutes to post an image or video. That user cannot view friends' "TikTok Now" posts without sharing one of their own, and posts submitted outside of the three-minute window are marked as "late." TikTok preserves a user's history in a calendar view, adding to the pressure to visit the app daily and when notified by TikTok to do so. ByteDance designed these defective features to increase

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<sup>&</sup>lt;sup>732</sup> Hilary Anderson, *Social media apps are 'deliberately addictive to users*, BBC (July 4, 2018), <a href="https://www.bbc.com/news/technology-44640959">https://www.bbc.com/news/technology-44640959</a>.

<sup>&</sup>lt;sup>733</sup> *TikTok Now*, TikTok, <a href="https://www.tiktok.com/creators/creator-portal/product-feature-updates/tiktok-now">https://www.tiktok.com/creators/creator-portal/product-feature-updates/tiktok-now</a>.

responsiveness to notifications and keep young users locked into the product, as they do not want to miss out on this perceived social activity.

- 629. Like "Snap Streaks," "TikTok Now" does not enhance the communication function of the product, but simply exploits young users' susceptibility to persuasive design, teenage social anxiety, and FOMO. ByteDance's insidious design of "TikTok Now" also employs point scoring and competition with others to drive frequent and continuous engagement by children, who otherwise risk checking in late and alienating other peers participating in the exchange.
- 630. Like the other Defendants' apps, ByteDance designed TikTok to leverage the principle of IVR by encouraging users to like, share, or reshare videos that others have created or posted. Receiving a "Like" or "Reshare" indicates that others approve of that user's content and satisfies their natural, developmentally predictable desire for acceptance. As discussed above, "Likes" activate the reward region of the brain and release dopamine to create a positive feedback loop. TikTok again and again, hoping for yet another pleasurable experience.
- 631. ByteDance also designed TikTok to use reciprocity to manipulate users into using the app. One example is the "Duet" feature, which allows users to post a video side-by-side with a video from another TikTok user. Users utilize "Duet" to react to the videos of TikTok content creators. ByteDance intends the response to engender a reciprocal response from the creator of the original video, inducing them to return to the app.
- 632. Another "core feature" of TikTok that ByteDance has pursued are "challenges," which are campaigns that compel users to create and post in TikTok certain types of videos, such as performing a dance routine or a dangerous prank. By fostering competition and the social rewards of posting a challenge video, ByteDance incentivizes users to engage with the product continuously.

Rasan Burhan & Jalal Moradzadeh, *Neurotransmitter Dopamine (DA) and its Role in the Development of Social Media Addiction*, 11(7) J. Neurology & Neurophysiology 507 (2020), <a href="https://www.iomcworld.org/openaccess/neurotransmitter-dopamine-da-and-its-role-in-the-development-of-social-media-addiction.pdf">https://www.iomcworld.org/openaccess/neurotransmitter-dopamine-da-and-its-role-in-the-development-of-social-media-addiction.pdf</a>.

<sup>&</sup>lt;sup>735</sup> Rasan Burhan & Jalal Moradzadeh, *Neurotransmitter Dopamine (DA) and its Role in the Development of Social Media Addiction*, 11(7) J. Neurology & Neurophysiology 507 (2020), <a href="https://www.iomcworld.org/openaccess/neurotransmitter-dopamine-da-and-its-role-in-the-development-of-social-media-addiction.pdf">https://www.iomcworld.org/openaccess/neurotransmitter-dopamine-da-and-its-role-in-the-development-of-social-media-addiction.pdf</a>.

- 633. Harmful and dangerous interactions are a foreseeable consequence of TikTok's engagement-maximization design. For example, numerous minor users have injured themselves or others participating in viral pranks to obtain rewards and increase the number of likes, views, and followers.
- 634. One such viral prank, "the Benadryl challenge," features a user filming themselves taking large quantities of Benadryl to cause hallucinations or induce an altered mental state. Other similar viral challenges include the "NyQuil Challenge," in which young people are encouraged to eat chicken cooked in NyQuil; the "Milk Crate Challenge," where adolescents climb atop a stack of milk crates and jump off; the "Penny Challenge," where young users are encouraged to plug a charger halfway into an outlet while holding a penny against the exposed prongs; and the "Blackout Challenge" where youth are encouraged to make themselves faint by holding their breath and constricting their chest muscles or restricting airflow with a ligature around their neck.
- 635. TikTok challenges have led to serious health complications, seizures, and death, with at least 12 children in the United States dying from the TikTok Blackout Challenge alone.<sup>736</sup>
- 636. As more users engage with a challenge video, the creator of the video is awarded increased "Likes," views, and followers. TikTok's reward features thus incentivize this dangerous behavior, resulting too often in physical harm or humiliation in the obsessive pursuit of social significance.<sup>737</sup>
- 637. ByteDance encourages businesses to create challenges as a form of marketing, explaining that challenges are "geared towards building awareness and engagement," and "research shows that they can deliver strong results" and increased return on ad spending "at every stage of the funnel." While ByteDance extolls the revenue potential from challenges, young users

<sup>736</sup> Quinn Nguyen, *Don't let your kids try these 9 dangerous TikTok trends!* https://cyberpurify.com/knowledge/9-dangerous-tiktok-trends/; Olivia Carville, *TikTok's Viral Challenges Keep Luring Young Kids to Their Deaths, Bloomberg* (Nov. 30, 2022)

https://www.bloomberg.com/news/features/2022-11-30/is-tiktok-responsible-if-kids-die-doing-dangerous-viral-challenges.

<sup>&</sup>lt;sup>737</sup> See TIKTOK3047MDL-001-00000813 ("The algorithm is designed to surface viral content, regardless of its source.").

<sup>&</sup>lt;sup>738</sup> Branded Hashtag Challenge: Harness the Power of Participation, TikTok for Business (Mar. 16, 2022), <a href="https://www.tiktok.com/business/en-US/blog/branded-hashtag-challenge-harness-the-power-of-participation">https://www.tiktok.com/business/en-US/blog/branded-hashtag-challenge-harness-the-power-of-participation</a>.

continue to face new and serious harms as the challenges' stakes grow even more extreme and dangerous.

#### d. <u>ByteDance's defective features include impediments to discontinuing use.</u>

- 638. Even if a user escapes the addictiveness of TikTok's design and decides to delete their account, ByteDance makes doing so a lengthy and complex undertaking. The deletion process is defectively designed to encourage users to retain their accounts, even if their stated reason for deletion is that the product is endangering their safety or health.
- 639. When a user selects the "Deactivate or delete account" in the "Account" section of the TikTok app, the user is presented an option: "Delete or deactivate?" Deactivating an account will preserve the user's data, but hide it from the product; deleting, on the other hand, will permanently delete all data associated with the account.
- 640. However, ByteDance designed TikTok so that deletion is not immediate. The data and account are preserved for 30 days, during which time the user can reactivate their account.
- 641. If a user selects the "Delete account permanently" option, the user is asked "Why are you leaving TikTok?" The user must select from the following list: (1) I'm leaving temporarily; (2) I'm on TikTok too much; (3) Safety or privacy concerns; (4) Too many irrelevant ads; (5) Trouble getting started; (6) I have multiple accounts; or (7) Another reason.
- 642. If a user selects "I'm on TikTok too much," ByteDance makes a last-ditch effort to retain the user by reminding the user that a limit can be set on the user's watch time on the product. If a user selects "Safety or privacy concerns," the user is provided a list of resources to "secure" the account. If the user selects "Another reason," a written explanation must be provided. The only option that does not provide or require further information is "I have multiple accounts." ByteDance isn't worried about users deleting merely one account if they already have multiple others.
- 643. Once a user selects a reason for deletion, the next screen prompts the user to download their TikTok data.
- 644. Before the user continues the deletion, the product requires the user to check a box at the bottom of the screen that says, "[b]y continuing, you reviewed your data request and wish to

continue deleting your account." This contrasts with the process of a user "agreeing" to the Terms of Service and Privacy Policy during the registration process, which does not require a separate confirmation.

- 645. Once the user confirms a desire to continue with the deletion process, the product takes the user to yet another screen, which yet again asks whether the user wants to "delete this account?" The text also explains that the account will be deactivated for 30 days, during which the user may reactivate the account, and after 30 days, the account and data associated with it will be permanently deleted. It goes on to warn that if a user deletes the account, the user will no longer be able to do many things in the app.
- 646. Once a user again confirms that they want to delete their account, TikTok requires validation with a 6-digit code sent to the telephone number or email address associated with the account. Only after the user receives and enters the code may they finally "delete" their account (after waiting 30 days).
- 647. ByteDance's account deletion process is inadequate for children attempting to escape its addictive and harmful product. Requiring a child to go through multiple steps, and offering alternatives, as well as a list of things they are giving up, is designed to convince them to change their mind. Moreover, requiring the user to maintain a deactivated account for 30 days, rather than deleting it on demand, increases the chance that an addicted user will relapse and return to the app.
- 648. ByteDance's intentionally cumbersome and defective deletion process prioritizes the retention of young users, and ad revenue that they generate, over their well-being.

#### e. <u>ByteDance's defective features inflict impossible image</u> <u>standards and encourage negative appearance comparison.</u>

649. ByteDance designed TikTok with image-altering filters that harm users. These filters allow children to artificially change their appearance, for example by lightening their skin and eyes, giving them glowing tan skin, or giving them larger lips or fluttering eyelashes.

650. Young people often then compare the filtered images to their real-life appearance, developing a negative self-image based on unrealistic, artificial images.<sup>739</sup> Many young girls use image-altering filters every day, harming their mental health. And those filters subconsciously make girls feel imperfect and ugly, "reduc[ing] their self-compassion and tolerance for their own physical flaws."<sup>740</sup>

651. So compelling is the desire to resemble more closely the filtered ideal that there are online tutorials explaining how to recreate certain filters using makeup.



- 652. Children's idealization of their filtered image is externally reinforced when the filtered images receive more likes, comments, and other interaction. Young people also compare these interaction "scores" to those of friends and celebrities who use filters, reinforcing the idea that beauty depends on matching a digital ideal.
- 653. But filters, retouch, and other editing tools available on TikTok often alter specific facial features, such as the shape of a person's eyes and lips, in ways that would require medical

<sup>&</sup>lt;sup>739</sup> Anna Haines, From 'Instagram Face' To 'Snapchat Dysmorphia': How Beauty Filters Are Changing The Way We See Ourselves, Forbes (Apr. 27, 2021 at 1:19 PM EDT), <a href="https://www.forbes.com/sites/annahaines/2021/04/27/from-instagram-face-to-snapchat-dysmorphia-how-beauty-filters-are-changing-the-way-we-see-ourselves/?sh=3c32eb144eff">https://www.forbes.com/sites/annahaines/2021/04/27/from-instagram-face-to-snapchat-dysmorphia-how-beauty-filters-are-changing-the-way-we-see-ourselves/?sh=3c32eb144eff</a>.

Anna Haines, From 'Instagram Face' To 'Snapchat Dysmorphia': How Beauty Filters Are Changing The Way We See Ourselves, Forbes (Apr. 27, 2021 at 1:19 PM EDT), <a href="https://www.forbes.com/sites/annahaines/2021/04/27/from-instagram-face-to-snapchat-dysmorphia-how-beauty-filters-are-changing-the-way-we-see-ourselves/?sh=3c32eb144eff">https://www.forbes.com/sites/annahaines/2021/04/27/from-instagram-face-to-snapchat-dysmorphia-how-beauty-filters-are-changing-the-way-we-see-ourselves/?sh=3c32eb144eff</a>.

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intervention to alter in real life. Children, particularly girls, are thus striving for a standard of beauty that is functionally impossible to achieve, with every TikTok filter creating a test that they are doomed to fail.

#### 4. ByteDance facilitates the spread of CSAM and child exploitation.

- 654. ByteDance has designed various TikTok features that promote and dramatically exacerbate sexual exploitation, the spread of CSAM, sextortion, and other socially maladaptive behavior that harms children.
- 655. TikTok's design features enable the spread of this illegal material, and it receives value in the form of increased user activity for disseminating these materials on the product.
- TikTok allows users to add a location to publicly shared videos of themselves.<sup>741</sup> 656. TikTok encourages the use of location services, "prompt[ing] [users] to turn on Location Services when [users] browse the For You feed."
- 657. By providing access to a child user's present physical location, ByteDance encourages predators to locate nearby children for purposes of sexual exploitation, sextortion, and CSAM.
- 658. ByteDance designed TikTok with a "Your Private Videos," feature, where users can create and store private videos that are only visible to the user, better known as "Post-in-Private" accounts, where adult predators store, create, post, and share CSAM. Within days of following a small number of "Post-in-Private" accounts, TikTok's algorithm begins recommending dozens of other "Post-in-Private" accounts to follow, making it easy for predators to view and share even more CSAM.742

<sup>741</sup> Location Information on TikTok, TikTok, https://support.tiktok.com/en/account-andprivacy/account-privacy-settings/location-services-on-tiktok.

<sup>742</sup> Location Information on TikTok, TikTok, https://support.tiktok.com/en/account-andprivacy/account-privacy-settings/location-services-on-tiktok.

	659.	These	accounts	are	nominally	private,	but	users	can	share	their	username	s and
passwo	ords with	other i	users to a	cces	s these priva	ate video	s. <sup>743</sup>	While	Byte	eDanc	e's us	er policy fo	rbids
sharing	g passwo	ords wit	h other us	sers,	TikTok's d	lesign me	eans	that it	is no	nethel	ess ve	ry easy to	do. <sup>744</sup>

- ByteDance designed TikTok to offer two-factor authentication but does not require 660. users to enable it. In fact, when a user creates a new account, the default setting disables the twofactor authentication.<sup>745</sup>
- 661. Furthermore, TikTok allows more than one device to be simultaneously logged into a single account, allowing multiple predators to use one "Post-in-Private" account simultaneously.
- ByteDance's "Post-in-Private" accounts feature also facilitate the grooming of 662. children and adolescents by adult predators. Adult predators can store CSAM videos in "Your Private Videos" and then show them to adolescent users as a grooming tool. Should adult predators convince adolescent users to create CSAM of themselves in the "Post-in-Private" accounts, the "Your Private Videos" feature makes it easy for the videos to be produced, uploaded, and stored.
- Another defective feature of TikTok is its livestream product, "TikTok LIVE." 663. Although ByteDance's policy restricts access for anyone under eighteen to "TikTok LIVE," TikTok's design, as discussed above, does not incorporate an age verification protocol, so it is easy for underage users to access this feature. 746
- Within "TikTok LIVE" is another feature called "LIVE Gifts" for "viewers to react and show their appreciation for [] LIVE content in real-time.<sup>747</sup> TikTok then awards "Diamonds" to LIVE creators based on the popularity of their content. "One way for creators to collect

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<sup>&</sup>lt;sup>743</sup> Gracelvnn Wan, These TikTok Accounts Are Hiding Child Sexual Abuse Material In Plain Sight, Forbes (Nov. 14, 2022) https://www.forbes.com/sites/alexandralevine/2022/11/11/tiktokprivate-csam-child-sexual-abuse-material/?sh=749d6cb63ad9.

<sup>744</sup> TikTok Terms of Service, https://www.tiktok.com/legal/page/us/terms-of-service/en.

<sup>&</sup>lt;sup>745</sup> How your email and phone number are used on TikTok, TikTok, https://support.tiktok.com/en/account-and-privacy/personalized-ads-and-data/how-your-phonenumber-is-used-on-tiktok.

<sup>746</sup> What is TikTok LIVE?, TikTok, https://support.tiktok.com/en/live-gifts-wallet/tiktoklive/what-is-tiktok-live.

<sup>747</sup> LIVE Gifts on TikTok, TikTok, https://support.tiktok.com/en/live-gifts-wallet/tiktok-live/livegifts-on-tiktok.

"Diamonds is to receive Gifts from viewers on [their] LIVE videos." Creators awarded "Diamonds" "may obtain a Reward Payment in money or in virtual items." <sup>748</sup>

- 665. ByteDance's design of the "LIVE Gifts" and "Diamonds" rewards greatly increases the risk of adult predators targeting adolescent users for sexual exploitation, sextortion, and CSAM. According to Leah Plunket, an assistant dean at Harvard Law School, "TikTok LIVE" is "the digital equivalent of going down the street to a strip club filled with 15-year-olds." "Livestreams on [TikTok] are a popular place for men to lurk and for young girls—enticed by money and gifts—to perform sexually suggestive acts." "750
- 666. Another of TikTok's defective features enables predators to communicate privately with youth, with virtually no evidence of what was exchanged. The private messaging or "Direct messaging" feature allows a user to send a direct private message to another user. Predators use these messages to identify children willing to respond to a stranger's message and then prey on the child's vulnerabilities.
- 667. Although Tiktok's features enable predators, TikTok does not have any feature to allow users to specifically report CSAM.<sup>751</sup>
- 668. Federal law mandates that ByteDance reports suspected CSAM to NCEMC under 18 U.S.C. § 2258A. To limit and avoid its reporting requirements under federal law, ByteDance purposely designed its products—which it knows are used by children, including children under 13—not to incorporate modern CSAM detection technology. This technology would be free for ByteDance to implement within its product design.

<sup>&</sup>lt;sup>748</sup> LIVE Gifts on TikTok, TikTok, <a href="https://support.tiktok.com/en/live-gifts-wallet/tiktok-live/live-gifts-on-tiktok">https://support.tiktok.com/en/live-gifts-wallet/tiktok-live/live-gifts-on-tiktok</a>.

Alexandra Levine, *How TikTok Live Became a Strip Club Filled with 15 Year Olds*, Forbes (Apr. 27, 2022), <a href="https://www.forbes.com/sites/alexandralevine/2022/04/27/how-tiktok-live-became-a-strip-club-filled-with-15-year-olds/?sh=5d6cf08d62d7">https://www.forbes.com/sites/alexandralevine/2022/04/27/how-tiktok-live-became-a-strip-club-filled-with-15-year-olds/?sh=5d6cf08d62d7</a>.

<sup>&</sup>lt;sup>750</sup> Alexandra S. Levine, *How TikTok LIVE Became 'A Strip Club Filled with 15-Year Olds*,' Forbes, <a href="https://www.forbes.com/sites/alexandralevine/2022/04/27/how-tiktok-live-became-a-strip-club-filled-with-15-year-olds/?sh=64c0447362d7">https://www.forbes.com/sites/alexandralevine/2022/04/27/how-tiktok-live-became-a-strip-club-filled-with-15-year-olds/?sh=64c0447362d7</a>.

<sup>&</sup>lt;sup>751</sup> Canadian Centre for Child Protection, *Reviewing Child Sexual Abuse Material Reporting Functions on Popular Platforms*, https://protectchildren.ca/pdfs/C3P ReviewingCSAMMaterialReporting en.pdf.

- 669. Furthermore, in violation of 18 U.S.C. § 2258A, ByteDance knowingly fails to report massive amounts of material in violation of 18 U.S.C. § 2256 and 18 U.S.C. § 1466A.
- 670. ByteDance knowingly fails to take feasible, adequate, and readily available measures to remove these contraband materials from its product in a timely fashion.
- 671. ByteDance made approximately 596 reports to NCMEC in 2019 and 22,692 reports in 2020.<sup>752</sup> However, ByteDance failed to report materials, including materials depicting Plaintiffs, violating the reporting requirements of 18 U.S.C. § 2258A in 2019.
- 672. Users have reported "Post-in-Private" CSAM videos to TikTok, and ByteDance responded that no violations of its policy were found. One user searched for and contacted multiple TikTok employees to sound the alarm that CSAM was being created and shared within TikTok's "Post-in-Private" accounts. This user did not receive a single response to her concerns. 753
- 673. ByteDance nonetheless continues to make false representations that they will "take immediate action to remove content, terminate accounts, and report cases to NCMEC and law enforcement as appropriate."<sup>754</sup>
- 674. ByteDance gains revenue for every daily user on TikTok in North America. Each user and their data are worth income, and ByteDance continues to benefit financially from predators who commit sexual abuse against children and/or share CSAM using ByteDance's product.

# 5. ByteDance failed to adequately warn Plaintiffs about the harms its product causes or to provide instructions regarding safe use.

675. Since TikTok's inception, ByteDance has failed to adequately warn young users about the physical and mental health risks its product poses. These risks include, but are not limited to, product abuse and addiction, sexual exploitation from adult users, dissociative behavior, damage to body image, social isolation, and a plethora of mental health disorders like body dysmorphia,

<sup>&</sup>lt;sup>752</sup> Community guidelines enforcement report, TikTok (2022), https://www.tiktok.com/transparency/en-us/community-guidelines-enforcement-2020-2/.

<sup>&</sup>lt;sup>753</sup> Gracelynn Wan, *These TikTok Accounts Are Hiding Child Sexual Abuse Material In Plain Sight*, Forbes (Nov. 14, 2022), <a href="https://www.forbes.com/sites/alexandralevine/2022/11/11/tiktok-private-csam-child-sexual-abuse-material/?sh=290dbfa63ad9">https://www.forbes.com/sites/alexandralevine/2022/11/11/tiktok-private-csam-child-sexual-abuse-material/?sh=290dbfa63ad9</a>

<sup>&</sup>lt;sup>754</sup> Protecting Against Exploitative Content, TikTok, <a href="https://newsroom.tiktok.com/en-us/protecting-against-exploitative-content">https://newsroom.tiktok.com/en-us/protecting-against-exploitative-content</a>.

eating disorders, anxiety, depression, insomnia, ADD/ADHD exacerbation, suicidal ideation, self-harm, suicide, and death.

- 676. ByteDance targets young users via advertising and marketing materials distributed throughout traditional as well as digital media, including other social media products. ByteDance fails to provide adequate warnings in advertising and marketing campaigns to potential adolescent consumers of the physical and mental harms associated with using TikTok.
- 677. ByteDance heavily advertises its product on YouTube and Snapchat, where it knows it can effectively reach younger users. In 2019, for example, 80 percent of TikTok's advertising spending was on Snapchat.<sup>755</sup>
- 678. One TikTok ad compiles viral videos featuring people of all ages and sets the video to the pandemic musical hit "Bored in the House," by a popular TikTok creator. The 15-second video, titled "It Starts On TikTok," notes, "if it's in culture, it starts on TikTok." The 15-second the importance of the U.S. teen market to TikTok, admitting that in China, "teenage culture doesn't exist" because "teens are super busy in school studying for tests, so they don't have the time and luxury to play social media apps." On the other hand, teen culture in the United States is "a golden audience."
- 679. Other advertisements ByteDance places on YouTube promote TikTok as a family-friendly product. For example, one commercial features parents impersonating their children, explaining that "parents roasting their kids is the best kind of family bonding." Another TikTok ad asks content creators what TikTok means to them. Responses include "family," "sharing special

<sup>&</sup>lt;sup>755</sup> *TikTok – Snapchat's Biggest Advertiser – What's the Strategy*, Media Radar (Feb. 24, 2020), <a href="https://mediaradar.com/blog/tiktok-snapchat-advertising-strategy/">https://mediaradar.com/blog/tiktok-snapchat-advertising-strategy/</a>.

<sup>&</sup>lt;sup>756</sup> TikTok, *It Starts on TikTok: Bored in the House*, YouTube (Sept. 9, 2020), https://www.youtube.com/watch?v=DWZCgkmcIjE.

<sup>&</sup>lt;sup>757</sup> Paul Mozur, *Chinese Tech Firms Forced to Choose Market: Home or Everywhere Else*, N.Y. Times (Aug. 9, 2016), <a href="https://www.nytimes.com/2016/08/10/technology/china-homegrown-internet-companies-rest-of-the-world.html">https://www.nytimes.com/2016/08/10/technology/china-homegrown-internet-companies-rest-of-the-world.html</a>.

<sup>&</sup>lt;sup>758</sup> Family Impressions, Compilation, TikTok's Official YouTube Page, <a href="https://www.youtube.com/watch?v=6EYzm25gW-s">https://www.youtube.com/watch?v=6EYzm25gW-s</a>.

moments with my daughter," and a featured appearance by well-known TikTok creator Addison Rae, who says TikTok represents "family and fun." <sup>759</sup>

- 680. ByteDance released another TikTok ad, part of the "It Starts on TikTok" ad campaign, and scheduled it to release on the linear TV, digital media, digital out-of-home, radio and TikTok's own social channels. The tagline for the campaign was "[1]oving all of you and the things you do. Celebrating you" and featured a series of viral clips of various cheerful scenes depicting people gathered with friends and family of ages.
- 681. ByteDance is also one of the biggest advertisers on Snapchat. In 2019, ByteDance accounted for 4.4% of Snapchat's advertising revenue.<sup>761</sup> ByteDance knows that advertising on Snapchat is an effective way to reach a young audience. Snap claims that its Snapchat product reaches 90% of people aged 13-24 years old, and 75% of 13-34 year olds in the United States.
- 682. Despite its funny, cheerful ads featuring smiling families and funny images, TikTok, as designed, presents serious risks to young users on the platform, through its distinctive and manipulative product features, including a lack of adequate age and identity verification tools, as well as inadequate parental controls.
- 683. ByteDance fails to adequately warn young users of these risks beginning with the first stages of the product registration process. At account setup, TikTok contains no warning labels, banners, or conspicuous messaging to adequately inform adolescent users of product risks, potential dangers, and physical and mental harm associated with usage of the product. Instead, ByteDance allows underage users to easily create an account (or multiple accounts) and fully access the product.

<sup>&</sup>lt;sup>759</sup> *TikTok Creators Share Their Thoughts About TikTok*, TikTok's Official YouTube Page <a href="https://www.youtube.com/watch?v=KAvEGBv7HVM">https://www.youtube.com/watch?v=KAvEGBv7HVM</a>.

<sup>&</sup>lt;sup>760</sup> Todd Spangler, *TikTok Launches Biggest-Ever Ad Campaign as Its Fate Remains Cloudy*, Variety (Aug. 10, 2020), <a href="https://variety.com/2020/digital/news/tiktok-advertising-brand-campaign-sale-bytedance-1234738607/">https://variety.com/2020/digital/news/tiktok-advertising-brand-campaign-sale-bytedance-1234738607/</a>.

<sup>&</sup>lt;sup>761</sup> Robert Williams, *TikTok is the biggest advertiser on Snapchat, study says*, MarketingDive (March 16, 2020), <a href="https://www.marketingdive.com/news/tiktok-is-the-biggest-advertiser-on-snapchat-study-says/574164/">https://www.marketingdive.com/news/tiktok-is-the-biggest-advertiser-on-snapchat-study-says/574164/</a>.

- 684. ByteDance's lack of appropriate warnings continues once a child has TikTok. ByteDance does not suitably inform child users that their data will be tracked, used to help build a unique algorithmic profile, and potentially sold to TikTok's advertising clients.
- 685. Alarmingly, ByteDance also does not adequately warn young users before facilitating adult connections and interactions that adult predators use its product.
- 686. ByteDance's failure to adequately warn young users about the risks of the product continues even if they display signs of addiction or habitual and compulsive use. Besides the disabled by default "Take a Break" reminder, ByteDance does not warn users when their screen time reaches harmful levels or when young users are accessing the product on a habitual basis.
- 687. Not only does ByteDance fail to adequately warn users about the risks associated with TikTok, but it also does not provide sufficient instructions on how children can safely use the product. A reasonable and responsible company would instruct children on best practices and safety protocols when using a product known to contain danger and health risks.
  - 688. ByteDance, however, fails to adequately warn users that:
    - a. sexual predators use its product to produce and distribute CSAM;
    - adult predators targeting children for sexual exploitation, sextortion, and
       CSAM are prevalent on ByteDance's product;
    - c. usage of its product can increase the risk of children being targeted and sexually exploited by adult predators;
    - d. usage of its product can increase risky and uninhibited behavior in children,
       making them easier targets to adult predators for sexual exploitation,
       sextortion, and CSAM; and,
    - e. end-to-end encryption and/or the ephemeral nature of ByteDance's direct messaging product prevents the reporting of CSAM.
- 689. ByteDance failed to adequately warn parents about all of the foregoing dangers and harms. ByteDance's failure to adequately warn and instruct as set forth herein has proximately caused significant harm to Plaintiffs' mental and physical well-being, and other injuries and harms as set forth herein.

689A. In addition, pursuant to Federal Rule of Civil Procedure 10(c), Plaintiffs adopt by reference the following paragraphs of the Complaint of the Division of Consumer Protection of the *State of Utah v. TikTok, Inc.*, No. 230907634, pending in the Third Judicial District for Salt Lake County, Utah (attached hereto as **Exhibit C**): 5, 26, 31-32, 37, 40-44, 49, 52, 79, 90-111, 115, 145-148.

#### E. FACTUAL ALLEGATIONS AS TO GOOGLE

- 690. Eric Schmidt, the former CEO of Google and more recently, Alphabet, YouTube's corporate parent, recently acknowledged the powerful, and purposeful, addictive effect of social media. Social media products are about "maximizing revenue," Mr. Schmidt said, and the best way to maximize revenue is to "maximize engagement." As Mr. Schmidt continued, in pursuit of their goal of maximizing engagement to increase revenues, social media products "play into the addiction capabilities of every human."<sup>762</sup>
- 691. Google's YouTube product is no exception. It includes specific, carefully calibrated features that are known to exploit the mental processes of its users to keep them engaged for as long, as frequently, and as intensely as possible. Google knows that children and teenagers who flock in droves to its YouTube product are particularly susceptible to these features. The impact of YouTube's addictive power on American youth has been devastating.

#### 1. Background and overview of YouTube.

- 692. YouTube is a social media product that allows users to post and consume countless hours of video content about virtually any topic imaginable. YouTube is available without any age verification feature or adequate parental controls, and comes pre-installed in many Smart-TVs, mobile devices, various digital media players like Roku, and video game consoles like PlayStation, Wii, X-box and Nintendo.
- 693. YouTube allows users to search for specific video content. It also employs a powerful algorithm that exploits detailed user information to target each individual user with hours upon hours of videos recommended by YouTube.

<sup>&</sup>lt;sup>762</sup> Issie Lapowsky, *Eric Schmidt: Social Media Companies 'Maximize Outrage' for Revenue*, Protocol (Jan. 6, 2022), <a href="https://www.protocol.com/bulletins/eric-schmidt-youtube-criticism">https://www.protocol.com/bulletins/eric-schmidt-youtube-criticism</a>.

executives-ignored-warnings-letting-toxic-videos-run-rampant.

https://www.youtube.com/playlist?list=PLirAqAtl h2r5g8xGajEwdXd3x1sZh8hC

voutube-stars-2018-markiplier-jake-paul-pewdiepie-and-more/?sh=7d909c3f909a.

your device, such as Wi-Fi access points, cell towers, and Bluetooth-enabled devices;"<sup>780</sup>

- 712. Google's privacy policy also indicates that, like other Defendants, it purchases data about its users from data brokers, which it euphemistically refers to as "trusted partners" or "marketing partners." 781
- 713. As with other Defendants, YouTube's collection and analysis of user data allows it to assemble virtual dossiers on its users, covering hundreds if not thousands of user-specific data segments. This, in turn, allows advertisers to micro-target marketing and advertising dollars to very specific categories of users, who can be segregated into pools or lists using YouTube's data segments. Advertisers purchase ad real estate space on users' feeds, which allow them to place the right ads in front of these micro-targeted segments of users--including children, both in the main YouTube frame and in the YouTube Kids product. Only a fraction of these data segments come from content knowingly designated by users for publication or explicitly provided by users in their account profiles. Instead, many of these data segments are collected by YouTube through surveillance of each user's activity while using the product and even when logged off the product. 782
- 714. As with Meta, Google's data policy does not inform users, and did not inform Plaintiffs, that the more time individuals spend using YouTube, the more ads Google can deliver and the more money it can make, or that the more time users spend on YouTube, the more YouTube learns about them, and the more it can sell to advertisers the ability to micro-target highly personalized ads.
- 715. Google's secret virtual dossiers on its users, including child users, fuel its algorithms. The company relies on this data—including data plainly reflecting use by children—to train its algorithms. A Google engineer explained in a 2014 presentation:

What do I mean by a training example? It's a single-user experience. On YouTube, perhaps it's that one [Thomas the Tank Engine] webpage my son saw six months ago, along with all the recommendations that we showed him. We also record the outcome to know whether the recommendations we made are good or

<sup>&</sup>lt;sup>780</sup> Information Google Collects. <a href="https://policies.google.com/privacy?hl=en#infocollect">https://policies.google.com/privacy?hl=en#infocollect</a>.

<sup>781</sup> Information Google Collects. <a href="https://policies.google.com/privacy?hl=en#infocollect">https://policies.google.com/privacy?hl=en#infocollect</a>.

<sup>782</sup> About Targeting for Video Campaigns, Google, https://support.google.com/youtube/answer/2454017?hl=en.

whether they're bad. That's a single training exercise. On a large property, you can easily get into hundreds of billions of these. 783

The engineer illustrated this with a slide, excerpted below, presenting how algorithmic analysis both structured the format of recommendations of Thomas the Tank Engine YouTube videos and provided information to inform algorithmic training through user engagement:



716. Through these and other efforts, YouTube has delivered massive amounts of advertising revenue to Google. In 2021 alone, YouTube generated about \$29 billion in revenue selling ads on its site.<sup>784</sup>

<sup>&</sup>lt;sup>783</sup> Alex Woodie, *Inside Sibyl, Google's Massively Parallel Machine Learning Platform, Datanami* (Jul. 17, 2014) <a href="https://www.datanami.com/2014/07/17/inside-sibyl-googles-massively-parallel-machine-learning-platform/">https://www.datanami.com/2014/07/17/inside-sibyl-googles-massively-parallel-machine-learning-platform/</a>.

<sup>&</sup>lt;sup>784</sup> Andrew Hutchinson, *YouTube Generated \$28.8 Billion in Ad Revenue in 2021*, Social Media Today (Feb. 2, 2021), <a href="https://www.socialmediatoday.com/news/youtube-generated-288-billion-in-ad-revenue-in-2021-fueling-the-creator/618208/">https://www.socialmediatoday.com/news/youtube-generated-288-billion-in-ad-revenue-in-2021-fueling-the-creator/618208/</a>; Jennifer Elias, *YouTube Is a Media Juggernaut That Could Soon Equal Netflix in Revenue*, CNBC (Apr. 27, 2021), <a href="https://www.cnbc.com/2021/04/27/youtube-could-soon-equal-netflix-in-revenue.html">https://www.cnbc.com/2021/04/27/youtube-could-soon-equal-netflix-in-revenue.html</a>.

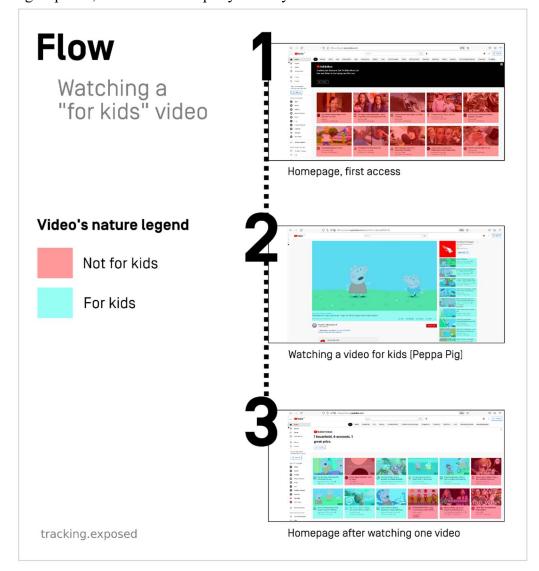
### 3. Google intentionally designed product features to addict children and adolescents.

717. Google devised and continues to employ interrelated product features to increase usage and maximize engagement by teenagers and children. Simply put, YouTube's product features are engineered to induce excessive use and to addict adolescents and children to the product.

# a. <u>Google's age-verification measures and parental controls are defective.</u>

- 718. Google's strategy to entrench minor users begins with access. The company purports to impose a minimum age requirement and claims to verify the age of its users. But those features are defective, as they do little to prevent children and teenagers from using the product.
- 719. Anyone with access to the Internet, regardless of age, can use YouTube and access every video available through the product without registering an account or verifying their age. YouTube does not even ask for age information before allowing users to consume YouTube videos.
- 720. A user needs an account to post content or like (or comment) on videos. But to get one, a user needs only enter a valid email address and a birthday. Google does nothing to verify the birthday entered by users in the U.S.—and the product freely permits users to change their birthdays in their account settings after creating an account.
- 721. YouTube's defective age verification feature means that Google fails to protect children from other product features discussed below that Google knows to be harmful to kids.
- 722. For example, for users 13-17, Google claims to disable YouTube's autoplay feature. However, that measure is virtually meaningless because children can use YouTube without logging into any account or by logging in but misreporting their age.
- 723. Even if children use YouTube Kids, that product contains many of the same defects YouTube does, including a harmful, manipulative algorithm, as alleged below.

724. Google cannot credibly claim that it is unaware of the fact and extent of youth usage of YouTube. Google's system can "identify children as being much younger than 13." According to Tracking Exposed, YouTube can rapidly identify a user as a child. <sup>786</sup>



725. Google engineers have publicly admitted YouTube's algorithm tracks user age. As Google engineers outlined in a 2016 paper on YouTube's recommendation system, "[d]emographic features are important for providing priors so that the recommendations behave reasonably for new users. The user's geographic region and device are embedded and concatenated. Simple binary and

<sup>&</sup>lt;sup>785</sup> Tracking Exposed, Report: Non-Logged-In Children Using YouTube at 6 (Apr. 2022), https://tracking.exposed/pdf/youtube-non-logged-kids-03July2022.pdf.

<sup>&</sup>lt;sup>786</sup> Tracking Exposed, Report: Non-Logged-In Children Using YouTube at 15, 18 (Apr. 2022), https://tracking.exposed/pdf/youtube-non-logged-kids-03July2022.pdf.

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continuous features such as the user's gender, logged-in state and age are input directly into the network as real values normalized to [0; 1]."<sup>787</sup>

726. The Tracking Exposed Report indicated that there was "strong evidence" that Google's systems continue to refine and develop a more precise estimate for under 18 users, but the product does not "redirect them to YouTube Kids." 788

## YouTube is defectively designed to inundate users with features b. that use intermittent variable rewards and reciprocity.

727. Google uses a series of interrelated design features that exploit known mental processes to induce YouTube's users to use the product more frequently, for more extended periods, and with more intensity (i.e., providing more comments and likes). Google knows children and adolescents, whose brains are still developing, are particularly susceptible to these addictive features.

728. Google designed its product so that when children and teenagers use it, they are inundated with interface design features specifically designed to dominate their attention and encourage excessive use. Every aspect of how YouTube presents the format of a given page with a video is structured to ensure unimpeded viewing of the videos, alongside download, like, and share buttons, plus recommendations for more videos to watch. The organization of these features is carefully calibrated to adjust to the space constraints of a user's device, such that minimal effort is needed to watch a video unimpeded. YouTube even has an ambient mode that uses dynamic color sampling so that the YouTube product adapts to the video being watched and the user is not distracted by the video's borders.<sup>789</sup>

Like the other Defendants, Google has designed YouTube with features that exploit neuropsychology to maximize the time users (including children) spend using the product.

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<sup>&</sup>lt;sup>787</sup> Paul Covington et al., *Deep Neural Networks for YouTube Recommendations*, Google (2016), https://storage.googleapis.com/pub-tools-public-publication-data/pdf/45530.pdf.

<sup>&</sup>lt;sup>788</sup> Tracking Exposed, Report: Non-Logged-In Children Using YouTube at 6, 19 (Apr. 2022), https://tracking.exposed/pdf/youtube-non-logged-kids-03July2022.pdf.

<sup>&</sup>lt;sup>789</sup> YouTube rolling out black dark theme, 'Ambient Mode,' and other video player updates (Oct. 24, 2022), https://9to5google.com/2022/10/24/voutube-ambient-mode/.

730. IVR features, such as notifications and likes, compel YouTube content creators and consumers, particularly children, to use the product habitually and excessively. For example, in order to create and upload content to YouTube, a user under 13 may submit a fictitious birthdate in order to gain access to posting privileges. Once the young user has a logged–in account, they are capable of receiving notifications and likes. For example, the logged in user can subscribe to various YouTube channels, which in turn will send them notifications from various channels they follow. Similarly, young content creators who upload videos to YouTube are able to track the likes received by the video. These features psychologically reward creators who upload videos to YouTube. As explained above, receiving a "Like" shows others' approval and activates the brain's reward region. Thus, users' ability to like content encourages creators to use the product compulsively, seeking additional pleasurable experiences.

- 731. Another YouTube defect is the design Google engineers deploy to induce "flow" state among users, which as described above is dangerous to children because it induces excessive use and poses a risk of addiction, compulsive use, and sleep deprivation.
- 732. YouTube uses two design features that induce flow state. The first is its panel of recommended videos. YouTube recommends videos both on the home page and on each video page in the "Up Next" panel. This panel pushes an endless stream of videos that YouTube's algorithm selects and "suggests" to keep users watching by teasing a pipeline of upcoming content.
- 733. The second feature is autoplay, which complements the Up Next panel and seamlessly takes users through the list of upcoming videos without users having to affirmatively click on or search for other videos. This constant video stream—comprised of videos recommended by YouTube's algorithm—is the primary way Google increases the time users spend using its product. This endless video succession induces users to enter a flow state of consumption, which is particularly dangerous for children.

<sup>&</sup>lt;sup>790</sup> See, e.g., Lauren E. Sherman et al., *The Power of the Like in Adolescence: Effects of Peer Influence on Neural and Behavioral Responses to Social Media*, 27(7) Psych. Sci. 1027–35 (July 2016), <a href="https://www.ncbi.nlm.nih.gov/pmc/articles/PMC5387999/">https://www.ncbi.nlm.nih.gov/pmc/articles/PMC5387999/</a>.

<sup>&</sup>lt;sup>791</sup> Recommended Videos, YouTube, <a href="https://www.youtube.com/howyoutubeworks/product-features/recommendations/">https://www.youtube.com/howyoutubeworks/product-features/recommendations/</a>.

734. In an April 2021 letter to YouTube CEO Susan Wojcicki, the House Committee on Oversight and Reform criticized the autoplay feature:

This places the onus on the child to stop their viewing activity, rather than providing a natural break or end point. Without that natural stopping point, children are likely to continue watching for long periods of time. <sup>792</sup>

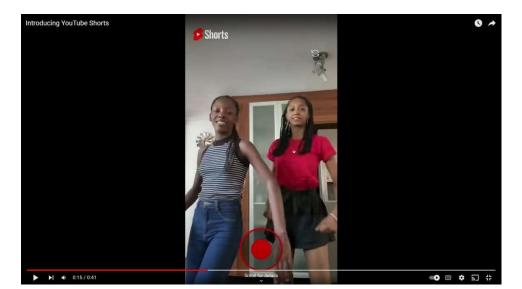
735. This defect is particularly acute for Google's recently launched YouTube Shorts. YouTube Shorts enables users to create short videos up to sixty seconds in length, in a full-screen format popularized by TikTok and copied by Instagram Reels. As in Reels and TikTok, Shorts are presented in an algorithmically generated feed; users can watch new videos by swiping up on their smartphones. Instead of presenting videos chronologically, they are organized in a manner to drive the most watch time, as dictated by the algorithm. Indeed, Google hired TikTok's North American head, Kevin Ferguson, and other TikTok engineers to develop YouTube Shorts. And much like those other products, the ability to scroll continuously through YouTube Shorts content induces a "flow-state," distorting users' sense of time and facilitating extended use.

736. An important target audience for YouTube Shorts is children. For example, YouTube Shorts features content, such as child "influencers," that appeals to children. YouTube Shorts also contains similar defects to other Defendants' short form products, including the ability to scroll continuously through YouTube Shorts, inducing a "flow-state" that distorts users' sense of time and facilitates extended use, and dangerous exploitation of "social comparison" techniques by promoting misleadingly idealized portrayals from influencers and others who are rewarded for posting popular material.

737. Almost immediately upon launch, Google began marketing YouTube Shorts to children. For example, Google launched an advertisement featuring images of children and teenagers (like in the screenshot below) engaging with the YouTube Shorts product.

<sup>&</sup>lt;sup>792</sup> Letter from Rep. Raja Krishnamoorthi, Chairman, Subcomm. on Economic and Consumer Policy, to Susan Wojcicki, CEO, YouTube (Apr. 6, 2021), <a href="https://oversightdemocrats.house.gov/sites/democrats.oversight.house.gov/files/2021-04-06.RK%20to%20Wojcicki-YouTube%20re%20YouTube%20Kids%20Content.pdf">https://oversightdemocrats.house.gov/sites/democrats.oversight.house.gov/files/2021-04-06.RK%20to%20Wojcicki-YouTube%20re%20YouTube%20Kids%20Content.pdf</a>,

<sup>&</sup>lt;sup>793</sup> Richard Nieva, *In the Age of TikTok, YouTube Shorts Is a Platform in Limbo*, Forbes (Dec. 20, 2022), <a href="https://www.forbes.com/sites/richardnieva/2022/12/20/youtube-shorts-monetization-multiformat/">https://www.forbes.com/sites/richardnieva/2022/12/20/youtube-shorts-monetization-multiformat/</a>.



738. Similarly, another advertisement for Shorts explains how creators on YouTube can keep revenue generated by their Shorts viewership, while an image of a video creator young enough to be in braces appears on screen.<sup>794</sup>



739. Shorts is one of YouTube's interrelated design features that exploit known mental processes to induce YouTube users to use the product more frequently, for more extended periods, and with more intensity (i.e., providing more comments and likes). Not surprisingly, given its

<sup>&</sup>lt;sup>794</sup> Made on YouTube: New ways to join YPP, Shorts Monetization & Creator Music. https://www.youtube.com/watch?v=h6TrvCV3NdU.

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copycat origin, the defects in Shorts replicate the defects in TikTok and Instagram Reels, discussed above. Google knows or should have known that children, whose brains are still developing, are particularly susceptible to such addictive features.

YouTube has monetized users' susceptibility to IVR by allowing creators who obtain more than a thousand subscribers with four-thousand valid public watch hours to qualify for the YouTube Partner Program. Once a creator obtains this elite status, they are rewarded with "Super Chat" and "Super Stickers"—special images or distinct messages that other users can purchase and place on a creator's channel. 795 Paid messages, including the amount donated, are visible to all users. And the more a user pays for these promotions, the more prominent and longer the image is displayed. Both features are intended to allow a user to show support for, or connect with, their favorite YouTube creators. Similar to the "Likes" feature, this paid support activates the reward center of the content creator's brain and releases dopamine while the creator is generating revenue for YouTube.

#### Google's algorithms are designed to maximize "watch time." c.

- 741. Google engineers algorithms to recommend videos to YouTube users.
- YouTube began building its' algorithms in 2008. 796 Its goal was to maximize how 742. long users spent watching YouTube videos.<sup>797</sup>
- 743. These algorithms select videos that populate the YouTube homepage, rank results in user searches, and push videos for viewers to watch through the "Up Next" feature.
- 744. YouTube designed its algorithms to manipulate users and induce them to use YouTube excessively.

<sup>&</sup>lt;sup>795</sup> YouTube Partner Program: How to Make Money on YouTube, https://www.youtube.com/intl/en\_us/creators/how-things-work/video-monetization/.

<sup>&</sup>lt;sup>796</sup> Cristos Goodrow, On YouTube's Recommendation System, YouTube (Sept. 15, 2021). https://blog.youtube/inside-youtube/on-youtubes-recommendation-system/.

<sup>&</sup>lt;sup>797</sup> Ben Popken, As Algorithms Take Over, YouTube's Recommendations Highlight a Human Problem, NBC (Apr. 19, 2018), https://www.nbcnews.com/tech/social-media/algorithms-takeover-voutube-s-recommendations-highlight- human-problem-n867596.

805 Manage Your Recommendations and Search Results, Google,

(Jan. 20, 2018), https://www.cnet.com/tech/services-and-software/youtube-ces-2018-neal-

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mohan/.

- 753. The algorithm also keeps users watching for longer periods. For instance, Mohan explained that mobile device users watch for more than 60 minutes on average per session "because of what our recommendations engines are putting in front of [them]."812
- 754. The algorithm is particularly effective at addicting teenagers to the product. In 2022, Pew Research Center found that "[a]bout three-quarters of teens visit YouTube daily, including 19% who report using the site or app almost constantly."<sup>813</sup>
- 755. A software engineer explained that the algorithm is "an addiction engine." He raised concerns with YouTube staff, who said they had no intention to change the algorithms. After all, the engineer explained, the algorithm works as intended: "it makes a lot of money." 815
- 756. Since users watch more than one billion hours of YouTube videos daily and approximately 70% of the time is spent on videos pushed to users by YouTube's "recommendation engine," Google's algorithms are responsible for hundreds of millions of hours users spend watching videos on YouTube each day. 816
- 757. The videos pushed out to users by Google's "recommendation engine" are more likely to be addictive and more likely to lead to harm. For example, "fear-inducing videos cause the brain to receive a small amount of dopamine," which acts as a reward and creates a desire to do something over and over. 817 That dopaminergic response makes it more likely that a user will watch the harmful video, which the algorithm interprets as signaling interest and preference. Former

<sup>812</sup> Joan E. Solsman, *YouTube's AI Is the Puppet Master over Most of What You Watch*, CNET (Jan. 20, 2018), <a href="https://www.cnet.com/tech/services-and-software/youtube-ces-2018-neal-mohan/">https://www.cnet.com/tech/services-and-software/youtube-ces-2018-neal-mohan/</a>

<sup>813</sup> Emily Vogels et al., *Teens, Social Media and Technology 2022*, Pew Rsch. Ctr. (Aug. 10, 2022), <a href="https://www.pewresearch.org/internet/2022/08/10/teens-social-media-and-technology-2022">https://www.pewresearch.org/internet/2022/08/10/teens-social-media-and-technology-2022</a>.

Mark Bergen, *YouTube Executives Ignored Warnings, Letting Toxic Videos Run Rampant*, Bloomberg (Apr. 2, 2019), <a href="https://www.bloomberg.com/news/features/2019-04-02/youtube-executives-ignored-warnings-letting-toxic-videos-run-rampant">https://www.bloomberg.com/news/features/2019-04-02/youtube-executives-ignored-warnings-letting-toxic-videos-run-rampant</a>.

<sup>815</sup> Mark Bergen, *YouTube Executives Ignored Warnings, Letting Toxic Videos Run Rampant*, Bloomberg (Apr. 2, 2019), <a href="https://www.bloomberg.com/news/features/2019-04-02/youtube-executives-ignored-warnings-letting-toxic-videos-run-rampant">https://www.bloomberg.com/news/features/2019-04-02/youtube-executives-ignored-warnings-letting-toxic-videos-run-rampant</a>.

<sup>&</sup>lt;sup>816</sup> See Joan E. Solsman, YouTube's AI Is the Puppet Master over Most of What You Watch, CNET (Jan. 10, 2018), <a href="https://www.cnet.com/tech/services-and-software/youtube-ces-2018-neal-mohan/">https://www.cnet.com/tech/services-and-software/youtube-ces-2018-neal-mohan/</a>.

<sup>&</sup>lt;sup>817</sup> Josephine Bila, *YouTube's Dark Side Could be Affecting Your Child's Mental Health*, CNBC (Feb. 13, 2018), <a href="https://www.cnbc.com/2018/02/13/youtube-is-causing-stress-and-sexualization-in-young-children.html">https://www.cnbc.com/2018/02/13/youtube-is-causing-stress-and-sexualization-in-young-children.html</a>.

https://www.wired.com/story/the-toxic-potential-of-voutubes-feedback-loop/. PLAINTIFFS' SECOND AMENDED MASTER COMPLAINT (PERSONAL INJURY)

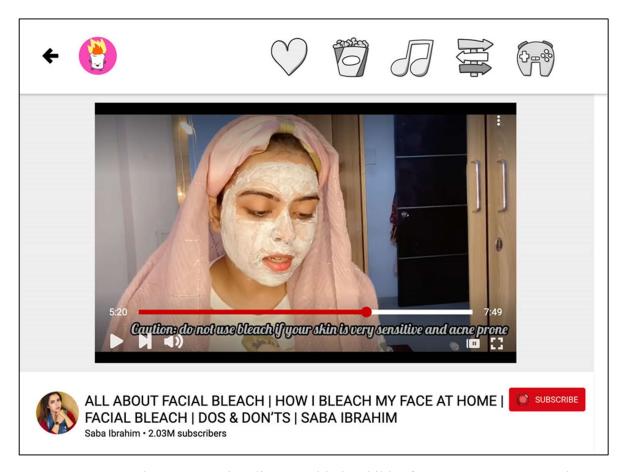
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822 Guillaume Chaslot, The Toxic Potential of YouTube's Feedback Loop, Wired (Jul. 13, 2019),

823 Guillaume Chaslot, The Toxic Potential of YouTube's Feedback Loop, Wired (Jul. 13, 2019),

https://www.wired.com/story/the-toxic-potential-of-youtubes-feedback-loop/.

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762. Amy Kloer, a campaign director with the child safety group Parents Together, spent an hour on her preschool-age child's YouTube Kids account and found videos "encouraging kids how to make their shirts sexier, a video in which a little boy pranks a girl over her weight, and a video in which an animated dog pulls objects out of an unconscious animated hippo's butt." Another parent recounted how YouTube Kids autoplay feature led her 6-year-old daughter to "an animated video that encouraged suicide."

763. These are not isolated examples. According to Pew Research Center, 46% of parents of children 11 or younger report that children encountered videos that were inappropriate for their age. 830 And kids do not "choose" to encounter those inappropriate videos—YouTube's algorithm—

<sup>&</sup>lt;sup>828</sup> Rebecca Heilweil, *YouTube's Kids App Has a Rabbit Hole Problem*, Vox (May 12, 2021), <a href="https://www.vox.com/recode/22412232/youtube-kids-autoplay">https://www.vox.com/recode/22412232/youtube-kids-autoplay</a>

<sup>&</sup>lt;sup>829</sup> Rebecca Heilweil, *YouTube's Kids App Has a Rabbit Hole Problem*, Vox (May 12, 2021), <a href="https://www.vox.com/recode/22412232/youtube-kids-autoplay">https://www.vox.com/recode/22412232/youtube-kids-autoplay</a>

<sup>&</sup>lt;sup>830</sup> Brooke Auxier et al., *Parenting Children in The Age of Screens*, Pew Rsch. Ctr. (July 28, 2020), <a href="https://www.pewresearch.org/internet/2020/07/28/parental-views-about-youtube/">https://www.pewresearch.org/internet/2020/07/28/parental-views-about-youtube/</a>.

837 Lesley McClurg, After Compulsively Watching YouTube, Teenage Girl Lands in Rehab for 'Digital Addiction', PBS (May 16, 2017), https://www.pbs.org/newshour/health/compulsively-

watching-youtube-teenage-girl-lands-rehab-digital-addiction.

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online."<sup>838</sup> Three weeks later, she "down[ed] a bottle of Tylenol." She landed in rehab for digital addiction due to her compulsive YouTube watching.<sup>839</sup>

766. Those experiences are not unique. Mental health experts have warned that YouTube is a growing source of anxiety and inappropriate sexual behavior among kids under 13 years old. Natasha Daniels, a child psychotherapist, described treating children between 8 and 10 years old, who were "found doing sexual things: oral sex, kissing and getting naked and acting out sexual poses."840 This kind of behavior "usually indicates some sort of sexual abuse."841 Previously, Daniels would typically "find a child who has been molested himself or that an adult has been grooming the child from abuse."842 But "in the last five years, when I follow the trail all the way back, it's YouTube and that's where it ends."843

767. Daniels has also seen increased rates of anxiety among children using YouTube. And because of that anxiety, those children "exhibit loss of appetite, sleeplessness, crying fits, and

<sup>838</sup> Lesley McClurg, *After Compulsively Watching YouTube, Teenage Girl Lands in Rehab for 'Digital Addiction'*, PBS (May 16, 2017), <a href="https://www.pbs.org/newshour/health/compulsively-watching-youtube-teenage-girl-lands-rehab-digital-addiction">https://www.pbs.org/newshour/health/compulsively-watching-youtube-teenage-girl-lands-rehab-digital-addiction</a>.

<sup>&</sup>lt;sup>839</sup> Lesley McClurg, *After Compulsively Watching YouTube, Teenage Girl Lands in Rehab for 'Digital Addiction'*, PBS (May 16, 2017), <a href="https://www.pbs.org/newshour/health/compulsively-watching-youtube-teenage-girl-lands-rehab-digital-addiction">https://www.pbs.org/newshour/health/compulsively-watching-youtube-teenage-girl-lands-rehab-digital-addiction</a>.

<sup>&</sup>lt;sup>840</sup> Josephine Bila, *YouTube's Dark Side Could be Affecting Your Child's Mental Health*, CNBC (Feb. 13, 2018), <a href="https://www.cnbc.com/2018/02/13/youtube-is-causing-stress-and-sexualization-in-young-children.html">https://www.cnbc.com/2018/02/13/youtube-is-causing-stress-and-sexualization-in-young-children.html</a>.

<sup>&</sup>lt;sup>841</sup> Josephine Bila, *YouTube's Dark Side Could be Affecting Your Child's Mental Health*, CNBC (Feb. 13, 2018), <a href="https://www.cnbc.com/2018/02/13/youtube-is-causing-stress-and-sexualization-in-young-children.html">https://www.cnbc.com/2018/02/13/youtube-is-causing-stress-and-sexualization-in-young-children.html</a>.

<sup>&</sup>lt;sup>842</sup> Josephine Bila, *YouTube's Dark Side Could be Affecting Your Child's Mental Health*, CNBC (Feb. 13, 2018), <a href="https://www.cnbc.com/2018/02/13/youtube-is-causing-stress-and-sexualization-in-young-children.html">https://www.cnbc.com/2018/02/13/youtube-is-causing-stress-and-sexualization-in-young-children.html</a>.

<sup>&</sup>lt;sup>843</sup> Josephine Bila, *YouTube's Dark Side Could be Affecting Your Child's Mental Health*, CNBC (Feb. 13, 2018), <a href="https://www.cnbc.com/2018/02/13/youtube-is-causing-stress-and-sexualization-in-young-children.html">https://www.cnbc.com/2018/02/13/youtube-is-causing-stress-and-sexualization-in-young-children.html</a>.

features/recommendations/#signals-used-to-recommend-content.

849 Jessica C. Levenson et al., The Association Between Social Media Use and Sleep Disturbance

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Among Young Adults, 85 Preventive Med. 36–41 (Apr. 2016), https://www.sciencedirect.com/science/article/abs/pii/S0091743516000025. PLAINTIFFS' SECOND AMENDED MASTER COMPLAINT - 224 -

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the parts of the brain responsible for executive functions, like making conscious choices and planning ahead."850

- 771. Google's algorithm also promotes the creation of and pushes children towards extremely dangerous prank or "challenge" videos, which often garner thousands of "Likes," adding to the pressure chidren feel to participate. 851 For example, the YouTube algorithm repeatedly pushed 10-year-old MDL plaintiff K.L.J. to videos of a viral prank called the "I Killed Myself Prank," in which children pretend to have committed suicide to record their loved ones' reactions. When K.L.J. eventually participated in the prank and tried to pretend to hang himself, he accidentally did hang himself, suffering brain damage as a result. The neurological and psychological techniques by which Google, like other Defendants, fosters excessive, addictive use of YouTube in turn foster watching "challenge" videos.
- Even though Google knew or should have known of these risks to its youth users, Google's product lacks any warnings that foreseeable product use could cause these harms.
- And despite all the evidence that YouTube's design and algorithms harm millions 773. of children, Google continues to manipulate users and compel them to use the product excessively, to enhance Google's bottom line. As a result, young people are confronted with more and more extreme videos, often resulting in significant harm.

## YouTube's defective features include impediments to d. discontinuing use.

As with other Defendants, Google has intentionally and defectively designed its 774. products so that adolescent users, including Plaintiffs, face significant navigational obstacles and hurdles when trying to delete or deactivate their accounts, in contrast to the ease with which users can create those accounts.

<sup>850</sup> Josephine Bila, YouTube's Dark Side Could be Affecting Your Child's Mental Health, CNBC (Feb. 13, 2018), https://www.cnbc.com/2018/02/13/voutube-is-causing-stress-and-sexualizationin-young-children.html.

<sup>851</sup> See, e.g., ViralBrothers, Revenge 9 – Cheating Prank Turns into Suicide Prank, YouTube (June 11, 2014), https://www.youtube.com/watch?v=Bf7xIjz ww0.

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775. First, because YouTube is accessible without a user needing to log in, YouTube users cannot prevent themselves from being able to access YouTube by deleting their YouTube account.

776. Second, YouTube accounts are linked to a user's broader Google account. These accounts are structured such that, for a user to delete a YouTube account, the user must also delete the user's entire Google account. This means that if a YouTube user uses Google's other products those accounts will be lost as well. This structure holds hostage user data—if a child needs to keep their email account through Google (for instance, if that is a requirement of their school), they cannot delete their YouTube account, even if they want to. If a user stores family photos in Google Photos, but wants to delete their YouTube account, they must choose between storage for their photos or deleting their YouTube account. Similarly, if a user has purchased books or movies through Google's digital market Google Play, the user's copy of those books or movies will be deleted if the user deletes their Google account to rid themselves of YouTube. Google explicitly threatens users with this consequence on the page where users can delete their account, listing every associated account Google will delete and providing examples of the kinds of content that will be deleted if a user does not back down from their desire to delete their YouTube account.

Third, Google intentionally designed its product so that to delete a user's Google 777. account, a user must locate and tap on six different buttons (through six different pages and popups) from YouTube's main feed to delete an account successfully. This requires navigating away from YouTube and into the webpages of other Google products. As with Meta, users are still able to recover their accounts after deletion—though unlike Meta, Google does not tell users when their accounts will become unrecoverable, simply threatening that they will soon after deletion.

#### 4. Google facilitates the spread of CSAM and child exploitation.

778. Various design features of YouTube promote and dramatically exacerbate sexual exploitation, the spread of CSAM, sextortion, and other socially maladaptive behavior that harms children.

779. Google is required to comply with COPPA and obtain verifiable parental consent before collecting personal information from children. It fails to do so. In 2019, the FTC and New

- 786. Google maintains that its guidelines prohibit images, videos, and comments that put children at risk, "including areas such as unwanted sexualization, abuse, and harmful and dangerous acts."
- 787. While Google "may place an age restriction on the video," 859 its product fails to implement proper age-verification mechanisms to prevent minor users from accessing agerestricted content, as discussed above.
- 788. Google fails to prevent collages of images and videos of children showing their exposed buttocks, underwear, and genitals from racking up millions of views, on its product which are then promoted and monetized by displaying advertisements from major brands alongside the content.<sup>860</sup>
- 789. Through Google's product, videos of minors revealing their "bathing suit hauls," playing in pools, beaches, waterparks, or performing gymnastics are recommended, shown, and promoted to child predators who interact with these videos, including commenting to share "time codes for crotch shots," to direct others to similar videos, and to arrange to meet up on other social media products to share and exchange CSAM.<sup>861</sup>
- 790. Multiple YouTube channels dedicated to pre-teen models, young girls stretching, and teen beauty are routinely oversexualized and manipulated by predators. 862
- 791. Google's product recommends and promotes abusive behaviors towards children and victimizes unsuspecting minors on a mass scale.
- 792. When users search for images and videos of minors, Google's algorithm pushes additional videos, which strictly feature children, and this recommended content often includes promoted content for which Google receives value from advertisers.

<sup>858</sup> Child safety policy - YouTube help, Google,

https://support.google.com/youtube/answer/2801999?hl=en.

<sup>859</sup> Child safety policy - YouTube help, Google,

https://support.google.com/youtube/answer/2801999?hl=en.

<sup>&</sup>lt;sup>860</sup> K.G Orphanides, *On YouTube, a network of pedophiles is hiding in plain sight* WIRED UK (2019), <a href="https://www.wired.co.uk/article/youtube-pedophile-videos-advertising">https://www.wired.co.uk/article/youtube-pedophile-videos-advertising</a>.

<sup>&</sup>lt;sup>861</sup> K.G Orphanides, *On YouTube, a network of pedophiles is hiding in plain sight* WIRED UK (2019), <a href="https://www.wired.co.uk/article/youtube-pedophile-videos-advertising">https://www.wired.co.uk/article/youtube-pedophile-videos-advertising</a>.

<sup>&</sup>lt;sup>862</sup> K.G Orphanides, On YouTube, a network of pedophiles is hiding in plain sight WIRED UK (2019), <a href="https://www.wired.co.uk/article/youtube-pedophile-videos-advertising">https://www.wired.co.uk/article/youtube-pedophile-videos-advertising</a>.

- 793. Users of Google's product who search for images and videos of minors are further inundated with comments from other predators that provide hyperlinks to CSAM and opportunities to share CSAM on other products.<sup>863</sup>
- 794. On average, Google pays its creators \$0.50 to \$6.00 per 1,000 views of any video they create, including materials depicting minors in violation of 18 U.S.C. §§ 2252, 2252A, 1591, 1466, and other criminal statutes.<sup>864</sup>
- 795. Google actively participates and receives value for creating content on its product in violation of 18 U.S.C. §§ 2252, 2252A, 1591, 1466, and other criminal statutes.
- 796. Google actively participates and receives value for creating content on its product in violation of laws prohibiting the sexual exploitation of children.
- 797. Google maintains that it is "dedicated to stopping the spread of online child exploitation videos." Yet, it fails to implement proper safeguards to prevent the spread of illegal contraband on its product.
- 798. The troves of data and information about its users that Google collects enable it to detect, report as legally required, and take actions to prevent instances of sexual grooming, sextortion, and CSAM distribution, but it has failed to do so. Google continues to make false representations its "teams work around-the-clock to identify, remove, and report this content."
- 799. Google has proprietary technology, CSAI Match, that is supposed to combat CSAI (Child Sexual Abuse Imagery) content online. This technology allows Google to identify known CSAM contraband being promoted, shared, and downloaded on the YouTube product. Google's CSAI Match can identify which portion of the video matches known and previously hashed CSAM and provide a standardized categorization of the CSAM. When a match is detected by Google using

<sup>&</sup>lt;sup>863</sup> K.G Orphanides, On YouTube, a network of pedophiles is hiding in plain sight WIRED UK (2019), https://www.wired.co.uk/article/youtube-pedophile-videos-advertising.

<sup>&</sup>lt;sup>864</sup> How YouTube creators earn money - how YouTube works, YouTube, https://www.youtube.com/howyoutubeworks/product-

features/monetization/#:~:text=Advertising%20is%20the%20primary%20way,directly%20profit%20from%20their%20work.

<sup>865</sup> YouTube, <a href="https://www.youtube.com/csai-match/">https://www.youtube.com/csai-match/</a>.

<sup>&</sup>lt;sup>866</sup> Google's efforts to combat online child sexual abuse material, <a href="https://transparencyreport.google.com/child-sexual-abuse-material/reporting">https://transparencyreport.google.com/child-sexual-abuse-material/reporting</a>.

material online Google (2018), https://blog.google/around-the-globe/google-europe/using-ai-

help-organizations-detect-and-report-child-sexual-abuse-material-online/.

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- 804. Google knows or should have known that YouTube facilitates the production, possession, distribution, receipt, transportation, and dissemination of millions of materials that depict obscene visual representations of the sexual abuse of children, or that violate child pornography laws, each year.
- 805. Google knowingly fails to take adequate and readily available measures to remove these contraband materials from its product in a timely fashion.
- 806. In violation of 18 U.S.C. § 2258A, Google knowingly fails to report massive amounts of material in violation of 18 U.S.C. § 2256 and 18 U.S.C. § 1466A.
- 807. YouTube is polluted with illegal material that promotes and facilitates the sexual exploitation of minors, and Google receives value in the form of increased user activity for the dissemination of these materials on its products.
- 808. Google failed to report materials, including materials depicting Plaintiffs, in violation of the reporting requirements of 18 U.S.C. § 2258A. 872
- 809. Google knows that its product is unsafe for children and yet fails to implement safeguards to prevent children from accessing its product.
- 810. Further, there is effectively no way for users to report CSAM on Google's YouTube product. YouTube does not allow users to specifically report any material posted on its product as CSAM or child pornography.<sup>873</sup>
- 811. YouTube Mobile does not provide any way to report users, including users who share CSAM on its product. On the desktop, a viewer can report a user, but Google has made the reporting function difficult to access. Furthermore, reporting requires a viewer to have a Google account and be logged in to the account to make the report.<sup>874</sup>

872 NCMEC, 2019 CyberTipline reports by Electronic Service Providers (ESP),

25 https://www.missingkids.org/content/dam/missingkids/pdfs/2019-reports-by-esp.pdf.

 $\underline{https://protectchildren.ca/pdfs/C3P\_ReviewingCSAMMaterialReporting\_en.pdf}.$ 

Reporting Canadian Centre for Child Protection, Reviewing Child Sexual Abuse Material Reporting Functions on Popular Platforms,

<sup>&</sup>lt;sup>874</sup> Canadian Centre for Child Protection, Reviewing Child Sexual Abuse Material Reporting Functions on Popular Platforms, at 18 https://protectchildren.ca/pdfs/C3P ReviewingCSAMMaterialReporting en.pdf.

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## 5. Google failed to adequately warn Plaintiffs about the harm its products cause or provide instructions regarding safe use.

- 812. Since YouTube's inception, Google has failed to adequately warn adolescent users about the physical and mental health risks its product poses. These risks include, but are not limited to, product abuse, addiction, and compulsive use; sexual exploitation from adult users; dissociative behavior; damage to body image; social isolation; impaired brain development; and a plethora of mental health disorders like body dysmorphia, eating disorders, anxiety, depression, insomnia, ADD/ADHD exacerbation, suicidal ideation, self-harm, and death.
- 813. Google targets adolescent users via advertising and marketing materials distributed throughout digital and traditional media products. Its advertising and marketing campaigns fail to provide adequate warnings to potential adolescent consumers of the physical and mental risks associated with using YouTube.
- 814. Google further fails to adequately warn adolescents during the product registration process. At account setup, Google's product contains no warning labels, banners, or conspicuous messaging to adequately inform adolescent users of the known risks and potential physical and mental harms associated with usage of its product. Instead, Google allows adolescents to easily create an account (or multiple accounts), and to access YouTube with or without an account.
- 815. Google's lack of adequate warnings continues once an adolescent uses YouTube. Google does not adequately inform adolescent users that their data will be tracked, used to help build a unique algorithmic profile, and potentially sold to Google's advertising clients.
- 816. Google's failure to warn adolescent users continues even as adolescents exhibit problematic signs of addictive, compulsive use of YouTube. Google does not adequately warn users when their screen time reaches harmful levels or when adolescents are accessing the product on a habitual and uncontrolled basis.
- Not only does Google fail to adequately warn users regarding the risks associated 817. with YouTube, it also does not provide adequate instructions on how adolescents can safely use its product. A reasonable and responsible company would instruct adolescents on best practices and safety protocols when using a product known to pose health risks.

- 824. In addition, Defendants' fraudulent concealment and/or other tortious conduct has tolled the running of any statute of limitations.
- 825. Defendants had a duty to disclose dangerous and defective features that cause foreseeable harm to children and teens.
- 826. Defendants knowingly, affirmatively, and actively concealed from Plaintiffs and Consortium Plaintiffs the risks associated with the defects of Defendants' products and that these products caused their injuries and/or sequelae thereto.
- 827. Defendants committed tortious and/or fraudulent acts that continue to this day. As of the date of this Complaint, Defendants still have not disclosed, and continue to conceal, that they designed and implemented dangerous features into their platforms. Despite their knowledge of the defects and their attendant safety risks, Defendants continue to market their platforms to children and teens while simultaneously omitting the disclosure of known and foreseeable harms to children and teens.
- 828. Plaintiffs were unaware and could not have reasonably known or learned through reasonable diligence that they had been exposed to the defects and risks alleged herein and that those defects and risks were the direct and proximate result of Defendants' acts and omissions.
- 829. Consortium Plaintiffs were unaware and could not have reasonably known or learned through reasonable diligence that the harms they suffered were directly and proximately caused by Defendants' acts and omissions.
- 830. For the foregoing reasons, Defendants are estopped from relying on any statutes of limitation or repose as a defense in this action. All applicable statutes of limitation and repose have been tolled by operation of the discovery rule and by Defendants' active concealment with respect to all claims against Defendants.

## VI. PLAINTIFFS' CLAIMS

831. Plaintiffs and Consortium Plaintiffs plead all Causes of Action of this Complaint in the broadest sense, pursuant to all laws that may apply under choice-of-law principles, including the law of the resident states of Plaintiffs and Consortium Plaintiffs. To the extent applicable to

specific Causes of Action, Plaintiffs and Consortium Plaintiffs plead these Causes of Action under all applicable product liability acts, statutes, and laws of their respective States.

## COUNT 1: <u>STRICT LIABILITY – DESIGN DEFECT</u> (Against All Defendants)

- 832. Plaintiffs and Consortium Plaintiffs reallege and incorporate by reference each preceding and succeeding paragraph as though set forth fully at length herein.
- 833. At all relevant times, each Defendant designed, developed, managed, operated, tested, produced, labeled, marketed, advertised, promoted, controlled, sold, supplied, distributed, and benefitted from its products used by Plaintiffs.
- 834. Each of the Defendant's respective products are designed and intended to be social media products.
- 835. Each of the Defendant's respective products are distributed and sold to the public through retail channels (i.e., the Apple App "Store" and the Google Play "Store").
- 836. Each of the Defendant's respective products are marketed and advertised to the public for the personal use of the end-user / consumer.
- 837. Each of the Defendant's defectively designed its respective products to addict minors and young adults, who were particularly unable to appreciate the risks posed by the products, and particularly susceptible to harms from those products.
- 838. The defects in the design of each of the Defendant's respective products existed prior to the release of these products to Plaintiffs and the public, and there was no substantial change to any of the Defendants' products between the time of their upload by each Defendant to public or retail channels (e.g., the App Store or Google Play) and the time of their distribution to Plaintiffs via download or URL access.
- 839. Plaintiffs used these products as intended, and each Defendant knew or, by the exercise of reasonable care, should have known that Plaintiffs would use these products without inspection for its addictive nature.

- 840. Each Defendant defectively designed its respective products to take advantage of the chemical reward system of users' brains (especially young users) to create addictive engagement, compulsive use, and additional mental and physical harms.
- 841. Each Defendant failed to test the safety of the features it developed and implemented for use on its respective products. When each Defendant did perform some product testing and had knowledge of ongoing harm to Plaintiffs, it failed to adequately remedy its respective product's defects or warn Plaintiffs.
- 842. Each of the Defendant's respective products are defective in design and pose a substantial likelihood of harm for the reasons set forth herein, because the products fail to meet the safety expectations of ordinary consumers when used in an intended or reasonably foreseeable manner, and because the products are less safe than an ordinary consumer would expect when used in such a manner. Children and teenagers are among the ordinary consumers of each of the Defendant's products. Indeed, each Defendant markets, promotes, and advertises its respective products to pre-teen and young consumers. Pre-teen and young consumers, and their parents and guardians, do not expect Defendants' products to be psychologically and neurologically addictive when the products are used in its intended manner by its intended audience. They do not expect the algorithms and other features embedded by each Defendant in its respective products to make them initially and progressively more stimulative, to maximize young consumers' usage time. They do not expect each Defendant's revenues and profits to be directly tied to the strength of this addictive mechanism and dependent on young consumers spending several hours a day using their respective products.
- 843. Each of the Defendant's respective products are likewise defectively designed in that it creates an inherent risk of danger; specifically, a risk of abuse, addiction, and compulsive use by youth which can lead to a cascade of harms. Those harms include but are not limited to dissociative behavior, withdrawal symptoms, social isolation, damage to body image and self-worth, increased risky behavior, exposure to predators, sexual exploitation, and profound mental health issues for young consumers including but not limited to depression, body dysmorphia, anxiety, suicidal ideation, self-harm, insomnia, eating disorders, death, and other harmful effects.

1	844.	The r	isks inherent in the design of each of the Defendant's respective products		
2	significantly outweigh any benefit of such design.				
3	845.	Each	of the Defendants could have utilized cost-effective, reasonably feasible		
4	alternative de	signs in	acluding algorithmic changes and changes to the addictive features described		
5	above, to min	imize tl	ne harms described herein, including, but not limited to:		
6		a.	Robust age verification;		
7		b.	Effective parental controls;		
8		c.	Effective parental notifications;		
9		d.	Warning of health effects of use and extended use upon sign-up;		
10		e.	Default protective limits to the length and frequency of sessions;		
11		f.	Opt-in restrictions to the length and frequency of sessions;		
12		g.	Self-limiting tools, including but not limited to session time notifications,		
13			warnings, or reports;		
14		h.	Blocks to use during certain times of day (such as during school hours or late		
15			at night);		
16		i.	Beginning and end to a user's "Feed;"		
17		j.	Redesigning algorithms to limit rather than promote addictive engagement;		
18		k.	Implementing labels on images and videos that have been edited through		
19			product features such as "filters;"		
20		1.	Limits on the strategic timing and clustering of notifications to lure back		
21			users;		
22		m.	Removing barriers to the deactivation and deletion of accounts;		
23		n.	Designing products that did not include the defective features listed in this		
24			Complaint while still fulfilling the social networking purposes of a social		
25			media product;		
26		0.	Implementing freely available and industry-proven child protection API		
27			tools such as Project Arachnid Shield to help limit and prevent child sexual		
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1			exploitation, sextortion, and distribution of known CSAM through their		
2			products;		
3		p.	Implementing reporting protocols to allow users or visitors of Defendants'		
4			products to report CSAM and adult predator accounts specifically without		
5			the need to create or log in to the products prior to reporting;		
6		q.	Implementing the legal definition of CSAM under 18 U.S.C. § 2256(8) and		
7			related case law when scanning for CSAM using tools such as PhotoDNA		
8			and CSAI to prevent underreporting of known CSAM;		
9		r.	Prioritizing "tolerance" rather than "efficiency" and "distinctness" of the		
10			detection model when using scanning tools such as PhotoDNA and CSAI to		
11			prevent underreporting of known CSAM;		
12		S.	Implementing client-side scanning and hashing and/or secure enclaves in the		
13			direct messaging features of Meta's, Snap's, and ByteDance's products, to		
14			prevent underreporting of known CSAM, and implementing proactive		
15			detection measures to scan for known CSAM within all Defendants' social		
16			media products and remove it;		
17		t.	Limiting or eliminating the use of geolocating for minors;		
18		u.	Eliminating product features that recommend minor accounts to adult		
19			strangers; and		
20		v.	Others as set forth herein.		
21	846.	Alterr	native designs were available that would reduce minors' addictive and		
22	compulsive engagement with each of the Defendants' respective products, and which would have				
23	served effectively the same purpose of Defendants' products while reducing the gravity and				
24	severity of danger posed by those products' defects.				
25	847.	Plaint	iffs used Defendants' respective products as intended or in reasonably		
26	foreseeable w	ays.			
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- 848. The physical, emotional, and economic injuries of Plaintiffs and Consortium Plaintiffs were reasonably foreseeable to each of the Defendants at the time of their respective products' development, design, advertising, marketing, promotion, and distribution.
- 849. Defendants' respective products were defective and unreasonably dangerous when they left the Defendants' respective possession and control. The defects continued to exist through the products' distribution to and use by consumers, including Plaintiffs, who used the products without any substantial change in the products' condition.
- 850. Plaintiffs and Consortium Plaintiffs were injured as a direct and proximate result of each of the Defendant's respective defective designs as described herein. The defective design of the products used by Plaintiffs was a substantial factor in causing harms to Plaintiffs and Consortium Plaintiffs.
- 851. As a direct and proximate result of Defendants' respective products' defective design, Plaintiffs and Consortium Plaintiffs suffered serious and dangerous injuries.
- 852. As a direct and proximate result of Defendants' respective products' defective design, Plaintiffs and Consortium Plaintiffs require and/or will require more healthcare and services and did incur medical, health, incidental, and related expenses.
- 853. The injuries of Plaintiffs and Consortium Plaintiffs cannot be wholly remedied by monetary relief and such remedies at law are inadequate.
- 854. The nature of the fraudulent and unlawful acts that created safety concerns for Plaintiffs are not the type of risks that are immediately apparent from using Defendants' respective products. Many Plaintiffs are continuing to use Defendants' respective products. When Plaintiffs use Defendants' respective products, they will not be independently able to verify whether Defendants' respective products continue to pose an unreasonable risk or rely on Defendants' respective representations in the future.
- 855. The conduct of each Defendant, as described above, was intentional, fraudulent, willful, wanton, reckless, malicious, fraudulent, oppressive, extreme, and outrageous, and displayed an entire want of care and a conscious and depraved indifference to the consequences of its conduct, including to the health, safety, and welfare of its customers, and warrants an award of

punitive damages in an amount sufficient to punish each Defendant and deter others from like conduct.

856. Plaintiffs demand judgment against each Defendant for injunctive relief and for compensatory, treble, and punitive damages, together with interest, costs of suit, attorneys' fees, and all such other relief as the Court deems proper.

# COUNT 2: <u>STRICT LIABILITY – FAILURE TO WARN</u> (Against All Defendants)

- 857. Plaintiffs and Consortium Plaintiffs reallege and incorporate by reference each preceding and succeeding paragraph as though set forth fully at length herein.
- 858. At all relevant times, each of the Defendants designed, developed, managed, operated, tested, produced, labeled, marketed, advertised, promoted, controlled, sold, supplied, distributed, and benefitted from its respective products used by Plaintiffs.
  - 859. Plaintiffs were foreseeable users of Defendants' respective products.
- 860. Defendants' respective products are distributed and sold to the public through retail channels (e.g., the Apple App "Store" and the Google Play "Store").
- 861. Each of the Defendants sold and distributed its respective products to Plaintiffs in a defective and unreasonably dangerous condition by failing to adequately warn about the risk of harm to youth as described herein, including a risk of abuse, addiction, and compulsive use by youth which can lead to a cascade of harms. Those harms include but are not limited to dissociative behavior, withdrawal symptoms, social isolation, damage to body image and self-worth, increased risky behavior, exposure to predators, sexual exploitation, and profound mental health issues for young consumers including but not limited to depression, body dysmorphia, anxiety, suicidal ideation, self-harm, insomnia, eating disorders, death, and other harmful effects.
- 862. Each of the Defendant's respective products is dangerous, to an extent beyond that contemplated by the ordinary user who used Defendants' products, because they encourage unhealthy, addictive engagement and compulsive use.
- 863. Each Defendant knew or, by the exercise of reasonable care, should have known that its respective products posed risks of harm to youth considering its own internal data and

knowledge regarding its products at the time of development, design, marketing, promotion, advertising, and distribution.

- 864. Defendants' respective products are defective and unreasonably dangerous because, among other reasons described herein, each Defendant failed to exercise reasonable care to inform users that, among other things:
  - a. Defendants' respective products cause addiction, compulsive use, and/or other concomitant physical and mental injuries;
  - b. Defendants' respective products harvest and utilize user data in such a way that increases a user's risk of addiction to these products and concomitant physical and mental injuries;
  - c. The algorithmically-targeted feeds in Defendants' respective products are designed to promote increasingly stimulative and alarming content to encourage compulsive engagement by the user, raising the risk of mental health harms including but not limited to depression, self-harm, and eating disorders;
  - d. Defendants' respective products include features such as appearancealtering "filters" that are known to promote negative social comparison, body dysmorphia, and related injuries among youth by promoting artificial and unrealistic beauty standards;
  - e. New users of Defendants' respective products can identify themselves as minors, begin to use the product, and do so indefinitely, without any time or usage limitations, without ever receiving a safety warning, and without ever having to provide information so that each Defendant can warn the users' parents or guardians;
  - f. The likelihood and severity of harms is greater for minors and young adults;
  - g. The likelihood and intensity of these harmful effects is exacerbated by the interaction of each product's features with one another, and by algorithms

1			and other source code design that is currently publicly unknown and hidden		
2			from the users and the government;		
3		h.	Sexual predators use Defendants' respective products to produce and		
4			distribute CSAM;		
5		i.	Adult predators target young children for sexual exploitation, sextortion, and		
6			CSAM on Defendants' respective products, with alarming frequency;		
7		j.	Usage of Defendants' respective products can increase the risk that children		
8			are targeted and sexually exploited by adult predators;		
9		k.	Usage of Defendants' respective products can increase risky and uninhibited		
10			behavior in children, making them easier targets to adult predators for sexual		
11			exploitation, sextortion, and CSAM; and		
12		1.	End-to-end encryption and/or the ephemeral nature of Direct Messaging on		
13			the Meta, ByteDance, and Snap products prevent the reporting of CSAM.		
14	865.	Ordin	ary users would not have recognized the potential risks of Defendants'		
15	respective products when used in a manner reasonably foreseeable to each of the Defendants.				
16	866.	Had P	Plaintiffs received proper or adequate warnings or instructions as to the risks		
17	of using Defendants' respective products, Plaintiffs would have heeded the warnings and/or				
18	instructions.				
19	867.	Each	of the Defendant's failures to adequately warn Plaintiffs about the risks of its		
20	defective products was a proximate cause and a substantial factor in the injuries sustained by				
21	Plaintiffs and Consortium Plaintiffs.				
22	868.	The in	njuries of Plaintiffs and Consortium Plaintiffs cannot be wholly remedied by		
23	monetary reli	ef and s	such remedies at law are inadequate.		
24	869.	The n	ature of the fraudulent and unlawful acts that created safety concerns for		
25	Plaintiffs are	not the	type of risks that are immediately apparent from using Defendants' respective		
26	products. Many Plaintiffs are continuing to use Defendants' respective products. When Plaintiffs				
27	use Defenda	nts' res	pective products, they will not be independently able to verify whether		
28					

Defendants' respective products continue to pose an unreasonable risk or rely on Defendants' respective representations in the future.

- 870. The conduct of each Defendant, as described above, was intentional, fraudulent, willful, wanton, reckless, malicious, fraudulent, oppressive, extreme, and outrageous, and displayed an entire want of care and a conscious and depraved indifference to the consequences of its conduct, including to the health, safety, and welfare of their customers, and warrants an award of punitive damages in an amount sufficient to punish each Defendant and deter others from like conduct.
- 871. Plaintiffs and Consortium Plaintiffs demand judgment against each Defendant for injunctive relief and for compensatory, treble, and punitive damages, together with interest, costs of suit, attorneys' fees, and all such other relief as the Court deems proper.

# COUNT 3: <u>NEGLIGENCE – DESIGN</u> (Against All Defendants)

- 872. Plaintiffs and Consortium Plaintiffs reallege and incorporate by reference each preceding and succeeding paragraph as though set forth fully at length herein.
- 873. At all relevant times, each of the Defendants designed, developed, managed, operated, tested, produced, labeled, marketed, advertised, promoted, controlled, sold, supplied, distributed, and benefitted from its respective products used by Plaintiffs.
- 874. Defendants' respective products were designed and intended to be social media products.
- 875. Each of the Defendants knew or, by the exercise of reasonable care, should have known, that its respective products were dangerous, harmful, and injurious when used by youth in a reasonably foreseeable manner.
- 876. Each Defendant knew or, by the exercise of reasonable care, should have known that its respective products posed risks of harm to youth. These risks were known and knowable in light of each of the Defendant's own internal data and knowledge regarding its products at the time of the products' development, design, marketing, promotion, advertising, and distribution to Plaintiffs.

877. Each of the Defendants knew, or by the exercise of reasonable care, should have known, that ordinary consumers such as Plaintiffs would not have realized the potential risks and dangers of the Defendants' respective products. Those risks include abuse, addiction, and compulsive use in youth which can lead to a cascade of negative effects including but not limited to dissociative behavior, withdrawal symptoms, social isolation, damage to body image and self-worth, increased risky behavior, exposure to predators, sexual exploitation, and profound mental health issues including but not limited to depression, body dysmorphia, anxiety, suicidal ideation, self-harm, insomnia, eating disorders, and death.

- 878. Each of the Defendants owed a duty to all reasonably foreseeable users to design a safe product.
- 879. Each of the Defendants owed a heightened duty of care to minor users of its respective products because children's brains are not fully developed, resulting in a diminished capacity to make responsible decisions regarding the frequency and intensity of social media usage. Children are also more neurologically vulnerable than adults to the addictive aspects of Defendants' respective products, such as the peer approval that comes from amassing follows and likes.
- 880. Each of the Defendants owe a particularly heightened duty of care to pre-teen users (those under the age of 13), whose personal information is accorded special attention under federal law. See 15 U.S.C. § 6501 et seq.
  - 881. Plaintiffs were foreseeable users of the Defendants' respective products.
- 882. Each Defendant knew that minors such as Plaintiffs would use its respective products.
  - 883. Each Defendant breached its respective duty in designing its products.
- 884. Each Defendant breached its respective duty by failing to use reasonable care in the design of its products by negligently designing them with features and algorithms as described above that specifically are addictive and harmful to youth, who are particularly unable to appreciate the risks posed by the products.

885. Each Defendant breached its respective duty by designing products that were less safe to use than an ordinary consumer would expect when used in an intended and reasonably foreseeable manner.

- 886. Each Defendant breached its respective duty by failing to use reasonable care in the design of its products by negligently designing its products with features and algorithms as described above that created or increased the risk of abuse and addiction in youth, which can lead to a cascade of negative effects including but not limited to dissociative behavior, withdrawal symptoms, social isolation, damage to body image and self-worth, increased risky behavior, exposure to predators, sexual exploitation, and profound mental health issues including but not limited to depression, body dysmorphia, anxiety, suicidal ideation, self-harm, insomnia, eating disorders, death, and other harmful effects.
- 887. Each Defendant breached its respective duty by failing to use reasonable care to use cost-effective, reasonably feasible alternative designs, including algorithmic changes and changes to the addictive features described above, and other safety measures, to minimize the harms described herein. Alternative designs that would reduce the addictive features of Defendants' respective products were available, would have served effectively the same purpose as each of the Defendants' defectively designed products, and would have reduced the gravity and severity of danger Defendants' respective products posed minor Plaintiffs.
- 888. A reasonable company under the same or similar circumstances as each Defendant would have designed a safer product.
- 889. At all relevant times, Plaintiffs used Defendants' respective products in the manner in which they were intended by Defendants to be used.
- 890. As a direct and proximate result of each of the Defendants' breached duties, Plaintiffs and Consortium Plaintiffs were harmed. Defendants' design of their respective products was a substantial factor in causing the Plaintiffs' and Consortium Plaintiffs' harms and injuries.
- 891. The injuries of Plaintiffs and Consortium Plaintiffs cannot be wholly remedied by monetary relief and such remedies at law are inadequate.

892. The nature of the fraudulent and unlawful acts that created safety concerns for Plaintiffs are not the type of risks that are immediately apparent from using Defendants' respective products. Many Plaintiffs are continuing to use Defendants' respective products. When Plaintiffs use Defendants' respective products, they will not be independently able to verify whether Defendants' respective products continue to pose an unreasonable risk or rely on Defendants' respective representations in the future.

- 893. The conduct of each Defendant, as described above, was intentional, fraudulent, willful, wanton, reckless, malicious, fraudulent, oppressive, extreme, and outrageous, and displayed an entire want of care and a conscious and depraved indifference to the consequences of its conduct, including to the health, safety, and welfare of its customers, and warrants an award of punitive damages in an amount sufficient to punish each Defendant and deter others from like conduct.
- 894. Plaintiffs and Consortium Plaintiffs demand judgment against each Defendant for injunctive relief and for compensatory, treble, and punitive damages, together with interest, costs of suit, attorneys' fees, and all such other relief as the Court deems proper.

# COUNT 4: <u>NEGLIGENCE – FAILURE TO WARN</u> (Against All Defendants)

- 895. Plaintiffs and Consortium Plaintiffs reallege and incorporate by reference each preceding and succeeding paragraph as though set forth fully at length herein.
- 896. At all relevant times, each of the Defendants designed, developed, managed, operated, tested, produced, labeled, marketed, advertised, promoted, controlled, sold, supplied, distributed, and benefitted from its respective products used by Plaintiffs.
  - 897. Plaintiffs were foreseeable users of Defendants' respective products.
- 898. Each of the Defendants knew, or by the exercise of reasonable care, should have known, that use of their products was dangerous, harmful, and injurious when used in a reasonably foreseeable manner, particularly by youth.
- 899. Each of the Defendants knew, or by the exercise of reasonable care, should have known, that ordinary consumers such as Plaintiffs would not have realized the potential risks and

dangers of the Defendants' products including a risk of abuse, addiction, and compulsive use by youth which can lead to a cascade of negative effects including but not limited to dissociative behavior, withdrawal symptoms, social isolation, damage to body image and self-worth, and profound mental health issues including but not limited to depression, body dysmorphia, anxiety, suicidal ideation, self-harm, insomnia, eating disorders, and death.

- 900. Had Plaintiffs received proper or adequate warnings about the risks of Defendants' respective products, Plaintiffs would have heeded such warnings.
- 901. Each of the Defendants knew or, by the exercise of reasonable care, should have known that its products posed risks of harm to youth. These risks were known and knowable in light of each of the Defendant's own internal data and knowledge regarding its products at the time of development, design, marketing, promotion, advertising and distribution to Plaintiffs.
- 902. Each of the Defendants owed a duty to all reasonably foreseeable users, including but not limited to minor users and their parents, to provide adequate warnings about the risk of using Defendants' respective products that were known to each of the Defendants, or that each of the Defendants should have known through the exercise of reasonable care.
- 903. Each of the Defendants owed a heightened duty of care to minor users and their parents to warn about its products' risks because adolescent brains are not fully developed, resulting in a diminished capacity to make responsible decisions regarding the frequency and intensity of social media usage. Children are also more neurologically vulnerable than adults to the addictive aspects of Defendants' respective products, including but not limited to the "flow state" created by an endless feed and the public social validation created by follows and likes.
- 904. Each of the Defendants owe a particularly heightened duty of care to users under the age of 13, whose personal information is accorded special protections under federal law. *See* 15 U.S.C. § 6501 *et seq*.
- 905. Each Defendant breached its duty by failing to use reasonable care in providing adequate warnings to Plaintiffs and Consortium Plaintiffs, as set forth above.

- 906. A reasonable company under the same or similar circumstances as Defendants would have used reasonable care to provide adequate warnings to consumers, including the parents of minor users, as described herein.
- 907. At all relevant times, each Defendant could have provided adequate warnings to prevent the harms and injuries described herein.
- 908. As a direct and proximate result of each Defendant's breach of its respective duty to provide adequate warnings, Plaintiffs and Consortium Plaintiffs were harmed and sustained the injuries set forth herein. Each of the Defendants' failure to provide adequate and sufficient warnings was a substantial factor in causing the harms to Plaintiffs and Consortium Plaintiffs.
- 909. As a direct and proximate result of each of the Defendants' failure to warn, Plaintiffs and Consortium Plaintiffs require and/or will require more healthcare and services and did incur medical, health, incidental, and related expenses.
- 910. The injuries of Plaintiffs and Consortium Plaintiffs cannot be wholly remedied by monetary relief and such remedies at law are inadequate.
- 911. The nature of the fraudulent and unlawful acts that created safety concerns for Plaintiffs are not the type of risks that are immediately apparent from using Defendants' respective products. Many Plaintiffs are continuing to use Defendants' respective products. When Plaintiffs use Defendants' respective products, they will not be independently able to verify whether Defendants' respective products continue to pose an unreasonable risk or rely on Defendants' respective representations in the future.
- 912. The conduct of each Defendant, as described above, was intentional, fraudulent, willful, wanton, reckless, malicious, fraudulent, oppressive, extreme, and outrageous, and displayed an entire want of care and a conscious and depraved indifference to the consequences of its conduct, including to the health, safety, and welfare of their customers, and warrants an award of punitive damages in an amount sufficient to punish each Defendant and deter others from like conduct.

913. Plaintiffs and Consortium Plaintiffs demand judgment against each Defendant for injunctive relief and for compensatory, treble, and punitive damages, together with interest, costs of suit, attorneys' fees, and all such other relief as the Court deems proper.

## COUNT 5: <u>NEGLIGENCE</u> (Against All Defendants)

- 914. Plaintiffs and Consortium Plaintiffs reallege and incorporate by reference each preceding and succeeding paragraph as though set forth fully at length herein, other than Counts 1-4 (each of which is pled on a product theory). Count 5 is pled in the alternative on a non-product theory.
- 915. At all relevant times, each Defendant developed, set up, managed, maintained, operated, marketed, advertised, promoted, supervised, controlled, and benefitted from its respective platforms used by Plaintiffs.
- 916. Each Defendant owed Plaintiffs a duty to exercise reasonable care in the development, setup, management, maintenance, operation, marketing, advertising, promotion, supervision, and control of its respective platforms not to create an unreasonable risk of harm from and in the use of its platforms (including an unreasonable risk of addiction, compulsive use, sleep deprivation, anxiety, depression, or other physical or mental injuries); to protect Plaintiffs from unreasonable risk of injury from and in the use of its platforms; and not to invite, encourage, or facilitate youth, such as Plaintiffs, to foreseeably engage in dangerous or risky behavior through, on, or as a reasonably foreseeable result of using its platforms.
  - 917. Plaintiffs were foreseeable users of the Defendants' respective platform(s).
- 918. Each Defendant knew that minors such as Plaintiffs would use their respective platform(s).
- 919. Each Defendant invited, solicited, encouraged, or reasonably should have foreseen the fact, extent, and manner of Plaintiffs' use of Defendants' respective platform(s).
- 920. Each Defendant knew or, by the exercise of reasonable care, should have known, that the reasonably foreseeable use of its respective platforms (as developed, set up, managed,

maintained, supervised, and operated by that Defendant) was dangerous, harmful, and injurious when used by youth such as Plaintiffs in a reasonably foreseeable manner.

- 921. At all relevant times, each Defendant knew or, by the exercise of reasonable care, should have known that its respective platforms (as developed, setup, managed, maintained, supervised, and operated by that Defendant) posed unreasonable risks of harm to youth such as Plaintiffs, which risks were known and knowable, including in light of the internal data and knowledge each Defendant had regarding its platforms.
- 922. Each Defendant knew, or by the exercise of reasonable care, should have known, that ordinary youth users of its respective platforms, such as Plaintiffs, would not have realized the potential risks and dangers of using the platform, including a risk of addiction, compulsive use, or excessive use, which foreseeably can lead to a cascade of negative effects, including but not limited to dissociative behavior, withdrawal symptoms, social isolation, damage to body image and self-worth, increased risk behavior, exposure to predators, sexual exploitation and profound mental health issues for young consumers including but not limited to depression, body dysmorphia, anxiety, suicidal ideation, self-harm, insomnia, eating disorders, and death.
- 923. Each Defendant's conduct was closely connected to Plaintiffs' injuries, which were highly certain to occur, as evidenced by the significance of Plaintiffs' injuries.
- 924. Each Defendant could have avoided Plaintiffs' injuries with minimal cost, including, for example, by not including certain features and algorithms in its respective platforms which harmed Plaintiffs.
  - 925. Imposing a duty on Defendants would benefit the community at large.
- 926. Imposing a duty on Defendants would not be burdensome to them because they have the technological and financial means to avoid the risks of harm to Plaintiffs.
- 927. Each Defendant owed a heightened duty of care to youth users of their respective platforms because the child brain is not fully developed, meaning young people are more neurologically vulnerable than adults to the addictive and other harmful aspects of Defendants' respective platforms, and meaning young people have a diminished capacity to make responsible

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27 28 decisions regarding the frequency, intensity, and manner of their use of Defendants' respective platforms.

- 928. Each Defendant owes a particularly heightened duty of care to users under the age of 13 due to the recognized safety risks posed to such users from interactive online platforms, such as Defendants' respective products. See 15 U.S.C. § 6501 et seg.
- 929. Each Defendant has breached its duties of care owed to Plaintiffs through its affirmative malfeasance, actions, business decisions, and policies in the development, setup, management, maintenance, operation, marketing, advertising, promotion, supervision, and control of its respective platforms. Those breaches include:
  - Including features and algorithms in their respective platforms that, as described above, are currently structured and operated in a manner that unreasonably creates or increases the foreseeable risk of addiction to, compulsive use of, or overuse of the platform by youth, including Plaintiffs;
  - b. Including features and algorithms in their respective platforms that, as described above, are currently structured and operated in a manner that unreasonably creates or increases the foreseeable risk of harm to the physical and mental health and well-being of youth users, including Plaintiffs, including but not limited to dissociative behavior, withdrawal symptoms, social isolation, depression, anxiety, suicide and suicidal ideation, body dysmorphia, self-harm, sleep deprivation, insomnia, eating disorders, and death;
  - Including features and algorithms in their respective platforms that, as c. described above, are currently structured and operated in a manner that unreasonably exposes youth users to sexual predators and sexual exploitation, including features that recommend or encourage youth users to connect with adult strangers on or through the platform;
  - d. Maintaining unreasonably dangerous features and algorithms in their respective platforms after notice that such features and algorithms, as

1		structured and operated, posed a foreseeable risk of harm to the physical and
2		mental health and well-being of youth users;
3	e.	Facilitating use of their respective platforms by youth under the age of 13,
4		including by adopting protocols that do not ask for or verify the age or
5		identity of users or by adopting ineffective age and identity verification
6		protocols; and
7	f.	Facilitating unsupervised and/or hidden use of their respective platforms by
8		youth, including by adopting protocols that allow youth users to create
9		multiple and private accounts and by offering features that allow youth users
10		to delete, hide, or mask their usage.
11	930. E	ach Defendant has breached its duties of care owed to Plaintiffs through its non-
12	feasance, failure to act, and omissions in the development, setup, management, maintenance	
13	operation, marketing, advertising, promotion, supervision, and control of its respective platforms	
14	Those breaches include:	
15	a.	Failing to implement effective protocols to block users under the age of 13;
16	b	Failing to implement effective parental controls;
17	c.	Failing to implement reasonably available means to monitor for and limit or
18		deter excessive frequency or duration of use of platforms by youth, including
19		patterns, frequency, or duration of use that are indicative of addiction,
20		compulsive use, or overuse;
21	d	Failing to implement reasonably available means to limit or deter use of
22		platforms by youth during ordinary times for school or sleep;
23	e.	Failing to implement reasonably available means to set up and operate its
24		platforms without algorithms and features, discussed above, that rely on
25		unreasonably dangerous methods (such as endless scroll, autoplay, IVR,
26		social comparison, and others) as a means to engage youth users;
27	f.	Failing to set up, monitor, and modify the algorithms used on their platforms
28		to prevent the platforms from actively driving youth users into unsafe,

distorted, and unhealthy online experiences, including highly sexualized, violent, and predatory environments and environments promoting eating disorders and suicide;

- g. Failing to implement reasonably available means to monitor for, report, and prevent the use of their platforms by sexual predators to victimize, abuse, and exploit youth users; and
- h. Failing to provide effective mechanisms for youth users and their parents/guardians to report abuse or misuse of the platforms.
- 931. A reasonable company under the same or similar circumstances as each Defendant would have developed, set up, managed, maintained, supervised, and operated its platforms in a manner that is safer for and more protective of youth users like Plaintiffs.
- 932. At all relevant times, Plaintiffs used one or more of the Defendants' respective platforms in the manner in which they were intended to be used.
- 933. As a direct and proximate result of each Defendant's breach of one or more of its duties, Plaintiffs and Consortium Plaintiffs were harmed. Such harms include addiction to, or compulsive or excessive use of, Defendants' platforms, and cascade of resulting negative effects, including but not limited to dissociative behavior, withdrawal symptoms, social isolation, damage to body image and self-worth, increased risky behavior, exposure to predators, sexual exploitation and profound mental health issues including but not limited to depression, body dysmorphia, anxiety, suicidal ideation, self-harm, insomnia, eating disorders, and death.
- 934. Each Defendant's breach of one or more of its duties was a substantial factor in causing harms and injuries to the Plaintiffs and Consortium Plaintiffs.
- 935. The injuries of Plaintiffs and Consortium Plaintiffs cannot be wholly remedied by monetary relief and such remedies at law are inadequate.
- 936. The nature of the fraudulent and unlawful acts that created safety concerns for Plaintiffs are not the type of risks that are immediately apparent from using Defendants' respective products. Many Plaintiffs are continuing to use Defendants' respective products. When Plaintiffs use Defendants' respective products, they will not be independently able to verify whether

Defendants' respective products continue to pose an unreasonable risk or rely on Defendants' respective representations in the future.

- 937. Each Defendant's conduct, as described above, was intentional, fraudulent, willful, wanton, reckless, malicious, fraudulent, oppressive, extreme, and outrageous, and displayed an entire want of care and a conscious and depraved indifference to the consequences of their conduct, including to the health, safety, and welfare of their customers, and warrants an award of punitive damages in an amount sufficient to punish the Defendants and deter others from like conduct.
- 938. Plaintiffs and Consortium Plaintiffs demand judgment against each Defendant for injunctive relief and for compensatory, treble, and punitive damages, together with interest, costs of suit, attorneys' fees, and all such other relief as the Court deems proper.

#### COUNT 6: INTENTIONALLY OMITTED

939–955. Intentionally omitted.

# COUNT 7: VIOLATION OF UNFAIR TRADE PRACTICES/CONSUMER PROTECTION LAWS (Against All Defendants)

- 956. Plaintiffs and Consortium Plaintiffs reallege and incorporate by reference each preceding and succeeding paragraph as though set forth fully at length herein.
- 957. At all relevant times, each of the Defendants designed, developed, managed, operated, tested, produced, labeled, marketed, advertised, promoted, controlled, sold, supplied, distributed, and benefitted from its respective products.
- 958. Certain Plaintiffs and/or Consortium Plaintiffs will bring a cause of action for consumer fraud and/or unfair, deceptive, and abusive trade practices under applicable state law.
- 959. Each Defendant is on notice that such claims may be asserted by those Plaintiffs and/or Consortium Plaintiffs.
- 960. Plaintiffs used Defendants' respective social media products and suffered ascertainable losses and injuries as a result of each Defendant's respective actions in violation of consumer protection laws.

- 961. Had each Defendant not engaged in the respective unfair, deceptive, and abusive conduct described herein, Plaintiffs would not have used Defendants' respective social media products resulting in the monetary and physical injuries as alleged herein.
- 962. Fraudulent, unfair, deceptive, and/or abusive practices that violate state consumer protection laws include but are not limited to the following:
  - a. representing that goods or services have approval, characteristics, uses, or benefits that they do not have;
  - b. advertising goods or services with the intent not to sell them as advertised;
  - c. engaging in deception, fraud, false pretense, false premise, misrepresentation, or knowing concealment, suppression, or omission of any material fact with the intent that a consumer rely on the same in connection with the promotion of products and/or that creates a likelihood of confusion; and
  - d. Failing to provide adequate notice to parents about collecting personal information of children under the age of 13, as required by COPPA and accompanying regulations, the violation of which "shall be treated as a violation of a rule defining an unfair or deceptive act or practice." 15 U.S.C. §§ 6502(c).
- 963. Each Defendant has a statutory duty to refrain from fraudulent, unfair, deceptive, and abusive acts or trade practices in the design, development, promotion, and distribution of its respective products.
- 964. Each Defendant violated consumer protection laws, through its use of false and misleading misrepresentations or omissions of material fact relating to the safety of its respective social media products.
- 965. Each Defendant uniformly communicated the purported benefits and safety of using its respective social media products while failing to disclose the serious harms related to use, particularly to youth. Defendants made these representations to the public, the government, and consumers.

966. Under the various consumer protection laws in each state and other consumer protection statutes, each Defendant is the supplier, distributor, advertiser, marketer, and promoter of its respective social media products, and is subject to liability under such statutes for fraudulent, unfair, deceptive, abusive, and unconscionable consumer sales practices. Defendants' actions and omissions are uncured or incurable and Defendants were put on notice more than 30 days before this filing and failed to take any action to cure their actions or omissions.

- 967. Defendants' deceptive, unconscionable, unfair, abusive, and/or fraudulent representations and material omissions to Plaintiffs and Consortium Plaintiffs constituted consumer fraud and/or unfair, deceptive, and abusive acts and trade practices in violation of the various consumer protection statutes in the states and territories of the United States, which will be identified in the *Short Form Complaints*.
- 968. Each Defendant had actual knowledge of the defective and dangerous condition of its respective products and failed to take any action to cure those conditions.
  - 969. The actions or omissions of each Defendant are uncured or incurable.
- 970. Plaintiffs and Consortium Plaintiffs relied to their detriment on Defendants' respective misrepresentations and omissions in deciding to use Defendants' respective social media products.
- 971. By reason of the fraudulent and unlawful acts engaged in by each of the Defendants, and as a direct and proximate result thereof, Plaintiffs and Consortium Plaintiffs have sustained economic losses and other damages and are entitled to statutory and compensatory damages in an amount to be proven at trial.
- 972. The injuries of Plaintiffs and Consortium Plaintiffs cannot be wholly remedied by monetary relief and such remedies at law are inadequate.
- 973. The nature of the fraudulent and unlawful acts that created safety concerns for Plaintiffs are not the type of risks that are immediately apparent from using Defendants' respective products. Many Plaintiffs are continuing to use Defendants' respective products. When Plaintiffs use Defendants' respective products, they will not be independently able to verify whether

Defendants' respective products continue to pose an unreasonable risk or rely on Defendants' respective representations in the future.

- 974. The conduct of each Defendant, as described above, was intentional, fraudulent, willful, wanton, reckless, malicious, fraudulent, oppressive, extreme, and outrageous, and displayed an entire want of care and a conscious and depraved indifference to the consequences of its conduct, including to the health, safety, and welfare of their customers, and warrants an award of punitive damages in an amount sufficient to punish each Defendant and deter others from like conduct.
- 975. Plaintiffs and Consortium Plaintiffs demand judgment against each of the Defendants for injunctive and monetary relief, including compensatory, treble, and punitive damages, together with interest, costs of suit, attorneys' fees, and all such other relief as the Court deems proper.

### COUNT 8: FRAUDULENT CONCEALMENT AND MISREPRESENTATION (Against Meta)

- 976. Plaintiffs and Consortium Plaintiffs re-allege and incorporate by reference each preceding and succeeding paragraph as though set forth fully at length herein.
  - 977. This claim is brought against Meta.
- 978. As set forth in more detail above, Meta knew about the defective condition of Instagram and Facebook and that the products posed serious health risks to users.
- 979. Meta was under a duty to tell the public the truth and to disclose the defective condition of Instagram and Facebook and that the products posed serious health risks to users, particularly youth.
- 980. Meta breached its duty to the public, users, and their parents, including Plaintiffs and Consortium Plaintiffs, by concealing, failing to disclose, and making misstatements about the serious safety risks presented by Instagram and Facebook. Even though Meta knew of those risks based on Meta's internal studies, external studies known to Meta, and information conveyed by at least one scientific expert directly to Mark Zuckerberg, it intentionally concealed those findings, in order not to lose users and advertising revenue, and to induce youth, including Plaintiffs, to continue

using Instagram and Facebook. Worse still, Meta made numerous partial material representations downplaying any potential harm associated with Instagram and Facebook and reassuring the public, Congress, and parents that these products were safe.

- 981. By intentionally concealing and failing to disclose defects inherent in the design of Instagram and Facebook, Meta knowingly and recklessly misled the public, users, and their parents, including Plaintiffs and Consortium Plaintiffs, into believing these products were safe for children to use.
- 982. By intentionally making numerous partial material representations, downplaying any potential harm associated with Instagram and Facebook, and reassuring the public, Congress, and parents, including Plaintiffs and Consortium Plaintiffs, that it was safe, Meta fraudulently misled the public, users, and their parents, including Plaintiffs and Consortium Plaintiffs, into believing Instagram and Facebook were safe for children to use.
- 983. Meta knew that its concealment, misstatements, and omissions were material. A reasonable person, including Plaintiffs and Consortium Plaintiffs, would find information that impacted the users' health, safety, and well-being, such as serious adverse health risks associated with the use of Instagram and Facebook, to be important when deciding whether to use, or continue to use, those products.
- 984. As a direct and proximate result of Meta's material omissions, misrepresentations, and concealment of material information, Plaintiffs and Consortium Plaintiffs were not aware and could not have been aware of the facts that Meta concealed or misstated, and therefore justifiably and reasonably believed that Instagram and Facebook were safe for children to use.
- 985. As a direct and proximate result of Meta's material omissions, misrepresentations, and concealment of material information, Plaintiffs and Consortium Plaintiffs sustained serious injuries and harm.
- 986. Meta's conduct, as described above, was intentional, fraudulent, willful, wanton, reckless, malicious, fraudulent, oppressive, extreme, and outrageous, and displayed an entire want of care and a conscious and depraved indifference to the consequences of its conduct, including to

the health, safety, and welfare of its customers, and warrants an award of punitive damages in an amount sufficient to punish Meta and deter others from like conduct.

987. Plaintiffs and Consortium Plaintiffs demand judgment against Meta for compensatory, treble, and punitive damages, together with interest, costs of suit, attorneys' fees, and all such other relief as the Court deems proper.

## COUNT 9: NEGLIGENT CONCEALMENT AND MISREPRESENTATION (Against Meta)

- 988. Plaintiffs and Consortium Plaintiffs reallege and incorporate by reference each preceding and succeeding paragraph as though set forth fully at length herein.
  - 989. This claim is brought against Meta.
- 990. As set forth in more detail above, Meta knew about the defective condition of the Instagram and Facebook products and that the products posed serious health risks to users, particularly youth.
- 991. Meta was under a duty to tell the public the truth and to disclose the defective design of Instagram and Facebook and that the products posed serious health risks to users.
- 992. Meta owed a heightened duty of care to minor users of its products because children's brains are not fully developed, resulting in a diminished capacity to make responsible decisions regarding the frequency and intensity of social media usage. Children are also more neurologically vulnerable than adults to the addictive aspects of Instagram and Facebook, such as the peer approval that comes from amassing follows and likes.
- 993. Meta breached its duty to the public, users, and their parents, including Plaintiffs and Consortium Plaintiffs, and failed to take reasonable care by concealing, failing to disclose, and making misstatements about the serious safety risks presented by its products. Even though Meta knew of those risks based on Meta's internal studies, external studies known to Meta, and information provided by at least one scientific expert directly to Zuckerberg, Meta negligently concealed those findings, in order not to lose users and advertising revenue, and to induce children, including Plaintiffs, to continue using its products. Worse still, Meta negligently made numerous

partial material representations downplaying any potential harm associated with its products and reassuring the public and parents its products were safe.

- 994. By concealing and failing to disclose, or taking reasonable care to disclose the defects, Meta negligently misled users and their parents, including Plaintiffs and Consortium Plaintiffs, into believing Instagram and Facebook were safe for children to use.
- 995. By making numerous partial material representations downplaying any potential harm associated with its products and reassuring the public, Congress, and parents, including Plaintiffs and Consortium Plaintiffs, that its products were safe, Meta negligently misled the public users and their parents, including Plaintiffs and Consortium Plaintiffs, into believing Meta's products were safe for use.
- 996. As a direct and proximate result of Meta's material omissions, misrepresentations, and concealment of material information, Plaintiffs and Consortium Plaintiffs were not aware and could not have been aware of the facts that Meta concealed or misstated, and therefore justifiably and reasonably believed that Instagram and Facebook were safe for use.
- 997. As a direct and proximate result of Meta's material omissions, misrepresentations, and concealment of material information, Plaintiffs and Consortium Plaintiffs sustained serious injuries and harm.
- 998. Meta's conduct, as described above, was intentional, fraudulent, willful, wanton, reckless, malicious, fraudulent, oppressive, extreme, and outrageous, and displayed an entire want of care and a conscious and depraved indifference to the consequences of its conduct, including to the health, safety, and welfare of their customers, and warrants an award of punitive damages in an amount sufficient to punish them and deter others from like conduct.
- 999. Plaintiffs and Consortium Plaintiffs demand judgment against Meta for compensatory, treble, and punitive damages, together with interest, costs of suit, attorneys' fees, and all such other relief as the Court deems proper.

**COUNT 10:** 1 NEGLIGENCE PER SE (Against All Defendants) 2 1000. Plaintiffs and Consortium Plaintiffs re-allege and incorporate by reference each 3 preceding and succeeding paragraph as though set forth fully at length herein. 4 1001. At all times, each of the Defendants had an obligation to comply with applicable 5 statutes and regulations, including but not limited to the PROTECT Our Children Act (see 18 6 U.S.C. §§ 2258A, 2258B), and COPPA (see 15 U.S.C. §§ 6501-6506, 16 C.F.R. § 312.2), as well 7 as other federal laws. 8 1002. Each of the Defendants owed a heightened duty of care to minor users and their 9 parents to implement age verification services that were effective and would prevent access by pre-10 teen users of its respective products. 11 1003. Each of the Defendant's respective actions as described herein violated these 12 statutes and regulations, as well as other federal laws. 13 1004. Each of the Defendants failed to meet the requirements of 18 U.S.C. § 2258A by not 14 reporting to NCMEC the violations of child pornography laws that they suspected to be in existence 15 within its respective products. 16 1005. Specifically, each of the Defendants intentionally designed its respective products 17 in an attempt to limit and avoid its reporting requirements under this statute. 18 1006. Each of the Defendants also failed to minimize the numbers of its respective 19 employees with access to visual depictions of Plaintiffs in violation of 18 U.S.C. § 2258B(c). 20 1007. COPPA (15 U.S.C. §§ 6501-6506; 16 C.F.R. § 312.2) establishes certain obligations 21 for operators of websites and online services that are intended to inform parents and guardians 22 about the collection of their children's personal information. 23 1008. Each Defendant is an "operator," as defined by 16 C.F.R. § 312.2. 24 1009. Each of the Defendants collects or uses personal information from children under 25 the age of 13 through its respective websites or online services that are directed to (or that each 26 Defendant has actual knowledge were used by) children. Each Defendant has actual knowledge 27 that it collects personal information directly from users of its respective websites or online services. 28

- 1010. Each Defendant has collected or used personal information from children younger than age 13 in violation of COPPA by, at least:
  - Failing to provide through their respective websites and apps a clear, understandable, and complete direct notice to parents that described each Defendant's respective practices regarding the collection, use, or disclosure of children's personal information, in violation of 16 C.F.R. § 312.4(a) and (c);
  - b. Failing to make reasonable efforts, taking into account available technology, to ensure parents received such notice on their websites and applications so that parents could provide informed consent, in violation of 16 C.F.R. § 312.4(b)-(c); and
  - Failing to obtain verifiable parental consent before any collection, use, or disclosure of personal information from children, in violation of 16 C.F.R. 

    § 312.5(a)(1).
- 1011. Plaintiffs are within the class of persons that these statutes and regulations are intended to protect. This includes Plaintiffs who, as minors who use the Internet, are within the scope of persons the PROTECT Our Children Act and COPPA are intended to protect.
- 1012. Plaintiffs' injuries and/or symptoms are the type of harm that these statutes and regulations are intended to prevent.
- 1013. Violations of the foregoing statutes and regulations, among others, by each Defendant constitutes negligence *per se*.
- 1014. As a direct and proximate result of each of the Defendant's respective statutory and regulatory violations, Plaintiffs and Consortium Plaintiffs suffered serious injuries and/or sequelae thereto, including but not limited to emotional distress, diagnosed mental health conditions, loss of income and earning capacity, reputational harm, physical harm, past and future medical expenses, and pain and suffering.

1 **COUNT 12: VIOLATIONS OF 18 U.S.C. §§ 2255 and 2252** 2 (Against Meta) 3 1039. Plaintiffs re-allege and incorporate by reference each preceding and succeeding 4 paragraph as though set forth fully at length herein. 5 1040. Plaintiffs bring claims under 18 U.S.C. § 2255 based on each Defendant's violation 6 of 18 U.S.C. § 2252 which prohibits the knowing receipt of a visual depiction of Plaintiffs engaging 7 in sexually explicit conduct while a minor. 8 1041. Each Defendant violated the federal child pornography crime found at 18 U.S.C. 9 § 2252(a)(1) which provides that any person commits a federal crime who: 10 (1) knowingly transports or ships using any means or facility of 11 interstate or foreign commerce [...] any visual depiction, if— 12 (A) the producing of such visual depiction involves the use of a minor engaging in sexually explicit conduct; and 13 (B) such visual depiction is of such conduct. 14 15 1042. Each Defendant also violated the federal child pornography crime found at 18 U.S.C. § 2252(a)(2) which provides that any person commits a federal crime who: 16 17 knowingly receives, or distributes, any visual depiction using (2) any means or facility of interstate or foreign commerce [...] 18 or knowingly reproduces any visual depiction for distribution [...] if— 19 (A) the producing of such visual depiction involves the use 20 of a minor engaging in sexually explicit conduct; and 21 (B) such visual depiction is of such conduct. 22 1043. Plaintiffs suffered personal injury as a result of each Defendant's violation of 18 23 U.S.C. § 2252. 24 1044. 18 U.S.C. § 2255, entitled "Civil Remedy for Personal Injuries," provides that any 25 person who is a victim of a violation of 18 U.S.C. § 2252 and who suffers personal injury as a result 26 of such violation shall recover the actual damages such person sustains or liquidated damages in 27 the amount of \$150,000 per victim, and reasonable attorney's fees. 28

1	1045. Plaintiffs intend to prove actual damages as a result of each of the Defendants'		
2	conduct.		
3	1046. At a minimum, Plaintiffs intend to seek statutory liquidated damages in the amount		
4	of \$150,000 against each Defendant, as well as the cost of the action, including reasonable		
5	attorney's fees and other litigation costs reasonably incurred, prejudgment and post-judgment		
6	interest, and such other relief as the Court deems appropriate, pursuant to 18 U.S.C. § 2255(a).		
7	1047. Each Defendant's conduct, as described above, was intentional, fraudulent, willful,		
8	wanton, reckless, malicious, fraudulent, oppressive, extreme, and outrageous, and displayed an		
9	entire want of care and a conscious and depraved indifference to the consequences of its conduct,		
10	including to the health, safety, and welfare of their customers, and warrants an award of punitive		
11	damages in an amount sufficient to punish each of the Defendants and deter others from like		
12	conduct.		
13	1048. Plaintiffs demand judgment against each of Defendants for injunctive and monetary		
14	relief, including compensatory, treble, and punitive damages, together with interest, costs of suit		
15	attorneys' fees, and all such other relief as the Court deems proper.		
16 17	COUNT 13: <u>INTENTIONALLY OMITTED</u>		
18	1049–1056. Intentionally omitted.		
19	COUNT 14:		
20	VIOLATIONS OF 18 U.S.C. §§ 2255, and 2252A(5)(b) (Against Meta)		
21	1057. Plaintiffs re-allege and incorporate by reference each preceding and succeeding		
22			
	paragraph as though set forth fully at length herein.		
23	paragraph as though set forth fully at length herein.  1058. Plaintiffs bring claims under 18 U.S.C. § 2255 based on each Defendant's violation		
23	1058. Plaintiffs bring claims under 18 U.S.C. § 2255 based on each Defendant's violation		
23 24	1058. Plaintiffs bring claims under 18 U.S.C. § 2255 based on each Defendant's violation of 18 U.S.C. § 2252A(a)(5)(B) and each Defendant's knowing receipt of a visual depiction of		
<ul><li>23</li><li>24</li><li>25</li></ul>	1058. Plaintiffs bring claims under 18 U.S.C. § 2255 based on each Defendant's violation of 18 U.S.C. § 2252A(a)(5)(B) and each Defendant's knowing receipt of a visual depiction of Plaintiffs while minors in violation of 18 U.S.C. § 2256.		

knowingly possesses, or knowingly accesses with intent to view, any ... material that contains an image of child pornography that has been mailed, or shipped or transported using any means or facility of interstate or foreign commerce ... or that was produced using materials ... affecting interstate or foreign commerce by any means, including by computer.

- 1060. Plaintiffs suffered personal injury because of each Defendant's violation of 18 U.S.C. § 2252A(a)(5)(B).
- 1061. 18 U.S.C. § 2252A(f)(2), entitled "Relief" provides that the court may appropriate relief, including "temporary, preliminary, or permanent injunctive relief;" as well as "compensatory and punitive damages; and the costs of the civil action and reasonable fees for attorneys and expert witnesses."
- 1062. 18 U.S.C. § 2255, entitled "Civil Remedy for Personal Injuries," provides that any person who is a victim of a violation of 18 U.S.C. § 2252 and who suffers personal injury as a result of such violation shall recover the actual damages such person sustains or liquidated damages in the amount of \$150,000 per victim, and reasonable attorney's fees.
- 1063. Plaintiffs intend to prove actual damages as a result of each of the Defendants' conduct.
- 1064. At minimum, Plaintiffs intend to seek statutory liquidated damages in the amount of \$150,000 against each Defendant, as well as the cost of the action, including reasonable attorney's fees and other litigation costs reasonably incurred, prejudgment and post-judgment interest, and such other relief as the Court deems appropriate, pursuant to both 18 U.S.C. §§ 2255(a) and 2252A(f).
- 1065. Each Defendant's conduct, as described above, was intentional, fraudulent, willful, wanton, reckless, malicious, fraudulent, oppressive, extreme, and outrageous, and displayed an entire want of care and a conscious and depraved indifference to the consequences of its conduct, including to the health, safety, and welfare of their customers, and warrants an award of punitive damages in an amount sufficient to punish each of the Defendants and deter others from like conduct.

1	1066. Plaintiffs demand judgment against each of the Defendants for injunctive and
2	monetary relief, including compensatory, treble, and punitive damages, together with interest, costs
3	of suit, attorneys' fees, and all such other relief as the Court deems proper.
4	COUNT 15:
5	<u>INTENTIONALLY OMITTED</u>
6	1067–1080. Intentionally omitted.
7	COUNT 16:
8	WRONGFUL DEATH (Against All Defendants)
9	1081. Plaintiffs re-allege and incorporate by reference each preceding and succeeding
10	paragraph as though set forth fully at length herein.
11	1082. This Cause of Action is asserted by and on behalf of Plaintiffs bringing their actions
12	as heirs of Decedents or as duly-appointed representatives of the estates of Decedents pursuant to
13	the laws of various states.
14	1083. As a direct and proximate result of the conduct of each of the Defendants and the
15	defective nature of its respective social media products as outlined above, Decedents suffered
16	wrongful death, and Plaintiffs suing as heirs or estate representatives of Decedents seek damages
17	therefor, including loss of financial support, loss of society, funeral expenses, and estate
18	administration expenses as permitted under various states' laws, and where applicable punitive
19	damages
20	1084. Plaintiffs demand judgment against each of the Defendants for compensatory,
21	treble, and punitive damages, together with interest, costs of suit, attorneys' fees, as permitted under
22	various states' laws and all such other relief as the Court deems proper.
23	COUNT 17:
24	SURVIVAL ACTION (Against All Defendants)
25	1085. Plaintiffs re-allege and incorporate by reference each preceding and succeeding
26	paragraph as though set forth fully at length herein.
27	1086. This Cause of Action is asserted by and on behalf of heirs of Decedents or the duly-
28	appointed representatives of the estates of Decedents, pursuant to the laws of various states.

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1087. As a direct and proximate result of the conduct of each of the Defendants and the defective nature of its respective social media products as outlined above, Decedents suffered bodily injury resulting in pre-death pain and suffering, disability, disfigurement, mental anguish, emotional distress, loss of capacity of the enjoyment of life, a shortened life expectancy, expenses for hospitalizations and other medical and nursing treatments, loss of earnings, and loss of ability to earn. Plaintiffs suing as heirs or estate representatives seek damages for these injuries to their respective Decedents as permitted under various states' laws, including where applicable punitive damages.

1088. Plaintiffs demand judgment against each of the Defendants for compensatory, treble, and punitive damages, together with interest, costs of suit, attorneys' fees, as permitted under various states' law, and all such other relief as the Court deems proper.

#### **COUNT 18:** LOSS OF CONSORTIUM AND SOCIETY (Against All Defendants)

1089. Consortium Plaintiffs re-allege and incorporate by reference each preceding and succeeding paragraph as though set forth fully at length herein.

1090. As a direct and proximate result of the conduct of each of the Defendants and the defective nature of its respective social media products as outlined above, the Consortium Plaintiffs have necessarily paid and/or have become liable to pay, and will continue to pay and/or continue to be liable to pay, for medical aid, medical treatment, and medications of the Plaintiffs in this litigation.

1091. As a direct and proximate result of the conduct of each of the Defendants and the defective nature of Defendants' respective social media products outlined above, the Consortium Plaintiffs have been caused and will continue to be caused the loss of their childrens', wards', spouses', parents', siblings', and/or other close family members' consortium, companionship, services, society, love, and comforts, and their familial association has been altered, and, accordingly, the Consortium Plaintiffs have been caused great mental anguish and emotional distress.

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- declaratory relief including, but not limited to, a declaration that each Defendant defectively designed its respective products, failed to provide adequate warnings, violated state consumer protection laws, and violated 18 U.S.C. §§ 1466A, 1595, 1591, 2252, 2252A(f), 2252A(5)(b), 2255, 2258A, and 2258B;
- 11. injunctive relief including, but not limited to, ordering each Defendant to stop the harmful conduct alleged herein, remedy the unreasonably dangerous features in its social media products, provide adequate warnings to minor users and parents that its products are addictive and pose a clear and present danger to unsuspecting minors, and prevent future violations of state law deceptive trade and practices acts, including those premised on federal law such as COPPA; and
- 12. any other relief as this Court may deem equitable and just, or that may be available.

#### VIII. <u>JURY DEMAND</u>

Plaintiffs demand a trial by jury on all issues so triable.

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